

June 27, 2024

City of Clearwater
100 S. Myrtle Avenue
Clearwater, Florida 33756

RE: City of Clearwater
East Water Reclamation Facility Screw Pump Replacement
City of Clearwater: 22-0028-UT
Jones Edmunds Project No.: 03720-062-01
Bid Review and Evaluation of Findings

Dear Ms. Goodrich,

This letter summarizes the construction contract bids received for the East Water Reclamation Facility Screw Pump Replacement project. The City of Clearwater advertisement for bids on Friday, April 2, 2024, in the Tampa Bay Times and the Invitation to Bid was also posted on BidNet Direct. Based on the interest from (3) three contractors, Jones Edmunds believes that the project was well advertised. Three bids were uploaded to BidNet for the City of Clearwater project and read publicly on May 8th, 2024. The Base Bids of these 3 bidders ranged from \$2,983,143.00 to \$4,502,592.88.

The City determined that the apparent low bidder, Razorback, LLC, was nonresponsive due to not completing all fields of the Bid Form. TLC Diversified, Inc. submitted the lowest responsive base bid for \$3,185,500.00. Jones Edmunds has reviewed the submitted bid package provided by TLC Diversified, Inc. with the following findings:

- Jones Edmunds downloaded a D&B report and a SAM report on TLC Diversified, Inc. and they were marked as a low to moderate risk for late payment. Jones Edmunds suggests obtaining partial lien releases regularly during construction to ensure payments are made to suppliers and subcontractors. TLC Diversified, Inc. is not a federally debarred contractor.
- The Contractor provided a pre-qualifying letter from the City of Clearwater therefore, since no references were provided / required, Jones Edmunds did not investigate the Contractor's experience, reputation, performance, past projects, and outstanding projects.

Ms. Goodrich
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While the final determination of which contractor will be awarded this project will be made by the City of Clearwater, Jones Edmunds believes the bid by TLC Diversified, Inc. to be responsive and, based on the findings above, does not take exception to awarding the project to the lowest responsive bidder, TLC Diversified, Inc., for the bid amount of \$3,185,500.00.

If you have any questions or comments, feel free to contact me at (727) 432-1326 or gfruecht@jonesedmunds.com.

Sincerely,

A handwritten signature in blue ink, appearing to read 'G. Fruecht', with a long horizontal line extending to the right.

Gregg S. Fruecht
Sr. Construction Administrator
JONES EDMUNDS & ASSOCIATES, INC.
324 S. Hyde Park Avenue, Suite 250
Tampa, Florida 33606
gfruecht@jonesedmunds.com

Credit Evaluator Plus

T.L.C. DIVERSIFIED, INC.

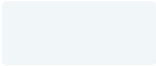
D-U-N-S: 13-178-8242
ADDRESS: 2719 17th St E, Palmetto, FL, 34221, United States
Date: 06/13/2024

RISK ASSESSMENT

SCORES AND RATINGS	
Max. Credit Recommendation	PAYDEX® SCORE
US\$ 140,000	63 LOW-MODERATE RISK

MAXIMUM CREDIT RECOMMENDATION	
Overall Business Risk	Maximum Credit Recommendation
<div><div>LOW</div><div>LOW-MODERATE</div><div>MODERATE</div><div>MODERATE-HIGH</div><div>HIGH</div></div>	<div>US\$ 140,000</div> <div>The recommended limit is based on a low-moderate probability of severe delinquency.</div>
Dun & Bradstreet Thinks...	
<ul style="list-style-type: none">Overall assessment of this organization over the next 12 months: STABILITY CONCERNSBased on the predicted risk of business discontinuation: HIGHER THAN AVERAGE RISK OF DISCONTINUED OPERATIONS OR BUSINESS INACTIVITYBased on the predicted risk of severely delinquent payments: MODERATE POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS	

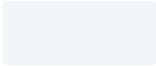
PAYDEX® SUMMARY	
<div>3 Months</div> <div><div>Low Risk (100)</div><div>65</div><div>High Risk (1)</div></div> <div>When weighted by dollar amount, payments to suppliers average 19 days beyond terms. Value is based on payments collected over the last 3 months.</div>	<div>24 Months</div> <div><div>Low Risk (100)</div><div>63</div><div>High Risk (1)</div></div> <div>When weighted by dollar amount, payments to suppliers average 20 days beyond terms. Value is based on payments collected over the last 24 months.</div>



