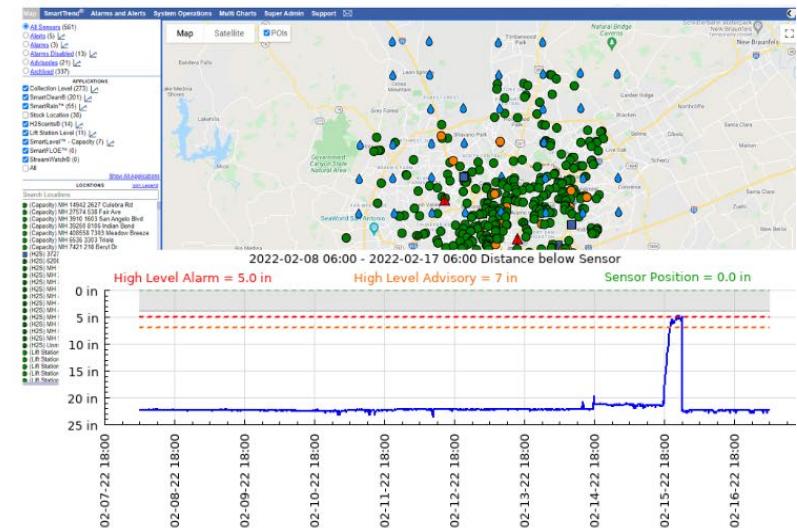




# SMARTLEVEL™ REMOTE SEWER MONITORING FOR CLEARWATER FL

11-24-25



November 24, 2025

Mr. Mike Vacca, CPM  
Water & Sewer Infrastructure Manager  
City of Clearwater  
1650 N. Arcturas Ave, Bldg A  
Clearwater, FL 33765

Mr. Vacca:

Thank you for the opportunity to submit this price proposal for a SmartLevel solution to be installed for the City of Clearwater.

The SmartLevel system offers cost effective satellite manhole monitoring to eliminate sewer overflows, optimize collection system cleaning, and accurately identify inflow and infiltration (I&I). The comprehensive data management and analytics software platform allows you to efficiently manage real-time data to enhance performance, reduce costs, and optimize resources.

Additional benefits include:

- Continuous system visibility through Iridium satellite communication with no disruptions during extreme weather events or poor coverage associated with cellular networks.
- No confined space entry required, which minimizes field resources and safety hazards.
- Quick, simple manhole retrofit installation provides instant coverage.
- Mobile app delivers system insights whenever and wherever.

If you have any questions, please don't hesitate to contact me at 407-404-0882 or via email at [dboccuti@smartcoversystems.com](mailto:dboccuti@smartcoversystems.com).

Best Regards,

Doug Boccuti  
Regional Sales Manager  
SmartCover

## Contents

<b>1 SMARTCOVER – SMARTLEVEL MONITORING SYSTEM</b>	3
<b>1.1 INSTALLATION</b>	3
<b>1.2 TRAINING</b>	3
<b>1.3 SMARTCARE™ SERVICE</b>	3
<b>2 PRICING SUMMARY</b>	5
<b>2.1 PRODUCT DELIVERY</b>	6
<b>2.2 TERMS &amp; CONDITIONS</b>	6
<b>2.3 LIMITED WARRANTY</b>	7
<b>2.4 PURCHASE &amp; ACCEPTANCE</b>	7
<b>3 ONGOING COSTS AFTER 1<sup>ST</sup> YEAR</b>	9
<b>4 PURCHASE ACCEPTANCE</b>	10

## 1 SMARTCOVER – SMARTLEVEL MONITORING SYSTEM

SmartCover is pleased to provide the following proposal for the installation and operation of thirty (30) SmartCover, SmartLevel remote monitoring systems in the collection system of Clearwater. The price for the system is provided in Section 2 - Pricing Summary. Pricing on page 5 represents the purchase, installation, and ongoing operating costs for two (2) years.

SmartCover reserves the right to amend the pricing in the proposal if additional costs to SmartCover Systems are required by the Customer (ex. bonds, additional insurance requirements beyond standard coverages carried by SmartCover, etc.).

### 1.1 INSTALLATION

**Installation:** SmartCover will install the SmartLevel hardware (see Section 2) and, while on site, verify operations, including full two-way communications to the SmartCover system. NO CONFINED SPACE ENTRY IS REQUIRED for installation of the SmartLevel unit.

Installation takes no longer than ninety (90) minutes per site, usually less. Traffic control is not included in this pricing proposal and, if needed, is assumed to be the responsibility of the Customer.

