



Legislation Text

File #: ID#20-8195, **Version:** 1

SUBJECT/RECOMMENDATION:

Approve an agreement with the Law Firm of Dean, Mead & Dunbar to provide lobbying services at the state level from October 1, 2020 through September 30, 2024 at a cost of \$4,000 per month, plus estimated expenses of \$4,800, not to exceed \$52,800 per year, and authorize the appropriate officials to execute same. (consent)

SUMMARY:

Lobbying services assist the City in pursuing funding and favorable legislation at the state level. Request for Proposal 46-20 (RFP) was released to select a provider of these services.

Responses were received from Dean, Mead, & Dunbar, JEJ & Associates, Inc., Johnston & Stewart Government Strategies, LLC and Suskey Consulting, LLC.

The evaluation committee, consisting of the City Clerk, City Attorney, and the Economic Development & Housing Assistant Director, reviewed written proposals on August 13, 2020. Selection criteria were: Demonstrated Experience, Qualifications of Team, Reference Reports and Cost of Services.

The committee determined Dean Mead to be the most responsive to criteria established in the RFP. Dean Mead has been the City's state lobbyist since 2014 and the City has been satisfied with their services. Dean Mead proposes the same rate as the previous contract. The agreement may be cancelled at any time with 30 days advance notice.

APPROPRIATION CODE AND AMOUNT:

Annual costs for this contract will be included in the Official Records and Legislative Services operating budget under appropriation code 0109700-530100, professional services.

USE OF RESERVE FUNDS:

N/A