

City of Clearwater

Daniel Mayer
100 South Myrtle Avenue
3rd Floor
Clearwater, FL 33756
United States

(727) 562-4662
Daniel.Mayer@myClearwater.com

Number EXTQ11309-02

Aug 10, 2016

Extensys Team:

Chris Jordan - 813.403.5516

Greg Renner - 727.389.0940

Loretta Zisk - 813.403.5544

City of Clearwater RFP #37-16

Qty	Part #	Description	Unit Price	Ext. Price
MSB Core				
2	C6807-XL-S6T-BUN	Chassis+Fan Tray+ Sup6T+2xPower Supply; IP Services ONLY	\$51,260.00	\$102,520.00
	C6800-DATA-CENTER	Catalyst 6800 Data Center Deployment; For Tracking Only		
	C6807-XL-FAN	Catalyst 6807-XL Chassis Fan Tray		
	C6800-XL-CVR	Catalyst 6807-XL line card slot cover		
	C6800-SUP6T	Catalyst 6800 Sup6T (440G/slot) with 8x10GE, 2x40GE		
	SP6TISK9Z-15301SY	CAT600-VS-S6T IOS IP SERV FULL ENCRYPT		
	C6800-XL-3KW-AC	(2) Catalyst 6807-XL 3000W Power Supply		
	CAB-C19-CBN	(4) Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors		
	C6800-32P10G	Catalyst 6800 32 port 10GE with integrated dual DFC4		
	C6800-48P-SFP	C6K 48-port 1GE Mod: fabric-enabled with DFC4		
	C6800-32P10G	Catalyst 6800 32 port 10GE with integrated dual DFC4		
	C6800-SUP6T	Catalyst 6800 Sup6T (440G/slot) with 8x10GE, 2x40GE		
	C6800-XL-3KW-AC	(2) Catalyst 6807-XL 3000W Power Supply		
	SFP-10G-SR-S	(8) 10GBASE-SR SFP Module, Enterprise-Class		
	FPC-MM-OM4-LCLC	(8) Fiber Patch Cable, Multimode 50/125m 10 Gig OM4, Duplex, LC-LC		
	SFP-10G-SR-S	(8) 10GBASE-SR SFP Module, Enterprise-Class		
	FPC-MM-OM4-LCLC	(8) Fiber Patch Cable, Multimode 50/125m 10 Gig OM4, Duplex, LC-LC		
	C6800-48P-TX	C6K 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45 DFC4		
2	CON-3SNT-P-C6807XMD	3YR SNTC 24X7X4 Chassis+Fan Tray+ Supply IP ser only	\$6,926.64	\$13,853.28
		SubTotal		\$116,373.28
PD Core				
2	C6807-XL-S6T-BUN	Chassis+Fan Tray+ Sup6T+2xPower Supply; IP Services ONLY	\$32,067.50	\$64,135.00
	C6800-DATA-CENTER	Catalyst 6800 Data Center Deployment; For Tracking Only		
	C6807-XL-FAN	Catalyst 6807-XL Chassis Fan Tray		
	C6800-XL-CVR	(3) Catalyst 6807-XL line card slot cover		
	C6800-SUP6T	Catalyst 6800 Sup6T (440G/slot) with 8x10GE, 2x40GE		
	SP6TISK9Z-15301SY	CAT600-VS-S6T IOS IP SERV FULL ENCRYPT		
	C6800-XL-3KW-AC	(2) Catalyst 6807-XL 3000W Power Supply		
	CAB-C19-CBN	(4) Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors		
	C6800-32P10G	Catalyst 6800 32 port 10GE with integrated dual DFC4		
	C6800-48P-SFP	C6K 48-port 1GE Mod: fabric-enabled with DFC4		
	C6800-XL-3KW-AC	(2) Catalyst 6807-XL 3000W Power Supply		
	SFP-10G-SR-S	(8) 10GBASE-SR SFP Module, Enterprise-Class		
	FPC-MM-OM4-LCLC	(8) Fiber Patch Cable, Multimode 50/125m 10 Gig OM4, Duplex, LC-LC		

Continued On Next Page ...

