



City of Clearwater
Procurement

Jay Ravins, Department Director
100 South Myrtle Avenue, Clearwater, FL 33756

[VAMPT CO] RESPONSE DOCUMENT REPORT

RFP No. 14-26

[Citywide Custom Apparel Services](#)

RESPONSE DEADLINE: April 28, 2026 at 10:00 am

Report Generated: Tuesday, April 28, 2026

Vampt Co Response

CONTACT INFORMATION

Company:

Vampt Co

Email:

adam@vampt.co

Contact:

Adam Erickson

Address:

PO Box 7091

St. Petersburg, FL 33734

Phone:

(727) 224-9727

Website:

vampt.co

Submission Date:

Apr 27, 2026 1:21 PM (Eastern Time)

ADDENDA CONFIRMATION

No addenda issued

QUESTIONNAIRE

1. Exceptions*

Proposers shall indicate any and all exceptions taken to the provisions or specifications in this solicitation document. Exceptions that surface elsewhere and that do not also appear under this section shall be considered invalid and void and of no contractual significance.

Do you have any exceptions to the provisions or specifications?

No

2. Additional Materials*

Have you included any additional materials?

No

3. Certified Business*

Are you a Certified Small Business or a Certified Minority, Woman or Disadvantaged Business Enterprise?

No

4. Vendor Certification*

By submitting this response, the Vendor hereby certifies that:

- A. It is under no legal prohibition on contracting with the City of Clearwater.

- B. It has read, understands, and is in compliance with the specifications, terms and conditions stated herein, as well as its attachments, and any referenced documents.
- C. It has no known, undisclosed conflicts of interest.
- D. The prices offered were independently developed without consultation or collusion with any of the other vendors or potential vendors or any other anti-competitive practices.
- E. No offer of gifts, payments or other consideration were made to any City employee, officer, elected official, or consultant who has or may have had a role in the procurement process for the commodities or services covered by this contract. The Vendor has not influenced or attempted to influence any City employee, officer, elected official, or consultant in connection with the award of this contract.
- F. It understands the City may copy all parts of this response, including without limitation any documents or materials copyrighted by the Vendor, for internal use in evaluating respondent's offer, or in response to a public records request under Florida's public records law (F.S. Chapter 119) or other applicable law, subpoena, or other judicial process; provided that the City agrees not to change or delete any copyright or proprietary notices.
- G. It hereby warrants to the City that the Vendor and its subcontractors will comply with, and are contractually obligated to comply with, all federal, state, and local laws, rules, regulations, and executive orders.
- H. It certifies that Vendor is not presently debarred, suspended, proposed for debarment, declared ineligible, voluntarily excluded, or disqualified from participation in this matter from any federal, state, or local agency.
- I. It will provide the commodities or services specified in compliance with all federal, state, and local laws, rules, regulations, and executive orders if awarded by the City.
- J. It is current in all obligations due to the City.
- K. It will accept all terms and conditions as set forth in this solicitation if awarded by the City.
- L. The signatory is an officer or duly authorized representative of the Vendor with full power and authority to submit binding offers and enter into contracts for the commodities or services as specified herein.

Confirmed

5. E-Verify System Certification*

PER FLORIDA STATUTE 448.095, CONTRACTORS AND SUBCONTRACTORS MUST REGISTER WITH AND USE THE E-VERIFY SYSTEM TO VERIFY THE WORK AUTHORIZATION STATUS OF ALL NEWLY HIRED EMPLOYEES.

The affiant, by virtue of confirming below, certifies that:

- A. The Contractor and its Subcontractors are aware of the requirements of Florida Statute 448.095.
- B. The Contractor and its Subcontractors are registered with and using the E-Verify system to verify the work authorization status of newly hired employees.
- C. The Contractor will not enter into a contract with any Subcontractor unless each party to the contract registers with and uses the E-Verify system.
- D. The Subcontractor will provide the Contractor with an affidavit stating that the Subcontractor does not employ, contract with, or subcontract with unauthorized alien.
- E. The Contractor must maintain a copy of such affidavit.
- F. The City may terminate this Contract on the good faith belief that the Contractor or its Subcontractors knowingly violated Florida Statutes 448.09(1) or 448.095(2)(c).
- G. If this Contract is terminated pursuant to Florida Statute 448.095(2)(c), the Contractor may not be awarded a public contract for at least 1 year after the date on which this Contract was terminated.
- H. The Contractor is liable for any additional cost incurred by the City as a result of the termination of this Contract.

Confirmed

6. Vendor's Proposal*

Upload a copy of your proposal with the information requested as detailed in the solicitation titled 14-26 Citywide Custom Apparel Services.

