



AXON

Clearwater Police Dept - FL

AXON SALES REPRESENTATIVE

Josh Sudbeck

jsudbeck@axon.com

ISSUED

1/17/2019



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-176792-43482.876MM

Issued: 01/17/2019

Quote Expiration: 02/28/2019

Account Number: 110543

Start Date: 02/01/2019

Payment Terms: Net 30

Delivery Method: Fedex - Ground

SALES REPRESENTATIVE

Josh Sudbeck

Phone:

Email: jsudbeck@axon.com

Fax:

PRIMARY CONTACT

David Dalton

Phone: (727) 562-4299

Email: david.dalton@myclearwater.com

SHIP TO

David Dalton
Clearwater Police Dept - FL
645 PIERCE STREET
Clearwater, FL 33756
US

BILL TO

Clearwater Police Dept - FL
645 PIERCE STREET
Clearwater, FL 33756
US

Year 1 - Evidence.com Licenses (Est. Ship Date 2/15/2019)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	250	180.00	169.20	42,300.00
85110	EVIDENCE.COM INCLUDED STORAGE	2,500	0.00	0.00	0.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	50	468.00	468.00	23,400.00
85110	EVIDENCE.COM INCLUDED STORAGE	1,500	0.00	0.00	0.00
85035	EVIDENCE.COM STORAGE	10,000	0.75	0.19	1,900.00
Services					
85146	AXON 1-DAY SERVICE	1	2,000.00	0.00	0.00
				Subtotal	67,600.00
				Estimated Shipping	0.00
				Estimated Tax	0.00
				Total	67,600.00

Year 2 - Evidence.com Licenses

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	250	180.00	169.20	42,300.00
85110	EVIDENCE.COM INCLUDED STORAGE	2,500	0.00	0.00	0.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	50	468.00	468.00	23,400.00
85110	EVIDENCE.COM INCLUDED STORAGE	1,500	0.00	0.00	0.00

Year 2 - Evidence.com Licenses (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85035	EVIDENCE.COM STORAGE	10,000	0.75	0.19	1,900.00
				Subtotal	67,600.00
				Estimated Tax	0.00
				Total	67,600.00

Year 3 - Evidence.com Licenses

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	250	180.00	169.20	42,300.00
85110	EVIDENCE.COM INCLUDED STORAGE	2,500	0.00	0.00	0.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	50	468.00	468.00	23,400.00
85110	EVIDENCE.COM INCLUDED STORAGE	1,500	0.00	0.00	0.00
85035	EVIDENCE.COM STORAGE	10,000	0.75	0.19	1,900.00
				Subtotal	67,600.00
				Estimated Tax	0.00
				Total	67,600.00

Year 4 - Evidence.com Licenses

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	250	180.00	169.20	42,300.00
85110	EVIDENCE.COM INCLUDED STORAGE	2,500	0.00	0.00	0.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	50	468.00	468.00	23,400.00
85110	EVIDENCE.COM INCLUDED STORAGE	1,500	0.00	0.00	0.00
85035	EVIDENCE.COM STORAGE	10,000	0.75	0.19	1,900.00
				Subtotal	67,600.00
				Estimated Tax	0.00
				Total	67,600.00

Year 5 - Evidence.com Licenses

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	250	180.00	169.20	42,300.00
85110	EVIDENCE.COM INCLUDED STORAGE	2,500	0.00	0.00	0.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	50	468.00	468.00	23,400.00

Year 5 - Evidence.com Licenses (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85110	EVIDENCE.COM INCLUDED STORAGE	1,500	0.00	0.00	0.00
85035	EVIDENCE.COM STORAGE	10,000	0.75	0.19	1,900.00
				Subtotal	67,600.00
				Estimated Tax	0.00
				Total	67,600.00
Grand Total					338,000.00



Discounts (USD)

Quote Expiration: 02/28/2019

List Amount	381,500.00
Discounts	43,500.00
Total	338,000.00

**Total excludes applicable taxes and shipping*

Summary of Payments

Payment	Amount (USD)
Year 1 - Evidence.com Licenses (Est. Ship Date 2/15/2019)	67,600.00
Year 2 - Evidence.com Licenses	67,600.00
Year 3 - Evidence.com Licenses	67,600.00
Year 4 - Evidence.com Licenses	67,600.00
Year 5 - Evidence.com Licenses	67,600.00
Grand Total	338,000.00

Notes

Agency may purchase body worn cameras at the following costs until 12/31/19 upon the execution of this quote:

- AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK (SKU: 74001) for \$499.00 per camera
- AXON DOCK, 6 BAY + CORE, AXON BODY 2 (SKU: 74008) for \$1,495.00 per dock
- Evidence.com Unlimited Plus License (SKU: 73461) for \$1,068.00 per year per license

The Evidence.com Unlimited Plus License includes the license to evidence.com Professional, unlimited data, extended warranty and TAP (camera and dock refresh every 30 months with no added cost). If the officer is already utilizing Evidence.com Basic based on this quote, a pro-rated credit of \$169.20 per year per license will be applied against the price of an Evidence.com Unlimited Plus license.

Axon will also commit to offering installation services for Axon Fleet Solution at a cost of \$1,200.00 dollars per vehicle.

After 01-01-2020, Axon and Agency will have the ability to negotiate pricing agreed upon by both parties.

Due to a product update, all references within the SOW to the "AXIS 3374-V Dome IP Camera" should be replaced with "AXIS Q3515-LV Dome Camera" as reflected in the quote.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:	_____	Date:	_____
Name (Print):	_____	Title:	_____
PO# (Or write N/A):	_____		

Please sign and email to Josh Sudbeck at jsudbeck@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-176792-43482.876MM

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