



TRIDENT PONTOONS, INC.

28240 Lake Industrial Boulevard, Tavares, Florida 32778 Tel. 352-253-1400/1401 Fax. 352-253-1402

March 15, 2024

Lori Vogel, CPPB
Procurement Manager
Procurement Division
100 S Myrtle Avenue
Clearwater, FL 33756

Phone: 727-562-4630
E-mail: lori.vogel@myclearwater.com

Quotation

Reference: RFP #32-24 Quantity Two Trident 5016 Commercial Tritoon Boats with Dual Motors

Dear Lori:

Thank you for the opportunity to provide this response to your Request For Proposal #32-24. For the sake of clarity, I have listed individually all of the included equipment on the vessel, as well as safety gear and power package. Of course, upgrades and options may be added at an additional cost.

The basic boats would be 50 feet long, 16 feet wide with three 42" diameter pontoons. The pontoons are constructed of .125, 5052 marine grade aluminum and have airtight chambers every 5-foot section complete with inspection ports. The height of the fully welded M brackets and 2x4 structural cross channels guarantee higher freeboard. The decking is surfaced with marine grade vinyl and the 4x4x1/4" structural angle forms a continuous fully welded grid which is bolted to each cross channel. The vessel will include four ADA compliant gates port, starboard, bow, and stern. The helm station is raised and complete with commercial console and captain's chair. The boats will be built for up to 68 passengers, plus two crew members and delivered turn-key complete with U.S. Coast Guard certification for protected waters.

Cost of Basic Boat: \$342,706.00

List of Equipment

1. 4 heavy duty aluminum cleats, forward, aft, port and starboard complete with S.S. through bolts (\$118.00 ea.)	\$472.00
2. Control dual with trim	\$1,954.00
3. Hydraulic steering with relative hardware (Dual)	\$5,572.00
4. Ignition switch and harness (2@ \$1,189.00 ea.)	\$2,378.00
5. Perko battery switch (2 @ \$149.00 ea.)	\$298.00
6. Tachometer (2@ \$340.00 ea.)	\$978.00
7. Voltmeter (2 @ \$149.00 ea.)	\$298.00
8. Fuel gauge (2 @ \$163.00 ea.)	\$326.00
9. 50-gallon gas tank (2 @ \$1,885.00 ea.)	\$4,096.00
10. Fill cap assembly (2 @ \$239.00 ea.)	\$478.00
11. Cranking battery (2 @ \$228.00 ea.)	\$456.00
12. Running lights (set)	\$1,150.00
13. Docking lights (set)	\$942.00
14. Zinc anodes (2 @ \$72.00 ea)	\$144.00
15. Bus style aluminum seats for 68 passengers complete with underneath life jacket storage (68 @ \$455.00 ea.)	\$30,940.00
16. Enclosed storage box	\$2,800.00
17. Steel-stitch top complete with upright supports (47 linear feet at \$449.00/foot)	\$21,103.00
18. Horn dual	\$385.00
19. Man overboard retrieval ladder	\$3,250.00
20. PA system complete with 4 speakers and microphone	\$4,867.00
21. Antifouling bottom paint - Interlux 5-step process (150lf at \$100.00/LF)	\$15,000.00
22. Fenders (4 @ \$115.00 ea.)	\$460.00
23. Pyle guards (2 @ \$500.00 ea.)	\$1,000.00
24. Weatherproof enclosed 12V DC power outlet wired from the battery	\$1,320.00
25. Installation of 132' (each boat) of rubber "D" bumper complete 500+/- rivets drilled and inserted (materials and labor)	\$2,363.00
26. Graphics wrap	\$5,000.00
27. GPS with depth sounder	\$1,300.00
Subtotal of Basic Boat with Accessories:	\$452,036.00
15% Government Discount:	<u>\$67,805.00</u>
Total:	<u>\$384,231.00</u>