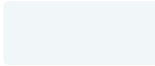
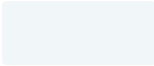
Low Risk (100)



63



High Risk (1)



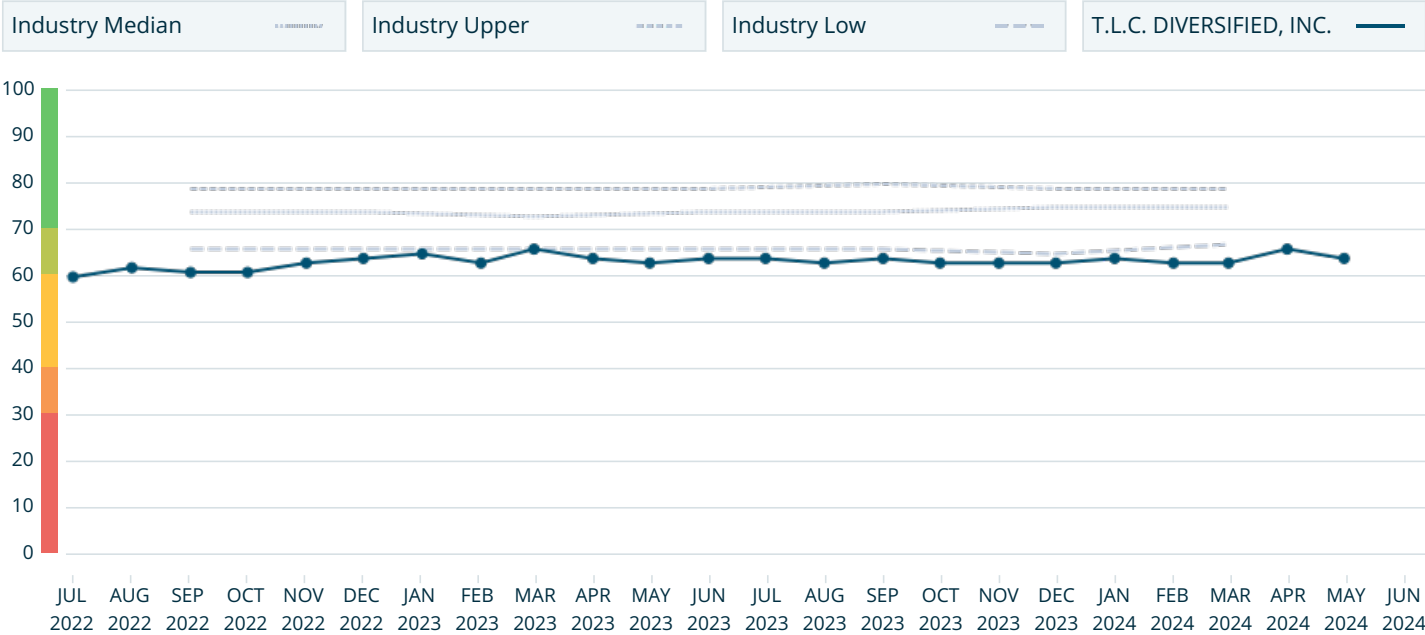
Based on a D&B PAYDEX® of

Risk of Slow Pay
LOW-MODERATE

Payment Behavior
20 Days Beyond
Terms

Business and Industry Trends

1629 - Heavy construction



TRADE PAYMENTS

TRADE PAYMENTS SUMMARY			Based on 24 months of data
<div>Overall Payment Behavior</div> <div>20</div> <div>Days Beyond Terms</div>	<div>% of Trade Within Terms</div> <div>77%</div> <div>Total Trade Experiences: 59</div> <div>Largest High Credit: US\$ 500,000</div> <div>Average High Credit: US\$ 32,238</div>	<div>Highest Past Due</div> <div>US\$ 250,000</div> <div>Total Unfavorable Comments : 0</div> <div>Largest High Credit: US\$ 0</div> <div>Total Placed in Collections: 0</div> <div>Largest High Credit: US\$ 0</div>	

