

Strada Multi-Space Meter Pricing



Option #1 - StradaPAL BNA

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: StradaPAL BNA (color display)	\$14,716	34.6%	\$9,624	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
7" Full Color Display				For Touch Screen Display add \$200
Customizable Capacitive Keyboard				
Coin, Bill, and Credit Card Acceptance				For contactless payment add \$350
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Bill Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$480/meter/year
Shipping				
Training				

Option #2 - Strada BNA

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: Strada BNA (monochrome display)	\$13,116	31.2%	\$9,024	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
Monochrome Display				
Coin, Bill, and Credit Card Acceptance				For contactless payment add \$350
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Bill Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$480/meter/year
Shipping				
Training				

Strada Multi-Space Meter Pricing (continued)



Option #3 - StradaPAL Rapide				
	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: StradaPAL Rapide (color display, coin/card only)	\$11,600	35.0%	\$7,540	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
7" Full Color Display				For Touch Screen Display add \$200
Customizable Capacitive Keyboard				
Coin and Credit Card Acceptance				For contactless payment add \$350
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

Option #4 - Strada Rapide				
	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: Strada Rapide (monochrome display, coin/card only)	\$10,600	41.0%	\$6,254	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
Monochrome Display				
Customizable Capacitive Keyboard				
Coin and Credit Card Acceptance				For contactless payment add \$350
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

Strada Multi-Space Meter Pricing (continued)



Option #5 - StradaPAL Card Only

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: StradaPAL Card Only (color display, card only)	\$11,070	44.0%	\$6,199	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
7" Full Color Display				For Touch Screen Display add \$200
Customizable Capacitive Keyboard				
Credit Card Acceptance				For contactless payment add \$350
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

Option #6 - Strada Card Only

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: Strada Card Only (monochrome screen, card only)	\$9,471	40.0%	\$5,683	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
Monochrome Display				
Customizable Capacitive Keyboard				
Credit Card Acceptance				
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

Option #7 - Strada StreetSmart TVM

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: Strada StreetSmart TVM	\$19,000	10.0%	\$17,100	Project management costs to be quoted based on scope of work
Includes:				
Custom Software Configuration				
9.7" touch screen display				
Credit Card Acceptance				
Contactless Payment Acceptance				
Coin Acceptance				
Bill Acceptance				
AC Mains Powered				
4G Wireless or Ethernet Communications				
1 Year Hardware Warranty Included				
Shipping				
Training				

CWT Multi-Space Meter Pricing



Option #1 - CWT Touch BNA

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: CWT Touch BNA	\$11,800	16.7%	\$9,829	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
9" color touch screen				
Coin, Bill, and Credit Card Acceptance				For contactless payment add \$350
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Bill Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$480/meter/year
Shipping				
Training				

Option #2 - CWT Color BNA

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: CWT Color BNA	\$10,811	11.0%	\$9,621	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
7" Full Color Display				
48 key piezo key pad				
Coin, Bill, and Credit Card Acceptance				
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Bill Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$480/meter/year
Shipping				
Training				

CWT Multi-Space Meter Pricing (continued)



Option #3 - CWT Monochrome BNA

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: CWT Monochrome BNA	\$10,450	13.6%	\$9,029	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
6.5" Monochrome Display				
48 key piezo key pad				
Coin, Bill, and Credit Card Acceptance				
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Bill Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$480/meter/year
Shipping				
Training				

Option #4 - CWT Touch coin/card

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: CWT Touch coin/card acceptance	\$10,000	22.6%	\$7,740	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
9" color touch screen				
Coin, Credit Card Acceptance				For contactless payment add \$350
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

CWT Multi-Space Meter Pricing (continued)



Option #5 - CWT Color coin/card

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: CWT Color coin/card acceptance	\$9,026	16.4%	\$7,546	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
7" Full Color Display				
48 key piezo key pad				
Coin, Credit Card Acceptance				
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

Option #6 - CWT Monochrome coin/card

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: CWT Monochrome coin/card acceptance	\$7,351	14.9%	\$6,256	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
6.5" Monochrome Display				
48 key piezo key pad				
Coin, Credit Card Acceptance				
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

CWT Multi-Space Meter Pricing (continued)