Coast Guard Package

26. Flashlights (2 at \$31.00 each)	\$62.00
27. First aid kit	\$421.00
28. Personal flotation devices (68 + 2 adult and 7 child at \$82.00 each)	\$6,314.00
29. Flare kit	\$155.00
30. Ring buoy with float rope	\$312.00
31. Emergency beacon	\$298.00
32. Anchor chain and rope	\$461.00
33. Boat hook	\$134.00
34. Galvanized fire bucket (3 at \$34.00 each)	\$102.00
35. Fire extinguisher with bracket (3 at \$334.00 each)	\$1,002.00
36. Hand pump with 10-foot hose	\$227.00
 Coast Guard Equipment Package:	 \$9,488.00

Power Package

37. 175hp Suzuki outboard, or equivalent, complete with props (2@ \$16,285.00 ea.)	\$32,570.00
39. Jack Plates complete with splash plate and LED gauge, materials and labor	\$6,640.00
 Total Power Package:	 \$39,210.00

Delivery

Delivery from our facility to Seminole Docks located at 198 Seminole Street, Clearwater, FL 33755, includes permits (130 miles @ \$10.00/mile)	\$1,300.00
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Recapitulation of Total Package Cost

Trident 5016 Catamaran Basic Cost with accessories:	\$384,231.00
Coast Guard Equipment Package	\$9,488.00
Power Package:	\$39,210.00
Delivery:	\$1,300.00
Advanced Stability Test	<u>\$7,500.00</u>
Total:	\$441,729.00
 Total Cost For Two Vessels:	 \$883,458.00
+ One Additional Motor	\$16,285.00
Required supplemental insurance costs	<u>\$50,000.00</u>
Grand Total for Two Vessels:	\$949,743.00
	Plus Florida Sales Tax if Applicable

Our boats have a one-year warranty against all materials and workmanship. There are no other warranties implied; see attached Disclaimers, Limited Warranties And Remedies

Terms of payment would be as follows:

1/3 due upon placing the order

1/3 due upon completion to the deck

1/3 balance due upon completion and delivery of vessels

Delivery of the vessels will be approximately 180 days from receipt of a purchase order provided by the City of Clearwater.

I hope of all of the forgoing is clear and to your complete satisfaction. If you have any questions, please feel free to call me at my office (352) 253-1400 or on my cell phone at (352) 408-6351.

With Kindest Regards,

A handwritten signature in black ink, appearing to read 'R. Cunningham', with a stylized flourish at the end.

Robbie Cunningham
Trident Pontoons, Inc.

Trident Pontoons, Inc.

