



Garland/DBS, Inc.
 3800 East 91st Street
 Cleveland, OH 44105
 Phone: (800) 762-8225
 Fax: (216) 883-2055



ROOFING MATERIAL AND SERVICES PROPOSAL

City of Clearwater
 Spectrum Field Wall Coating
 601 Old Coachman Rd
 Clearwater, FL 33765

Date Submitted: 06/22/2018
 Proposal #: 25-FL-180681
 MICPA # 14-5903

FLORIDA General Contractor License #: CGC1517248

Purchase orders to be made out to: Garland/DBS, Inc.

Please Note: The following budget/estimate is being provided according to the pricing established under the Master Intergovernmental Cooperative Purchasing Agreement (MICPA) with Cobb County, GA and U.S. Communities. This budget/estimate should be viewed as the maximum price an agency will be charged under the agreement. Garland/DBS, Inc. administered a competitive bid process for the project with the hopes of providing a lower market adjusted price whenever possible.

Scope of Work:

1. Please reference the attached Specifications and Addenda #1 & #2 for project Scope of Work.

Line Item Pricing

Item #	Item Description	Unit Price	Quantity	Unit	Extended Price
19.12	WALL COATINGS FOR COATING WALL SYSTEMS: ELASTOMERIC COATING FOR EFIS WALL SYSTEM - Base Coat of Coating @ 1 Gallon per Sq. / Top Coat @ 1 Gallon per Sq. Applied as Specified	\$ 3.77	49000	SF	\$ 184,730
19.13	WALL COATINGS FOR COATING WALL SYSTEMS: ELASTOMERIC COATING FOR CMU WALL SYSTEM - Base Coat of Coating @ 1 Gallon per Sq. / Top Coat @ 1 Gallon per Sq. Applied as Specified	\$ 3.64	49000	SF	\$ 178,360
23.12	Miscellaneous Line Items: Caulking: Remove Existing Caulking & Clean and Prime Joint	\$ 1.15	2500	LF	\$ 2,875
CAULKING	Caulking based on 1/2" x 1/2" application	\$ 3.97	2500	LF	\$ 9,925
	Total				\$ 375,890

Base Bid Total Maximum Price of Line Items under the MICPA:	\$ 375,890
Proposal Price Based Upon Market Experience:	\$ 368,951

ADD 10% Project Contingency:	\$ 36,895.10
Proposal Price Based Upon Market Experience:	\$ 405,846.10

Garland/DBS Price Based Upon Local Market Competition:

1	TarHeel Roofing, Inc.	\$ 368,951
2	Specialized Property Services	\$ 456,146
3	Viktor Construction Corp.	\$ 512,620
4	Valcourt Building Services	\$ 632,327

Bid Breakdown (TarHeel Roofing, Inc.):

Labor & Non Garland Materials:	\$ 199,482.00
Garland Materials:	\$ 127,957.00
Freight:	\$ 4,000.00
Insurance:	\$ 3,888.00
Bonds:	\$ 3,365.00
*General Conditions:	\$ 30,259.00
<u>Project Contingency (10%)</u>	<u>\$ 36,895.10</u>
TOTAL:	\$ 405,846.10

*General Conditions include: Engineering, Permits, Overhead and Profit

Potential issues that could arise during the construction phase of the project will be addressed via unit pricing for additional work beyond the scope of the specifications. This could range anywhere from wet insulation, to the replacement of deteriorated wood nailers. Proposal pricing valid through 12/31/2018.

Clarifications/Exclusions:

1. Sales and use taxes are excluded. Please issue a Tax Exempt Certificate.
2. Permits are excluded.
3. Bonds are included.
4. Plumbing, Mechanical, Electrical work is excluded.
5. Temporary protection is excluded.
6. Any work not exclusively described in the above proposal scope of work is excluded.

If you have any questions regarding this proposal, please do not hesitate to call me at my number listed below.

Respectfully Submitted,

Joe Mullen

Joe Mullen
Garland/DBS, Inc.
(216) 430-3635