

19-22, CMAR - CWT BCH Marina Dock Replacement

EVALUATION SCORING SUMMARY

	Qualifications, Experience, and References (Tab 2)						Project Approach (Tab 3)						Project Staff and Availability (Tab 4)						CMAR Fee and Safety Record (Tab 5)						TOTAL	RANKING
Respondents	35 points						30 points						30 points						5 points						100	
	JB	CC	EG	MM	JW	AVG	JB	CC	EG	MM	JW	AVG	JB	CC	EG	MM	JW	AVG	JB	CC	EG	MM	JW	AVG	points	
1 Ajax Building Company	14	23	28	20	11	19.2	21	19	25	25	18	21.6	9	25	30	25	18	21.4	3	5	5	5	5	4.6	66.80	3
2 All American Concrete, Inc	14	25	35	30	22	25.2	22	23	25	25	22	23.4	15	25	25	25	24	22.8	3	3	1	1	3	2.2	73.60	2
3 J Kokolakis Contracting	14	25	30	30	18	23.4	23	24	30	25	20	24.4	4	26	30	30	21	22.2	3	4	5	5	5	4.4	74.40	1

Committee Members:

Jeremy Brown

Catherine Corcoran

Eric Gandy

Michael MacDonald

Jeffrey Walker

Evaluator Name: Terrell Brown 5/19/22

	Qualifications, Experience, and References (Tab 2)	Project Approach (Tab 3)	Project Staff and Availability (Tab 4)	CMAR Fee and Safety Record (Tab 5)	TOTAL	RANKING
Respondents	35 points	30 points	30 points	5 points	100 points	
1 Ajax Building Company, LLC	14	25	9	4	49	2
2 All American Concrete, Inc	14	22	15	4	54	1
3 J Kokolakis Contracting, Inc dba Kokolakis Contracting	14	23	4	4	44	3

Evaluator Signature: _____

Date: _____

Evaluator Name: Catherine Corcoran

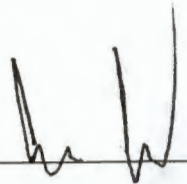
	Qualifications, Experience, and References (Tab 2)	Project Approach (Tab 3)	Project Staff and Availability (Tab 4)	CMAR Fee and Safety Record (Tab 5)	TOTAL	RANKING
Respondents	35 points	30 points	30 points	5 points	100 points	
1 Ajax Building Company, LLC	23	19	25	5	72	3
2 All American Concrete, Inc	25	23	25	3	76	2
3 J Kokolakis Contracting, Inc dba Kokolakis Contracting	25	24	26	4	79	1

Evaluator Signature: Catherine Corcoran

Date: 5/18/2022

Evaluator Name: Eric Gandy

	Qualifications, Experience, and References (Tab 2)	Project Approach (Tab 3)	Project Staff and Availability (Tab 4)	CMAR Fee and Safety Record (Tab 5)	TOTAL	RANKING
Respondents	35 points	30 points	30 points	5 points	100 points	
1 Ajax Building Company, LLC 290 Variance mentioned	28 3 Ref Letter No Lg Marina Proj	25	30	5 4%	88	2
2 All American Concrete, Inc	35 2 Reference Letter Lg Marina Project Bradenton	25 Retained 50% Vessel occupancy	25	1 18%	86	3
3 J Kokolakis Contracting, Inc dba Kokolakis Contracting	30 Cltw Attenuator Only 5 Reference Letter	30 Understanding of Occupancy + Commercial Schedule	30	5 6%	95	1

Evaluator Signature: Date: 5/19/22

Evaluation and Ranking Summary

RFQ 19-22, CMAR - CWT BCH Marina Dock Replacement

City of Clearwater

Evaluator Name: MICHAEL S. MACDONALD

	Qualifications, Experience, and References (Tab 2)	Project Approach (Tab 3)	Project Staff and Availability (Tab 4)	CMAR Fee and Safety Record (Tab 5)	TOTAL	RANKING
Respondents	35 points	30 points	30 points	5 points	100 points	
1 Ajax Building Company, LLC	20	25	25	5	75	
2 All American Concrete, Inc	30	25	25	1	81	
3 J Kokolakis Contracting, Inc dba Kokolakis Contracting	30	25	30	5	90	

Evaluator Signature: Michael S. MacDonaldDate: 5/13/22

Evaluator Name: Jeff Walker

	Qualifications, Experience, and References (Tab 2)	Project Approach (Tab 3)	Project Staff and Availability (Tab 4)	CMAR Fee and Safety Record (Tab 5)	TOTAL	RANKING
Respondents	35 points	30 points	30 points	5 points	100 points	
1 Ajax Building Company, LLC	- Only 2 Marine Proj's - Both <\$5M / \$350K Combined - Strong Vent Const Experience - Good City Exp 11 (-11)	Strong narrative covering ?'s & -h. Relies heavily on Reuben Clarion for Marine knowledge as RC is small firm (4-2 men)	Strong team for Vent Const. Shallow berth for Marine Exp. No or little exp with Marine Subs No Mous	Strong Narrative 4% Fee 5	52	3
2 All American Concrete, Inc	- Marine experience - Only 1 related Ref. - Only 2 similar size Marina's 22	Good narrative ?'s - Did not respond to ?'s - Liked their emphasis on knowing details - Communication + SCH. Specific Marine Exp.	All staff have marine exp. Mous provided for Reg Subs.	No narrative NCCI EMF's higher than Ajax & ATK. 18% Fee is high 3 (-2)	71	1
3 J Kokolakis Contracting, Inc dba Kokolakis Contracting	- Strong Vent Const CV - Marine Exp but as Eng not CMAR - Good City Exp. 18 (-4)	Strong Narrative - answered all ?'s - Marine Exp. w/ THA - little self performed Marine Exp.	Strong Vent Exp moderate marine Exp No Sub Mous	Strong Narrative 6% Fee 5 (-3)	64	2

General
22 155 Max Excluding
Tabs 2, 6, 7

Evaluator Signature: [Signature]

Date: 05/19/22