TRADE PAYMENTS BY CREDIT EXTENDED			
\$ CREDIT EXTENDED	% OF PAYMENTS WITHIN TERMS	# PAYMENT EXPERIENCES	TOTAL & DOLLAR AMOUNT
OVER 100,000	<div>50%</div>	3	\$1,150,000
50,000 - 100,000	<div>57%</div>	3	\$175,000
15,000 - 49,999	<div>62%</div>	6	\$125,000
5,000 - 14,999	<div>70%</div>	12	\$75,000
1,000 - 4,999	<div>82%</div>	8	\$17,000
UNDER 1,000	<div>82%</div>	16	\$5,450

EVENTS

LEGAL EVENTS			
The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.			
SUITS	JUDGEMENTS	LIENS	UCC FILINGS
TOTAL0	TOTAL0	TOTAL0	TOTAL30
LAST FILING DATE-	LAST FILING DATE-	LAST FILING DATE-	LAST FILING DATE03/01/2024

General: The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this was reported. This information may not be reproduced in whole or in part by any means of reproduction.

UCC Filings: There may be additional UCC Filings in the D&B file on this company which are available by contacting 1-800-234-3867.

Suits, Liens, Judgements: There may be additional suits, liens, or judgements in D&B's file on this company available in the U.S. Public Records Database that are also covered under your contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

Lien: A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

COMPANY PROFILE

COMPANY OVERVIEW		
Named Principal	Age (Year Started)	Employees
THURSTON LAMBERSON, PRES	39 years (1985)	75
Business Form	Annual Sales	Line of Business
Unknown	US\$ 28,888,548	Heavy construction
SIC		
1629		



TLC DIVERSIFIED, INC.

Unique Entity ID G5W2S9J3E839	CAGE / NCAGE 5EAV0	Purpose of Registration All Awards
Registration Status Inactive Registration	Expiration Date May 30, 2024	
Physical Address 2719 17TH ST E Palmetto, Florida 34221-9314 United States	Mailing Address 2719 17TH ST. E. Palmetto, Florida 34221-9314 United States	

Business Information

Doing Business as TLC DIVERSIFIED INC	Division Name (blank)	Division Number (blank)
Congressional District Florida 16	State / Country of Incorporation Florida / United States	URL http://www.tlcdiversified.com

Registration Dates

Activation Date Jun 2, 2023	Submission Date May 31, 2023	Initial Registration Date Apr 9, 2009
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Entity Dates

Entity Start Date Apr 4, 1985	Fiscal Year End Close Date Dec 31
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Immediate Owner

CAGE (blank)	Legal Business Name (blank)
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Highest Level Owner

CAGE (blank)	Legal Business Name (blank)
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Executive Compensation

Registrants in the System for Award Management (SAM) respond to the Executive Compensation questions in accordance with Section 6202 of P.L. 110-252, amending the Federal Funding Accountability and Transparency Act (P.L. 109-282). This information is not displayed in SAM. It is sent to USAspending.gov for display in association with an eligible award. Maintaining an active registration in SAM demonstrates the registrant responded to the questions.

Proceedings Questions

Registrants in the System for Award Management (SAM.gov) respond to proceedings questions in accordance with FAR 52.209-7, FAR 52.209-9, or 2. C.F.R. 200 Appendix XII. Their responses are displayed in the responsibility/qualification section of SAM.gov. Maintaining an active registration in SAM.gov demonstrates the registrant responded to the proceedings questions.

Exclusion Summary

Active Exclusions Records?