Clearwater_Apparel_Vampt_Submission_Final.pdf

7. Scrutinized Company Certification*

Please download the below documents, complete, notarize, and upload.

- [SCRUTINIZED COMPANIES AND B...](#)

scrutinized_vampt_(1).pdf

8. Compliance with Anti-Human Trafficking Laws*

Please download the below documents, complete, and upload.

- [Compliance with 787.06 form...](#)

Compliance_with_787.06_form_Vampt.pdf

9. W-9*

Upload your current W-9 form. (available at <https://www.irs.gov/pub/irs-pdf/fw9.pdf>)

Vampt_2025_W9_Signed_Final.pdf

PRICE TABLES

APPAREL

Reference Minimum Product Specifications. Vendors shall provide a percentage discount off Manufacturer's Suggested Retail Price (MSRP) or catalog pricing for the apparel categories listed below. A minimum discount of three percent (3%) is preferred. Discounts below three percent (3%) may be subject to additional review and may be considered non-responsive if not accompanied by justification demonstrating that the catalog pricing offered is already below market pricing or MSRP. MSRP or catalog pricing must be publicly available or otherwise verifiable upon request by the City.

Line Item	Description	Unit of Measure	Percentage	No Bid
1	Cotton T-Shirts	Minimum %	33%	

Line Item	Description	Unit of Measure	Percentage	No Bid
2	Performance / Moisture Wicking Shirts	Minimum %	33%	
3	Polos	Minimum %	33%	
4	Woven / Button-Down Shirts	Minimum %	33%	
5	Jackets / Outerwear	Minimum %	30%	
6	High-Visibility / Safety Apparel	Minimum %	30%	
7	Hats / Beanies	Minimum %	30%	

CUSTOMIZATION

For any item with no associated cost, Vendors shall enter \$0.01 in the unit cost field.

Line Item	Description	Unit of Measure	Unit Cost	No Bid
1	Screen Printing – 1 Color	EA	\$1.70	
2	Screen Printing – Each Additional Color	EA	\$0.30	
3	Embroidery – Up to 10,000 stitches	EA	\$5.45	
4	Each Additional 1,000 stitches	EA	\$0.45	
5	Heat Transfer Logo	EA	\$6.75	
6	Patch Application	EA	\$0.01	

SETUP & DIGITIZATION

For any item with no associated cost, Vendors shall enter \$0.01 in the unit cost field.

Line Item	Description	Unit of Measure	Unit Cost	No Bid
1	Screen Print Setup	EA	\$0.01	
2	Embroidery Digitization Fee	EA	\$0.01	
3	Artwork / Cleanup Fee (Per Job)	EA	\$0.01	



CLEARWATER
BRIGHT AND BEAUTIFUL • BAY TO BEACH

CITY WIDE CUSTOM APPAREL SERVICES
14 -26

Prepared by:

Adam Erickson
Co-Owner
Vampt Co.

VAMPT 

MARKETING | BRANDING | PRINT+PROMO

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LETTER OF TRANSMITTAL

Dear Ms. Vogel,

Vampt Co. is pleased to submit this proposal to provide comprehensive, high-quality custom apparel and uniform services to the City of Clearwater. Having reviewed the requirements for citywide departmental use, Vampt Co. is fully prepared to serve as a responsive, single-source partner for the City.

Vampt Co. understands the scope of services required, including screen printing, embroidery, and the fulfillment of multi-location departmental orders. We commit to performing these services in strict accordance with the specifications and the 10–15 business day delivery timeline outlined in this RFP.

Primary Point of Contact:

- Primary Contact Adam Erickson, Co-Owner
- Email: adam@vampt.co
- Phone: 727.224.9727

Account Manager and Project Management:

- Contact Anna Quigley, Account Manager
- Email: anna@vampt.co
- Phone: 727.224.9727

Vampt Co. remains current on all obligations to the City and is legally qualified to enter into this agreement. We look forward to the opportunity to support the City of Clearwater's branding and uniform needs.

Sincerely,

Adam Erickson
Co-Owner, Vampt Co.



VENDOR QUALIFICATIONS AND REFERENCES

Item A. Company Overview and Experience

Vampt Co. is a Pinellas County-based marketing and branded merch agency established in 2017. We have specialized in providing professional apparel, uniforms, and branded merch since 2019. Our clients range from educational institutions, non-profits, museums, local and national businesses, and government agencies. As an awarded vendor on the Florida State Term Contract (80141600-24-STC), we are one of only ten agencies in the state of Florida that are authorized to provide promotional products to state agencies such as the Department of Health, the Florida Lottery, the Department of Environmental Protection, etc.

