

**Exhibit C**  
**State of Florida Price Sheet**

Percentage Discount Off Product Category

Product Category	Florida Discount
Janitorial Equipment & Supplies (does not include Sanitation Cleaning Chemicals)	20%
Sanitation Cleaning Chemicals & Supplies (does not include Janitorial Equipment & Supplies)	25%
Fasteners	38%
Material Handling	14%
Plumbing	23%
Power Source	22%
Outdoor Garden	16%
Lamps, Lighting, Ballasts	25%
HVAC *Grainger offers a deeper discount of 43% on HVAC Filters.	20%
Hand Tools	17%
Power Tools (excluding automotive related tools and products)	14%
Electrical	26%
Paint	16%
Security	20%
Safety *Grainger offer includes Facility Safety, Footwear, and People Safety.	22%