



Q-245037

Generated Date: 07/28/2026
Expiration Date: 09/27/2026
Account Name: City of Clearwater, FL - HQ
Opportunity Name: Operator Connect
Opportunity Number: OP-194547
Contract Number: NWN_NATIONAL Choice Partners 25/018MF-44_IT Technology & Related Service
Work Order #

Client Contact Information

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NWN Contact Information

Primary Contact: Laura Pringle
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City of Clearwater, FL - HQ
100 S Myrtle Ave
Clearwater, FL 33756

SHIP TO

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100 S Myrtle Ave
Clearwater, FL 33756

Services

Operator Connect Subscription Term: 36 Months									
#	ITEM	DESCRIPTION	QTY	LIST PRICE	DISCOUNT	UNIT PRICE**	MONTHLY TOTAL	ANNUAL TOTAL	EXT. TOTAL – 36 MONTHS
1.	UC-BUN-SIP-NW	SIP Services, NuWave	1	\$0.00}	0%	\$0.00	\$0.00	\$0.00	\$0.00
2.	UC-AAS-SIP-NW-TRUNK	Dedicated SIP Session	65	\$55.80}	55.20%	\$25.00	\$1,625.00	\$19,500.00	\$58,500.00
3.	UC-AAS-SIP-NW-DID	DID (New)	2100	\$0.50}	40.00%	\$0.30	\$630.00	\$7,560.00	\$22,680.00
4.	UC-AAS-SIP-NW-911	Static or Dynamic E911	1800	\$2.00}	50.00%	\$1.00	\$1,800.00	\$21,600.00	\$64,800.00
5.	UC-AAS-SIP-NW-TRUNKADD	Increase outbound minute allotment	65	\$10.00}	50.00%	\$5.00	\$325.00	\$3,900.00	\$11,700.00
6.	UC-AAS-SIP-NW-ANLGBAS	Monthly subscription for Analog Connectivity	12	\$14.95}	5.00%	\$14.20	\$170.40	\$2,044.80	\$6,134.40
						Total:	\$4,550.40	\$54,604.80	\$163,814.40

Professional Services (One-time Charges)							
#	ITEM	DESCRIPTION	QTY	LIST PRICE	DISCOUNT	UNIT PRICE**	EXT. TOTAL
7.	UC-BUN-GOVERNANCE	Governance Services	1	\$0.00}	0%	\$0.00	\$0.00
8.	UC-PRO-GOV-INITIATE	UC Project Initiation	1	\$503.42}	20.20%	\$401.73	\$401.73
9.	UC-PRO-GOV-KICKOFF	UC Project Kickoff Meeting	1	\$1,473.75}	20.20%	\$1,176.05	\$1,176.05
10.	UC-PRO-GOV-CUTOVER-STD-S	UC Cutover Event, Half Day, Normal Business Hours	2	\$1,185.54}	20.20%	\$946.06	\$1,892.12
11.	UC-BUN-MTCLD-MSFTTEAMS	Multi-Tenant Cloud, Microsoft Teams	1	\$0.00}	0%	\$0.00	\$0.00
12.	UC-PRO-MTCLD-10ATA	ATA Configuration and Deployment - 10 Devices Pkg.	1	\$2,814.33}	20.20%	\$2,245.84	\$2,245.84
13.	UC-PRO-PM-S	Hourly PS Engagement - Project Manager	12	\$228.83}	20%	\$182.61	\$2,191.32
14.	UC-PRO-SE-S	Hourly PS Engagement - Solutions Engineer <i>DR to OC Conversion</i>	28	\$212.23}	16.00%	\$178.28	\$4,991.84
15.	UC-PRO-SE-S	Hourly PS Engagement - Solutions Engineer <i>D911 Review</i>	4	\$212.23}	16.00%	\$178.28	\$713.12
						Total:	\$13,612.02

***The Monthly/Unit Price shown above has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price. The totals for this order were calculated using the actual price, rather than the Monthly/Unit Price displayed above, and are the true and binding totals for this order.*

Financial Summary	
ITEM	TOTAL
Billing Year 1 (onetime & recurring):	\$ 68,216.82
Billing Year 2 (recurring only):	\$ 54,604.80
Billing Year 3 (recurring only):	\$ 54,604.80

Billing and Payment Terms	
ITEM	TERM
Subscription Term:	36
Billing Terms:	Recurring - Monthly
Payment Terms:	Net 30
Payment Schedule:	100% due upon completion

Terms and Conditions

Statement of Confidentiality

This quote has been developed by NWN and is NWN's proprietary trade secret and business confidential information. This Quote may not be released to another vendor, business partner or contractor without prior written consent from NWN.

Additional Information

This quote leverages contract NWN_NATIONAL Choice Partners 25/018MF-44_IT Technology & Related Service, which has an annual renewal. Should the Choice Partners contract not be renewed, and NWN cannot find a suitable replacement, the City may elect to end the contract coinciding with the start of the next billing year.