Option #7 - CWT Touch card only

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: CWT Touch screen (card only)	\$8,355	23.4%	\$6,399	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
9" color touch screen				
Credit Card Acceptance				For contactless payment add \$350
Solar Power or AC Mains				
3G/4G Wireless Communications				
Instruction decals				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

Option #8 - CWT Color card only

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: CWT Color screen (card only)	\$7,500	24.0%	\$6,199	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
7" Full Color Display				
48 key piezo key pad				
Credit Card Acceptance				
Solar Power or AC Mains				
3G/4G Wireless Communications				
Instruction decals				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

CWT Multi-Space Meter Pricing (continued)



Option #9 - CWT Monochrome card only

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
METER MODEL: CWT Monochrome screen (card only)	\$6,908	17.7%	\$5,683	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
6.5" Monochrome Display				
48 key piezo key pad				
Credit Card Acceptance				
Solar Power or AC Mains				
3G/4G Wireless Communications				
Instruction decals				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

Single/Dual Space Meter Pricing



Option #1 - MAX Meter Single Space

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
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METER MODEL: MAX Meter Single Space	\$575	5.0%	\$546	
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- Includes:**
- Single Space Configuration
 - 2.95" x 1.65" Monochrome Display
 - Touch keypad technology
 - Coin, Credit card acceptance
 - Solar Power
 - Cellular communications
 - 1 Year Hardware Warranty Included
 - Shipping

Option #2 - MAX Meter Dual Space

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
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METER MODEL: MAX Meter Single Space	\$825	5.0%	\$784	
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- Includes:**
- Dual Space Configuration
 - 2.95" x 1.65" Monochrome Display
 - Touch keypad technology
 - Coin, Credit card acceptance
 - Solar Power
 - Cellular communications
 - 1 Year Hardware Warranty Included
 - Shipping

Option #3 - MPC MAX Quad Space - Monthly Subscription Service

	List price per unit per month	Percent Discount to NCPA participating entities	Price per unit to NCPA paticipating entities	Note
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METER MODEL: MPC MAX Meter Quad Space	\$185	10.0%	\$167	Subscription service for meter hardware, minimum subscription 18 month
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- Includes:**
- Quad Space Configuration - P&D
 - 2 X 20 Characters Display (Black &White)
 - Coin, Credit card acceptance
 - Solar Power
 - Cellular communications (4G - LTE)
 - 1 Year Hardware Warranty Included
 - Installation to prepared ground
 - Shipping

Buyout option - 12 Month	\$4,800	10.0%	\$4,320	
Buyout option - 24 Month	\$4,500	10.0%	\$4,050	
Buyout option - 36 Month	\$4,200	10.0%	\$3,780	

Strada and CWT Upgrade Pricing



Option #1 - Color screen upgrade for coin/card multi-space meters

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Color Screen Upgrade for coin/card MSMs Includes: New front door (if necessary) 7" full color display screen Custom Software New solar panel (Parkeon Strada only)	\$2,150	5%	\$2,043	See Installation Services tab for price of installation

Option #2 - Color screen upgrade for bill accepting multi-space meters

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Color Screen Upgrade for bill accepting MSMs Includes: New front door (if necessary) 7" full color display screen Custom Software New solar panel (if necessary)	\$2,750	5%	\$2,613	See Installation Services tab for price of installation

Option #3 - Touch screen upgrade for Cale CWT or Parkeon Strada coin/card

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Touch Screen Upgrade for Cale CWT coin/card Includes: New front door 9" Touch Display Screen Custom Software New solar panel (if necessary)	\$3,450	5%	\$3,278	See Installation Services tab for price of installation

Option #4 - Touch screen upgrade for Cale CWT or Parkeon Strada Evol 2 bill accepting multi-space meter

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Touch Screen Upgrade for Cale CWT bill accepting MSMs Includes: New front door 9" Touch Display Screen Custom Software New solar panel (if necessary)	\$3,450	5%	\$3,278	See Installation Services tab for price of installation

Option #4 - Refurbished cabinet for CWT or Strada Meter

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Refurbished Cabinet Includes: Cabinet that have previously been used but that has been through Flowbird refurbish process. New solar panel (if necessary)	\$1,650	5%	\$1,568	See Installation Services tab for price of installation