DISCLAIMERS, LIMITED WARRANTIES AND REMEDIES

1. The customer or authorized agent, whose name appears on the purchase order/agreement, recognizes that, unless otherwise CLEARLY indicated herein, Trident Pontoons, Inc. does NOT provide any warranties in addition to those of the manufacturer for any of the equipment, engines, and or parts described on the front hereof.
2. Trident Pontoons warrants the vessel and installations of welded parts provided by Trident Pontoons for a period of 1 year from completion of construction. The subject vessel must be returned to the Trident factory to effectuate all welding repairs or other. This warranty is limited to labor and does not substitute or supplement the manufacturer's warranties. This warranty does not apply to any installation or substitution of engines, equipment, and/or parts not supplied by Trident Pontoons. The failure to pay Trident Pontoons, within the agreed terms, for the vessel, engines, parts, labor, or any repairs, shall void all warranties.
3. TRIDENT PONTOONS DISCLAIMS ALL OTHER WARRANTIES, WHETHER EXPRESS OR IMPLIED, INCLUDING STATUTORY WARRANTIES, AND SPECIFICALLY DISCLAIMS ANY IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR WARRANTY OF WORKMANLIKE SERVICE.
4. The customer fully understands and agrees that, in any and all circumstances, Trident Pontoons' liability is limited to the purchase price paid by the customer. Trident Pontoons shall not be liable for any consequential or incidental losses or injuries incurred by the customer. The customer further understands and agrees that Trident Pontoons and its officers, employees, and agents shall not be held liable for any loss, injury, or damage to any persons or property, whether based on negligence, strict liability, or any other tort or contract claim except as specifically provided by this agreement.
5. The customer specifically agrees that, in the event of default or other failure of the customer to pay Trident Pontoons for the goods and/or services referenced or listed on the front hereof, Trident Pontoons shall have any and all remedies available under the Uniform Commercial Code, under Admiralty Law, and/or under any law that grants construction or repairman's liens or otherwise provides for the security interest in any goods supplied until all of the price for such goods is paid in full and Trident Pontoons may record a financing statement, a Form UCC-1, or any other document available to perfect Trident Pontoons interest. In addition, interest shall accrue at the annual rate of 18% on any account balance that is not paid as agreed.
6. In the event that any dispute arises from the transactions between the customer and Trident Pontoons, the prevailing party shall pay all expenses incurred by the other party, including attorney's fees, for representation in resolving such dispute, from pre-litigation through post-judgment. If Trident Pontoons retains legal representation due to the customer's failure to pay for goods and services supplied by Trident Pontoons, then Trident Pontoons may, at its option, liquidate its attorneys' fees at 33% of the outstanding balance due or have a court determine what greater amount is reasonable under the circumstances. The parties waive any objection to venue and consent to litigate any dispute in Lake County, Florida.
7. Unless otherwise approved by Management, a storage fee of \$5.00 per foot, per day will be charged for all boats left on the premises for more than 72 hours after any stage of completion. If owner fails to make any prompt progress payment required by the agreement, Trident will suspend work on the vessel and after 30 days consider the vessel abandoned and sell the same to recuperate costs incurred.
8. This document is an integral part of all Trident Pontoons, Inc. purchase order/agreements consummated with the customer or authorized agent for vessels, unless otherwise specified, built for protected waters.



TRIDENT PONTOONS, INC.

28240 Lake Industrial Boulevard, Tavares, Florida 32778 Tel. 352-253-1400/1401 Fax. 352-253-1402

Company Profile

Trident Pontoons has been designing and building U.S. Coast Guard certified vessels for two decades. Our plant, located in Tavares, FL, is a state of the art manufacturing facility, producing some of the worlds' finest passenger water taxi's, tour boats, and work platforms built to U.S. Coast Guard exacting standards. We pride ourselves in providing a superior product at a reasonable price. Customer service is our #1 priority. Trident Pontoons was founded in August of 1998. Since that time the company has worked closely with the U.S. Coast Guard to produce vessels designed as water taxis, tour boats and other. The company prides itself in its relationship with the U.S. Coast Guard. Due to the rigorous standards set forth in Code of Federal Regulations 46, Trident Pontoons is proud to not only meet, but exceed, the requirements set forth. Trident Pontoons is a company that takes pride in its ability to build the finest quality commercial vessels available in the market today and to provide its customers the highest level of satisfaction. With 20 years of manufacturing experience to draw from the staff at Trident Pontoons also takes pride in being a leader in the field of customer service! Whether it's a new client or one of our established customers we are always happy for the opportunity to offer our expertise in the commercial marine-manufacturing field.

Trident Pontoons is aware of the many challenges that face our customers and are often instrumental in helping our new and regular customers with financing, operational planning, marketing and the maintenance of their vessels or their docking facilities. This accounts for the success and growth of our company.

Our plant, located in central Florida, offers a diverse capacity to provide everything from research and design, to engineering and of course manufacturing. However our commitment doesn't stop there. Our assistance continues after delivery to assure that our customers are getting the most from their investment.

At Trident Pontoons we believe that service and technical support as well as our relationship with our customers is the key to our mutual success! Trident Pontoons has built a number of vessels which meet ADA requirements for bathrooms, aisle widths and ingress/egress. Specifically vessels for the City of New Smyrna Beach, The City of Jacksonville, State of Alabama, City of Rome, Georgia, National Park Service (Canaveral National Seashore) and others.*

Trident Pontoons has had the distinct privilege of providing vessels in five of seven continents. Our products can be found in Asia, Africa, North America, South America and Europe. With an excess of 800 vessels in operation worldwide, and many satisfied customers in over 30 countries, you can be sure that ours is a name you can trust.

