

Routeware SmartCity				
Product	Type	Payment Type	Unit of Measure	MSRP
SmartCity Base Fee	Software License	Recurring	Per Month	\$35.00
Solid Waste Operations	Software License	Recurring	Per Month	\$210.00
Snow Operations	Software License	Recurring	Per Month	\$125.00
Sweeper Operations	Software License	Recurring	Per Month	\$125.00
AI Module - Pothole Detection	Software Add-On	Recurring	Per Month	\$80.00
AI Module - Illegal Dumping	Software Add-On	Recurring	Per Month	\$130.00
AI Module - Bin Identification	Software Add-On	Recurring	Per Month	\$130.00
AI Module - Contamination	Software Add-On	Recurring	Per Month	\$130.00
Telematics Device	Hardware	Recurring	Per Month	\$32.00
In-Cab Interface (Phone)	Hardware	Recurring	Per Month	\$58.00
In-Cab Interface (Tablet)	Hardware	Recurring	Per Month	\$58.00
SmartCity SurfSight Camera	Hardware	Recurring	Per Month	\$160.00
SmartCity Professional Services	Professional Service	One Time	Per Hour	\$250.00
Telematics Installation	Professional Service	One Time	Each	\$130.00
SmartCity Camera Installation	Professional Service	One Time	Each	\$395.00
Samsara Public Sector Vehicle Gateway	Software License	Recurring	Per Month	\$23.00
Samsara Forward Facing Dash Camera	Software License	Recurring	Per Month	\$39.00
Samsara Dual-Facing Camera	Software License	Recurring	Per Month	\$55.00
Samsara Camera Connector	Software License	Recurring	Per Month	\$25.00

Routeware Elements				
Product	Type	Payment Type	Unit of Measure	MSRP
Elements Dispatch & Billing Subscription	Software License	Recurring	Per Month	\$3,150.00
Elements Driver Subscription	Software License	Recurring	Per Month	\$215.00
Elements Foundational In-Cab Subscription	Software License	Recurring	Per Month	\$50.00
	Includes up to one (1) of the following (hardware & hardware installation sold separately): Auto Pickup Service, Scale Service, Pounder Service			
Elements Advanced In-Cab Subscription	Software License	Recurring	Per Month	\$85.00
	Includes up to two (2) of the following (hardware & hardware installation sold separately): Auto Pickup Service, Scale Service, Pounder Service, Picture Service			
Elements Comprehensive In-Cab Subscription	Software License	Recurring	Per Month	\$115.00
	Includes up to three (3) of the following (hardware & hardware installation sold separately): Auto Pickup Service, Scale Service, Pounder Service, Picture Service, RFID Service			
Driver Vehicle Inspection Reports	Software Add-On	Recurring	Per Month	\$10.00
Premium Video	Software Add-On	Recurring	Per Month	\$64.00
Tablet as a Service	Hardware	Recurring	Per Month	\$42.00
10" Tablet with Full Install Kit	Hardware	One Time	Each	\$1,166.00
8" Tablet with Full Install Kit	Hardware	One Time	Each	\$901.00
Camera Controller	Hardware	One Time	Each	\$529.00
Camera Power Kit	Hardware	One Time	Each	\$42.00
Monitor for Camera Controller	Hardware	One Time	Each	\$45.00
Standard HD Camera	Hardware	One Time	Each	\$101.00
Dual Facing HD Dash Camera	Hardware	One Time	Each	\$156.00
MDVR Monitor and Cabling for In Cab Mounting	Hardware	One Time	Each	\$193.00
Reverse Camera Connector Kit	Hardware	One Time	Each	\$87.00
Video Service Hardware	Hardware	One Time	Each	\$217.00
Actuator Kit	Hardware	One Time	Each	\$153.00
RFID Reader	Hardware	One Time	Each	\$1,977.00
Handheld RFID Scanner	Hardware	One Time	Each	\$440.00
Scale Serial Cable	Hardware	One Time	Each	\$25.00
Scale Connector Cable - Airweigh and Loadman	Hardware	One Time	Each	\$34.00
Scale Connector Cable - Vulcan	Hardware	One Time	Each	\$34.00