Parking Meter and Kiosk Services



Multi-Space Meter Installation Services	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Qty 1 to 5	\$1,850	59.5%	\$750	If Flowbird is to perform site preparation, please add \$125 per site. If a site requires a concrete pad, please add \$600 per site
Qty 6 to 49	\$1,100	40.9%	\$650	If Flowbird is to perform site preparation, please add \$125 per site. If a site requires a concrete pad, please add \$600 per site
Qty 50 and above	\$1,100	54.5%	\$500	If Flowbird is to perform site preparation, please add \$125 per site. If a site requires a concrete pad, please add \$600 per site
Strada TVM Installation Services	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Qty 1 to 5	\$1,850	15.0%	\$1,572	If Flowbird is to perform site preparation, please add \$125 per site. If a site requires a concrete pad, please add \$600 per site
Qty 6 and above	\$1,750	15.0%	\$1,488	If Flowbird is to perform site preparation, please add \$125 per site. If a site requires a concrete pad, please add \$600 per site
Preventive Maintenance Service	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Basic Service Plan	\$1,095	15.0%	\$931	The plan includes two scheduled on-site visits with preventive maintenance service.
Premium Service Plan	\$2,045	15.0%	\$1,738	The plan includes up to four scheduled on-site visits of preventive maintenance service or per agreement.

Back-Office Pricing



Flowbird Back-Office System	Price (per meter per month)	Percent Discount to NCPA participating entities	Note
Multi-Space meter monthly fee per meter	\$50	0%	This is a per meter per month fee. Assumes Pay & Display configuration. Pay by Plate, Pay by Space, StreetSmart and TVM is \$62 per meter per month
Advanced Data Package	\$8	0%	Advanced data package includes the option to use AT&T, T-Mobile or Verizon. The advanced data plan also allows communication with ethernet and modem connected simultaneously. The advanced data package options include higher data limits for customers that download additional data to the meters, such as images and videos.
Single space meter monthly fee per meter	\$9	0%	
Dual space meter monthly fee per meter	\$16	0%	
Quad space meter monthly fee per meter	\$53	0%	
Includes:			
Financial and Maintenance Reports			
Maintenance and Collections Alarms			
Meter Mapping via Google Maps			
Wireless Communication Fees			
Credit Card Gateway Fees			
Rate Editor/Download Module			
Optional Services			
Validation Codes System	\$12		
Validation codes per use	\$0.10		
City News for multi-space meters	\$3		

Flowbird Permit

Flowbird Digital Permit Solution

	One time setup fee	Percent Discount to NCPA participating entities	Monthly price per lane to NCPA paticipating entities
Setup of Flowbird Permit Solution	\$8,000	25%	\$6,000

	List price per permit	Percent Discount to NCPA participating entities	Monthly price per lane to NCPA paticipating entities
Flowbird Permit	\$3	0%	\$3

- Includes:**
- Secure hosting by Flowbird
 - Web based interface for reporting and management
 - Online access for permit holders
 - Optional online permit payments

Mobile Parking Payment System



System	Cost to the Client	Percent Discount to NCPA participating entities	Note
Flowbird mobile parking payment application	\$0	0%	A \$0.35 fee will be added to each parking transaction as a convenience fee so there will be no additional costs to the Client. The Client will be responsible for the merchant bank processing fee.

Includes:

iOS and Android applications, mobile web, and web payments

Optional IVR payment at no additional cost

Marketing campaign - stickers, social media

Full reporting and enforcement integration with Flowbird back-office system

Pay by Text	\$0	0%	A \$0.35 fee will be added to each parking transaction as a convenience fee so there will be no additional costs to the Client. The Client will be responsible for the merchant bank processing fee.
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Includes:

Text system brings user to secure browser to make their payment

Marketing campaign - stickers, social media

Full reporting and enforcement integration with Flowbird back-office system

Extend by Text	\$0	0%	A \$0.35 fee will be added to each parking extension transaction as a convenience fee so there will be no additional costs to the Client. The Client will be responsible for the merchant bank processing fee.
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Includes:

Extend by text provides the user the option to extend their parking session from their phone without downloading an app or setting up an account.

Full reporting and enforcement integration with Flowbird back-office system

Text Message Receipts and Reminders	\$0.05	0%	
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Includes:

Text message receipts and reminders are a user friendly way to provide the users with information about their parking session.