



**pie**   
St. Pete-Clearwater  
International



# St. Pete-Clearwater International (PIE) 2016



*TAMPA BAY THE EASY WAY*

# St. Pete-Clearwater Int'l Airport

Enterprise operation supported by our own revenue sources

- no county, state or federal tax dollars subsidize the airport

Only 61 Pinellas County Airport employees

Operates in partnership with TSA, FAA, DOT and private businesses



Lowest airlines rates & charges in Florida PIE  
- 1.68 per enplaned passenger compared to  
TPA 5.14, SRQ 12.34

# St. Pete-Clearwater Int'l Airport



Capital Projects primarily funded by FAA, FDOT and TSA Grants, and Passenger Facility Charges

- FY04-15 - \$76.6 million in Capital Projects with only 9.8% direct airport funding



TAMPA BAY THE EASY WAY

[www.fly2pie.com](http://www.fly2pie.com)

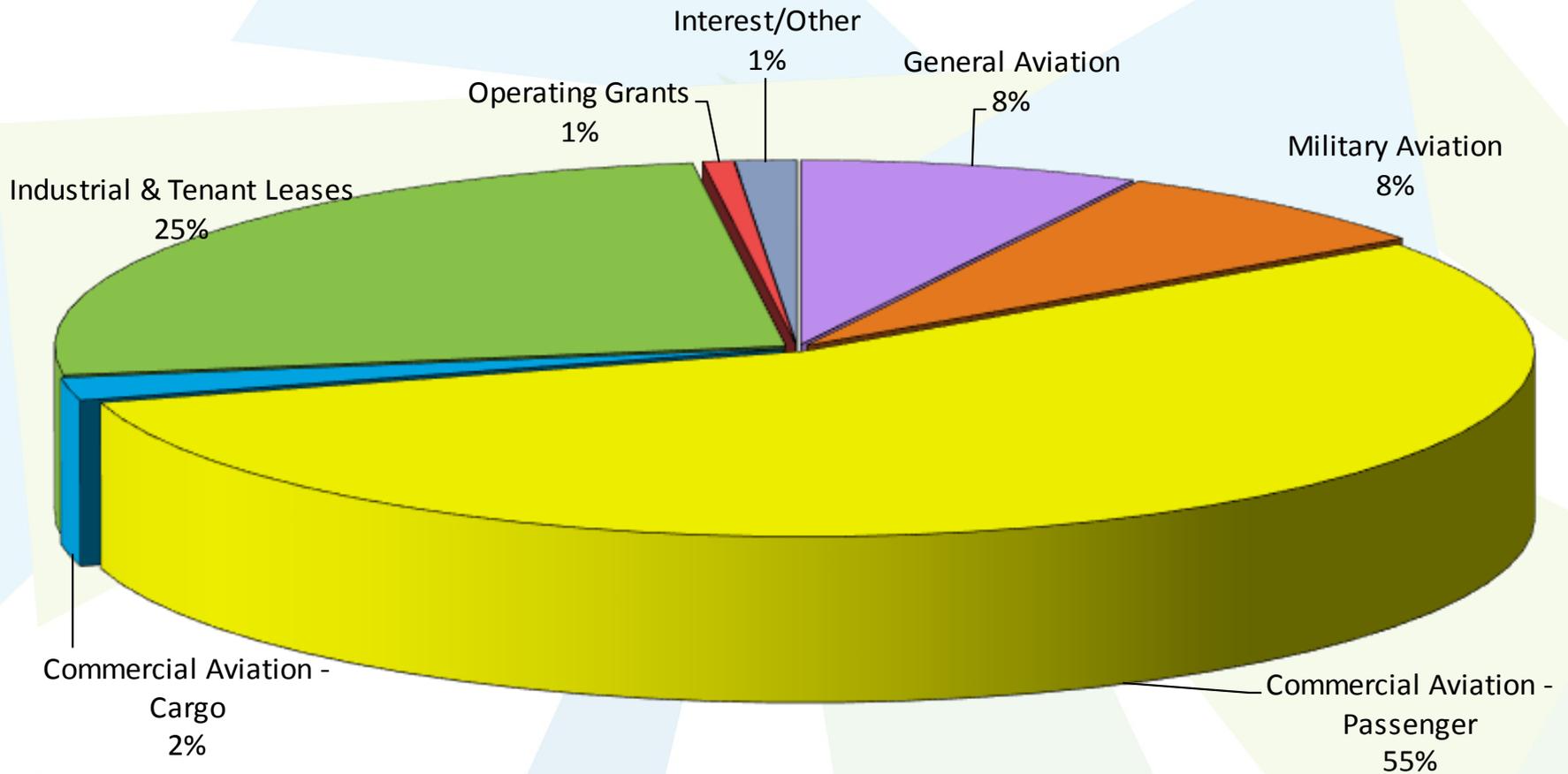
PIE - \$752.5 million annual economic impact/ 8,214 jobs to community  
*(FDOT 2014)\* - 3 years of double digit passenger increases since the report*

