



Axon Enterprise, Inc.
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Q-572294-45559.717JB

Issued: 09/24/2024



Quote Expiration:

Estimated Contract Start Date: 07/15/2025

Account Number: 110543

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Clearwater Police Dept - FL 645 Pierce St Clearwater, FL 33756-5400 USA	Clearwater Police Dept - FL 645 Pierce St Clearwater FL 33756-5400 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Brendan Rome Phone: Email: brome@axon.com Fax:	Todd Johnson Phone: (727) 562-4299 Email: todd.johnson@myclearwater.com Fax: (727) 562-4339

Quote Summary

Program Length	60 Months
TOTAL COST	\$702,000.00
ESTIMATED TOTAL W/ TAX	\$702,000.00

Discount Summary

Average Savings Per Year	\$22,339.44
TOTAL SAVINGS	\$111,697.20

Payment Summary

Date	Subtotal	Tax	Total
Jun 2025	\$115,000.00	\$0.00	\$115,000.00
Jun 2026	\$125,000.00	\$0.00	\$125,000.00
Jun 2027	\$150,000.00	\$0.00	\$150,000.00
Jun 2028	\$150,000.00	\$0.00	\$150,000.00
Jun 2029	\$162,000.00	\$0.00	\$162,000.00
Total	\$702,000.00	\$0.00	\$702,000.00

Quote Unbundled Price:	\$813,697.20
Quote List Price:	\$813,697.20
Quote Subtotal:	\$702,000.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	60		\$13,561.62	\$11,700.00	\$702,000.00	\$0.00	\$702,000.00
Total							\$702,000.00	\$0.00	\$702,000.00

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	07/15/2025	07/14/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	645 Pierce St	Clearwater	FL	33756-5400	USA

Payment Details

Jun 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	\$115,000.00	\$0.00	\$115,000.00
Total				\$115,000.00	\$0.00	\$115,000.00

Jun 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	\$125,000.00	\$0.00	\$125,000.00
Total				\$125,000.00	\$0.00	\$125,000.00

Jun 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	\$150,000.00	\$0.00	\$150,000.00
Total				\$150,000.00	\$0.00	\$150,000.00

Jun 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	\$150,000.00	\$0.00	\$150,000.00
Total				\$150,000.00	\$0.00	\$150,000.00

Jun 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	\$162,000.00	\$0.00	\$162,000.00
Total				\$162,000.00	\$0.00	\$162,000.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

9/24/2024