Elements Implementation	Professional Service	One Time	Each	\$25,450.00
Elements Professional Services	Professional Service	One Time	Per Hour	\$250.00
Vehicle Installation	Professional Service	One Time	Each	\$400.00
Camera System Installation	Professional Service	One Time	Each	\$400.00
Additional Camera Installation	Professional Service	One Time	Each	\$200.00
Actuator Signal Installation	Professional Service	One Time	Each	\$200.00
RFID Installation	Professional Service	One Time	Each	\$475.00
Scale Configuration Installation	Professional Service	One Time	Each	\$85.00
Backup Camera Auto Trigger Installation	Professional Service	One Time	Each	\$200.00
Camera Monitor Installation	Professional Service	One Time	Each	\$85.00

RouteWare Control Center				
Subscriptions	Type	Payment Type	Unit of Measure	MSRP
Dispatch Platform Fee	Software License	Recurring	Per Month	\$1,050.00
Additional Users	Software Add-On	Recurring	Per Month	\$160.00
Routemaker	Software Add-On	Recurring	Per Month	\$525.00
Foundational Onboard Computer Subscription	Software License			
	Includes up to one (1) of the following (hardware & hardware installation sold separately): Auto Pickup Service, Scale Service, Pounder Service			
Advanced Onboard Computer Subscription	Software License			
	Includes up to two (2) of the following (hardware & hardware installation sold separately): Auto Pickup Service, Scale Service, Pounder Service, Picture Service			
Comprehensive Onboard Computer Subscription	Software License			
	Includes up to three (3) of the following (hardware & hardware installation sold separately): Auto Pickup Service, Scale Service, Pounder Service, Picture Service, RFID Service			
Driver Vehicle Inspection Reports	Software Add-On	Recurring	Per Month	\$10.00
Premium Video	Software Add-On	Recurring	Per Month	\$64.00
Tablet as a Service	Hardware	Recurring	Per Month	\$42.00
Basic Foundational	Software Add-On	Recurring	Per Month	\$22.00
Basic Advanced	Software Add-On	Recurring	Per Month	\$38.00
Basic Comprehensive	Software Add-On	Recurring	Per Month	\$48.00
10" Tablet with Full Install Kit	Hardware	One Time	Each	\$1,166.00
8" Tablet with Full Install Kit	Hardware	One Time	Each	\$901.00
Camera Controller	Hardware	One Time	Each	\$529.00
Camera Power Kit	Hardware	One Time	Each	\$42.00
Monitor for Camera Controller	Hardware	One Time	Each	\$45.00
Standard HD Camera	Hardware	One Time	Each	\$101.00
Dual Facing HD Dash Camera	Hardware	One Time	Each	\$156.00
MDVR Monitor and Cabling for In Cab Mounting	Hardware	One Time	Each	\$193.00
Reverse Camera Connector Kit	Hardware	One Time	Each	\$87.00
Video Service Hardware	Hardware	One Time	Each	\$217.00
Actuator Kit	Hardware	One Time	Each	\$153.00
RFID Reader	Hardware	One Time	Each	\$1,977.00
Handheld RFID Scanner	Hardware	One Time	Each	\$440.00
Scale Serial Cable	Hardware	One Time	Each	\$25.00
Scale Connector Cable - Airweigh and Loadman	Hardware	One Time	Each	\$34.00
Basic Heavy Duty Vehicle (HDV) Modem	Hardware	One Time	Each	\$188.00
Engine Diagnostic Hardware	Hardware	One Time	Each	\$196.00
Project Management & Training	Professional Service	One Time	Each	\$15,750.00
Professional Services	Professional Service	One Time	Per Hour	\$250.00
Vehicle Installation	Professional Service	One Time	Each	\$400.00
Camera System Installation	Professional Service	One Time	Each	\$400.00
Additional Camera Installation	Professional Service	One Time	Each	\$200.00
Actuator Signal Installation	Professional Service	One Time	Each	\$200.00
RFID Installation	Professional Service	One Time	Each	\$475.00

