

Encore BROADCAST SOLUTIONS, INC.

2104 WEST KENNEDY BLVD. · TAMPA, FLORIDA 33606-1535 · USA

www.encorebroadcast.com
dkeefe@encorebroadcast.com

ProForma Invoice Your P.O. # _____ October 18, 2017

Company: City of Clearwater
Attention: Shawn Stafford
Address: 100 S. Myrtle
City / St. / Zip: Clearwater, FL 34616
Phone: / Fax: 727-562-4686 / shawn.stafford@myclearwater.com

We are pleased to offer the following products in accordance with the terms and conditions specified below.

Payment: NET 30, CHECK PAYMENT – BLANKET PO FOB: DESTINATION
Delivery: ETA 40 - 60 DAYS Offer Valid: TODAY

A restocking fee of 20% will be assessed on all orders refused at dock or returned unused.

Quan	Model Number	Description	List Price	15 % Off
		City of Clearwater – Main Library Town Hall Meeting Room		
		Projection		
1	PANASONIC PTRZ970W	10,000 SXGA DLP LASER PROJECTOR, BLACK WITH LENS	\$ 34,799.00	\$ 29,579.15
1	CHIEF VCMU	HEAVY DUTY PROJECTOR MOUNT, BLACK	\$ 460.00	\$ 391.000
1	DALITE 70344V	16:10 FIXED PROJECTION SCREEN, 226 DIAGANOL, CINEMA CONTOUR	\$ 2687.00	\$ 2283.95
1	AJA HI5PLUS	HD-SDI TO HDMI CONVERTOR	\$ 395.00	\$ 335.75
		Displays		
2	PANASONIC TH75EF1U	75" FULL HD DIGITAL SIGNAGE DISPLAY	\$ 3995.00	\$ 3395.75 X2 \$ 6791.50
2	PEERLESS SR560M	SMARTMOUNT FLAT PANEL TV CART	\$ 729.00	\$ 619.65
1	PEERLESS	FREIGHT CARTS ONLY	\$ 155.00	\$ 155.00
2	PEERLESS ACC320	20 FT 3 OUTLET BLACK POWER CABLE	\$ 64.00	\$ 54.40
2	CUSTOM COVER	CUSTOM MADE 75" TV COVER	\$ 429.00	\$ 364.65 X2 \$ 729.30
2	AJA HI5 PLUS	HD-SDI TO HDMI CONVERTOR	\$ 395.00	\$ 335.75 X 2 \$ 671.50

Ph: (813) 253-2774 · Fed ID: 59-3081792 · Fax: (813) 254-5907

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		Podium Equipment		
1	WOLFVISION VZ8PLUS4	HD VIDEO VISUALIZER	\$ 5650.00	\$ 4802.50
2	EXTRON 26-663-06	6FT HDMI CABLE	\$ 70.00	\$ 59.50 X2 \$ 119.00
1	HP ELITE DESK 800	SMALL FORM PC WITH DISPLAY PORT OUT	CITY	PROVIDING
1	EXTRON 26-665-01	DISPLAY PORT MALE TO HDMI FEMAL ADAPTER CABLE 6"	\$ 50.00	\$ 42.50
1	EXTRON 70-726-63	SINGLE GANG WALL PLATE, BLACK	\$ 100.00	\$ 85.00
1	EXTRON 60-1484-01	SW4HD4K 4 INPUT HDMI SWITCHER	\$ 690.00	\$ 586.50
1	EXTRON 60-794-02	CCR 204 4 BUTTON CONTROL	\$ 100.00	\$ 85.00
2	EXTRON 60-1394-02	TLP PRO 720 TOUCHPANEL	\$ 1990.00	\$ 1691.50 X2 \$ 3383.00
1	EXTRON 60-1418-01	IP CONTROLLER, RS232, IR	\$ 3790.00	\$ 3221.50
2	EXTRON 60-1233-01	POE INJECTOR FOR TOUCH PANELS	\$ 290.00	\$ 246.50 X2 \$ 493.00
2	EXTRON 70-969-02	BLACK SURFACE MOUNT FOR TOUCH PANELS	\$ 130.00	\$ 110.50 X2 \$ 221.00
1	AJA HA5PLUS	HDMI TO HD-SDI CONVERTOR	\$ 395.00	\$ 335.75
		Video Lighting		
12	BRIGHTLINE LST6X1- FW-IG-35	24 X 24" FORWARD THROW STEALTH LED LIGHT	\$ 1625.00	\$ 1381.25 X 12 \$ 16,575.00
5	BRIGHTLINE LST6X1-BI- IG-35	24 X 24" BI DIRECTIONAL THROW STEALTH LED LIGHT	\$ 1625.00	\$ 1381.25 X 5 \$ 6906.25
1	BUSHMASTER 1	RS23 TO DALI INTERFACE KIT, SOFTWARE AND MANUAL	\$ 625.00	\$ 531.25
1	BRIGHTLINE DCS-8-DALI	DALI CONTROLLER, 8 PRESETS, 4 GROUPS, FLUSH MOUNT CONTROLLER	\$ 325.00	\$ 276.25
1	BRIGHTLINE ET	LIGHTING COMMISSIONING BY EARL THOMAS	\$ 4000.00	\$ 3400.00