Proven Institutional Partnerships: Vampt Co. maintains active approved vendor status with the following local and regional entities, demonstrating our compliance with rigorous public sector standards:

- **City of St. Petersburg**
- **Juvenile Welfare Board of Pinellas**
- **St. Petersburg College**
- **Hillsborough Community College**
- **Pinellas County School Board**

Decoration Partnership

Vampt Co. will fulfill the majority of City of Clearwater orders through a Preferred Contract Decorator that is located less than fifteen miles from the City. This partner is one of the largest and most highly-awarded decorators in the United States, operating since 1952. This provides the city with unmatched reliability, scale, and expertise.

- **Industry-Leading Scale:** Our partner operates over 1 million square feet of state-of-the-art production and warehouse space.
- **Historical Stability:** With over 30 years of history in the apparel industry, they possess the institutional knowledge to handle high-volume municipal orders without disruption.
- **Advanced Capabilities:** This partnership allows Vampt Co. to offer high-capacity screen printing (up to 12 colors with 17 automatic screen-print machines), high-speed embroidery (600+ heads), specialized heat transfers (DTF), direct-to-garment (DTG) printing, digital squeegee printing, a large variety of patch types, and applications.



Item B & C. Municipal and Multi-Location Expertise

Vampt Co. is qualified to support Clearwater's citywide needs due to our experience managing complex, multi-departmental accounts, the use of our industry-leading internal order management software, and the use of our client-facing online ordering platform.

- **Operational Scale:** We currently manage promotional products and apparel orders for multi-campus institutions, including St. Petersburg College and Hillsborough Community College.
- **Governmental Depth:** Since the beginning of the contract with the State of Florida in 2024, our team continues to regularly fulfill orders for a large number of agencies at both the state and local level, such as the Florida Department of Transportation (FDOT) and the Florida Department of Health.

Vampt Co. has also fulfilled apparel orders for the City of St. Petersburg for special events and fulfilled orders for a variety of schools in Pinellas County.

Item D. Understanding of Public Procurement Environments and Contract Compliance

Vampt Co. possesses a comprehensive understanding of the transparency, accountability, and regulatory requirements essential to public sector procurement. Our ability to comply with complex contract mandates is evidenced by our ongoing performance in high-stakes governmental environments.

State-Level Compliance: As an approved and awarded vendor on the Florida State Term Contract (80141600-24-STC) for promotional products, Vampt Co. operates under rigorous state-mandated auditing, reporting, and pricing transparency requirements. We maintain compliance with the requirements of the contract as well as Florida Statutes regarding public records, E-Verify, and anti-collusion standards.

Institutional Governance with JWB: Vampt Co. has provided promotional products and print services for the Juvenile Welfare Board of Pinellas since 2022 and for over ten years prior as part of Turtlemoon Graphics, which was acquired by Vampt Co. in 2022. In 2025, Vampt Co. was awarded a contract with the Juvenile Welfare Board (JWB) of Pinellas County to provide a wide range of mission-critical print services. This engagement requires strict adherence to institutional processes, including formalized quote approvals, precise brand compliance, and stringent delivery timelines.

Administrative Precision: Our internal workflows are designed to mirror municipal requirements. This includes the ability to manage multiple Cost Centers for different City departments, maintaining detailed audit trails for every purchase order, and ensuring that all project documentation is "Public Records Ready".

Recent Award: Vampt Co. is in the contracting process with Florida State College of Jacksonville to execute a contract for their recently completed RFP for promotional products and apparel services. Vampt Co. was the highest-scoring participant as part of this process. This award continues to demonstrate that Vampt Co. is aware of the understanding and ability to comply with complex contract compliance requirements.



Item E. Client References

Vampt Co. provides the following references for similar multi-departmental services performed within the past five years:

St. Petersburg College and St. Petersburg College Foundation

- **Contact:** Jesse Turtle VP, Institutional Advancement - Executive Director Foundation Institutional Advancement | 727.712.5463 | Turtle.Jesse@spcollege.edu
- **Services:** Vampt Co. provides a wide range of promotional products, custom apparel, and specialized print services. Our work supports multi-location initiatives, high-profile special events, and engagement campaigns for both the College and the SPC Foundation.

City of St. Petersburg

- **Contact:** Kimberly Lehto Healthy St. Pete Coordinator | 727.892.5867 | Kimberly.Lehto@stpete.org
- **Services:** Vampt Co. has supported the fulfillment of the St. Petersburg Recreation Department's Healthy St. Pete Fit City 5k race t-shirts for the past three years by providing high-quality, six-color screen-printed shirts for this race, providing both quick turnaround and the most competitive pricing.

