

Call, Rosemarie

From: Starika, Roxanna L <RStarika@hach.com>
Sent: Wednesday, May 6, 2020 5:11 PM
To: Parchment, Charmaine
Cc: Whiting, Donald P
Subject: RE: Lee County Piggyback
Attachments: Authorized Signer Customer Letter 2.13.20.pdf

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Charmaine,

The Lee County Contract does allow for piggybacking off of their contract. Therefore Hach has approved for the City of Clearwater to piggyback off of their contract. The internal process has been completed and you are now under Lee's County Contract. Please see attached signature authorization.

Kind Regards

ROXANNA STARIKA

P 970.663.1377 ext 2373

Hach | www.hach.com | rstarika@hach.com

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From: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>
Sent: Wednesday, May 6, 2020 9:39 AM
To: Whiting, Donald P <dwhiting@hach.com>; Jennings, Jason <Jason.Jennings@MyClearwater.com>
Cc: Ryder, Sherry <Sherry.Ryder@MyClearwater.com>
Subject: RE: Lee County Piggyback

Yes, we need an officer with signature authority.

Thanks,

Charmaine Parchment
Controller – Public Utilities Department
(727) 562-4960 ext. 7229

From: Whiting, Donald P <dwhiting@hach.com>
Sent: Wednesday, May 6, 2020 9:34 AM
To: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>; Jennings, Jason

<Jason.Jennings@MyClearwater.com>

Cc: Ryder, Sherry <Sherry.Ryder@MyClearwater.com>

Subject: RE: Lee County Piggyback

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I'm a Regional Sales Manager for the Tampa area. Do you need an officer with signature authority? If so I'll get this started with one of my team with more authority. –Best, Don

From: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>

Sent: Wednesday, May 6, 2020 9:29 AM

To: Jennings, Jason <Jason.Jennings@MyClearwater.com>; Whiting, Donald P <dwhiting@hach.com>

Cc: Ryder, Sherry <Sherry.Ryder@MyClearwater.com>

Subject: RE: Lee County Piggyback

Yes, that is fine.

Don, In addition, please include your business info to show your position with the company.

Thanks,

Charmaine Parchment
Controller – Public Utilities Department
1650 North Arcturas Avenue, Bldg. C
Clearwater, FL 33765
Office: (727) 562-4960 ext. 7229
Fax: (727) 562-4961
Cell: (727) 224-7049
Email: Charmaine.Parchment@myclearwater.com



From: Jennings, Jason <Jason.Jennings@MyClearwater.com>

Sent: Wednesday, May 6, 2020 9:24 AM

To: Whiting, Donald P <dwhiting@hach.com>

Cc: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>; Ryder, Sherry <Sherry.Ryder@MyClearwater.com>

Subject: RE: Lee County Piggyback

Don I think that will be fine as long as it states that Hach is approving the City of Clearwater to piggyback off the Lee County contract.

Charmaine, will that work or what do we need the email to say, please advise?

Thank You,
Jason Jennings

Public Utilities Department
Wastewater Environmental Technologies Manager
City of Clearwater
1650 N. Arcturas Ave.
Building C
Clearwater, FL 33765

Office: 727-562-4960 Ext.7221
Mobile: 727-224-7477
Fax: 727-562-4961
Email: jason.jennings@myclearwater.com

From: Whiting, Donald P <dwhiting@hach.com>
Sent: Wednesday, May 6, 2020 9:10 AM
To: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Cc: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>; Ryder, Sherry <Sherry.Ryder@MyClearwater.com>
Subject: RE: Lee County Piggyback

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Hey Jason,

Good morning. I just checked on it late yesterday and it is approved. Here is what I got back....

"Clearwater is approved and I will be finalizing setups by tomorrow."

So I should have something in writing for you today. What do you need specifically? Will an email work?

Best,

Don

From: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Sent: Wednesday, May 6, 2020 8:40 AM
To: Whiting, Donald P <dwhiting@hach.com>
Cc: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>; Ryder, Sherry <Sherry.Ryder@MyClearwater.com>
Subject: RE: Lee County Piggyback

Good morning Don,

I was checking up to see if you have update on the status of the approval yet?

Thank You,
Jason Jennings
Public Utilities Department
Wastewater Environmental Technologies Manager
City of Clearwater
1650 N. Arcturas Ave.

