



SLESSER ENGINEERING, INC.

STRUCTURAL ENGINEERS

March 12, 2018

Century Industries, LLC
P.O. Box C
Sellersburg, IN 47172-0919

Subject: Showmaster Mobile Stages
Model Numbers: MSM2400, MSM2800, MSM3200 & MSM3600,

Dear Sirs:

This letter certifies that Slesser Engineering, Inc. analyzed the Century Industries Showmaster Mobile Stages (Model Numbers MSM2400, MSM2800, MSM3200 and MSM3600 in 2003, in accordance with the requirements of the 2003 International Building Code. Our analysis indicated that the mobile stages can safely support a stage floor live load of 125 PSF (pounds per square foot). Our analysis also indicated that the mobile stage will remain stable when exposed to a wind load of up to 46 MPH (miles per hour) before it begins to tip over.

It should be noted that this design has not been reviewed for the specific requirements of the 2014 Florida Building Code.

Sincerely,
SLESSER ENGINEERING, INC.

Carl J. Slesser, P.E.
President



Carl J. Slesser, P.E.
FL P.E. License No. 30654
Expires 2/28/2019

Slesser Engineering, Inc. – COA No. 6642
Expires 4/30/2018

BID PRICING

Pursuant to the contract specifications enumerated and described in this solicitation, we agree to furnish a Mobile Stage to the City of Clearwater at the price(s) stated below.

Manufacturer and Model of Mobile Stage	Total Cost including Accessories
CENTURY INDUSTRIES - MSM3200 SHOWMASTER	\$ 141,243 (WITHOUT TRAINING)

- An itemized quotation indicating mobile stage specifications, base price, accessories unit pricing, and trailer dimension/measurement drawings must be included for bid to be deemed valid.

SEE DOCUMENT ENCLOSED w/BID

- Explain supplemental documentation and services to be provided including operation manuals, videos, training, warranty. THIS IS OPTIONAL PER CITY REQUEST.
- Provide description of warranty services available, rates, replacement parts availability, etc.
- A sealed professional engineer's letter shall accompany the bid certifying deck and wind load capability of the mobile stage being bid.

DELIVERY REQUIREMENTS

**FOB: Destination, Delivered Freight Prepaid and Allowed
Unit price must include all freight and transportation charges**

PAYMENT TERMS

Select one choice of payment terms:

- Net 30, City of Clearwater's standard payment terms
- 2%15, Net 30
- ____%10, Net 30 (identify discount not less than 3%)



299 Prather Lane, PO Box C, Sellersburg, IN 47172 USA
Phone: 812/246-3371 Fax: 812/246-5446
www.centuryindustries.com

Vendor: _____

Date: _____

12/4/18

Century Industries

BID #10-19
MOBILE STAGE

December 4, 2018

299 Prather Lane
PO Box C
Sellersburg, IN 47172
Phone 812-246-3371 Fax 812-246-5446
submit@centuryindustries.com

Alyce Bengé
Purchasing Manager
City of Clearwater
100 S Myrtle Ave.
Clearwater FL. 33758

SALESPERSON			
Michelle McRae		EXPIRATION DATE	90 DAYS

MSM3200 "ShowMaster" 3000 SERIES

32ft long enclosed stage body
 18" deep steel channel mainframe
 60,000 lb. capacity pintle towing coupler
 17,500 lb capacity crank tongue jack
 Triple axle suspension with (6) highway rated tires, electric brakes
 (4) 25,000 lb capacity corner leveling jacks
 Frame mounted level gauges
 Rugged, all-weather FRP sound shell enclosure
 32ft fold-down stage deck with skid resistant surface pattern, leveling legs, 125lb. live load capacity, hydraulic operation
 Stage canopy extends beyond main stage for maximum protection, hydraulic operation with secondary safety locks.
 Self-contained 12VDC hydraulic system with remote operation pendant
 Curb-side frame-mounted locking compartments for hydraulic and electrical systems
 (2) diamond plate steel stairs with enclosed risers and hand rails
 Highway lighting package with DOT marker and signal lights
 AC electric system with power cable, breaker panel, receptacles, and (2) rows of dual tube fluorescent stage lighting
 Neatural medium gray stage deck color to reduce heat build-up from the sun
 Neatural medium gray stage interior for reduced glare and enhanced neutral appearance
 Gel-coat exterior for UV protection and vandal resistance