RouteWare Control Center				
Subscriptions	Type	Payment Type	Unit of Measure	MSRP
Scale Configuration Installation	Professional Service	One Time	Each	\$85.00
Backup Camera Auto Trigger Installation	Professional Service	One Time	Each	\$200.00
Camera Monitor Installation	Professional Service	One Time	Each	\$85.00
Basic Unit Installation	Professional Service	One Time	Each	\$90.00

EasyRoute					
Product	Vehicle Range	Type	Payment Type	Unit of Measure	MSRP
EasyRoute Subscription	1 - 15	Software License	Recurring	Per Month	\$1,707.00
EasyRoute Subscription	16 - 25	Software License	Recurring	Per Month	\$2,401.00
EasyRoute Subscription	26 - 40	Software License	Recurring	Per Month	\$3,313.00
EasyRoute Subscription	41 - 50	Software License	Recurring	Per Month	\$3,896.00
EasyRoute Subscription	51 - 65	Software License	Recurring	Per Month	\$4,293.00
EasyRoute Subscription	66 - 80	Software License	Recurring	Per Month	\$4,659.00
EasyRoute Subscription	81 - 110	Software License	Recurring	Per Month	\$5,109.00
EasyRoute Subscription	111 - 180	Software License	Recurring	Per Month	\$5,867.00
EasyRoute Subscription	181 - 200	Software License	Recurring	Per Month	\$6,546.00
EasyRoute Subscription	201 - 400	Software License	Recurring	Per Month	\$8,936.00
EasyRoute Subscription	401 - 600	Software License	Recurring	Per Month	\$12,005.00
EasyRoute Subscription	601 - 800	Software License	Recurring	Per Month	\$15,079.00
EasyRoute Training		Professional Services	One Time	Each	\$5,250.00
EasyRoute Support Service Packs (30 Hours)		Professional Services	One Time	Each	\$7,500.00
Professional Services		Professional Services	One Time	Per Hour	\$250.00

ReCollect					
Product	Population	Type	Payment Type	Unit of Measure	MSRP
Educate	Less than 30,000	Software License	Recurring	Per Month	\$644.00
Educate	30,000 - 50,000	Software License	Recurring	Per Month	\$665.00
Educate	50,000 - 100,000	Software License	Recurring	Per Month	\$817.00
Educate	100,000 - 200,000	Software License	Recurring	Per Month	\$975.00
Educate	200,000 - 400,000	Software License	Recurring	Per Month	\$1,118.00
Educate	400,000 - 700,000	Software License	Recurring	Per Month	\$1,255.00
Educate	700,000 - 1,000,000	Software License	Recurring	Per Month	\$1,880.00
Educate	1,000,000 - 1,500,000	Software License	Recurring	Per Month	\$1,976.00
Educate	1,500,000 - 2,000,000	Software License	Recurring	Per Month	\$2,108.00
Educate	2,000,000 - 4,000,000	Software License	Recurring	Per Month	\$2,704.00
Communicate	Less than 30,000	Software License	Recurring	Per Month	\$1,308.00
Communicate	30,000 - 50,000	Software License	Recurring	Per Month	\$1,328.00
Communicate	50,000 - 100,000	Software License	Recurring	Per Month	\$1,754.00
Communicate	100,000 - 200,000	Software License	Recurring	Per Month	\$2,225.00
Communicate	200,000 - 400,000	Software License	Recurring	Per Month	\$2,917.00
Communicate	400,000 - 700,000	Software License	Recurring	Per Month	\$3,968.00
Communicate	700,000 - 1,000,000	Software License	Recurring	Per Month	\$6,069.00
Communicate	1,000,000 - 1,500,000	Software License	Recurring	Per Month	\$8,045.00
Communicate	1,500,000 - 2,000,000	Software License	Recurring	Per Month	\$9,769.00
Communicate	2,000,000 - 4,000,000	Software License	Recurring	Per Month	\$12,197.00
Operate	Less than 30,000	Software License	Recurring	Per Month	\$1,603.00
Operate	30,000 - 50,000	Software License	Recurring	Per Month	\$2,160.00
Operate	50,000 - 100,000	Software License	Recurring	Per Month	\$2,982.00
Operate	100,000 - 200,000	Software License	Recurring	Per Month	\$4,305.00