Company Name: Trident Pontoons, Inc.

Address: 28240 Lake Industrial Blvd., Tavares, FL 32778

Phone: 352-253-1400

Fax: 352-253-1402

Email: Sales@tridentpontoons.com

Website: www.tridentpontoons.com

Key Personnel: Robert H. Cunningham, President

EXCEPTIONS / ADDITIONAL MATERIAL / ADDENDA

Proposers shall indicate any and all exceptions taken to the provisions or specifications in this solicitation document. Exceptions that surface elsewhere and that do not also appear under this section shall be considered invalid and void and of no contractual significance.

Exceptions (mark one):

****Special Note – Any material exceptions taken to the City’s Terms and Conditions may render a Proposal non-responsive.**

- No exceptions
 Exceptions taken (describe--attach additional pages if needed)

Additional Materials submitted (mark one):

- No additional materials have been included with this proposal
 Additional Materials attached (describe--attach additional pages if needed)
Trident detailed quotation, Disclaimers, Limited Warranties And Remedies, company profile

Acknowledgement of addenda issued for this solicitation:

Prior to submitting a response to this solicitation, it is the vendor’s responsibility to confirm if any addenda have been issued.

Addenda Number	Initial to acknowledge receipt
N/A	

Vendor Name Trident Pontoons, Inc

Date: March 15, 2024

VENDOR INFORMATION

Company Legal/Corporate Name: Trident Pontoons, Inc

Doing Business As (if different than above): _____

Address: 28240 Lake Industrial Blvd.

City: Tavares State: Florida Zip: 332778 -

Phone: 352-253-1400 Fax: _____

E-Mail Address: sales@tridentpontoons.com Website: www.tridentpontoons.com

DUNS # 078859361

Remit to Address (if different than above):

Address: _____

City: _____ State: _____ Zip: _____

Order from Address (if different from above):

Address: _____

City: _____ State: _____ Zip: _____

Contact for Questions about this proposal:

Name: Robert Cunningham

Fax: _____

Phone: 352-253-1400

E-Mail Address: sales@tridentpontoons.com

Day-to-Day Project Contact (if awarded):

Name: Fred Cunningham

Fax: _____

Phone: 352-222-5122

E-Mail Address: fred@tridentpontoons.com

_____ Certified Small Business

Certifying Agency: _____

_____ Certified Minority, Woman or Disadvantaged Business Enterprise

Certifying Agency: _____

Provide supporting documentation for your certification, if applicable.

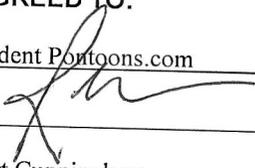
VENDOR CERTIFICATION OF PROPOSAL

By signing and submitting this Bid/Proposal/Qualification/Response, the Vendor certifies that:

- a) It is under no legal prohibition on contracting with the City of Clearwater.
- b) It has read, understands, and is in compliance with the specifications, terms and conditions stated herein, as well as its attachments, and any referenced documents.
- c) It has no known, undisclosed conflicts of interest.
- d) The prices offered were independently developed without consultation or collusion with any of the other vendors or potential vendors or any other anti-competitive practices.
- e) No offer of gifts, payments or other consideration were made to any City employee, officer, elected official, or consultant who has or may have had a role in the procurement process for the commodities or services covered by this contract. The Vendor has not influenced or attempted to influence any City employee, officer, elected official, or consultant in connection with the award of this contract.
- f) It understands the City may copy all parts of this response, including without limitation any documents or materials copyrighted by the Vendor, for internal use in evaluating respondent's offer, or in response to a public records request under Florida's public records law (F.S. Chapter 119) or other applicable law, subpoena, or other judicial process; provided that the City agrees not to change or delete any copyright or proprietary notices.
- g) It hereby warrants to the City that the Vendor and its subcontractors will comply with, and are contractually obligated to comply with, all federal, state, and local laws, rules, regulations, and executive orders.
- h) It certifies that Vendor is not presently debarred, suspended, proposed for debarment, declared ineligible, voluntarily excluded, or disqualified from participation in this matter from any federal, state, or local agency.
- i) It will provide the commodities or services specified in compliance with all federal, state, and local laws, rules, regulations, and executive orders if awarded by the City.
- j) It is current in all obligations due to the City.
- k) It will accept all terms and conditions as set forth in this solicitation if awarded by the City.
- l) The signatory is an officer or duly authorized representative of the Vendor with full power and authority to submit binding offers and enter into contracts for the commodities or services as specified herein.