MSM3200 - BASE UNIT (\$US) = \$86,735

Item #	QTY.	STAGE ACCESSORIES	UNIT PRICE	LINE TOTAL
20532	1	Premium Anti-Corrosion Package Upgrade	\$ 2,011	\$ 2,011
10207	2	Premium Stair Upgrade, (Per Pair)	\$ 481	\$ 962
90636	1	Stage Deck Support Truss	\$ 817	\$ 817
90550	1	Hydraulic Leveling/Support System	\$ 7,850	\$ 7,850
84444	1	Hydraulic Hitch Jack	\$ 1,827	\$ 1,827
51006	1	12,000 Watt Encosed Generator - Diesel	\$ 13,487	\$ 13,487
42101	1	Theatrical Light Support Bar, (Qty.2 Pair)	\$ 1,013	\$ 1,013
91104	1	Speaker Hanging Hardware	\$ 333	\$ 333
42201	1	Electrical Stage Upgrade Package #1	\$ 2,743	\$ 2,743
51007	1	220V/200 amp Panel Box	\$ 1,080	\$ 1,080

40028	1	Exterior Flood Light, (Qty.3)	\$ 502	\$ 502
40029	1	Compartment Light, (Qty.2)	\$ 302	\$ 302
20202	1	4' x 8' Ext. Sections, (Qty.8)	\$ 7,832	\$ 7,832
56060	1	Decorative Stage Skirt, 16 ft	\$ 496	\$ 496
10209	1	Handicapped ADA Lift (Built-IN)	\$ 7,599	\$ 7,599
56060	1	Decorative Stage Skirt, 60 ft. (Main Stage Deck)	\$ 1,860	\$ 1,860
11003	1	Deck Tie-Downs, Six (6)	\$ 594	\$ 594
TIR2002	1	Spare Tire & Rim	\$ 470	\$ 470
Base Unit & Accessories			TOTAL	\$138,513
			(910 Miles) FOB DELIVERY	\$2,730
			TOTAL	\$141,243

OPTIONAL	1-Day (On-Site) Stage Training	\$ 1,500
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Training can be provided by a Century Representative (2-Weeks) after Stage Delivery. This **is an additional \$1500 charge** if the City of Clearwater chooses this to be included with order.

w/ Training	\$ 142,743
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LIMITED WARRANTY AND REMEDY: Century warrants to the original Purchaser that those products manufactured by Century and used in the manner for which they are intended shall be free from defects in materials and workmanship for a period of one (1) year after delivery. Notwithstanding the foregoing, purchaser is responsible for return shipping for service. Items manufactured by others are subject to their respective manufacturer's warranty, if any. **Century does not make any other representations or warranties, express or implied, and disclaims all other warranties including, but not limited to, any implied warranty of merchantability and warranty of fitness for a particular purpose.** Purchaser agrees that Century is not liable for incidental, consequential, or special damages of any kind.

EXCLUSIVE VENUE/ APPLICABLE LAW: Purchaser agrees to the exclusive venue and jurisdiction of the State and Federal Courts located in Clark County, Indiana for any action involving this Agreement or the goods which are the subject matter of the same. This Agreement shall be construed according to the laws of the State of Indiana. **The parties hereto each knowingly and voluntarily agree to waive any right to a trial by jury with respect to any action involving this Agreement or its subject matter, including without limitation any manufactured goods.**

