



Pricing Proposal
 Quotation #: 27123587
 Reference #: EA 59332802 - Renewal
 Created On: 2/3/2026
 Valid Until: 7/15/2026

FL-City of Clearwater

David Pearson

100 S Myrtle Ave
 Clearwater, FL 33756
 United States
 Phone: 727-444-8070
 Email: David.Pearson@MyClearwater.com

Microsoft Inside Account Manager - Public Sector

Mike Fair

290 Davidson Ave.
 Somerset, NJ 08873
 Phone: 732-652-3067
 Email: mike_fair@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Retail	Your Price	Total
1 SQL Server Enterprise Core ALNg SA 2L Microsoft - Part#: 7JQ-00343 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	2	\$2,968.00	\$2,544.00	\$5,088.00
2 Win Remote Desktop Services CAL ALNg SA UCAL Microsoft - Part#: 6VC-01254 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	5	\$32.00	\$26.75	\$133.75
3 Win Server Standard Core ALNg SA 2L Microsoft - Part#: 9EM-00270 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	48	\$26.00	\$21.88	\$1,050.24
4 M365 G5 GCC Sub Per User Microsoft - Part#: AAL-45735 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	1875	\$752.40	\$627.00	\$1,175,625.00
5 Visio P2 FSA GCC Renewal Sub Per User Microsoft - Part#: 9K4-00003	9	\$144.00	\$119.25	\$1,073.25

Contract Name: Sourcewell- Technology Products & Solutions

Contract #: 121923-SHI

Coverage Term: 7/1/2026 - 6/30/2027

Note: Renewal - Year 1 of 3 - *Payment Schedule Below*

6	Visio P2 GCC Sub Per User Microsoft - Part#: P3U-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	9	\$169.20	\$140.25	\$1,262.25
7	Win OLS Activation User GCC Sub Per User Microsoft - Part#: VRM-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	1875	\$0.00	\$0.00	\$0.00
8	Azure Monetary Commitment Provision Microsoft - Part#: AAA 35418 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	1	\$0.00	\$0.00	\$0.00
9	Azure Professional Direct Support Microsoft - Part#: W6T-00002 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	1	\$15,000.00	\$12,500.00	\$12,500.00
10	Defender + Purview Suite FLW GCC Sub Add-on Microsoft - Part#: 91C-00004 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	30	\$166.80	\$138.75	\$4,162.50
11	Entra ID P2 Gov Sub Per User Microsoft - Part#: MQN-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	30	\$102.00	\$84.12	\$2,523.60
12	EOA Exchange Online GCC Sub Per User Microsoft - Part#: 4ES-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	30	\$34.80	\$29.00	\$870.00

13	Exchange Online P1 GCC SU Exchange Online Kiosk Per User Microsoft - Part#: 3MS-00002 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	30	\$18.48	\$15.38	\$461.40
14	M365 F3 Unified GCC Sub Per User Microsoft - Part#: AAD-63092 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	30	\$103.20	\$85.38	\$2,561.40
15	Phone Resource Account GCC Sub Addl License Phone System Virtual User Microsoft - Part#: RMU-00005 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	5	\$42.36	\$35.25	\$176.25
16	Phone Resource Account GCC Sub Phone System Virtual User Microsoft - Part#: RMU-00004 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	193	\$0.00	\$0.00	\$0.00
17	Planner & Project P3 GCC Sub Per User Microsoft - Part#: 7MS-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	8	\$337.20	\$280.50	\$2,244.00
18	Power Automate Premium GCC Sub Per User Microsoft - Part#: 1O5-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	5	\$198.00	\$165.00	\$825.00
19	Teams AC with Dial Out US/CA GCC Sub Add-on Microsoft - Part#: NYH-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	30	\$0.00	\$0.00	\$0.00
20	Teams Shared Space GCC Sub Per Device Microsoft - Part#: KXJ-00001	200	\$90.00	\$74.75	\$14,950.00

Contract Name: Sourcewell- Technology Products & Solutions

Contract #: 121923-SHI

Coverage Term: 7/1/2026 - 6/30/2027

Note: Renewal - Year 1 of 3 - *Payment Schedule Below*

21	Visio P1 GCC Sub Per User Microsoft - Part#: HWT-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	1	\$56.40	\$46.75	\$46.75
22	AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision Microsoft - Part#: J5U-00004 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	1	\$0.00	\$0.00	\$0.00
23	Azure prepayment Microsoft - Part#: 6QK-00001 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/1/2026 - 6/30/2027 Note: Renewal - Year 1 of 3 - *Payment Schedule Below*	1	\$1,500.00	\$1,250.00	\$1,250.00
				Total	\$1,226,803.39

Additional Comments

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

Purchasing Microsoft Azure Services

Customer may purchase Microsoft Azure Services from SHI in one or a combination of the following ways: Azure Prepayment: Customer will have access to its entire Azure prepayment throughout the term of its Enrollment if Customer agrees to be invoiced for the full amount upfront (the "Fully Prepaid Option"). Alternatively, if Customer elects to be invoiced for its Azure prepayment on an annual basis, Customer will have access to an Allocated Annual prepayment each year of the Enrollment (the "Annually Prepaid Option"). Under the Fully Prepaid Option, any unused Azure prepayment will be forfeited at the end of the Enrollment, and under the Annually Prepaid Option, any unused Allocated Annual prepayment will be forfeited on the following Enrollment anniversary date. Using Azure prepayment: Each month, Microsoft will deduct from Customer's Azure prepayment (or Allocated Annual prepayment, if applicable) the monetary value of Customer's usage of eligible Microsoft Azure Services. Once Customer's Azure prepayment (or Allocated Annual prepayment, if applicable) balance has been exhausted, any additional usage will be invoiced at Consumption Rates (as described below).

Invoicing Azure prepayment: If Customer elects the Fully Prepaid Option, Azure prepayment will be invoiced immediately. If Customer elects the Annually Prepaid Option, the first Allocated Annual prepayment will be invoiced immediately, and future Allocated Annual prepayments will be invoiced on the anniversary of the Enrollment effective date.

Invoicing Azure prepayment overage: If Customer's usage is higher than either its Azure prepayment under the Fully Prepaid Option or its Allocated Annual prepayment under the Annually Prepaid Option, such excess will be invoiced at Consumption Rates to Customer at the end of each Enrollment month.

Consumption: Customer pays based on the amount of Microsoft Azure Services consumed during a billing period.

Consumption invoicing: If Customer provisions Microsoft Azure Services without an Azure prepayment, SHI will invoice customer in the following month of usage at Consumption Rates. All usage of the Microsoft Azure Services after the expiration or termination of Customer's subscription term will be invoiced by SHI to Customer at then-current Consumption Rates monthly. SHI will invoice eligible Microsoft Azure Services at the contracted mark-up. Please refer to the Azure Portal or Pricing Calculator for more information on availability: <https://azure.microsoft.com/en-us/pricing/calculator/>

Payment Schedule

Year 1 (7/1/2026 to 6/30/2027): \$1,225,849.39

Year 2 (7/1/2027 to 6/30/2028): \$1,225,849.39

Year 3 (7/1/2028 to 6/30/2029): \$1,225,849.39

Total: \$3,677,548.17

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.