No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types

Entity Structure Corporate Entity (Not Tax Exempt)	Entity Type Business or Organization	Organization Factors (blank)
Profit Structure For Profit Organization		

Socio-Economic Types**Self Certified Small Disadvantaged Business**

Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information

Accepts Credit Card Payments
No

Debt Subject To Offset
No

EFT Indicator
0000

CAGE Code
5EAV0

Points of Contact**Electronic Business**

🔗
DALAS LAMBERSON, PRESIDENT

**2719 17TH Street East
Palmetto, Florida 34221
United States**

MARK SELPH, VP of Operations

2719 17TH Street East
Palmetto, Florida 34221
United States

Government Business

🔗
DALAS LAMBERSON, PRESIDENT

**2719 17TH Street East
Palmetto, Florida 34221
United States**

THURSTON LAMBERSON, CFO/TREASURER

2719 17TH Street East
Palmetto, Florida 34221
United States

Past Performance

🔗
DALAS LAMBERSON, PRESIDENT

**2719 17TH Street East
Palmetto, Florida 34221
United States**

Mark Selph, VP of Operations

2719 17TH Street East
Palmetto, Florida 34221
United States

Service Classifications**NAICS Codes**

Primary	NAICS Codes
Yes	221320
	237110

NAICS Title
Sewage Treatment Facilities
Water And Sewer Line And Related Structures Construction

Product and Service Codes

PSC	PSC Name
S114	Utilities- Water
Y1NE	Construction Of Water Supply Facilities
Y1NZ	Construction Of Other Utilities

Disaster Response

Yes, this entity appears in the disaster response registry.

Yes, this entity require bonding to bid on contracts.

Bonding Levels	Dollars
Construction Aggregate	\$150,000,000.00
Construction Per Contract	\$50,000,000.00

States	Counties	Metropolitan Statistical Areas
Florida	(blank)	(blank)

BID TABULATION
City of Clearwater
East WRF Screw Press Pump Station Replacement
Jones Edmunds Project No. 03720-062-01
Bid Date: May 8, 2024 - 2:00 pm

				Calculation Error		Non-Responsive	
				TLC Diversified, Inc. 2719 17th St. East Palmetto, Florida		C&T Contracting Services, LLC 11023 Countryway Blvd., Tampa, Florida	
						Razorback LLC 177 Anclote Road Tarpon Springs, Florida	
Base Bid							
Item #	Unit	QTY	Description	Unit Price	Extended Price	Unit Price	Extended Price
1	LS	1	Mobilization/Demobilization (not to exceed 8% of Total Base Bid)	\$ 251,000.00	\$ 251,000.00	\$ 327,385.00	\$ 327,385.00
2	LS	1	Screw Lift Station Upgrades	\$ 2,424,000.00	\$ 2,424,000.00	\$ 3,525,045.00	\$ 3,525,045.00
3	AL	1	Refurbishment of Slide Gates	\$ 144,000.00	\$ 144,000.00	\$ 144,000.00	\$ 144,000.00
4	LF	300	Crack Repair	\$ 210.00	\$ 63,000.00	\$ 264.80	\$ 79,440.00
5	SF	15	Spall Repair	\$ 500.00	\$ 7,500.00	\$ 760.00	\$ 11,400.00
6	LF	75	Expansion Joint Repair	\$ 80.00	\$ 6,000.00	\$ 79.95	\$ 5,996.25
7	LS	1	Owner's Contingency	\$ 289,000.00	\$ 289,000.00	\$ 409,326.63	\$ 409,326.63
Total Base Bid Amount				\$ 3,184,500.00		\$ 4,502,592.88	
Deductive Bid Alternate							
A	1	LS	Slide Gate Replacement	- N/A	- N/A	+ \$97,515.00	+ \$97,515.00
B	1	LS	Individual Bypass	- N/A	- N/A	N/A	N/A
C	1	LS	Omitting Concrete Repair of Effluent Channel	- N/A	- N/A	- \$34,315.00	- \$34,315.00
Total Alternate Bid Amount							
ATTACHMENTS TO BID							
A. Proposal / Bid Bond				X		X	
B. Power of Attorney				X		X	
C. Affidavit				X		X	
D. Non-Collusion Affidavit				X		X	
E. Proposal				X		X	
F. Addendum Sheet				X		X	
G. Bidder's Proposal				X		X	
H. Scrutinized Companies and Business Operations with Cuba and Syria Certification Form				X		X	
I. Scrutinized Companies that Boycott Israel List Certification Form				X		X	
J. E-Verify Form				X		X	
K. Florida Trench Safety Form				X			

NON-RESPONSIVE