ACCEPTED AND AGREED TO:

Company Name: Trident Pontoons.com

Signature: 

Printed Name: Robert Cunningham

Title: President

Date: March 15, 2024

SCRUTINIZED COMPANIES FORMS

SCRUTINIZED COMPANIES AND BUSINESS OPERATIONS WITH CUBA AND SYRIA CERTIFICATION FORM

IF YOUR BID/PROPOSAL IS \$1,000,000 OR MORE, THIS FORM MUST BE COMPLETED AND SUBMITTED WITH THE BID/PROPOSAL. FAILURE TO SUBMIT THIS FORM AS REQUIRED MAY DEEM YOUR SUBMITTAL NONRESPONSIVE.

The affiant, by virtue of the signature below, certifies that:

- 1. The vendor, company, individual, principal, subsidiary, affiliate, or owner is aware of the requirements of section 287.135, Florida Statutes, regarding companies on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or engaging in business operations in Cuba and Syria; and
2. The vendor, company, individual, principal, subsidiary, affiliate, or owner is eligible to participate in this solicitation and is not listed on either the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Sector List, or engaged in business operations in Cuba and Syria; and
3. Business Operations means, for purposes specifically related to Cuba or Syria, engaging in commerce in any form in Cuba or Syria, including, but not limited to, acquiring, developing, maintaining, owning, selling, possessing, leasing or operating equipment, facilities, personnel, products, services, personal property, real property, military equipment, or any other apparatus of business or commerce; and
4. If awarded the Contract (or Agreement), the vendor, company, individual, principal, subsidiary, affiliate, or owner will immediately notify the City of Clearwater in writing, no later than five (5) calendar days after any of its principals are placed on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Sector List, or engaged in business operations in Cuba and Syria.

Authorized Signature

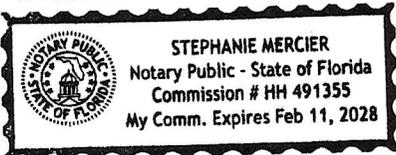
Robert Cunningham
Printed Name

President
Title

Trident pontoons, Inc
Name of Entity/Corporation

STATE OF Florida
COUNTY OF Lake

The foregoing instrument was acknowledged before me by means of [X] physical presence or [] online notarization on, this 15 day of March, 2024, by Robert Cunningham (name of person whose signature is being notarized) as the Man President (title) of Trident Pontoons Inc (name of corporation/entity), personally known, or produced (type of identification) as identification, and who did/did not take an oath.



Stephanie Mercier
Notary Public
Printed Name

My Commission Expires: 2-11-28
NOTARY SEAL ABOVE

E-VERIFY ELIGIBILITY FORM

VERIFICATION OF EMPLOYMENT ELIGIBILITY FORM

PER FLORIDA STATUTE 448.095, CONTRACTORS AND SUBCONTRACTORS MUST REGISTER WITH AND USE THE E-VERIFY SYSTEM TO VERIFY THE WORK AUTHORIZATION STATUS OF ALL NEWLY HIRED EMPLOYEES.

THIS FORM MUST BE COMPLETED AND SUBMITTED WITH THE BID/PROPOSAL. FAILURE TO SUBMIT THIS FORM AS REQUIRED MAY DEEM YOUR SUBMITTAL NONRESPONSIVE.