Hillsborough Community College & HCC Foundation

- **Contact:** Marylou Whaley Major Gifts Officer, Hillsborough College Foundation | 813-253-7165
mwhaley3@hccfl.edu
Kaley Infield Director of Marketing & Strategic Communications | 813.253.7659 | kinfield@hccfl.edu
- **Services:** We deliver a comprehensive range of apparel and promotional products tailored for multi-campus activations and foundation events. This partnership requires consistent brand management across various academic and community-facing departments.

Juvenile Welfare Board (JWB) of Pinellas County

- **Contact:** Gayle Cox Sr. Contract Manager and Purchasing Agent | 727.453.5664 | gcox@jwbpinellas.org
- **Services:** We provide a sophisticated mix of apparel, including specialty infant apparel, campaign-specific garments, and event wear. Our fulfillment also includes high-volume promotional products and complex print materials that require strict adherence to contract timelines and compliance.

St. Petersburg Free Clinic

- **Contact:** Sheryl Zeitler Chief External Affairs Officer | 727.821.1200 Ext 108 | szeitler@thespfc.org
- **Services:** Vampt Co. supports this vital local non-profit by supplying staff and volunteer apparel utilizing both professional embroidery and screen printing. Additionally, we manage large-scale orders of custom promotional products, such as full-custom reusable grocery totes designed for community distribution.



PRODUCT QUALITY AND SELECTION

Item A. Comprehensive Supplier Network

Vampt Co. provides the City of Clearwater with access to the industry's most robust supply chains. We utilize the full catalogs of leading apparel suppliers as well as specialty suppliers. Vampt Co. confirms that we can supply all items and services listed in section 5.5 Minimum Product Specifications.

- **Major Distribution Partners:** SanMar, S&S Activewear, Cutter & Buck, Edwards Garment, and more.
- **Specialized Uniform Providers:** Red Kap (Industrial), Cornerstone (Workwear), Carhartt, and more.

Item B. Compliance with Minimum Specifications

Vampt Co. confirms that all products offered meet or exceed the City's minimum technical standards:

- **T-Shirts:** We offer the industry-standard 5.4 oz. 100% Cotton T-Shirt as a core offering to meet the City's weight requirement.
- **Performance Wear:** All performance items meet the minimum 3.8 oz. moisture-wicking standard.
- **Safety Standards:** Our High-Visibility and FR apparel comply with the most current ANSI/ISEA 107, NFPA 70E, and ASTM F1506 standards where applicable.

Item C. Fabric Quality, Durability, and Brand Portfolio

As active members of PPAI (Promotional Products Association International) and ASI (Advertising Specialty Institute), Vampt Co. has established relationships with all leading and specialty apparel suppliers. While we have access to nearly any brand requested, we prioritize the following for their proven durability in municipal environments:

- **High-Durability Workwear:** Carhartt, Red Kap, Dickies, and Cornerstone.
- **Corporate & Performance:** Nike, Under Armour, TravisMathew, and Port Authority.
- **Standard Essentials:** Port & Company, Gildan, Sport-Tek, and Hanes.

Item D. Sizing and Fit Availability

Vampt Co. leverages deep inventory levels from suppliers like SanMar and S&S Activewear to ensure size 5XL and specialty cuts remain available for the City's diverse workforce. We are committed to working directly with City departments to identify their preferred brands and styles for each specific program and then working with our suppliers to make sure inventory remains available throughout the contract period.

Item E. Commitment to Quality Verification

Vampt Co. confirms that we will provide garment samples with printed or embroidered logos at no cost to the City upon request for quality evaluation prior to or during the contract term.



PRICING AND LOCATION

Item A. Minimum Order Requirements

Vampt Co. supports the City of Clearwater's need for both small departmental runs and large-scale event orders.

- **Standard Orders:** We maintain a small minimum order requirement for screen-printed items of 24 units. There is no minimum order requirement for embroidered apparel items. In the case where an order is needed for a lower quantity order for apparel is needed and embroidery is not the desired application, Vampt Co. can recommend Direct-To-Film heat transfer application which does not have a minimum order requirement.

Item B. Additional Services, Fees, and Charges

We operate under a transparent "No-Hidden-Fee" model.

- **Repeat Orders:** All digitization and setup fees are waived for repeat orders of previously approved artwork.

Item C. Catalog Link and Additional Items

Beyond the core items listed in the Pricing Sheet, Vampt Co. provides access to thousands of specialty items including but not limited to promotional products, specialty apparel items, cut & sew apparel, and print services.

Catalogs

- **Vampt Co Full Catalog** <https://www.promoplace.com/vamptco/>
- **Sanmar Catalog** <http://shop.companycasuals.com/>
- **S&S Activewear Catalog** <https://www.sportswearcollection.com/?site=XQIJYERCRG>

Item D. Volume Discounts and Tiered Pricing

Vampt Co. leverages the scale of our production partnership to offer significant savings on bulk citywide initiatives.

