



REP SERVICES, INC.

Experts at Play & Outdoor Spaces

Site Amenities ■ Playground Equipment ■ Safety Surfacing ■ Shade
Phone: 407.831.9658 Fax: 866.232.8532 E-mail: sales@repervices.com

CGC1508223

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Please mail POs, contracts and checks to:

Rep Services, Inc.
165 W. Jessup Ave.
Longwood, FL 32750-4146

Proposed To: City of Clearwater Parks and Recreation Department 100 S. Myrtle Avenue Municipal Services Building, 1st Floor Clearwater, FL 33756 Attn: Kerry Marsalek	Ship To: TBD at a later date Attn:	Bill To: City of Clearwater Parks and Recreation Department 100 S Myrtle Ave Clearwater, FL 33756-5520 Attn: Art Kader
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Project No: 19356	Project Name: City of Clearwater - Ross Norton Playgro	Project Contact: Matthew Anderson
Proposal No: 19356.08	Proposal Name: Ross Norton Playground	Project Location: 1426 S Mlk Jr Ave Clearwater, FL 33756-3447 Project County: Pinellas
Proposal Date: 5/1/2023	Proposal Expires: 5/28/2023	
For Questions Contact: Jason Smith ☎ 407-853-3595 ✉ jason@repervices.com		
Consultant: Scott Brushwood ☎ 727-539-8457 ✉ scott@repervices.com		Opt/Rev: B/4 5/1/23 - NA

Vendor: Landscape Structures	Proj Drawings: 19356-1-6 2023.1	588483
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Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
PlayBooster 5-12							
Climbers	IP120711A-001	1 EA	Pod Climber 16" DB	345.00	-2.0%	338.10	338.10
	PB185583A-001	1 EA	Ring Tangle Climber - Ground Level	2,030.00	-2.0%	1,989.40	1,989.40
	PB235756A-001	1 EA	Fish Net DB	3,190.00	-2.0%	3,126.20	3,126.20
Custom	CP000197A-001	3 EA	Dtr Ind Farmstead Cornstalk Climber	1,440.00	-2.0%	1,411.20	4,233.60
Kids In Motion	IP158105A-001	1 EA	Wobble Pod DB Only	1,865.00	-2.0%	1,827.70	1,827.70
	IP173591A-001	1 EA	Omnispin Spinner Surface Mount	9,965.00	-2.0%	9,765.70	9,765.70
	IP247179A-001	1 EA	Curva Spinner DB Only	2,280.00	-2.0%	2,234.40	2,234.40
	PB166809A-001	1 EA	E-pod Seat	375.00	-2.0%	367.50	367.50
Overhead Events	PB193170A-001	1 EA	Lolliladder W/2 E-pods	3,070.00	-2.0%	3,008.60	3,008.60
Posts	PB111404E-001	3 EA	116"alum Post DB	375.00	-2.0%	367.50	1,102.50
	PB111404H-001	3 EA	92"alum Post DB	340.00	-2.0%	333.20	999.60
Signs	IP182503C-001	1 EA	Welcome Sign (Isi Provided) - Ages 5-12 Years Direct Bury	0.00	-2.0%	0.00	0.00
Structures	IP254626A-001	1 EA	Super Netplex 12' Tower	93,725.00	-2.0%	91,850.50	91,850.50
Swings	IP174018A-001	4 EA	Belt Seat - Proguard Chains For 8' Beam Height	150.00	-2.0%	147.00	588.00
	IP177345A-001	2 EA	Single Post Swing Frame - 52" Bury Additional Bay 8' Beam Height Only	1,230.00	-2.0%	1,205.40	2,410.80
	IP237296A-001	1 EA	Friendship Swing W/single Post Frame - 52" Bury Proguard Chains	3,940.00	-2.0%	3,861.20	3,861.20

Discount per the Clay County Contract #18/19-2: \$2,606.20	Product Subtotal:	\$127,703.80
	Signed & Sealed Engineering:	\$3,140.00
Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 6,825 lbs	Freight Charge:	\$16,200.00
	Landscape Structures Total:	\$147,043.80

Vendor: LSI SkyWays	Proj Drawings: 19356-1-6 2023.1	588484
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Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
PlayBooster 5-12							
Custom	CP001097	4 EA	Skyways Template - Steel Template Used For Anchor Bolt Alignment With Baseplate	150.00	-2.0%	147.00	588.00
Shade	IP227371H-001	1 EA	Skyways Hip 30'x30' Shade - 14' Entry Height W/rapid Release	16,570.00	-2.0%	16,238.60	16,238.60

Discount per the Clay County Contract #18/19-2: \$343.40	Product Subtotal:	\$16,826.60
	Signed & Sealed Engineering:	\$2,160.00
Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 1,360 lbs	Freight Charge:	\$4,387.50
	LSI SkyWays Total:	\$23,374.10

Vendor: No Fault LLC	Proj Drawings: 19356-1-6 2023.1	588485
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Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
Surfacing	EPDM12C1	5,155 SF	EPDM Poured in Place Safety Surfacing. Single Color Blend 50% Black/50% Standard Color, 6.5" thick at 12'	24.67	-2.0%	24.18	124,647.90

CFH				
Discount per the Clay County Contract #18/19-2: \$2,525.95		Product Subtotal:	\$124,647.90	
Freight: Prepaid	Ship Method: Best Way	FOB: Destination	Freight Charge:	\$13,500.00
			No Fault LLC Total:	\$138,147.90

Installation By RSI Installer: The scope includes the following, as required: 588486

