

**From:** [Robert Arnold](#)  
**To:** [Cook, Kristina](#)  
**Cc:** [LaFleur, Wayne](#)  
**Subject:** RE: City of Clearwater permission to piggyback off Hillsborough County  
**Date:** Tuesday, April 14, 2026 2:45:04 PM  
**Attachments:** [image005.png](#)  
[image002.png](#)

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Good afternoon Kristina,

Thank you for reaching out. We are agreeable to moving forward and can confirm that we will honor the contract pricing and allow the City of Clearwater to piggyback on the Hillsborough County contract.

Please let me know if you need anything further from our end.

Thank you,

 **Robert Arnold**  
Branch Manager | **Material Handling Systems, Inc.**  
Ph: 407.373.0022 ex.1019 | D: 407.450.6309  
E: [OrlandoManager@mhs Crane.com](mailto:OrlandoManager@mhs Crane.com)  
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**From:** Cook, Kristina <[kristina.cook@MyClearwater.com](mailto:kristina.cook@MyClearwater.com)>  
**Sent:** Monday, April 13, 2026 4:57 PM  
**To:** Robert Arnold <[orlandomanager@mhs Crane.com](mailto:orlandomanager@mhs Crane.com)>  
**Cc:** LaFleur, Wayne <[Wayne.LaFleur@MyClearwater.com](mailto:Wayne.LaFleur@MyClearwater.com)>  
**Subject:** City of Clearwater permission to piggyback off Hillsborough County

You don't often get email from [kristina.cook@myclearwater.com](mailto:kristina.cook@myclearwater.com). [Learn why this is important](#)

Robert,

The City of Clearwater would like to piggyback on the Hillsborough County contract for ITB 25-00130 – Overhead Cranes: Inspections, Certifications, Purchases, and Repairs. Wayne, our Public Utilities Infrastructure Maintenance Manager, previously reached out regarding this request (see attached email).

I'd like to confirm whether we are still able to proceed under this contract. After speaking with Hillsborough County, we were informed that your company indicated "No" to piggybacking on your bid submittal (see below). While Hillsborough County is agreeable to moving forward, we need to verify directly with your company that you are willing to honor the contract pricing.

Thank you, and I look forward to your confirmation.

Good Afternoon,

As previously emailed to you from our group our bid verbiage does include verbiage that other government agencies can piggyback our contract but the bidder/contractor marked "No" on their submittal indicating they did not agree to make this contract available (see below):

General Requirements		
1.3.1	In the event an Agreement is executed upon the award of this Invitation to Bid to the Bidder, the County will provide Successful Bidder with a copy of the executed Agreement, if applicable. The County prefers to provide the document via electronic mail (e-mail). However, if Bidder wishes to receive an original hard copy of the executed Agreement, it can be mailed. Indicate the delivery method desired.	Electronic Mail
1.3.2	Pursuant to the SPECIAL TERMS AND CONDITIONS that allows the Contract to be available to all government agencies, departments, and municipalities, does the Bidder agree to make the contract and bid prices submitted available to all government agencies, departments, and municipalities?  The Bidder's choice to make the contract available (or not) will NOT be considered in the award of the Bid.	No

Our agency does not have an issue with this piggyback but you would have to work that out with them. The contract term you listed is correct.

Thanks.

**Kevin Frye, NIGP-CPB, CPPO, CPPB**  
Purchasing Operations Coordinator  
Procurement Services Department  
E: [FryeA@HCFI.gov](mailto:FryeA@HCFI.gov)  
P: (813) 301-7073

Thank you,

*Krissie Cook*

Procurement Analyst

P: (727) 444-8510 F: (727)562-4535