TAMPA BAY THE EASY WAY

# AIRPORT REVENUES

## Airport Revenue Sources - FY2015 Actuals

\$12,826,806



# AIRPORT REVENUES

- **Airport Revenues exceeded Expenses in FY2015 – \$2.75 million “profit”**
- **Passenger Airline Revenues**
  - **For every \$2 in direct airline charges earned, another \$8 in indirect charges are earned (concessions, parking, rental cars)**
- **Reserves – \$24 million**  
**Rainy Day Fund – \$12.7 million**

# REAL ESTATE— SLICING THE PIE



2000 total acres

- ½ airfield - 1000 acres
- ½ Real Estate “outside of fence”, including Airport Business Center, restaurants, hotel, Criminal Justice Complex

96%  
(309/323 acres)  
of Airport  
Property  
leased\*

\*excludes Airco

# REAL ESTATE— SLICING THE PIE



## Airport Ground Leasing History

- FAA Guidelines
- Long term leases

## Overview of Airport Property

- 59 ground/building leases
- Ground Lease Competitive Bid Process

# Economic Development Opportunities

## Redevelopment Opportunity:

### Airco 127 acres

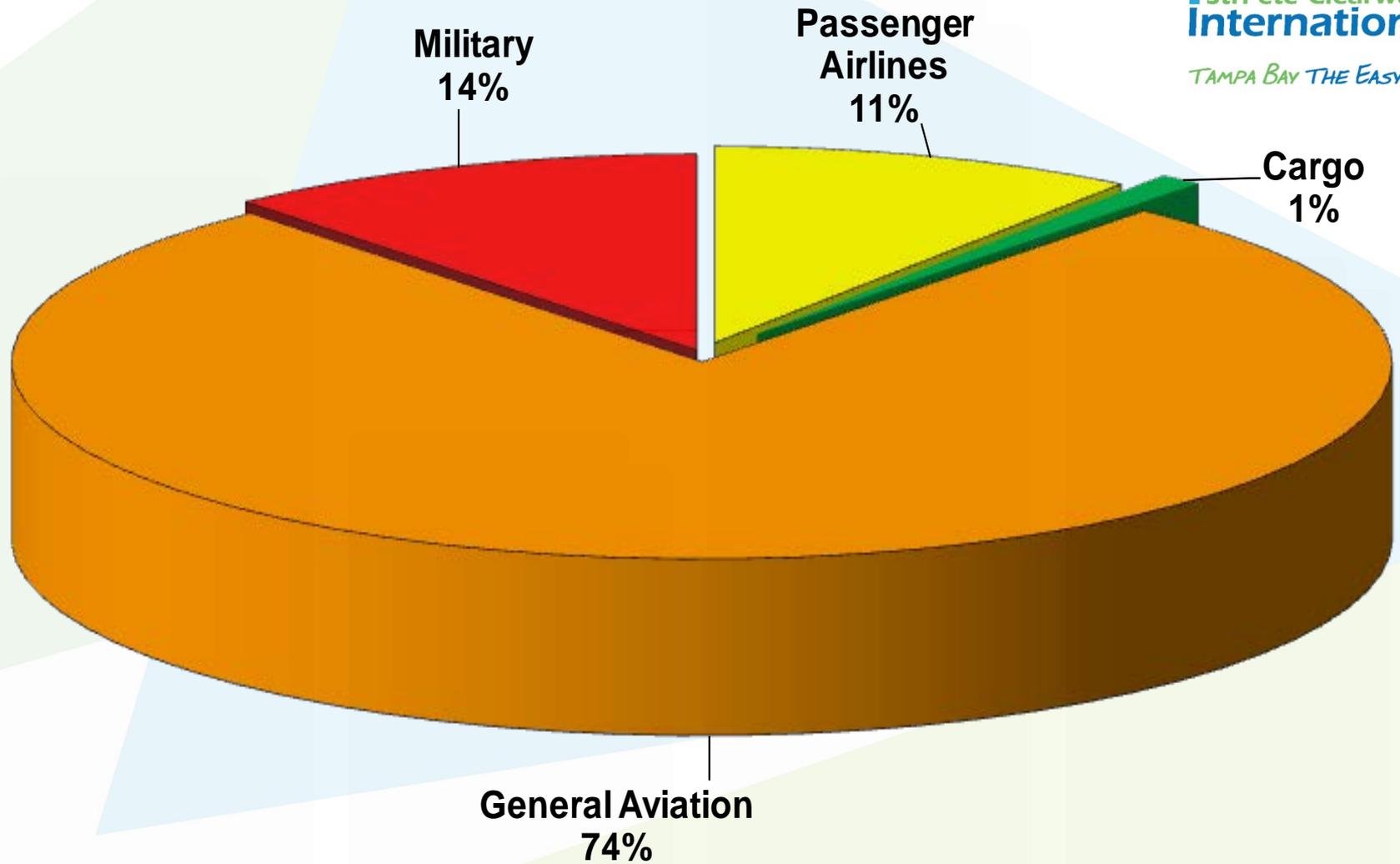
- Zoning: Aviation - 45 acres; Hotel - 10 acres; Light Industrial - 72 acres includes Buffer area between airport and residential zone

## Redevelopment Steps:

- Comprehensive Plan Transportation/access planning
- Flood Zone, stormwater



# PIE OPERATIONS



# PIE OPERATIONS



***104,535 annual operations \*(CY15); one of largest in GA operations in West Central Florida Region***

***\*Operation is a take off or landing***

- 2 Runways – 9730 ft, 5903 ft***
- 11 Commercial Aircraft Gates***
- 2 Fixed Base Operators***
- 4 Flight Training Schools***
- Aircraft Maintenance Academy***
- 273 based aircraft***
- Military stations – US Coast Guard, Army Reserve***