Item	Qty	Description	
INS-LSI	1 LT	Equipment Installation - Landscape Structures 19356-1-5 2023.1	
INS-SKY	1 LT	Equipment Installation - LSI SkyWays 30x30 Hip Shade	
INS-CON FT	4 EA	Install concrete footings for Hip Shade	
TRASH REMOVAL	1 LT	Trash removal from jobsite including excavated material from footings	
SITE WORK	5,155 SF	Excavation and haul off of 7"	
INS-CON CURB	295 LF	Installation of concrete curbing 6"x9"	
INS-SURFACING SUBBASE	5,155 SF	Install subbase for surfacing	
RSI Installer Total:			\$125,642.66

Installation By RSI Installer: The scope includes the following, as required: 588487

Item	Qty	Description	
PERMIT FILING	1 EA	Charge for document preparation for building permit.	
PERMIT FEE	1 EA	Permit Fees charged by Building Department for the building permit and by the Clerk of Circuit Court for the Notice of Commencement.	
RSI Installer Total:			\$4,189.47

Vendor: Rep Services, Inc. **Proj Drawings:** 588488

Class	Part No	Qty	Description	Unit Price	Net Price	Ext Price
Miscellaneous	BOND	1 EA	Payment & Performance Bond	13,152.00	13,152.00	13,152.00
Rep Services, Inc. Total:					\$13,152.00	

General Terms of Sale and Proposal Summary

Net 30	Product:	\$287,630.30
	Installation:	\$129,832.13
	Freight:	\$34,087.50
	Proposal Total:	\$451,549.93

Notes

The Clay County Contract #18/19-2 provides a 2% discount on LSI product. The maximum price for installation is 50% of the product price. (Installation does not include site prep, slabs, footings or engineering).

The Clay County Contract #18/19-2 provides a 2% discount on LSI SkyWays product. The maximum price for installation is 75% of the product price. (Installation does not include site prep, slabs, footings or engineering).

The Clay County Contract #18/19-2 provides a 2% discount on NoFault Safety Surfacing product. Installation is included in the price of the product.

Basis of Proposal

Our offer is based upon Rep Services design 19356-1-6 2023.1

Also, please be aware that we generate separate invoices for product at the time of delivery, then we invoice for installation upon completion. This is the customary approach in construction and eliminates sales tax on installation services. If your project should include products from multiple manufacturers, be advised that the products will be invoiced separately.

Estimated project completion schedule

(This schedule starts when all needed information to direct engineering has been gathered.)

- 14 Weeks: Shade Engineering or Shade with playground
- 4 Weeks: Permitting/Submittal Approval
- 24 Weeks Longest manufacturing lead time. (Typical for scheduling.)
- 1 Week Shipping
- 4 Weeks Installation
- 44 Weeks TOTAL WEEKS

Note that RSI is committed to do all it can to meet the needs of your project.

Landscape Structures:

Color selection to be made at time of color submittal approval

SkyWays Shade by LSI:

SkyWays units are designed to meet 2020 Florida Building Code 7th Edition.

Note that the fabric is to be removed by the owner should winds exceed 75MPH. Fabric should be removed in the event of a hurricane.

The high-density polyethylene fabric is flame retardant conforming to NFPA 701 and ASTM E84 per FBC 3105.3.1. Color selection to be made at time of color submittal approval.

No Fault Sports Group:

This quote is for material, freight, and installation.

- Rough Grade: to be established by others
- Product:
 - Poured in Place
 - Combination of EPDM/TPV rubber granules and a cushion layer of shredded recycled rubber with a polymer that is poured in place on site.
 - Bonded Rubber Mulch
 - Single density pour of shredded rubber mulch blended with traditional polyurethane adhesive binder
 - Loose Fill Rubber Mulch
 - Loose Fill Rubber Mulch 100% nuggets from recycled elements.
- Installation: Owner or Owner's contractor is responsible for:
 - Accuracy of project dimensions and product quantities prior to ordering.
 - Color selection to be made at time of color submittal approval.
 - Security of the site during cure time (typically 48 hours).
 - NOTE: Installation scopes do not include fall height testing

Installation:

Unless otherwise noted, the following items are to be *PROVIDED BY CUSTOMER* prior to installation:

- Signed & sealed site plan or survey.
- Access for machines and labor crew to equipment installation location.
- Demolition of existing skate park including 4" concrete
- Accessible walks/entry to play area
- Staging area.
- Geotechnical Report.
- Tree survey and barriers
- Private underground utilities located and marked

Our scope does not include:

- Sod & Landscape Restoration.
- Permit Fees assessed by the Building Department
- Dumpster at the site for trash and waste material
- Soils testing.
- Site security.
- Water
- Dewatering and drainage considerations.
- Concrete testing.

Installation Charges on this proposal are based on NO UNFORESEEN conditions in the area, above or below the surface. If unforeseen conditions arise, the installation charges will change to reflect additional costs associated with dealing with those circumstances. Examples of this include but are not limited to: site not ready upon installer's arrival, underground utilities, or difficulties with footers due to coral rock or ground water in the holes.

Time Limitations Holding Prices Firm:

Orders are shipped within our manufacturer's standard lead times. Requests for delayed shipping may result in additional costs due to increases in freight, material costs or other factors. To secure the prices on this proposal, the offer must be accepted prior to the expiration date noted.

If, during the performance of this contract, the price of a product increases 3% or more as documented by factory quotes, invoices or receipts to contractor (Rep Services, Inc.) from the date of the contract signing the price of shall be equitably adjusted by an amount reasonably necessary to cover such price increases. Where the delivery of a product is delayed, through no fault of contractor (RSI) as a result of the shortage or unavailability of a product, contractor (RSI) shall not be liable for any additional costs or damages associated with such delay(s).

The undersigned warrants that he/she is an authorized representative of the City of Clearwater noted and has the requisite authority to bind the City of Clearwater and/or principal.

Accepted By:

City of Clearwater

Company Name	Authorized By	Printed Name	Date
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As Its: _____ (Title)