



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-201611-43682.687GL

Issued: 08/05/2019



Quote Expiration: 10/04/2019

Account Number: 110543

Payment Terms: Net 30
Delivery Method: Fedex - Ground

SHIP TO

David Dalton
Clearwater Police Dept - FL
645 PIERCE STREET
Clearwater, FL 33756
US

BILL TO

Clearwater Police Dept - FL
645 PIERCE STREET
Clearwater, FL 33756
US

SALES REPRESENTATIVE

Georgia Leacox
Phone: 480-490-4221
Email: georgia@taser.com
Fax: 480-991-0791

PRIMARY CONTACT

David Dalton
Phone: (727) 562-4299
Email: david.dalton@myclearwater.com

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
20140	TASER 7 DUTY CARTRIDGE REPLENISHMENT PROGRAM	255	0.00	0.00	0.00
20141	TASER 7 EVIDENCE.COM LICENSE	255	0.00	0.00	0.00
20141	TASER 7 EVIDENCE.COM LICENSE	1	0.00	0.00	0.00
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY, CLASS III	255	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	255	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR	3	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	510	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	510	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	510	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	510	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	510	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	510	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL	306	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR	306	0.00	0.00	0.00
20160	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	235	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
20161	TASER 7 HOLSTER - SAFARILAND, LEFT HAND	20	0.00	0.00	0.00
74200	DOCK AND CORE, TASER 7	3	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	0.00	0.00	0.00
20016	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE)	24	0.00	0.00	0.00
20017	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	24	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	50	38.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	50	38.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	50	38.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	50	38.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE	1	1,500.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR	1	300.00	0.00	0.00
Other					
20144	TASER 7 CERTIFICATION PLAN	255	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	0.00	0.00	0.00
20147	AXON DEVELOPED OCULUS TRAINING CONTENT ACCESS	1	0.00	0.00	0.00
20135	OCULUS GO STANDALONE VIRTUAL REALITY HEADSET	1	0.00	0.00	0.00
20146	TASER 7 ONLINE TRAINING CONTENT ACCESS	255	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	3	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20088	TASER 7 CERTIFICATION PLAN YEAR 1 PAYMENT	255	720.00	703.00	179,265.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	3	150.00	0.00	0.00
Services					
85147	CEW STARTER	1	2,750.00	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services (Continued)					
85150	CEW ADD-ON SERVICES	1	2,080.00	0.00	0.00
				Subtotal	179,265.00
				Estimated Shipping	0.00
				Estimated Tax	0.00
				Total	179,265.00

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY, CLASS III	8	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	8	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 1 - Trade-In Credit

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other					
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	4	0.00	0.00	0.00
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	1	0.00	0.00	0.00
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	1	0.00	0.00	0.00
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	2	0.00	0.00	0.00
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	5	0.00	0.00	0.00
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	1	0.00	0.00	0.00
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	2	0.00	0.00	0.00
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	1	0.00	0.00	0.00
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	187	0.00	0.00	0.00
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	37	0.00	0.00	0.00
20150	TASER 7 TRADE-IN CARTRIDGE	1	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	510	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	510	0.00	0.00	0.00

Year 2 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	510	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	510	0.00	0.00	0.00
Other					
20089	TASER 7 CERTIFICATION PLAN YEAR 2 PAYMENT	255	720.00	703.00	179,265.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	3	0.00	0.00	0.00
				Subtotal	179,265.00
				Estimated Tax	0.00
				Total	179,265.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	510	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	510	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	510	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	510	0.00	0.00	0.00
Other					
20090	TASER 7 CERTIFICATION PLAN YEAR 3 PAYMENT	255	720.00	703.01	179,267.55
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	3	0.00	0.00	0.00
				Subtotal	179,267.55
				Estimated Tax	0.00
				Total	179,267.55

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	510	0.00	0.00	0.00

Year 4 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	510	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	510	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	510	0.00	0.00	0.00
Other					
20091	TASER 7 CERTIFICATION PLAN YEAR 4 PAYMENT	255	720.00	703.01	179,267.55
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	3	0.00	0.00	0.00
				Subtotal	179,267.55
				Estimated Tax	0.00
				Total	179,267.55

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	510	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	510	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	510	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	510	0.00	0.00	0.00
Other					
20092	TASER 7 CERTIFICATION PLAN YEAR 5 PAYMENT	255	720.00	703.01	179,267.55
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	3	0.00	0.00	0.00
				Subtotal	179,267.55
				Estimated Tax	0.00
				Total	179,267.55

Grand Total	896,332.65
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Discounts (USD)

Quote Expiration: 10/04/2019

List Amount	932,680.00
Discounts	36,347.35
Total	896,332.65

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	179,265.00
Spares	0.00
Year 1 - Trade-In Credit	0.00
Year 2	179,265.00
Year 3	179,267.55
Year 4	179,267.55
Year 5	179,267.55
Grand Total	896,332.65

Notes

The parties agree that Axon is granting a credit of \$21,667.35 (applied to Year 1 Payment) for trade-in of CEW hardware and an additional incentive of \$14,680.00 for a total of \$36,347.35 Discount. This credit is based on a purchase date no later than October 4, 2019 resulting in a 11/1/2019 contract start date. Any change in this ship date and resulting contract start date will result in modification of this credit value which may result in additional fees due to or from Axon.

National Purchasing Partners (NPP) - CEW Contract No. VH11630 used for pricing and terms.

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:	_____	Date:	_____
Name (Print):	_____	Title:	_____
PO# (Or write N/A):	_____		

Please sign and email to Georgia Leacox at georgia@taser.com or fax to 480-991-0791

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-201611-43682.687GL

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