

Web Catalog List Price Minus by Market Group*

Market Group	List Minus %
Apple Products (for Higher Ed customers)	Apple's Higher Ed Discount
Systems Accessories	5.50%
Digital Imaging & Sound	5.50%
Software-Bus/Home/Office	5.50%
Desktops	4.50%
Client Networking	6.50%
Enterprise Networking	6.50%
Home & Leisure Software	5.50%
Internet-Graphics/Publishing	5.50%
Memory	8.00%
Monitors & Projectors	5.50%
Power Management	8.00%
Portable Computing - Accessories	6.50%
Printers - Ink Jet	5.50%
Drives, Storage & Media	5.50%
Notebooks	5.00%
PDA's	5.50%
Consumer Electronics	6.50%
Service Offerings / Warranty Services*	7.00%
Enterprise Storage	6.50%
Network Software	5.75%
Accessories - Printer Supplies	6.00%
Printers-Multifunction	6.00%
Servers	6.75%
Video	5.50%
Workstations	5.00%
Point of Sale Equipment	5.50%
Mobile Electronics	6.50%
Systems Enhancements	6.50%
Printers - Laser	6.25%
Monitors & Projectors Accessories	6.50%
Cables	10.50%
Storage Media & Accessories	6.50%
Professional Services **	5.50%
Configuration Services	5.50%
Repair Services	5.50%
Cloud Services	5.50%
Software Support	5.50%
Cybersecurity Services	LIST

IMPORTANT NOTICE

Please reference the table titled, Connection's "Web Catalog List Price" (WCLP) by Market Group, for the discounts we offer to OMNIA members. If a percentage discount causes the sell price to fall below our standard cost, the sell price shall be adjusted and honored at Connection's standard cost. Connection will not be required to sell below Connection's standard cost due to percent discount from list. In addition, there shall be no administrative fees paid on purchases made at Connection's standard cost.

Cost is defined as the "CNXN Public Sector Contract Cost I" which incorporates general, administrative, and acquisition costs related to the inventory of product including the warehousing and distribution of product. Please note that there are restrictions on Apple products to K-12 institutions.

* To fully satisfy the requirements of RFP # 25-06 for Technology Solutions Products and Services, Connection is proposing fixed discounts from our verifiable Web Catalog List Price (WCLP). Connection's WCLP is available via our web site catalog located at www.connection.com/PS. The offered discount will remain firm for the term of the contract. The pricing model is one that is fluid and adaptive to the market. As our list prices automatically change to meet demand in the market, OMNIA-specific pricing will also automatically change.

** Connection is offering sku'd services, made available by our OEM partners. Although, Connection has the capabilities and professionals on staff to offer a full scope of Professional Services. Connection is not able to include a response to each of these as Services rates vary widely, based on the scope of work required. However, we would be pleased to provide estimates and/or a tailored Statement of Work on a case-by-case basis, upon request.