- **Quantity Breakpoints:** In addition to our base discount off MSRP, we offer tiered price reductions at the 500+ unit levels.
- **Embroidery Discounts:** Discounts are available for logos that have 8,000 stitches or fewer.
- **Heat Transfer Discounts:** Discounts are available for small transfer sizes of less than 5" x 5".

Item E. Primary Production Facility Location

Vampt Co. is a locally owned and operated in St. Petersburg, Florida.

- **Facility Location:** Our primary production and fulfillment hub is located in Largo, FL, less than a 15 miles from the city of Clearwater. We encourage the city to tour the facility to see first hand the capabilities and process.
- **Emergency Pickup:** This location is fully equipped to handle emergency fulfillment and serves as a designated site for emergency pickup orders. Additionally, Vampt Co. can provide delivery services for emergency orders.



Item F. Sustainable Offerings and Environmental Practices

Vampt Co. actively supports the City's commitment to sustainability and eco-friendly initiatives.

- **Recycled Materials:** We provide specific recommendations for apparel lines made from recycled post-consumer goods and sustainable blends.
- **Waste Diversion:** Our decoration production partner maintains a 66% landfill diversion rate by reusing shipping boxes and converting non-reusable cardboard into protective inner-packaging.
- **Emissions Reduction:** The production facility has been optimized to reduce energy consumption and significantly lower Scope 2 emissions.
- **Supplier Sustainability:** Many of the leading apparel suppliers have sustainability initiatives that help support environmentally responsible practices through sourcing, waste reduction, and product development.

Item G. Expedited and Rush Order Services

We understand that municipal events often require rapid turnaround.

- **Availability:** Expedited production is available for most apparel categories upon request, subject to inventory availability and production capacity.
- **Rush Fees:** Rush fees are not typically charged. However, if any such fees apply, they will be clearly itemized and approved by the City prior to production.



CUSTOMIZATION AND BRANDING CAPABILITIES

Item A. Application Expertise

Vampt Co. provides a comprehensive suite of customization services, utilizing the industrial-scale technology of our Tier-1 production partner to ensure professional results across all garment types. Our production partner is one of the leading contract decorators in the country, trusted to provide services for major league sports teams, high-level government agencies, and global corporations.

- **Embroidery:** Every City logo is specifically optimized for the embroidery application based on the unique fabric properties of the selected apparel item (e.g., performance poly vs. heavy cotton) to ensure maximum durability and a premium finish.
- **Screen Printing:** High-capacity automatic presses capable of up to 12 colors with specialized inks for cotton and performance blends.
- **Heat Transfer:** Commercial-grade, high-stretch transfers ideal for performance-wear and multi-color logos on tech fabrics.
- **Patch Application:** Permanent textile adhesion via embroidery, heat press, or industrial adhesive for a premium, dimensional look.

B. PMS Matching and Consistent Placement

We understand that brand integrity is non-negotiable for the City of Clearwater.

- **Color Precision:** We utilize Pantone (PMS) matching for screen printing and maintain an exhaustive library of thread colors to ensure an exact match to City branding guidelines.
- **Repeat programs:** Our production teams follow established guidelines to keep placement uniform across runs. We follow industry-standard placement tolerances to ensure consistency across all production runs.

Item C. Proofing Process and Approval Workflow

Vampt Co. follows a “Double-Verification” workflow to eliminate production errors.

- **Internal Review:** Our production team audits all artwork against the garment’s technical specs before generating a proof.
- **Digital Routing:** A detailed digital proof is created identifying dimensions, colors, and placement. This proof is reviewed internally against the city’s brand guidelines and order details. Once approved internally, the proof is sent to the city department for final approval.
- **Approval Lock:** Production does not initiate until a written approval is received, guaranteeing that the final product matches the City’s expectations.



Item D. Quality Control Measures

Our quality assurance process is integrated into every stage of the order lifecycle.

- **Material Audit:** Garments are reviewed prior to decoration for any visible defects.
- **Production Inspections:** Orders receive ongoing inspections during production to ensure overall quality, consistency, and accuracy to the approved proof.
- **Post-Decoration Inspection:** We verify that prints are properly cured and embroidery is tight with no loose threads or puckering.
- **Replacement Guarantee:** Any defective or non-conforming items identified by the City are replaced at no additional cost.

Item E. Digitization and Repeat Artwork Procedures

We simplify the ordering process for recurring City needs.