***Busiest US Coast Guard  
Air Station in the World***

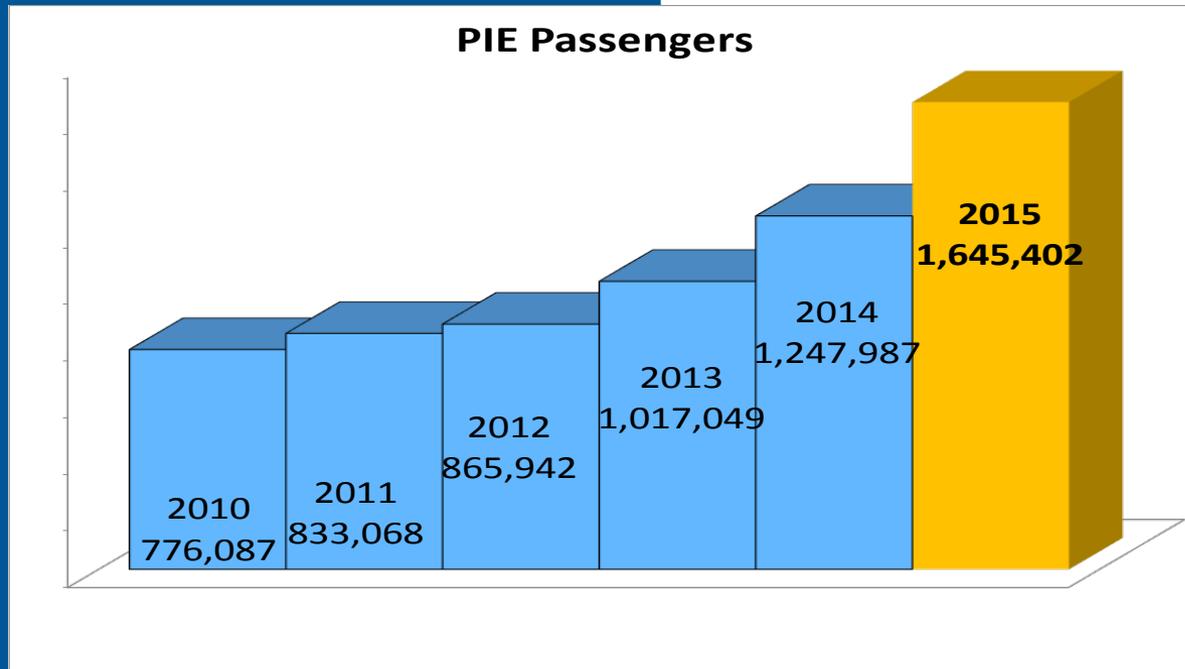
- PIE's Passenger Traffic - Nationally, ranks 97/510 primary commercial airports (CY14)***
- 9<sup>th</sup> largest of 20 Florida Commercial airports***

# PIE IN THE SKY

- 2016 – 11% increase year-to-date
- 2015 – 32% increase

## Biggest Year in History of PIE!

- 2014 – 23%, 2013 – 17% passenger increase
- *Wall Street Journal (7/21/15) – PIE among fastest growing airports in nation between 2011-2015*



# PIE IN THE SKY *53 Destinations and counting...*

## Low Cost & Non-stop!

- **Allegiant Air** – 50 “Hometown” and Mid-size Cities in Northeast, Midwest & Southeast
  - Most non-stops in Tampa Bay!
  - 6<sup>th</sup> largest airline in passengers in Tampa Bay
  - 3<sup>rd</sup> largest in 113 city route system
  - Average 90% load factors
  - Mid size cities adding rapidly – New Orleans, Cincinnati, Kansas City, Memphis, Omaha, Pittsburgh, Richmond
- **Sun Country Airlines/ Beau Rivage Resort & Casino** – Gulfport/Biloxi
- **Sunwing Airlines** Canadian seasonal service to Halifax, Toronto

# Air Travel & Tourism

## Tourism breaking records in Pinellas!

- 2015 Economic Impact \$9 Billion from 6.1 million overnight visitors
- Tourism #1 employer in area
- Allegiant Travel – 30% of revenue ancillary – hotels, rental cars/ one of largest group hotel bookers



Non-stop flights to/from  
St. Pete-Clearwater  
International Airport  
[www.fly2pie.com](http://www.fly2pie.com)  
(727) 453-7800



**allegiant**  
Travel is our deal.  
AllegiantAir.com  
(702) 505-8888

**Beau Rivage**  
RESORT & CASINO • BILOXI  
BeauRivage.com/299  
(888) 640-8973

**sunwing**  
FlySunwing.com  
(877) 877-1755

**sun country**  
airlines  
SunCountry.com  
(800) 359-6786



# Allegiant's Growth at PIE



**November 2006**  
**Allegiant Inaugurates Service**  
**with 12 Nonstop Destinations**



**By 2011**  
**Allegiant Expands Service**  
**to 23 Nonstop Destinations**



# Nonstop Service from Tampa Bay

- **PIE serves 50 nonstop markets (48 domestic and 2 int'l), while TPA serves 80 nonstop markets (66 domestic and 14 int'l) with only 8 alike cities (6 domestic and 2 international).**
- **PIE & TPA combine provide 130 nonstop domestic and international markets/cities to the Tampa Bay community.**
- **By June 2016, PIE will serve 53 nonstop markets (51 domestic, 2 international), with only 9 alike cities also served by TPA (7 domestic and 2 international).**