***TERMS:**

Net 30 Days

Approximate production lead time 90-120 days ARO

Price Does Not include any applicable Federal, State or local taxes

Price quote good 90 days

PURCHASER AGREES that a 1 ½% per month service charge or the maximum legal rate, whichever is less, shall be added to unpaid invoices from the due date thereof, plus reasonable collection and attorneys' fees if placed for collection. Upon default by Purchaser, Century shall be entitled to retain any Deposit and enforce all remedies available to it as a seller under I.C. 26-1-2-703. Purchaser acknowledges that the goods manufactured by Century constitute specially manufactured goods and are not suitable for sale to others in the ordinary course of business. Purchaser agrees to maintain these goods in a safe condition and to operate the same in a safe manner. Purchaser agrees to indemnify and hold harmless Century and its officers, directors, employees, agents or subcontractors from and against any and all claims, demands and causes of action asserted by any other person or entity, and all resulting damages, liabilities, costs, losses and expenses of any kind (including reasonable attorney's fees), arising directly or indirectly from any acts by the purchaser or any of its employees, agents, or customers in connection with the purchase, ownership or use of the subject matter of this Agreement. All estimates for production time are estimates only and Century makes no warranty or representation concerning production times. Purchaser agrees receipt and use of manufactured product(s) constitutes agreement to these terms. This represents the entire agreement of the parties; any changes, amendments, modifications, additions or alterations made by Purchaser without the express written acceptance of Century are rejected.

EXCEPTIONS/ADDITIONAL MATERIALS/ADDENDA

Bidders shall indicate any and all exceptions taken to the provisions or specifications in this solicitation document. Exceptions that surface elsewhere and that do not also appear under this section shall be considered invalid and void and of no contractual significance.

Exceptions (mark one):

Note – Any material exceptions taken to the City’s Standard Terms and Conditions will render a Bid Non-responsive.

- No exceptions
- Exceptions taken (describe--attach additional pages if needed)

Additional Materials submitted (mark one):

- No additional materials have been included with this bid
- Additional Materials attached (describe--attach additional pages if needed)

Addenda

Bidders are responsible for verifying receipt of any addenda issued by checking the City’s website at <http://www.myclearwater.com/business/bid-information/> prior to the bid opening. Failure to acknowledge any addenda issued may result in a response being deemed non-responsive.

Acknowledgement of Receipt of Addenda (initial for each addenda received, if applicable):

Addenda Number	Initial to acknowledge receipt
NONE	mm



299 Prather Lane, PO Box C, Sellersburg, IN 47172 USA
Phone: 812/246-3371 Fax: 812/246-5446
www.centuryindustries.com

Vendor Name _____ Date: 12/4/18

VENDOR INFORMATION



Company Legal/Corporate Name: _____

Doing Business As (if different than above): _____

299 Prather Lane, PO Box C, Sellersburg, IN 47172 USA
Phone: 812/246-3371 Fax: 812/246-5446
www.centuryindustries.com

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

E-Mail Address: _____ Website: _____

DUNS # 35 202 6526

Remit to Address (if different than above):

Order from Address (if different from above):

Address: _____

Address: _____

City: _____ State: _____ Zip: _____

City: _____ State: _____ Zip: _____

Contact for Questions about this bid:

Name: MICHELLE McRAE

Fax: _____

Phone: 812.246.3371 x12

E-Mail Address: michelle@centuryindustries.com

Day-to-Day Project Contact (if awarded):

Name: SAME AS ABOVE

Fax: _____

Phone: _____

E-Mail Address: _____



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Certified Small Business Certifying Agency: _____

____ Certified Minority, Woman or Disadvantaged Business Enterprise Certifying Agency: _____

OFFER CERTIFICATION

By signing and submitting this Bid, the Vendor certifies that:

- a) It is under no legal prohibition on contracting with the City of Clearwater.
- b) It has read, understands, and is in compliance with the specifications, terms and conditions stated herein, as well as its attachments, and any referenced documents.
- c) It has no known, undisclosed conflicts of interest.
- d) The prices offered were independently developed without consultation or collusion with any of the other respondents or potential respondents or any other anti-competitive practices.
- e) No offer of gifts, payments or other consideration were made to any City employee, officer, elected official, or consultant who has or may have had a role in the procurement process for the services and or goods/materials covered by this contract.
- f) It understands the City of Clearwater may copy all parts of this response, including without limitation any documents and/or materials copyrighted by the respondent, for internal use in evaluating respondent's offer, or in response to a public records request under Florida's public records law (F.S. 119) or other applicable law, subpoena, or other judicial process; provided that Clearwater agrees not to change or delete any copyright or proprietary notices.
- g) Respondent hereby warrants to the City that the respondent and each of its subcontractors ("Subcontractors") will comply with, and are contractually obligated to comply with, all Federal Immigration laws and regulations that relate to their employees.
- h) Respondent certifies that they are not in violation of section 6(j) of the Federal Export Administration Act and not debarred by any Federal or public agency.
- i) It will provide the materials or services specified in compliance with all Federal, State, and Local Statutes and Rules if awarded by the City.
- j) It is current in all obligations due to the City.
- k) It will accept such terms and conditions in a resulting contract if awarded by the City.
- l) The signatory is an officer or duly authorized agent of the respondent with full power and authority to submit binding offers for the goods or services as specified herein.

ACCEPTED AND AGREED TO:

Company Name: Michelle McKee

Signature: *Michelle McKee*

Printed Name: _____

Title: Sales Manager

Date: 12/4/18



299 Prather Lane, PO Box C, Sellersburg, IN 47172 USA
Phone: 812/246-3371 Fax: 812/246-5446
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**Partial
Showmaster Stage References**



<p>City of Palm Bay - MSM3600 1150 DeGroot Road SW Palm Bay, FL 32908</p> <p>Steve Riser (321) 952-3441</p>	<p>City of Broward County - MSM3600 950 NW 38th St. Oakland Park, FL</p> <p>Mike Harlen (954)357-8108 Shelly Turetzky (954)357-8172</p>
<p>Oakland Park City - MSM2400 3900 NE 3rd Ave Oakland Park, FL 33334-</p> <p>Brian Pagliaro (954)561-6264</p>	<p>City of Jacksonville - MSM3600 1921 W. Lee Fleet Management Division2581Co Jacksonville, FL 32254</p> <p>Craig Browning (904)387-8803</p>
<p>Orange County Parks - MSM2400 Park & Recreation Div Orange County Orlando, FL 32804</p> <p>Mac (407)836-6158</p>	<p>St. Lucie County - MSM3600 Leisure Services/Directors Office230 Fort Pierce, FL 34982</p> <p>Elaine Woociker (561) 462-1524</p>
<p>City of DunEden - MSM3200 903 Michigan Blvd DunEden, FL. 34698</p> <p>Rob Tuttle (727) 298-3265</p>	<p>City of Tampa - MSM3200 1508 North Clark Ave. Logistics 345D Tampa, FL 33607</p> <p>Danny Young (813) 274-8883</p>
<p>City of Lakeland - MSM3200 Fleet Services Fleet Management Div.502 Evelyn A Lakeland, FL 33801</p> <p>Bill Tinsley (863) 834-6090</p>	<p>City of Port St Lucie – MSM3600 Ravens Wood Center 121 Southeast Port St Lucie Port St Lucie, FL. 34984</p> <p>Keith Sawdy (772)871-7362</p>
<p>City of Kissimmee - MSM3200 320 E Monument Ave Kissimmee, FL 34741-5755</p> <p>Randy Schaffer (407) 847-2821</p>	

Request for Taxpayer Identification Number and Certification

**Give Form to the
requester. Do not
send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	<p>1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. CENTURY INDUSTRIES, LLC</p> <p>2 Business name/disregarded entity name, if different from above</p> <p>3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.</p> <p> <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ C <small>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</small> <input type="checkbox"/> Other (see instructions) ▶ </p> <p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small></p>	
	<p>5 Address (number, street, and apt. or suite no.) See instructions. 299 PRATHER LANE, PO BOX C</p> <p>6 City, state, and ZIP code SELLERSBURG, IN. 47172</p> <p>7 List account number(s) here (optional)</p>	<p>Requester's name and address (optional)</p>

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
OR									
Employer identification number									
3	5	-	2	0	2	6	5	3	6

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	<p>Signature of U.S. person ▶ </p>	<p>Date ▶ 12/4/18</p>
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.