

	A	B	C	D	E	F
1	TFO "Deal Sheet" FY26					
2						
3	Concert	The Sound Performance 5/8/2026 Concert				
4	Account Description		Option 1	Option 2	Option 3	Comments
5						
6	REVENUE					
7	Earned Revenue					
8	4150010	Subscription Revenue	\$ -	\$ -	\$ -	
9	4151015	Single Ticket Revenue	\$ -			
10	4150020	Sold Service Revenue	\$ -	\$ -	\$ -	
11	4140030	Other Performance Revenue	\$ -	\$ -	\$ -	
12	4150018	Facility Fees/Service Charges Revenue	\$ -			
13		Total Earned Revenue	\$ -	\$ -	\$ -	
14	Contributed Revenue					
15	4351000	Private Support incl single gifts	\$ 65,000.00			
16	4351025	Corporate Support	\$ -			
17	4351020	Foundation Support	\$ -			
18	4351005	Bequests	\$ -			
19	4351010	Designated Gifts	\$ -			
20	4351015	Guild Activites	\$ -			
21		Total Contributed Revenue	\$ 65,000.00	\$ -	\$ -	
22	Grant Revenue					
27	4352140	Total Grant Revenue-DDB Funding	\$ 50,000.00			
28		TOTAL REVENUE	\$ 115,000.00	\$ -	\$ -	
29						
30	EXPENSES					

	A	B	C	D	E	F
3	Concert	The Sound Performance 5/8/2026 Concert				
4	Account Description		Option 1	Option 2	Option 3	Comments
31	Artists & Conductors					
32	5564125	TFO Conductors	\$ 4,000.00			
33		Gala Guest Artists & Conductors				
34	5564100	Guest Artists & Conductors	\$ 1,500.00			
35	5564150	Guest Artists Travel and Meals	\$ -			
36		Total Artists & Conductors	\$ 5,500.00	\$ -	\$ -	
37	Contract Musicians					
38		Salaries & Wages	\$ 28,558.84			
39		Principal Premium Pay	\$ -			
40		Assistant Principal Premium Pay	\$ -			
41	5106012	Doubling	\$ 511.77			
42		Total Salaries & Wages - CM	\$ 29,070.61			
43	5106110	Payroll Taxes	\$ 2,223.90			
44	5106210,11,12,13,20,30	Group Insurance	\$ -			
45	5106312	Pension Plan	\$ 2,091.34			
46	5161075	Musical Instrument Insurance	\$ -			
47	5106024	Cartage	\$ -			
48		Per Diem	\$ -			
49		Parking	\$ -			
50		Total CM Wages & Benefits	\$ 33,385.85	\$ -	\$ -	
51	Non-Contract Musicians					
52	5106016	Extra Musicians	\$ 2,047.08			

	A	B	C	D	E	F
3	Concert	The Sound Performance 5/8/2026 Concert				
4	Account Description		Option 1	Option 2	Option 3	Comments
53	5106017	Substitute Musicians	\$ 4,094.16			
54		Total Salaries & Wages - NC	\$ 6,141.24	\$ -	\$ -	
55	5106110	Payroll Taxes	\$ 469.80	\$ -	\$ -	
56	5106312	Pension Plan	\$ 441.80	\$ -	\$ -	
57		Travel	\$ 1,450.00			
58		Total Non-Contract Musicians	\$ 14,644.09	\$ -	\$ -	

	A	B	C	D	E	F
3	Concert	The Sound Performance 5/8/2026 Concert				
4	Account Description		Option 1	Option 2	Option 3	Comments
59	Hall Expenses					
60	5464400	Hall Rental	\$ 7,200.00			
61	5464401	Front of House	\$ 10,390.00	\$ -	\$ -	
62	5464540,30	Stagehands plus stagehand and staff meals	\$ 17,340.00	\$ -	\$ -	
63	5464545	Staging	\$ 15,700.00	\$ -	\$ -	
64	5464402	Facility Fees	\$ 4,500.00	\$ -	\$ -	
65		Total Hall Expenses	\$ 55,130.00	\$ -	\$ -	
66	Other Direct Expense					
67	5464200	Music Rental	\$ 500.00	\$ -	\$ -	
68	5564210	Music Purchase	\$ 500.00	\$ -	\$ -	
69	5464210 ,5510950	Licenses and Fees	\$ -	\$ -	\$ -	
70	5464552	Instrument Rental	\$ -	\$ -	\$ -	
71	5464500	Instrument Repair	\$ -	\$ -	\$ -	
72		Instrument Purchase	\$ -	\$ -	\$ -	
73	5464546,47	Recording Fees (includes streaming)	\$ -	\$ -	\$ -	
74	5564255	Commissions	\$ -	\$ -	\$ -	
75	5510550	Courier & Special Delivery	\$ -	\$ -	\$ -	
76	5464550	Truck	\$ -	\$ -	\$ -	
77	5461120	Storage Rental	\$ -	\$ -	\$ -	
78	5664600	Community Engagement Programs	\$ -	\$ -	\$ -	
79		Total Other Direct Expense	\$ 1,000.00	\$ -	\$ -	
80	Marketing					

	A	B	C	D	E	F
3	Concert	The Sound Performance 5/8/2026 Concert				
4	Account Description		Option 1	Option 2	Option 3	Comments
81		Subscription	\$ -	\$ -	\$ -	
82		Single TIX Advertising	\$ -	\$ -	\$ -	
83		Promotions	\$ 5,000.00	\$ -	\$ -	
84		Production and Printing/Photogtaphy/Videography	\$ -	\$ -	\$ -	
85		House Program Book & Notes	\$ -	\$ -	\$ -	
86		Ticket Center and Tessitura	\$ -	\$ -	\$ -	
87		Receptions	\$ -	\$ -	\$ -	
88		Website & Email	\$ -	\$ -	\$ -	
89		Community Engagement Marketing	\$ -	\$ -	\$ -	
90		Direct Mail Bulk Permit/Postage/Mail Service	\$ -	\$ -	\$ -	
91		Total Marketing	\$ 5,000.00	\$ -	\$ -	
92	Development					
95		Total Development	\$ -	\$ -	\$ -	
96	Personnel					
103		Total Personnel	\$ -	\$ -	\$ -	
104	Other/Admin					
105		Total Other/Admin	\$ -	\$ -	\$ -	
106	Travel					
111		Total Travel	\$ -	\$ -	\$ -	
112		Total Expenses	\$ 114,659.94	\$ -	\$ -	
113						
114		Net	\$ 340.06	\$ -	\$ -	