- **Asset Management:** All City-owned artwork and digitized files are stored in our secure server for immediate retrieval.
- **Digitization Capabilities:** Our production partner will digitize each logo specifically for the use, size and placement.
- **Repeat Order Efficiency:** We support repeat orders of previously approved artwork with no additional setup fees, ensuring budget predictability for the City.
- **Online Ordering Platform:** Pre-approved items can be added to a City-branded online ordering portal that can be used for convenient re-orders. This portal can include only approved items, color, logo placement and configurations.



ORDER FULFILLMENT AND DELIVERY

Item A. Lead Time Commitment

Vampt Co. confirms that our standard production lead times are 10–15 business days from the date of final proof approval. By utilizing our local Tier-1 production partner, we minimize transit times, ensuring that finished goods reach City departments within the requested window.

Item B. Expedited and Rush Order Capabilities

We understand that municipal events, tournaments, and camps often require rapid fulfillment.

- **Proactive Resource Alignment:** In the event of an urgent request, our Sales Director can immediately reallocate production resources to prioritize the City's deadline.
- **Rush Processing:** Expedited production is available for most apparel categories, provided inventory and decorator capacity are confirmed at the time of order placement.

Item C. Order Tracking and Status Communication

Vampt Co. utilizes a leading Order Management System (OMS) designed specifically for the professional apparel and promotional products industry to provide the City of Clearwater with full visibility from production to delivery.

- **Integrated Supplier Communication:** Our system features direct integration with the industry's leading apparel suppliers and our preferred decoration production partner, allowing for the seamless electronic submission of orders, real-time tracking of production progress, and immediate receipt of shipping information.
- **Internal Accountability Dashboards:** To ensure on-time delivery and high order accuracy, our internal OMS includes automated dashboards, task-specific statuses, and team-wide notifications that provide our staff with total visibility on the status of every City order.
- **Client Notifications:** The City will never be left in the dark regarding a shipment. Project managers receive email notifications including estimates, order confirmations, proof reviews, initial shipping information, and final delivery confirmations.
- **Self-Service Project Portals:** As an added layer of transparency, Vampt Co. provides a dedicated online project portal for City orders. This portal serves as a 24/7 self-service hub where City personnel can access real-time order details and current production statuses.
- **Proactive Delay Communication:** In accordance with City requirements, Vampt Co. will provide written notification within two (2) business days regarding any back-ordered items or anticipated production delays.



Item D. Multi-Location Delivery Capabilities

Vampt Co. has extensive experience managing logistics for multi-campus and multi-location entities such as St. Petersburg College.

- **FOB Destination:** All items are delivered FOB Destination to the specific City location or department office identified on the purchase order.
- **Regional Logistics Advantage:** Our facility is located within a 30-mile radius of Clearwater, allowing us to coordinate courier shipments or local deliveries to minimize the risks associated with national carrier delays.

Item E. Return and Replacement Policy

We stand behind the quality of every garment we deliver.

- **Defect Resolution:** Any garment containing fabric flaws, misprints, or uneven stitching will be replaced or reprinted at no additional cost to the City.
- **Prompt Correction:** We prioritize replacement orders to ensure City personnel are not left without necessary uniforms or event gear.

Item F. Recurring Orders and Preferred Stock

To support the City's ongoing needs for standard uniforms, we maintain a secure library of all approved artwork and specifications. Additionally, Vampt Co. can create an online City branded ordering portal where reorders for commonly ordered items can be placed.

- **Seamless Reordering:** Departments can easily submit recurring orders for previously approved items by email or a City specific online ordering portal.
- **Inventory Monitoring:** For commonly ordered "Uniform Core" items, we work with supplier partners to monitor stock levels, ensuring the City's preferred styles are always available.



CUSTOMER SERVICE AND ACCOUNT MANAGEMENT

Item A. Dedicated Account Management Team

Vampt Co. provides the City of Clearwater with a high-touch, local account management structure designed for responsiveness and brand consistency.

- **Primary Account Manager (Anna Quigley):** As the day-to-day lead, Liz is responsible for coordinating all City departmental requests and overseeing project timelines. With extensive experience in public sector accounts, she serves as the primary liaison to ensure the City's brand standards are strictly upheld.
- **Production Manager:** Our production manager is responsible for routing proofs, providing project updates, shipping notification etc.
- **Executive Oversight (Adam Erickson, Co-Owner):** Adam provides strategic support and sales director-level oversight. He is responsible for resource allocation, supply chain management, and ensuring that all citywide initiatives benefit from Vampt Co.'s production capabilities.

B. Availability and Communication Standards

Vampt Co. operates under a communication policy to ensure City personnel are never left waiting for critical updates.

- **Response Window:** We commit to acknowledging all inquiries within 2-4 business hours and providing initial quote estimates within one (1) business day.
- **Direct Access:** The City is provided with direct phone and email access to both the Account Manager and the Sales Director, ensuring immediate availability during standard business hours for urgent consultations.
- **On-Site Support:** As a local Pinellas County vendor, our team is available for on-site meetings at any City facility for sizing sessions, sample reviews, or strategic planning for large-scale events.