Building C
Clearwater, FL 33765

Office: 727-562-4960 Ext.7221
Mobile: 727-224-7477
Fax: 727-562-4961
Email: jason.jennings@myclearwater.com

From: Whiting, Donald P <dwhiting@hach.com>
Sent: Thursday, April 30, 2020 12:13 PM
To: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Cc: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>; Ryder, Sherry <Sherry.Ryder@MyClearwater.com>
Subject: RE: Lee County Piggyback

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Will do!

From: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Sent: Wednesday, April 29, 2020 5:23 PM
To: Whiting, Donald P <dwhiting@hach.com>
Cc: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>; Ryder, Sherry <Sherry.Ryder@MyClearwater.com>
Subject: Re: Lee County Piggyback

Okay Don just let me know when we get the approval and we can go form there, thanks!

Jason Jennings
Wastewater Environmental Technologies Manager
Office: 727-562-4690 ext. 7221
Cell: 727-224-7477

From: Whiting, Donald P <dwhiting@hach.com>
Sent: Wednesday, April 29, 2020 4:15:16 PM
To: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Cc: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>; Ryder, Sherry <Sherry.Ryder@MyClearwater.com>
Subject: RE: Lee County Piggyback

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We have a process we have to go through for these so it is going through the process which includes approvals. Yes, please let me know what you need on your end. FYI-once this is set up you will be able to order directly from the web site and it will include your discounts, etc. You can pay with PO or P-card, etc. If interested I can give you some details. – Best, Don

From: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Sent: Wednesday, April 29, 2020 4:05 PM
To: Whiting, Donald P <dwhiting@hach.com>
Cc: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>; Ryder, Sherry <Sherry.Ryder@MyClearwater.com>
Subject: RE: Lee County Piggyback

Okay so what do you mean by setting it up? We will need a email or letter from you authorizing us to piggyback off the contract.

Charmaine am I correct on this?

Thank You,
Jason Jennings
Public Utilities Department
Wastewater Environmental Technologies Manager
City of Clearwater
1650 N. Arcturus Ave.
Building C
Clearwater, FL 33765

Office: 727-562-4960 Ext.7221
Mobile: 727-224-7477
Fax: 727-562-4961
Email: jason.jennings@myclearwater.com

From: Whiting, Donald P <dwhiting@hach.com>
Sent: Wednesday, April 29, 2020 3:30 PM
To: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Cc: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>
Subject: RE: Lee County Piggyback

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Hey Jason,

I just wanted to let you know we are working setting this up and it is going through approvals right now. Should have it by the end of the week. I've given this a high priority.

Best,

Don

From: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Sent: Friday, April 24, 2020 2:17 PM
To: Whiting, Donald P <dwhiting@hach.com>
Cc: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>
Subject: FW: Lee County Piggyback

Hey Don just checking to see when we will have an answer and approval from you (Hach) to piggy back of the LEE County contract. We are finally moving fast on this.

Thank You,
Jason Jennings
Public Utilities Department
Wastewater Environmental Technologies Manager
City of Clearwater
1650 N. Arcturas Ave.
Building C
Clearwater, FL 33765

Office: 727-562-4960 Ext.7221
Mobile: 727-224-7477
Fax: 727-562-4961
Email: jason.jennings@myclearwater.com

From: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Sent: Friday, April 24, 2020 2:17 PM
To: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Cc: Parchment, Charmaine <Charmaine.Parchment@MyClearwater.com>
Subject: RE: Lee County Piggyback

Hey Don just checking to see when we will have an answer and approval from you (Hach) to piggy back of the LEE County contract. We are finally moving fast on this.

Thank You,
Jason Jennings
Public Utilities Department
Wastewater Environmental Technologies Manager
City of Clearwater
1650 N. Arcturas Ave.
Building C
Clearwater, FL 33765

Office: 727-562-4960 Ext.7221
Mobile: 727-224-7477
Fax: 727-562-4961
Email: jason.jennings@myclearwater.com

From: Jennings, Jason
Sent: Tuesday, April 21, 2020 2:46 PM
To: Whiting, Donald P <dwhiting@hach.com>
Subject: RE: Lee County Piggyback

Let me know so I can get it put on our agenda for council, the sooner the better as we say.

Thank You,
Jason Jennings
Public Utilities Department
Wastewater Environmental Technologies Manager

City of Clearwater
1650 N. Arcturas Ave.
Building C
Clearwater, FL 33765

Office: 727-562-4960 Ext.7221
Mobile: 727-224-7477
Fax: 727-562-4961
Email: jason.jennings@myclearwater.com

From: Whiting, Donald P <dwhiting@hach.com>
Sent: Tuesday, April 21, 2020 2:41 PM
To: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Cc: Gardner, Richard <Richard.Gardner@MyClearwater.com>; Public Utilities Accounting <PublicUtilitiesAccounting@myclearwater.onmicrosoft.com>; Craig, Valerie <Valerie.Craig@MyClearwater.com>
Subject: Re: Lee County Piggyback

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Hey Jason,

Thank you for the letter. I'll send this over and should hear back soon.