### 1.2 TRAINING

After installation of the units and verification of operation, SmartCover will provide training to gather and interpret the SmartLevel data. Training should take no longer than one (1) hour and will be performed online or in person if installed by SmartCover. Instructions on general data access will still be provided after the installation.

### 1.3 SMARTCARE™ SERVICE

When purchased with battery and parts warranty, SmartCover Labor Warranty services offered in this proposal include:

- System troubleshooting
- Routine maintenance
- Parts and battery replacement

Services will be performed by a local SmartCover factory-trained representative. Adequate spare parts inventory will be maintained locally to minimize downtime of systems.



Damage to the units caused by the Customer or Customer contractors will be documented and invoiced at the time of service.

## 2 PRICING SUMMARY

Part Number	Description	Unit Qty	Unit Price	Extended Price
SC-Q-SB-15	<p><b>SubSonic® System Components</b></p> <ul style="list-style-type: none"> <li>• <b>E-Box System Control</b> with onboard computer, modem, digital radio; fully potted and IP-68 rated.</li> <li>• <b>Distance Sensing Module (DSM)</b> with 0" to 79" sensor range, with 15' cable and dual sensor.</li> <li>• <b>PowerPack™</b> - lithium thionyl chloride battery with high power density.</li> <li>• <b>E-Square™ antenna</b>, including antenna and installation kit.</li> </ul> <p><b>Mounting bracket kit</b>- three-part amounting bracket set made of heavy gauge, hard-anodized aluminum; includes all mounting hardware.</p>	30	\$5,024	\$150,720
System Parts Warranty	<p><b>ONE (1) Year, System Parts-Only Warranty</b></p> <ul style="list-style-type: none"> <li>• Limited Parts-Only Warranty on all SmartCover® System™ hardware.</li> <li>• See Warranty Statement for complete details- Section 6</li> </ul>	30	Included	Included
EW-1	<p><b>ONE (1) Year, System EXTENDED Parts-Only Warranty</b></p> <ul style="list-style-type: none"> <li>• Limited Parts-Only Warranty on all SmartCover® System™ hardware.</li> </ul> <p>See Warranty Statement for complete details- Section 6</p>	30	\$503	\$15,090
PowerPack™ Warranty	<p><b>TWO (2) Year, PowerPack Warranty</b></p> <ul style="list-style-type: none"> <li>• Limited Parts-Only Warranty on the PowerPack™</li> </ul>	30	Included	Included
ASM-SC2	<p><b>Active Site Management (ASM), Two-Year</b></p> <p>Comprehensive support services including:</p> <ul style="list-style-type: none"> <li>• Software subscription with <i>unlimited number of users</i> accessed with secure user name and password</li> <li>• Complete maintenance of all cloud based software</li> <li>• Regular feature updates and upgrades including <i>SmartTrend™</i>.</li> <li>• Hosting of data storage – unlimited data storage</li> <li>• Iridium Satellite connectivity service with bi-directional communication.</li> <li>• Advisories, Maintenance Alerts and Alarms issued to customer defined personnel via email and/or text message</li> <li>• Ongoing technical support via phone or online.</li> </ul>	30	\$860	\$25,800
ASM-RD-2Y	<b>SmartRain® ASM, Two-Year</b>	8	\$233	\$1,864
Installation Labor	<b>Installation Completed by trained SmartCover tech.</b>	30	\$550	\$16,500
Labor Warranty	<b>SmartCare™ Service:</b> System troubleshooting and routine maintenance of installed SmartCover systems, One-Year...*****Optional*****	30	\$800	\$24,000
Tax*	<b>Not Included</b>	1	N/A	N/A
Shipping	<b>Shipping and Handling</b> <b>Ground shipment FOB Escondido, CA</b>	30	\$35	\$1,050
<b>TOTAL</b>	<b>All items above</b>			<b>\$235,024</b>

## **STANDARD TERMS & CONDITIONS**

### **2.1 PRODUCT DELIVERY**

- Standard lead time is four (4) to six (6) weeks upon receipt of a Purchase Order and with receipt of complete engineering and site information from the customer as requested.
- The standard lead time is a good-faith estimate and is subject to change based on component availability, global supply chain constraints, or credit review. It is strongly recommended that an order be placed as early as possible. Reasonable efforts will be made to provide earlier delivery if requested.