Operate	200,000 - 400,000	Software License	Recurring	Per Month	\$6,104.00
Operate	400,000 - 700,000	Software License	Recurring	Per Month	\$8,422.00
Operate	700,000 - 1,000,000	Software License	Recurring	Per Month	\$12,034.00
Operate	1,000,000 - 1,500,000	Software License	Recurring	Per Month	\$16,330.00
Operate	1,500,000 - 2,000,000	Software License	Recurring	Per Month	\$21,704.00
Operate	2,000,000 - 4,000,000	Software License	Recurring	Per Month	\$34,743.00
Engage	Less than 30,000	Software License	Recurring	Per Month	\$2,025.00
Engage	30,000 - 50,000	Software License	Recurring	Per Month	\$2,582.00
Engage	50,000 - 100,000	Software License	Recurring	Per Month	\$3,546.00
Engage	100,000 - 200,000	Software License	Recurring	Per Month	\$5,002.00
Engage	200,000 - 400,000	Software License	Recurring	Per Month	\$6,927.00
Engage	400,000 - 700,000	Software License	Recurring	Per Month	\$9,367.00
Engage	700,000 - 1,000,000	Software License	Recurring	Per Month	\$13,505.00
Engage	1,000,000 - 1,500,000	Software License	Recurring	Per Month	\$17,857.00
Engage	1,500,000 - 2,000,000	Software License	Recurring	Per Month	\$23,344.00
Engage	2,000,000 - 4,000,000	Software License	Recurring	Per Month	\$37,062.00
Additional Waste Wizard Community	Less than 30,000	Software Add-On	Recurring	Per Month	\$189.00
Additional Waste Wizard Community	30,000 - 50,000	Software Add-On	Recurring	Per Month	\$195.00
Additional Waste Wizard Community	50,000 - 100,000	Software Add-On	Recurring	Per Month	\$240.00

ReCollect					
Product	Population	Type	Payment Type	Unit of Measure	MSRP
Additional Waste Wizard Community	100,000 - 200,000	Software Add-On	Recurring	Per Month	\$286.00
Additional Waste Wizard Community	200,000 - 400,000	Software Add-On	Recurring	Per Month	\$328.00
Additional Waste Wizard Community	400,000 - 700,000	Software Add-On	Recurring	Per Month	\$368.00
Additional Waste Wizard Community	700,000 - 1,000,000	Software Add-On	Recurring	Per Month	\$552.00
Additional Waste Wizard Community	1,000,000 - 1,500,000	Software Add-On	Recurring	Per Month	\$580.00
Additional Waste Wizard Community	1,500,000 - 2,000,000	Software Add-On	Recurring	Per Month	\$619.00
Additional Waste Wizard Community	2,000,000 - 4,000,000	Software Add-On	Recurring	Per Month	\$795.00
Mobile App	Less than 30,000	Software Add-On	Recurring	Per Month	\$429.00
Mobile App	30,000 - 50,000	Software Add-On	Recurring	Per Month	\$518.00
Mobile App	50,000 - 100,000	Software Add-On	Recurring	Per Month	\$562.00
Mobile App	100,000 - 200,000	Software Add-On	Recurring	Per Month	\$700.00
Mobile App	200,000 - 400,000	Software Add-On	Recurring	Per Month	\$849.00
Mobile App	400,000 - 700,000	Software Add-On	Recurring	Per Month	\$1,137.00
Mobile App	700,000 - 1,000,000	Software Add-On	Recurring	Per Month	\$1,331.00
Mobile App	1,000,000 - 1,500,000	Software Add-On	Recurring	Per Month	\$1,426.00
Mobile App	1,500,000 - 2,000,000	Software Add-On	Recurring	Per Month	\$1,579.00
Mobile App	2,000,000 - 4,000,000	Software Add-On	Recurring	Per Month	\$1,753.00
Curbside Audit	Less than 30,000	Software Add-On	Recurring	Per Month	\$658.00
Curbside Audit	30,000 - 50,000	Software Add-On	Recurring	Per Month	\$746.00
Curbside Audit	50,000 - 100,000	Software Add-On	Recurring	Per Month	\$860.00
Curbside Audit	100,000 - 200,000	Software Add-On	Recurring	Per Month	\$1,097.00
Curbside Audit	200,000 - 400,000	Software Add-On	Recurring	Per Month	\$1,211.00
Curbside Audit	400,000 - 700,000	Software Add-On	Recurring	Per Month	\$1,421.00