C. Escalation Procedures for Issue Resolution

We understand that municipal timelines are non-negotiable. Our escalation process ensures that any discrepancies are resolved at the executive level without delay.

- **Tiered Resolution:** If a production delay or quality issue is identified, the Account Manager immediately triggers an escalation to the Sales Director.
- **Direct Factory Intervention:** Our leadership leverages Vampt Co.'s preferred status with our local supplier partners to intervene directly, prioritizing the City's replacements or rush orders.
- **One-Day "Game Plan":** For any order discrepancy, Vampt Co. provides a formal resolution plan within 24 hours.



Item D. Ordering Methods

Vampt Co. provides the City of Clearwater with a technology-driven, streamlined ordering experience that minimizes administrative burden and ensures selection accuracy.

Custom Ordering Portals

For high-volume departments or recurring citywide programs, Vampt Co. can provide a dedicated, secure Custom Ordering Portal.

- **User-Friendly Interface:** This portal serves as a 24/7 self-service hub where authorized City personnel can place orders for pre-approved items.
- **Historical Accuracy:** Our OMS maintains a secure record of all previously approved City artwork, ensuring that repeat orders are executed with brand consistency.
- **Centralized Management:** The portal allows for easy monitoring of departmental spend and order history, providing the City with a consolidated view of its custom apparel activity.

Integrated Online Catalog

To simplify the product selection process, Vampt Co. maintains a comprehensive Online Catalog.

- **Detailed Product Specifications:** City departments can review available apparel options in depth, including:
- **Fabric Composition & Weight:** Confirming compliance with the City's 5.4 oz. (cotton) or 3.8 oz. (performance) requirements.
- **Color Swatches:** High-resolution imagery of all available colorways for each garment style.
- **Size Guides:** Detailed measurement charts for Adult XS–5XL and contoured Women's fits.
- **Search & Filter Tools:** Departments can easily filter by category (e.g., "High-Visibility," "Outerwear," or "Performance Polos") to find the exact garment suited for their specific operational environment.

Collaborative Selection Support

While our digital tools are robust, Vampt Co. also offers direct consultation. Our Account Manager is available to assist departments in navigating the online catalog to identify the best brand and style "matches" based on the City's specific durability and budget requirements.



SCRUTINIZED COMPANIES FORMS

SCRUTINIZED COMPANIES AND BUSINESS OPERATIONS WITH CUBA AND SYRIA CERTIFICATION FORM

**IF YOUR BID/PROPOSAL IS \$1,000,000 OR MORE, THIS FORM MUST BE COMPLETED AND
SUBMITTED WITH THE BID/PROPOSAL. FAILURE TO SUBMIT THIS FORM AS REQUIRED MAY
DEEM YOUR SUBMITTAL NONRESPONSIVE.**

The affiant, by virtue of the signature below, certifies that:

1. The vendor, company, individual, principal, subsidiary, affiliate, or owner is aware of the requirements of section 287.135, Florida Statutes, regarding companies on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or engaging in business operations in Cuba and Syria; and
2. The vendor, company, individual, principal, subsidiary, affiliate, or owner is eligible to participate in this solicitation and is not listed on either the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Sector List, or engaged in business operations in Cuba and Syria; and
3. Business Operations means, for purposes specifically related to Cuba or Syria, engaging in commerce in any form in Cuba or Syria, including, but not limited to, acquiring, developing, maintaining, owning, selling, possessing, leasing or operating equipment, facilities, personnel, products, services, personal property, real property, military equipment, or any other apparatus of business or commerce; and
4. If awarded the Contract (or Agreement), the vendor, company, individual, principal, subsidiary, affiliate, or owner will immediately notify the City of Clearwater in writing, no later than five (5) calendar days after any of its principals are placed on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Sector List, or engaged in business operations in Cuba and Syria.

[Signature]
Authorized Signature

Adam Erickson
Printed Name

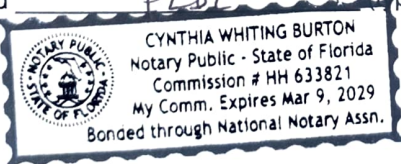
Owner
Title

VAMP Co.
Name of Entity/Corporation

STATE OF Florida

COUNTY OF Pinellas

The foregoing instrument was acknowledged before me by means of ☒ physical presence or ☐ online notarization on, this 24 day of April, 2026, by Adam Erickson (name of person whose signature is being notarized) as the owner (title) of VAMP Co. (name of corporation/entity), personally known _____, or produced FLDL (type of identification) as identification, and who did/did not take an oath.