### **2.2 TERMS & CONDITIONS**

- Invoices shall be paid within thirty (30) days of the invoice date.
- All applicable taxes must be added to prices offered.
- Prices are FOB Factory. Shipping costs can be calculated and added to the offer.
- A 20% restocking charge is applied to order cancellations.
- All paid warranties and Active Site Management (ASM) services begin on the date of shipment.
- Returns are accepted only with a valid Return Material Authorization (RMA) number. Please contact SmartCover Customer Service for an RMA number.
- Loss of Communications: Customer acknowledges that SmartCover is not responsible for the loss of wireless communication, internet communications, or any communications used in the operation of this system.
- Advisory Only: SmartCover is an advisory service only. As such, SmartCover is not responsible for any damage of any kind or from any cause whatsoever that may result from, in relation to, in connection with, due to, or as a result of the installation or operation of the system, including without limitation, equipment failure, or any consequential damages caused by, or resulting from, the use or installation of the SmartCover system.
- Traffic Control: SmartCover does not provide traffic control. The customer must provide traffic control for the installation and servicing of all units.

- This offer is made subject to the terms and conditions that can be found here: <https://smartcoversystems.com/wp-content/uploads/2025/04/smartcover-terms-conditions.pdf>

## **2.3 LIMITED WARRANTY**

- The equipment components of the SmartCover are warranted free from material defects in material and workmanship for one year from the date of installation or delivery, whichever applies. Unless otherwise stated, the SmartCover warranty herein is parts-only. Should the Customer discover any condition that might invoke a warranty claim, they are to expeditiously and without delay notify SmartCover Customer Service. Upon notification, SmartCover will assess and instruct the user on follow-up actions. Should a component fail during the warranty period as a result of a defect in material or workmanship, SmartCover will repair or replace the component at its sole discretion. For all valid warranty claims as determined by SmartCover, reasonable freight charges to and from the Customer shall be paid by SmartCover. In all cases, SmartCover shall determine the shipping method and/or carrier unless otherwise agreed to in writing by Customer and SmartCover.
- The foregoing warranty is exclusive. Repair or replacement in the manner provided above shall be the sole and exclusive remedy for breach of warranty and shall constitute fulfillment of all liabilities of SmartCover with respect to the quality and performance of the products. This warranty does not cover damage, repairs, or replacements beyond the control of SmartCover, including acts of nature, improper use, lack of proper maintenance, vandalism, or unauthorized repair. SmartCover shall not be liable for any actual, exemplary, indirect, or consequential damages, including damages for loss of goodwill or profits and/or losses, that stem from a failure or malfunction of the SmartCover system.
- In no event shall SmartCover's liability, whether in contract or in tort (including negligence and strict liability), exceed the price of the Product from which such liability arises.

## **2.4 PURCHASE & ACCEPTANCE**

- Prices listed are valid sixty (60) days from this offer date. The undersigned have read, acknowledged, and agree to this offer. Please include this entire document with a Purchase Order.

### 3 ONGOING COSTS AFTER 2ND YEAR

#### Ongoing Costs

After the first year of operation, the following fees will provide **continued comprehensive services** including **software support, data storage, upgrades, added features, and satellite connectivity**.

These are *annual charges* paid prior to the start of the year.

Part number	Months covered	Payment schedule	Cost per year
-------------	----------------	------------------	---------------

**Active Site Management (ASM) (Required)** Website Access, software subscription, satellite connectivity, data analysis, data storage, trend advisories, maintenance alerts, alarms, online S/C monitoring.

ASM-SC1R	12	Every year	\$443 Each
ASM-SC2R	24	Every other year	\$860 Each

**PowerPack™ Warranty (Optional)** PARTS-ONLY, PowerPack™ Warranty for each installation, offering unlimited replacements during the Warranty term.

PW-5C1R	12	Every year	\$250 Each
PW-5C2R	24	Every other year	\$485 Each

**Systems Parts Warranty Extension (Optional)** PARTS-ONLY, Warranty for each installation, covers: E-Box System Control, Distance Sensing Module (DSM), antenna, and mounting brackets

EW-SC1R	12	Every year	\$503 Each
EW-SC2R	24	Every other year	\$973 Each

**SmartCare™ Labor Warranty Extension (Optional)** System troubleshooting and routine maintenance

Labor Warranty	12	Every Year	\$900 Each
----------------	----	------------	------------

**SmartRain Environmental Data Service (Optional)** Supplies hourly data for rainfall. Cost is per site per year.

ASM-RD-1R	12	Every year	\$121
ASM-RD-2R	24	Every other year	\$233

#### **4 PURCHASE ACCEPTANCE**

Prices listed are valid for 60 days from this proposal date.

**ACTION:** Please include this entire document with Purchase Order

#### ***Signatures***

**SmartCover**

*Signature*

**Doug Boccuti**

*Printed Name*

**Regional  
Sales Manager**

*Title*

**November 24, 2025**

*Date*

**City of Clearwater, FL**

*Signature*

*Printed Name*

*Title*

*Date*