The affiant, by virtue of the signature below, certifies that:

1. The Contractor and its Subcontractors are aware of the requirements of Florida Statute 448.095.
2. The Contractor and its Subcontractors are registered with and using the E-Verify system to verify the work authorization status of newly hired employees.
3. The Contractor will not enter into a contract with any Subcontractor unless each party to the contract registers with and uses the E-Verify system.
4. The Subcontractor will provide the Contractor with an affidavit stating that the Subcontractor does not employ, contract with, or subcontract with unauthorized alien.
5. The Contractor must maintain a copy of such affidavit.
6. The City may terminate this Contract on the good faith belief that the Contractor or its Subcontractors knowingly violated Florida Statutes 448.09(1) or 448.095(2)(c).
7. If this Contract is terminated pursuant to Florida Statute 448.095(2)(c), the Contractor may not be awarded a public contract for at least 1 year after the date on which this Contract was terminated.
8. The Contractor is liable for any additional cost incurred by the City as a result of the termination of this Contract.



Authorized Signature
Robert Cunningham

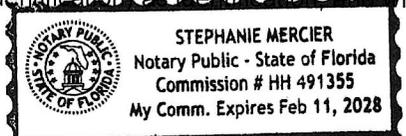
Printed Name
President

Title
Trident Pontoons, Inc

Name of Entity/Corporation

STATE OF Florida
COUNTY OF Lake

The foregoing instrument was acknowledged before me by means of physical presence or online notarization on, this 15 day of March, 2024, by Robert Cunningham (name of person whose signature is being notarized) as the President (title) of Trident Pontoons Inc (name of corporation/entity), personally known , or produced _____ (type of identification) as identification, and who did/did not take an oath.



Stephanie Mercier
Notary Public
Stephanie Mercier
Printed Name

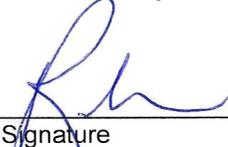
My Commission Expires: 2-11-28
NOTARY SEAL ABOVE

SCRUTINIZED COMPANIES FORMS

**SCRUTINIZED COMPANIES THAT BOYCOTT ISRAEL LIST CERTIFICATION FORM
THIS FORM MUST BE COMPLETED AND SUBMITTED WITH THE BID/PROPOSAL.
FAILURE TO SUBMIT THIS FORM AS REQUIRED MAY DEEM YOUR SUBMITTAL
NONRESPONSIVE.**

The affiant, by virtue of the signature below, certifies that:

1. The vendor, company, individual, principal, subsidiary, affiliate, or owner is aware of the requirements of section 287.135, Florida Statutes, regarding companies on the Scrutinized Companies that Boycott Israel List, or engaged in a boycott of Israel; and
2. The vendor, company, individual, principal, subsidiary, affiliate, or owner is eligible to participate in this solicitation and is not listed on the Scrutinized Companies that Boycott Israel List, or engaged in a boycott of Israel; and
3. "Boycott Israel" or "boycott of Israel" means refusing to deal, terminating business activities, or taking other actions to limit commercial relations with Israel, or persons or entities doing business in Israel or in Israeli-controlled territories, in a discriminatory manner. A statement by a company that it is participating in a boycott of Israel, or that it has initiated a boycott in response to a request for a boycott of Israel or in compliance with, or in furtherance of, calls for a boycott of Israel, may be considered as evidence that a company is participating in a boycott of Israel; and
4. If awarded the Contract (or Agreement), the vendor, company, individual, principal, subsidiary, affiliate, or owner will immediately notify the City of Clearwater in writing, no later than five (5) calendar days after any of its principals are placed on the Scrutinized Companies that Boycott Israel List, or engaged in a boycott of Israel.



 Authorized Signature
 Robert Cunningham

 Printed Name
 President

 Title
 Trident Pontoons, Inc

 Name of Entity/Corporation

STATE OF Florida
 COUNTY OF Lake

The foregoing instrument was acknowledged before me by means of physical presence or online notarization on, this 15 day of March, 2024, by Robert Cunningham (name of person whose signature is being notarized) as the President (title) of Trident Pontoons Inc (name of corporation/entity), personally known , or produced _____ (type of identification) as identification, and who did/did not take an oath.





 Notary Public
 Stephanie Mercier

 Printed Name

My Commission Expires: 2-11-28
 NOTARY SEAL ABOVE