[Signature]
Notary Public

Cynthia Whiting Burton
Printed Name

My Commission Expires: 3/9/2029
NOTARY SEAL ABOVE

SCRUTINIZED COMPANIES FORMS

SCRUTINIZED COMPANIES THAT BOYCOTT ISRAEL LIST CERTIFICATION FORM

**THIS FORM MUST BE COMPLETED AND SUBMITTED WITH THE BID/PROPOSAL.
FAILURE TO SUBMIT THIS FORM AS REQUIRED MAY DEEM YOUR SUBMITTAL
NONRESPONSIVE.**

The affiant, by virtue of the signature below, certifies that:

1. The vendor, company, individual, principal, subsidiary, affiliate, or owner is aware of the requirements of section 287.135, Florida Statutes, regarding companies on the Scrutinized Companies that Boycott Israel List, or engaged in a boycott of Israel; and
2. The vendor, company, individual, principal, subsidiary, affiliate, or owner is eligible to participate in this solicitation and is not listed on the Scrutinized Companies that Boycott Israel List, or engaged in a boycott of Israel; and
3. "Boycott Israel" or "boycott of Israel" means refusing to deal, terminating business activities, or taking other actions to limit commercial relations with Israel, or persons or entities doing business in Israel or in Israeli-controlled territories, in a discriminatory manner. A statement by a company that it is participating in a boycott of Israel, or that it has initiated a boycott in response to a request for a boycott of Israel or in compliance with, or in furtherance of, calls for a boycott of Israel, may be considered as evidence that a company is participating in a boycott of Israel; and
4. If awarded the Contract (or Agreement), the vendor, company, individual, principal, subsidiary, affiliate, or owner will immediately notify the City of Clearwater in writing, no later than five (5) calendar days after any of its principals are placed on the Scrutinized Companies that Boycott Israel List, or engaged in a boycott of Israel.

Authorized Signature

ADAM ERICKSON
Printed Name

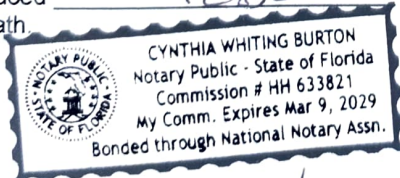
Owner
Title

VAMPT Co
Name of Entity/Corporation

STATE OF Florida

COUNTY OF Pinellas

The foregoing instrument was acknowledged before me by means of ☒ physical presence or ☐ online notarization on, this 27 day of April, 2026, by Adam Erickson (name of person whose signature is being notarized) as the owner (title) of Vampt Co (name of corporation/entity), personally known FLDL, or produced FLDL (type of identification) as identification, and who did/did not take an oath.



Notary Public

Cynthia Whiting Burton
Printed Name

My Commission Expires: 3/9/2029
NOTARY SEAL ABOVE

Compliance with Anti-Human Trafficking Laws

Pursuant to Section 787.06 (13), Florida Statutes, this form must be completed by an officer or representative of a non-governmental entity when a contract is executed, renewed, or extended between the non-governmental entity and the City of Clearwater.

The undersigned, on behalf of the entity listed below ("Entity"), hereby attests under penalty of perjury that:

Entity does not use coercion for labor or services as defined in Section 787.06, Florida Statutes.

The undersigned is authorized to execute this form on behalf of Entity.

Date: April 27, 2026

Signed: Adam Erickson

Entity: Vampt Co.

Name: Adam Erickson

Title: Owner

**Request for Taxpayer
Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
requester. Do not
send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) Vampt Co., LLC	
	2 Business name/disregarded entity name, if different from above. Vampt Co.	
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. ☐ Individual/sole proprietor ☐ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate ☒ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) S Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. ☐ Other (see instructions) _____	
	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ (Applies to accounts maintained outside the United States.)	
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions ☐	
	5 Address (number, street, and apt. or suite no.). See instructions. PO Box 7091	
	6 City, state, and ZIP code St. Petersburg, FL 33734	
7 List account number(s) here (optional)		
Requester's name and address (optional)		

Part I Taxpayer Identification Number (TIN)	Social security number [][][] - [][] - [][][][][] or Employer identification number 8 2 - 0 9 6 3 1 5 8
Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> , later. Note: If the account is in more than one name, see the instructions for line 1. See also <i>What Name and Number To Give the Requester</i> for guidelines on whose number to enter.	

Part II Certification	
Under penalties of perjury, I certify that: 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and 2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and 3. I am a U.S. citizen or other U.S. person (defined below); and 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct. Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.	
Sign Here	Signature of U.S. person <i>Adam Erickson</i> Date <i>9-11-25</i>

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they