Qty	Part #	Description	Unit Price	Ext. Price
	C6800-48P-TX	C6k 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45 DFC4		
2	CON-3SNTP-C6807XMD	3YR SNTC 24X7X4 Chassis+Fan Tray+ Supply IP ser only	\$6,926.64	\$13,853.28
		SubTotal		\$77,988.28
		GSS Core		
2	C6807-XL-S6T-BUN	Chassis+Fan Tray+ Sup6T+2xPower Supply; IP Services ONLY	\$32,067.50	\$64,135.00
	C6800-DATA-CENTER	Catalyst 6800 Data Center Deployment; For Tracking Only		
	C6807-XL-FAN	Catalyst 6807-XL Chassis Fan Tray		
	C6800-XL-CVR	(3) Catalyst 6807-XL line card slot cover		
	C6800-SUP6T	Catalyst 6800 Sup6T (440G/slot) with 8x10GE, 2x40GE		
	SP6TISK9Z-15301SY	CAT600-VS-S6T IOS IP SERV FULL ENCRYPT		
	C6800-XL-3KW-AC	(2) Catalyst 6807-XL 3000W Power Supply		
	CAB-C19-CBN	(4) Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors		
	C6800-32P10G	Catalyst 6800 32 port 10GE with integrated dual DFC4		
	C6800-XL-3KW-AC	(2) Catalyst 6807-XL 3000W Power Supply		
	SFP-10G-SR-S	(8) 10GBASE-SR SFP Module, Enterprise-Class		
	FPC-MM-OM4-LCLC	(8) Fiber Patch Cable, Multimode 50/125m 10 Gig OM4, Duplex, LC-LC		
	C6800-48P-TX	C6k 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45 DFC4		
	C6800-48P-SFP	C6K 48-port 1GE Mod: fabric-enabled with DFC4		
2	CON-3SNTP-C6807XMD	3YR SNTC 24X7X4 Chassis+Fan Tray+ Supply IP ser only	\$6,926.64	\$13,853.28
		SubTotal		\$77,988.28
		TOR		
8	C1-WSC3850-12X48UL	Cisco ONE Catalyst 3850 48Port (12mGig+36Gig) UPoE LAN Base	\$7,454.63	\$59,637.04
	S3850UK9-37E	CAT3850 Universal k9 image		
	PWR-C1-1100WAC/2	1100W AC Config 1 Secondary Power Supply		
	C3850-NM-2-40G	Cisco Catalyst 3850 2 x 40GE Network Module		
	PWR-C1-1100WAC	1100W AC Config 1 Power Supply		
	C1APCAT38502K9	Cisco One Advanced Perpetual - Catalyst 3850 48-port		
	C3850-48-S-E	C3850-48 IP Base to IP Services Paper RTU License		
	C1FPCAT38502K9	Cisco One Foundation Perpetual - Catalyst 3850 48-port		
	C1-PI-LFAS-2K3K-K9	Cisco ONE PI Device License for LF & AS for Cat 2k, 3k		
	C1-ISE-BASE-48P	Cisco ONE Identity Services Engine 50 EndPoint Base Lic		
	C1-EGW-50-K9	Cisco ONE Energy Mgmt Perpetual Lic - 50 DO End Points		
	C1-CAND-1	Cisco ONE Connected Analytics Net Deployment -1 Dev Lic 1 YR		
	C1-LC-50-1Y	Cisco ONE StealthWatch 50 FPS Lic 1 YR		
	C1F1VCAT38502-01	Tracker PID v01 Fnd Perpetual CAT38502 - no delivery		
	CAB-C15-CBN	(2) Cabinet Jumper Power Cord, 250 VAC 13A, C14-C15 Connectors		
	STACK-T1-50CM	50CM Type 1 Stacking Cable		
	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM		
2	CAB-SPWR-150CM=	Catalyst 3750X and 3850 Stack Power Cable 150 CM Spare	\$50.20	\$100.40
2	STACK-T1-1M=	1M Type 1 Stacking Cable	\$51.50	\$103.00
1	CON-3Y	3 Years of Support	\$28,904.40	\$28,904.40
	CON-3SNTP-C1WSC385	(8) 3YR SNTC 24X7X4 Cisco ONE Catalyst 3850 48Port (12mGig+3		
	CON-3ECMU-C1A1382K	(8) SWSS UPGR 3YR DISTI C1 Advd Perpetual-Cat 3850 48Prt		
	CON-3ECMU-C1F1C382	(8) SWSS UPGR 3YR DISTI C1 Foundation Perp Cat3850 48Prt		
		SubTotal		\$88,744.84
		Edge		
8	WS-C3650-48PD-L	Cisco Catalyst 3650 48 Port PoE 2x10G Uplink LAN Base	\$2,768.13	\$22,145.04
	S3650UK9-36E	CAT3650 Universal k9 image		
	PWR-C2-640WAC	640W AC Config 2 Power Supply		

Continued On Next Page ...