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		Rack Equipment		
2	TVONE C2-2855	HD-SDI, HDMI SCAN CONVERTOR	\$ 2990.00	\$ 2541.50 X2 \$ 5083.00
2	TVONE RM220	RACK KIT	\$ 90.00	\$ 76.50 X 2 \$ 153.00
1	BARCO CSC-1	CLICK SHARE WIRELESS PRESENTATION SYSTEM, 4 TX	\$ 3000.00	\$ 2550.00
1	DENON DN500BDMKII	BLURAY, DVD, CD, SD, USB PLAYER	\$ 429.00	\$ 364.65
1	EXTRON 60-1021-001145	8X 8 3 G HD-SDI CONTROLABLE ROUTER	\$ 8548.00	\$ 7296.40
		Camera		
5	PANASONIC AWHE40SKPJ9	HD PTZ CAMERA, BLACK, SDI OUTPUT	\$ 4150.00	\$ 3527.75 X 5 \$ 17,638.75
4	PANASONIC 40WMK	CAMERA WALL MOUNT BLACK	\$ 244.00	\$ 207.40 X 4 \$ 829.60
1	CUSTOM	CEILING MOUNT FOR PTZ	\$ 250.00	\$ 212.50
1	PANASONIC AWRP120GJ	PTZ REMOTE CAMERA CONTROLLER	\$ 4995.00	\$ 4245.75
1	IDX IA60	POWER SUPPLY	\$ 349.00	\$ 296.65
		Audio		
16	BEYER DYNAMIC MPR211B	HORIZONTAL LINE ARRAY MICROPHONE	\$ 549.00	\$ 466.65 X 16 \$ 7466.40
2	BEYER RM30	VERTICAL LINE ARRAY MICROPHONE	\$ 549.00	\$ 466.65 X 2 \$ 933.30
2	BEYER GMB33S	RM 30 DESK STAND	\$ 169.00	\$ 143.65 X 2 \$ 287.30
6	CROWN PZM10	FLUSH MOUNT BOUNDARY MICROPHONE	\$ 215.00	\$ 182.75 X 6 \$ 1096.50
1	WHIRLWIND MS164XL025SS	16 X 4 STAGE BOX WITH FAN OUT, 25 FT	\$ 559.00	\$ 475.15

