



Proposal Evaluation
Class 4-8 Chassis and Cabs RFP #032824
Category 1

	Possible Points	72 HOUR, LLC Auto Fleet Group	Amthor International	Autocar Truck, LLC	Battle Motors, Inc.	Buyers Products Company, Inc.	Certified Stainless Service, Inc. dba West- Mark	Daimler Trucks North America, LLC	Dennis Eagle, Inc.	Ed Murdock Superstores, Inc. dba Lavonia Ford	Emerald Transportation Solutions, LLC	Expertec Van Systems, Inc.	Hino Motors Sales U.S.A., Inc.	Kenworth Truck Company, Division of PACCAR, Inc.
Conformance to RFP Requirements	50	44	42	42	43	41	45	44	43	41	41		42	44
Pricing	400	339	328	326	333	326	335	331	321	319	321		331	344
Financial Viability and Marketplace Success	75	66	63	63	59	60	66	65	61	58	56		64	69
Ability to Sell and Deliver Service	100	85	69	81	77	73	80	90	84	74	68		80	90
Marketing Plan	50	45	43	38	43	41	43	44	42	45	38		37	43
Value Added Attributes	75	63	59	61	62	57	63	64	62	57	56		56	64
Warranty and Performance Standards or Guarantees	50	44	39	43	44	37	40	44	43	41	38		40	43
Depth and Breadth of Offered Equipment, Products, or Services	200	178	164	164	166	166	173	168	134	162	167		156	174
Total Points	1,000	863	807	818	826	802	844	850	789	798	784		805	870
Rank Order		2	13	12	10	15	5	4	19	16.5	20		14	1

	Possible Points	LOS ANGELES TRUCK CENTERS (VVG Holdings, LLC)	Mack Trucks, Inc.	Navistar, Inc. (International Truck)	North Central International dba Hoglund Bus Co.	Olathe Ford Sales, Inc.	Par-Kan Company, LLC	Peterbilt Motors - MD Sales	Rush Enterprises (Rush Truck Centers of Texas, L.P.)	Stellar Industries, Inc.	Stykemain Chevrolet, LLC	Truck Country of Wisconsin	Truckcorp, LLC	VALLEY FORD OF HURON, INC.
Conformance to RFP Requirements	50	43	43	45	42	44		43	44	42	37	39	43	43
Pricing	400	274	331	299	311	323		314	331	324	258	276	338	271
Financial Viability and Marketplace Success	75	68	68	65	61	64		67	65	60	50	59	65	64
Ability to Sell and Deliver Service	100	86	87	87	73	83		87	84	78	60	73	84	74
Marketing Plan	50	42	41	44	40	42		43	38	39	31	39	44	39
Value Added Attributes	75	64	66	66	56	62		66	61	59	47	60	68	63
Warranty and Performance Standards or Guarantees	50	44	44	44	40	44		44	41	41	34	41	43	41
Depth and Breadth of Offered Equipment, Products, or Services	200	174	163	174	162	170		168	176	156	163	159	173	173
Total Points	1,000	795	843	823	782	830		831	840	798	677	747	858	767
Rank Order		18	6	11	21	9		8	7	16.5	24	23	3	22

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James Voelker, CPCM, CFCM, Procurement Manager

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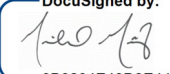
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Carol Jackson, Procurement Analyst

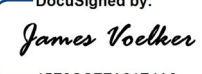
Proposal Evaluation
Class 4-8 Chassis and Cabs RFP #032824
Category 2



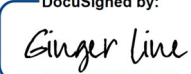
	Possible Points	Bollinger Motors, Inc.	BYD Motors, LLC	Electric Vehicle Conversions, LLC dba Electric Vehicle Choice (EVC)	GreenPower Motor Company, Inc.	Lion Buses, Inc. (The Lion Electric Company)	Nikola Corporation	REE Automotive USA, Inc.	Roundtrip EV Solutions, Inc.	Workhorse Technologies, Inc.
Conformance to RFP Requirements	50	37	42	43	42	43	42	41	43	42
Pricing	400	293	296	325	306	320	318	318	333	320
Financial Viability and Marketplace Success	75	50	61	58	58	62	60	53	55	56
Ability to Sell and Deliver Service	100	50	69	76	68	75	83	75	69	67
Marketing Plan	50	39	39	41	40	39	40	41	42	40
Value Added Attributes	75	49	61	65	60	64	62	61	64	59
Warranty and Performance Standards or Guarantees	50	36	42	43	42	43	42	43	41	41
Depth and Breadth of Offered Equipment, Products, or Services	200	108	157	176	149	167	138	136	168	154
Total Points	1,000	660	766	827	764	811	784	765	814	778
Rank Order		9	6	1	8	3	4	7	2	5

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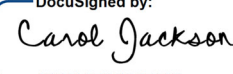
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