Best,

Don

DON WHITING | Regional Sales Manager
P [970.663.1377](tel:970.663.1377) ext 2016 | **M** [970.308.2857](tel:970.308.2857)
Hach | www.hach.com | dwhiting@hach.com

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For **tech support**: TechHelp@hach.com

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On Apr 21, 2020, at 2:22 PM, Jennings, Jason <Jason.Jennings@myclearwater.com> wrote:

Good afternoon Don,

Attached is a letter on a city letter head requesting to piggyback of the Lee County Contract as requested.

Please let me know if there is anything else needed to move forward. Will you send me confirmation so I can move forward.

If you have any questions feel free to contact me at your convenience.

Thank You,
Jason Jennings
Public Utilities Department
Wastewater Environmental Technologies Manager
City of Clearwater
1650 N. Arcturas Ave.
Building C
Clearwater, FL 33765

Office: 727-562-4960 Ext.7221
Mobile: 727-224-7477
Fax: 727-562-4961
Email: jason.jennings@myclearwater.com

From: Whiting, Donald P <dwhiting@hach.com>
Sent: Monday, April 6, 2020 2:35 PM
To: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Subject: RE: Lee County Piggyback

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Ok just wanted to make sure the ball is not in my court.....onward!

From: Jennings, Jason <Jason.Jennings@MyClearwater.com>
Sent: Monday, April 6, 2020 2:26 PM
To: Whiting, Donald P <dwhiting@hach.com>
Subject: RE: Lee County Piggyback

At this time I sent everything over to our legal department to review the terms and conditions. Until I hear back from them we are at a pause.

Thank You,
Jason Jennings
Public Utilities Department
Wastewater Environmental Technologies Manager
City of Clearwater
1650 N. Arcturas Ave.
Building C
Clearwater, FL 33765

Office: 727-562-4960 Ext.7221
Mobile: 727-224-7477
Fax: 727-562-4961
Email: jason.jennings@myclearwater.com

From: Whiting, Donald P <dwhiting@hach.com>
Sent: Monday, April 6, 2020 12:54 PM

To: Jennings, Jason <Jason.Jennings@MyClearwater.com>

Subject: Lee County Piggyback

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Hey Jason,

Hope all's well and you guys are healthy and surviving these crazy days! Did you need anything for an eventual purchasing agreement with us?

Let m know if I can help.

Best,

Don

DON WHITING | Regional Sales Manager

P 970.663.1377 ext 2016 | M 970.308.2857

[\[dwhiting@hach.com\]](mailto:dwhiting@hach.com) [\[www.hach.com\]](http://www.hach.com) [\[Orders@hach.com\]](mailto:Orders@hach.com) [\[TechHelp@hach.com\]](mailto:TechHelp@hach.com)

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<image001.jpg>

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<PIGGYBACK LEE COUNTY CONTRACT.pdf>

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February 13, 2020

Dear Prospective Customer:

By signature below, the following Hach representatives are hereby authorized (during the period of February 13, 2020 through December 31, 2020) to sign all bid documents, representations and certifications and sales / service contracts submitted by Hach to prospective customers in accordance with Hach's internal contract procedures and which do not require a Corporate Officer's signature:

Hermes Gonzalez

Lino Oddi

Ian Morrison

Kevin Klau

Robert Bollea

Alyssa Prill

Darin Stell

Christel Valentine

Adrian Revuelta

Christophe Pattyn

Mary Baird

Ray Ruth

Mike Strycker

Kathleen Dyekman

Roxanna Starika

Kurt Tyler

Brett Hellier

Kevin Sweeney

Melissa Voronin

Stephanie Herman

Oliver Wadosch

Jeff Stock

David Mueller

James Welch

George Davison

Heather Johnston

Shawneen Wildman

Joe Manning

Marty Jost

Bruce Zimbelman

Daniel Chellew

Staci Lamfers

Dann Brissenden

Chris Serafin

Heather Looney

Nicole Puhl

Meghan Cozzens

We appreciate the opportunity to do business with your organization.

Sincerely,


Darin Stell
Hach VP of Global Sales

