

**Proposal for: City of Clearwater, FL** 

By: Andreas Jansson andreas.jansson@flowbird.group (727) 471-4768

Quote valid to: November 22, 2024

## >Flowbird

# Flowbird - Confidential Quotation For: City of Clearwater, FL

Quote Issued: November 14, 2024 Quote Expires: November 22, 2024

Quote Name: Onstreet - City of Clearwater, FL - 10/2024 - 033065-2 - Hurricane Replacement

Bill To: Contact:

City of Clearwater, FL

100 South Myrtle Avenue #200

City of Clearwater, FL

Jeremy Alleshouse

### **HARDWARE**

Clearwater, Florida, 33758

| PRODUCT NAME   | QTY | NCPA UNIT<br>PRICE | Customer<br>Discount | TOTAL      |
|--|-----|--------------------|----------------------|------------|
| CWT S4 – NCPA (Option #4 - CWT Touch)                                | 37  | \$7,740            | -\$1,174             | \$242,942  |
| coin/card)Collection system / Pedestal : Pedestal cashless           |     |                    |                      |            |
| Power supply: Solar panel 13W - USA                                  |     |                    |                      |            |
| Connection: 4G   |     |                    |                      |            |
| Payment : ID Tech  |     |                    |                      |            |
| Options : Lightbar<br>Color : CWT RAL 9005                           |     |                    |                      |            |
| Locks: Upper door: Mechanical lock, Lower door: Mechanical lock      |     |                    |                      |            |
| Locks . Opper door. Mechanical lock, Lower door. Mechanical lock     |     |                    |                      |            |
| NCPA Pricing – tab "CWT Meters" – line 56                            |     |                    |                      |            |
| CWT S4 – NCPA (Option #4 - CWT Touch)                                | 13  | \$7,740            | -\$1,174             | \$85,358   |
| Collection system / Pedestal : Pedestal standard                     |     |                    |                      |            |
| Power supply: Solar panel 13W - USA                                  |     |                    |                      |            |
| Connection: 4G   |     |                    |                      |            |
| Payment: ID Tech, Selector   |     |                    |                      |            |
| Options: Printer, Lightbar Color: CWT RAL 9005                       |     |                    |                      |            |
| Locks: Upper door: Mechanical lock, Lower door: Elec. lockMechanical |     |                    |                      |            |
| lock   |     |                    |                      |            |
| NCPA Pricing – tab "CWT Meters" – line 56                            |     |                    |                      |            |
| Battery - 42Ah   | 37  | \$175.95           |                      | \$6,510.15 |
|  |     |                    |                      |            |
| Hardware Total   |     |                    |                      |            |

This quote is provided by Cale America Inc d/b/a Flowbird. Flowbird was created in 2018 as a result of the world-wide merger between the Cale Group and Parkeon Group. All prices stated are exclusive of taxes and shipping costs unless specifically itemized in this quotation. Customer is responsible for all taxes or providing proof of tax-exempt status. By accepting this order, Customer agrees to be bound by all applicable terms and conditions or terms of existing contract(s) between Customer and Flowbird for the same products and services, if any:

| Accepted by: | Date: | , | , | 1 |
|--------------|-------|---|---|---|
|              |       |   |   |   |

# Flowbird - Confidential Quotation For: City of Clearwater, FL

Quote Issued: November 14, 2024 Quote Expires: November 22, 2024

Quote Name: Onstreet - City of Clearwater, FL - 10/2024 - 033065-C - Hurricane Replacement

Bill To: Contact:

City of Clearwater, FL

100 South Myrtle Avenue #200

Clearwater, Florida, 33758

City of Clearwater, FL

Jeremy Alleshouse

#### **HARDWARE**

| PRODUCT NAME   | QTY | NCPA UNIT<br>PRICE | Customer<br>Discount | TOTAL     |
|--|-----|--------------------|----------------------|-----------|
| Special Discount Config 1 Trade in of old meter (no battery), No Printer, No Coin, No Battery, Eco Friendly, PartSmart roll-over and warrant adjustment. | 37  |                    | -\$1,165             | -\$43,105 |
| Special Discount Config 2 Trade in of old meter (no battery), No Battery, Eco Friendly, PartSmart roll-over and warrant adjustment.                      | 13  |                    | -\$590               | -\$7,670  |
|  |     | Annual Total       |                      | -\$50,775 |

\*\*\* NOTE: Discount is one-time use to be applied for the order of 50 meters on quote 033065-2, Discount can only be used with order of quote 033065-2 \*\*\*

### **TOTAL DISCOUNT**

| TOTAL DISCOUNT |
|----------------|
| -\$50,775      |

This quote is provided by Cale America Inc d/b/a Flowbird. Flowbird was created in 2018 as a result of the world-wide merger between the Cale Group and Parkeon Group. All prices stated are exclusive of taxes and shipping costs unless specifically itemized in this quotation. Customer is responsible for all taxes or providing proof of tax-exempt status. By accepting this order, Customer agrees to be bound by all applicable terms and conditions or terms of existing contract(s) between Customer and Flowbird for the same products and services, if any:

| Accepted by: Date: / / |  |
|------------------------|--|
| Accepted by. Date. 1 1 |  |