Qty	Part #	Description	Unit Price	Ext. Price
	CAB-C15-CBN	Cabinet Jumper Power Cord, 250 VAC 13A, C14-C15 Connectors		
	PWR-C2-BLANK	Config 2 Power Supply Blank		
	C3650-STACK-KIT	Cisco Catalyst 3650 Stack Module		
	C3650-STACK	(2) Cisco Catalyst 3650 Stack Module		
	STACK-T2-50CM	50CM Type 2 Stacking Cable		
2	STACK-T2-1M=	1M Type 2 Stacking Cable Spare	\$51.50	\$103.00
		SubTotal		\$22,248.04
		SFP's		
24	SFP-10G-SR-S=	10GBASE-SR SFP Module, Enterprise-Class	\$167.38	\$4,017.12
24	SFP-10G-LR-S=	10GBASE-LR SFP Module, Enterprise-Class	\$489.25	\$11,742.00
34	GLC-SX-MMD=	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	\$128.75	\$4,377.50
34	GLC-LH-SMD=	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	\$256.21	\$8,711.14
8	QSFP-H40G-ACU10M	40GBASE-CR4 Active Copper Cable, 10m	\$321.86	\$2,574.88
4	QSFP-H40G-ACU10M	40GBASE-CR4 Active Copper Cable, 10m	\$321.86	\$1,287.44
4	QSFP-H40G-ACU10M	40GBASE-CR4 Active Copper Cable, 10m	\$321.86	\$1,287.44
		SubTotal		\$33,997.52
		Prime Infrastructure		
1	R-MGMT3X-N-K9	Cisco Ent MGMT: Lic For PI 3.x And APIC EM Solution Apps	\$544.60	\$544.60
	R-PI31-SW-K9	Prime Infrastructure 3.1 Software		
	L-MGMT3X-PI-BASE	Cisco Ent MGMT: PI 3.x Platform Base Lic		
	L-MGMT3X-3K-K9	Cisco Ent MGMT: PI 3.x LF,AS & APIC-EM Lic, 1 Cat 3K		
	L-MGMT3X-6K-K9	(6) Cisco Ent MGMT: PI 3.x LF,AS & APIC-EM Lic, 1 Cat 6K		
1	CON-ECMU-RMGMT3XN	SWSS UPGRADES Cisco MGMT: Lic For Prime Infra 3.x And	\$688.47	\$688.47
	CON-ECMU-RPI31SW9	(3) SWSS UPGRADES Prime Infrastructure 3.1 Software		
	CON-ECMU-LMGMBASE	(3) SWSS UPGRADES Cisco Ent MGMT PI 3.x Platform Base Lic		
	CON-ECMU-LMGMT3XM	(3) SWSS UPGRADES Cisco Ent MGMT: PI 3		
	CON-ECMU-LMGMT6KK	(18) SWSS UPGRADES Cisco Ent MGMTPI 3.x LF,AS APIC-EM L		
			SubTotal	\$418,573.31
			Est. Tax	\$0.00
			Total	\$418,573.31

NOTES:

1. Pricing is exclusive of Freight charges and Taxes. 2. Prices reflect standard manufacturers warranty unless otherwise noted. 3. All equipment orders require a Purchase Order. A Purchase Order constitutes acceptance of these terms. 4. All trade in prices are subject to verification and approval by the manufacturer. 5. Services require a signed statement of work. Pricing includes pre-sales design consulting services. 6. Prices are valid for 5 days from the quote date and are subject to the manufacturer's special pricing not changing. 7. Product specs, performance or suitability are per manufacturer's published literature only. No RMA's beyond warranty. 8. Overdue invoice's are subject to \$100 late fee and 1.5% interest charged on the outstanding balance. An additional 1.5% will be added to the outstanding balance on the first of each month past due. Invoices that are 90 days past due are subject to collection fees, late fees, and interest. 9. Extensys, Inc. Invoices on products shipped. The manufacturer and /or distributor may ship partial orders, in these situations customers will receive partial shipments and agree to pay partial invoices. We recommend partial orders not be opened until you have your entire order and have verified the part numbers and quantities, opened products can not be returned. In any case products can only be returned if the manufacturer or supplier provides Extensys, Inc. an RMA. In the unlikely event that equipment is DOA, replacement product will be shipped these items are managed as warranty issues so they are not refunded they are replaced. Contact us immediately if you receive incorrect parts or quantities. 10. Payment terms unless otherwise noted are Net15. 11. All quotes include a 5% discount for Cash, EFT, or Check payment.