

Program Benefits – Facility MRO

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Net Contract Pricing accessible when logged in at www.grainger.com

Satisfy bid requirements through the use of competitively bid cooperative contract

**Maintenance
Repair
Operations**

Product & Service Solutions

Cost Savings Opportunities

**Category Discounts
Prepaid, Standard Shipping
Enhanced Discount Incentive**

Value added Benefits include:

- //// Sourcing (special order) capabilities
- //// KeepStock/Inventory Management
- //// Diversity/Small Business Program

SOURCEWELL MRO CATEGORIES (US and CANADA)	CURRENT CRP DISCOUNT	SOURCEWELL INCENTIVE CRP DISCOUNT
Abrasives	7%	10%
Adhesives, Sealants and Tape	10%	13%
Air Filters	40%	43%
Cleaning	22%	25%
Electrical Supplies	23%	26%
Electronics, Appliances, and Batteries	19%	22%
Fasteners	32%	35%
Hand Tools	14%	17%
HVAC Supplies	17%	20%
Lab Supplies	15%	18%
Lighting	22%	25%
Lubrication	10%	13%
Material Handling, Storage, Packaging	15%	18%
Motors	19%	22%
Outdoor Equipment	12%	15%
Paint, Equipment and Supplies	10%	13%
Plumbing	20%	23%
Pneumatics	11%	14%
Pumps	7%	10%
Power Tools	11%	14%
Power Transmission	19%	22%
Safety	19%	22%
Security	15%	18%
Test Instruments	7%	10%
Welding, Machining, Cutting	10%	13%

Please note: Enhanced Discount Incentive of an extra 3% off all categories but those at 5%.