# AIRPORT PROJECTS

- Capital Projects primarily funded by FAA, FDOT and TSA Grants, and Passenger Facility Charges
- New Customer Facility Charge (CFC) in application process
- IE operates financially as Pay-as-you go



ST. PETE - CLEARWATER INTERNATIONAL AIRPORT  
GATES 7 - 10 TERMINAL ADDITION - SEATING AREA



# AIRPORT PROJECTS

- \$92.4 million 10 year CIP planned with only 5.4% Capital Projects primarily funded by FAA, FDOT and TSA Grants, and Passenger Facility Charges
- New Customer Facility Charge (CFC) in application process
- PIE operates financially as Pay-as-you go



ST. PETE - CLEARWATER INTERNATIONAL AIRPORT  
GATES 7 - 10 TERMINAL ADDITION - SEATING AREA



# AIRPORT PROJECTS

## Current Development

- Cell phone waiting lot
- Phase 3 Terminal Renovation
- Parking lot/Internal Roadway Reconfiguration
- Taxiway Rehabilitation Phase II
- Inline Automated Baggage Handling System



ST. PETE - CLEARWATER INTERNATIONAL AIRPORT  
GATES 7 - 10 TERMINAL ADDITION - SEATING AREA



# Gateway Express Project



## GATEWAY EXPRESS



-  Expressway Entry Point (Optional from Local Roads)
-  Expressway Exit Point
-  Toll Gantry

Ramp Access Not Tolled

# Future CIP Projects

- Master Plan Update
- New Airport Maintenance Building
- New General Aviation (GA) taxiways and ramps (Airco)
- Runway 18-36 Pavement Rehabilitation
- Parking Garage
- New T- Hangers
- Runway 9-27 Conversion to Taxiway



# PIE COMMUNITY & CUSTOMERS

- Educational Tours/Programs
- Commercial filming
- Honor Flights
- Tony Jannus Distinguished Aviation Society
- Chamber of Commerce engagement
- Airport Volunteer Ambassadors





**pie**   
St. Pete-Clearwater  
International



# St. Pete-Clearwater International (PIE) 2016



*TAMPA BAY THE EASY WAY*

## **Thomas R. Jewsbury**

### **Biography**

Tom Jewsbury was born and raised in Brockport outside of Rochester, New York. He graduated with honors from Embry-Riddle Aeronautical University where he received a Bachelor's Degree in Aviation Business Administration. During college, he also acquired his private pilot license and worked for Peoples Express Airlines.

Mr. Jewsbury has over 25 years of airport management experience. He began his professional career in 1990 as An Airport Operations Supervisor at the Dane County Regional Airport in Madison, Wisconsin. In 1994, he began his tenure at the St. Pete-Clearwater International Airport (PIE) as an Operations Supervisor to help develop the newly created Operations Division. During his 21 year tenure, Mr. Jewsbury received several promotions including Operations Manager and 13 years as Deputy Director before becoming Airport Director in 2015.

He is a past president of the Florida Airports Council, former chairman of the Continuing Florida Aviation System Planning Process Statewide Committee, and former chairman of the Secure Airports for Florida's Economy Council, current board member of the St. Petersburg Area Chamber of Commerce, board member of the Tony Jannus Society, and Certified Member of the American Association of Airport Executives. In 2015, the Tampa Bay Times recognized Mr. Jewsbury as one of the top business people to watch and named in the top "Power 100" of Tampa Bay's most influential business leaders for 2016.