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		Audio cont.		
2	SENNHEISER EM500G3G	MICROPHONE RACK RECEIVER	\$ 559.00	\$ 475.15 X 2 \$ 950.30
2	SENNHEISER GA3	RACK KIT	\$ 70.00	\$ 59.50 X 2 \$ 119.00
2	SENNHEISER SKM300-835G3	HANDHELD MICROPHONE TRANSMITTER – 835 MIC	\$ 479.00	\$ 407.15 X 2 \$ 814.30
2	COUNTRYMAN MHCW3HH05LSR	ISOMAX HEADSET MICROPHONE, BEIGE CARDIOD	\$ 335.00	\$ 284.75 X 2 \$ 569.50
2	COUNTRYMAN B3W4FF05LS3	WIRED LAVALIER MICRPHONE FOR SENNHEISER TX	\$ 335.00	\$ 284.75 X 2 \$ 569.50
4	SHURE SM58LC	HANDHELD MICROPHONE	\$ 124.00	\$ 105.40 X 4 \$ 421.60
4	COUNTRYMAN B3P4FF05L	WIRED LAVALIER MICROPHONE, XLR	\$ 282.00	\$ 239.70 X 4 \$ 958.80
1	MEDIA MATRIX NION NE	DSP PROCESSOR	\$ 4000.00	\$ 3400.00
3	MEDIA MATRIX NIO-8MLII	8 INPUT CARD	\$ 1360.00	\$ 1156.00
1	MEDIA MATRIX NIO-80	8 OUPUT CARD	\$ 720.00	\$ 612.00
		Terminal Gear / Transport		
	TOC - FIBER			
2	BROADATA 1103-2R-S-ST-CC	RECEIVER, 2 - 3G HD-SDI CHANNELS, 1300NM LASER, LONG WAVELENGTH CAMERAS 1-4	\$ 2333.00	\$ 1983.05 X2 \$ 3966.10
1	BROADATA 1103-R-S-ST-CC	RECEIVER 1 – 3G HD-SDI CHANNEL CAM 5	\$ 1222.00	\$ 1038.70
1	BROADATA 6104E-TRX-S-ST-CC	TRANSCIVER, 4 AUDIO MULTIPLEXER, SINGLEMODE-ST AUDIO	\$ 2889.00	\$ 2455.65
1	BROADATA 6820E-S-ST-30-CC	TRANSCIVER 10/100 MBPS FAST ETHERNET, 30KM, NETWORK	\$ 622.00	\$ 528.70

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	Terminal gear Transport Cont			
1	BROADATA 1103-R-S-ST-CC	RECEIVER, 1- 3G HD-SDI CHANNEL – ROUTER OUT	\$ 2333.00	\$ 1983.05
1	BROADATA 1103E-T-S-ST-CC	TRANSMITTER 1 – 3G HD-SDI CHANNEL, ROUTER IN	\$ 2333.00	\$ 1983.05
1	BROADATA 6450-TRX-PP8-S-ST	TRANSCEIVER, PASSIVE CWDM, 16 CHANNEL SINGLEMODE	\$ 8666.00	\$ 7366.10
1	BROADATA 200E-CC	200E CARD CAGE NO POWER SUPPLY	\$ 833.00	\$ 708.05
1	BROADATA 200E-CC-P	200 E CARD CAGE POWER SUPPLY	\$ 833.00	\$ 708.05
	VENUE FIBER			
2	BROADATA 1103-2T-S-ST-CC	TRANSMITTER, 2 - 3G HD-SDI CHANNELS, 1300NM LASER, LONG WAVELENGTH CAMERAS 1-4	\$ 2333.00	\$ 1983.05 X2 \$ 3966.10
1	BROADATA 1103-T-S-ST-CC	TRANSMITTER 1 – 3G HD-SDI CHANNEL CAM 5	\$ 1222.00	\$ 1038.70
1	BROADATA 6104E-TRX-S-ST-CC	TRANSCEIVER, 4 AUDIO MULTIPLEXER, SINGLEMODE-ST AUDIO	\$ 2889.00	\$ 2455.65
1	BROADATA 6820E-S-ST-30-CC	TRANSCEIVER 10/100 MBPS FAST ETHERNET, 30KM, NETWORK	\$ 622.00	\$ 528.70
1	BROADATA 1103-R-S-ST-CC	RECEIVER, 1- 3G HD-SDI CHANNEL – ROUTER OUT	\$ 2333.00	\$ 1983.05
1	BROADATA 1103E-T-S-ST-CC	TRANSMITTER 1 – 3G HD-SDI CHANNEL, ROUTER IN	\$ 2333.00	\$ 1983.05
1	BROADATA 6450-TRX-PP8-S-ST	TRANSCEIVER, PASSIVE CWDM, 16 CHANNEL SINGLEMODE	\$ 8666.00	\$ 7366.10
1	BROADATA 200E-CC	200E CARD CAGE NO POWER SUPPLY	\$ 833.00	\$ 708.05
1	BROADATA 200E-CC-P	200 E CARD CAGE POWER SUPPLY	\$ 833.00	\$ 708.05