Curbside Audit	700,000 - 1,000,000	Software Add-On	Recurring	Per Month	\$1,667.00
Curbside Audit	1,000,000 - 1,500,000	Software Add-On	Recurring	Per Month	\$2,149.00
Curbside Audit	1,500,000 - 2,000,000	Software Add-On	Recurring	Per Month	\$2,569.00
Curbside Audit	2,000,000 - 4,000,000	Software Add-On	Recurring	Per Month	\$2,569.00
Online Payments	Less than 30,000	Software Add-On	Recurring	Per Month	\$158.00
Online Payments	30,000 - 50,000	Software Add-On	Recurring	Per Month	\$158.00
Online Payments	50,000 - 100,000	Software Add-On	Recurring	Per Month	\$224.00
Online Payments	100,000 - 200,000	Software Add-On	Recurring	Per Month	\$259.00
Online Payments	200,000 - 400,000	Software Add-On	Recurring	Per Month	\$305.00
Online Payments	400,000 - 700,000	Software Add-On	Recurring	Per Month	\$362.00
Online Payments	700,000 - 1,000,000	Software Add-On	Recurring	Per Month	\$408.00
Online Payments	1,000,000 - 1,500,000	Software Add-On	Recurring	Per Month	\$603.00
Online Payments	1,500,000 - 2,000,000	Software Add-On	Recurring	Per Month	\$568.00
Online Payments	2,000,000 - 4,000,000	Software Add-On	Recurring	Per Month	\$638.00
Text Messaging	1,000 Subscriber Blocks	Software Add-On	Recurring	Per Month	\$55.00
Small ReCollect Implementation		Professional Service	One Time	Each	\$2,625.00
Large ReCollect Implementation		Professional Service	One Time	Each	\$5,250.00

Recyclist					
Product	Population Limits	Type	Payment Type	Unit of Measure	MSRP
Recyclist Essential	Less than 30,000	Software License	Recurring	Per Month	2,790.00
Recyclist Essential	30,000 - 50,000	Software License	Recurring	Per Month	2,970.00
Recyclist Essential	50,000 - 100,000	Software License	Recurring	Per Month	3,160.00
Recyclist Essential	100,000 - 200,000	Software License	Recurring	Per Month	3,340.00
Recyclist Essential	200,000 - 400,000	Software License	Recurring	Per Month	3,530.00
Recyclist Essential	400,000 - 700,000	Software License	Recurring	Per Month	3,710.00
Recyclist Essential	700,000 - 1,000,000	Software License	Recurring	Per Month	3,900.00
Recyclist Essential	1,000,000 - 1,500,000	Software License	Recurring	Per Month	4,090.00
Recyclist Essential	1,500,000 - 2,000,000	Software License	Recurring	Per Month	4,280.00
Recyclist Essential	2,000,000 - 4,000,000	Software License	Recurring	Per Month	4,460.00
Recyclist Plus	Less than 30,000	Software License	Recurring	Per Month	3,680.00
Recyclist Plus	30,000 - 50,000	Software License	Recurring	Per Month	3,860.00
Recyclist Plus	50,000 - 100,000	Software License	Recurring	Per Month	4,050.00
Recyclist Plus	100,000 - 200,000	Software License	Recurring	Per Month	4,230.00
Recyclist Plus	200,000 - 400,000	Software License	Recurring	Per Month	4,430.00
Recyclist Plus	400,000 - 700,000	Software License	Recurring	Per Month	4,610.00
Recyclist Plus	700,000 - 1,000,000	Software License	Recurring	Per Month	4,800.00
Recyclist Plus	1,000,000 - 1,500,000	Software License	Recurring	Per Month	4,980.00
Recyclist Plus	1,500,000 - 2,000,000	Software License	Recurring	Per Month	5,170.00
Recyclist Plus	2,000,000 - 4,000,000	Software License	Recurring	Per Month	5,350.00
Limited Access & Reporting	Per Jurisdiction	Software Add-On	Recurring	Per Month	535.00
Prepaid Data Imports		Professional Services	Recurring	Per Month	1,065.00
Adhoc Data Imports		Professional Services	One Time	Each	1,330.00
Custom Data Template Surcharge		Professional Services	One Time	Each	1,065.00
Open Market Data Surcharge		Professional Services	One Time	Each	530.00
Program Tracker Implementation		Professional Services	One Time	Each	11,000.00