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	TOC GEAR			
4	MARSHALL VMD434-3GSDI	QUAD 2 RU 4.3" HIGH RESOLUTION LCD RACK MONITOR, 3 G HD-SDI I/O	\$ 4543.00	\$ 3861.55 X4 \$ 15,446.20
3	AJA OG-2X4-SDI-DA	2 X 4 3G SDI RECLOCKING DA	\$ 550.00	\$ 467.50 X2 \$ 935.00
1	TEC CMB-T2911976LE	MAIN CUSTOM PLATE 16 F XLR, 4 M, 4 BNC – CUSTOM	\$ 429.95	\$ 364.65
3	TECNEC CWP-T2911976LE	CUSTOM 3 GANG WALL PLATE XLR, BNC	\$ 109.95	\$ 93.45 X3 \$ 280.35
4	BELDON 94511000	1000 FT AUDIO CABLE	\$ 289.00	\$ 245.65 X4 \$ 982.60
5	BELDON 1505A	1000 FT VIDEO CABLE	\$ 547.80	\$ 465.63 X5 \$ 2328.15
5	CUSTOM LANTRONICS - CAM CONTROLS	CUSTOMIZE PIN OUT, DB 25 & CONFIGURATION OF CONTROL OVER IP	\$ 200.00	\$ 170.00 X5 \$ 850.00
100	CANARE BCP-B4F	BNC CONNECTOR	\$ 3.15	\$ 2.68 X100 \$ 268.00
1	LIFT RENTAL	2 MAN LIFT RENTAL, DROP OFF AND PICK UP	\$ 1200.00	\$ 1020.00
25	NEUTRICK XLRF	FEMALE XLR	\$ 3.49	\$ 2.97 X 25 \$ 74.25
25	NEUTRICK XLRM	MALE XLR	\$ 3.49	\$ 2.97 X 25 \$ 74.25
1	SECURITY TRONIX IP-TEST	IP BUDDY PLUS, IP AND ANALOG CAMERA TEST MONITOR	\$ 704.00	\$ 598.40
2	WHIRLWIND QBOX	QBOX AUDIO LINE TESTER	\$ 272.54	\$ 231.66 X2 \$ 463.32

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480	INSTALLATION	Complete installation of all above items, to be integrated with customer supplied single mode fiber runs from MSB to Main Library. Projector, and cameras mounted in main Library meeting room 1 & 2. Audio breakout from walls, Sennheiser streaming audio for assistive listening. Items integrated into customer supplied racks and podium. Lighting gear to be installed by City Electrician and is not included in this quote. Brightline will assist with full instructions before they arrive to commission the lighting products. New control gear , monitors and fiber gear integrated into MSB control room. Full set of drawings will be provided around 30 days of completion. Test system and instruct on how to use.	\$ 95.00	\$ 45,600.00
			TOTAL	\$ 245,435.57
		On HILLSBOROUGH COUNTY SCHOOLS BID # 14-115EST TV STUDIO EQUIPMENT		

I have read and accept, by my signature, the terms of this ProForma invoice which govern the sale of products or services to me or, if a corporation, by me as a duly authorized representative of said corporation. When sent by facsimile, I agree that my signature shall be conclusive evidence of the Buyer's acceptance of these terms. Price quoted does not include applicable sales tax, shipping charges, installation, or training charges, unless otherwise specified.

ACCEPTED AND AGREED BY:

Print Name: _____ Date: _____

Signature: _____ Title: _____

Dennis M. Keefe _____ Encore Representative

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