

Profile

Toby

First Name

F.

Middle Initial

Brandenburgh

Last Name

tobybrandenburgh@gmail.com

Email Address

200 S. Starcrest Dr.

Home Address

Suite or Apt

Clearwater

City

FL

State

33765

Postal Code

Home: (727) 251-1263

Primary Phone

Alternate Phone

Length of Residency - please select one. *

☒ 6+ years

Do you own or represent a business in Clearwater?

☒ Yes ☐ No

If yes, where is the business located? Do you conduct business with the City?

Insurance practice in 33765 - I do not conduct business with the city.

Which Boards would you like to apply for?

Marine Advisory Board: Submitted

Self

Employer

Owner

Job Title

Occupation - If retired, enter former occupation.

Insurance Agent

Have you served or do you serve on a board in Clearwater?

☐ Yes ☒ No

If yes, please list the name of the board.

N/A

Why do you wish to serve on this board/committee? If seeking reappointment, state why you should be reappointed.

Having been a resident since 1967, I would like to serve this community..

What personal qualifications can you bring to this board or committee?

I've always had an appreciation for the natural beauty that Clearwater offers. Growing on Eldorado Avenue on Clearwater Beach, the Gulf of Mexico was literally steps away from my back door. Having served as a Sailor aboard a United States Navy guided missile destroyer for 3 years, I sailed across many bodies of water and I have a unique appreciation for our marine resources. I am a regular user of our Ream Wilson and Pinellas Trails. I've also been an active volunteer with the Friends of Brooker Creek Preserve since 2002 and a member of the Sierra Club for many years.

List Community Activities

Member of American Red Cross, Volunteer with Brooker Creek Preserve

[Toby_Brandenburgh_resume_.docx](#)

Upload a Resume

Question applies to multiple boards

Please attach a copy of one of the following documents: 1) valid current Florida Driver License issued to an address within city limits, or 2) Declaration of Domicile filed with the city clerk affirming residency within city limits.

Question applies to multiple boards

Are you related to any member of the City Council?

☐ Yes ☒ No

Question applies to multiple boards

If yes, please provide name and explain relation.

N/A

Question applies to multiple boards

Are you related to a city employee?

☐ Yes ☒ No

Question applies to multiple boards

If yes, please provide name and explain relation.

N/A

Demographics

Some boards and commissions require membership to be racially, politically or geographically proportionate to the general public. The following information helps track our recruitment and diversity efforts. (Optional)

Toby F. Brandenburgh

Ethnicity

☒ Prefer not to Answer

Gender

☒ Prefer not to say

08/08/1988

Date of Birth

The City of Clearwater strives to promote diversity and provide reasonable accommodations for individuals with disabilities. If you are requesting accommodation, please indicate below:

N/A

By clicking on "I Agree," below, I affirm that the information above is true and correct, and that I understand and agree to the responsibilities and commitment of time associated with an appointment to a Clearwater advisory board or committee.

☒ I Agree

All material submitted to the City of Clearwater is subject to the public records law of the State of Florida including Chapter 119, Florida Statutes.

[Street Address]
[City, ST ZIP Code]
[Telephone]
[\[Email\]](#)

TOBY BRANDENBURGH

OBJECTIVE	To continue to excel in the insurance industry by helping consumers obtain the insurance product(s) that will best serve their needs.
SKILLS & ABILITIES	<p>Goal Setting, Time Management, Prospecting, Follow-up, Presenting, Closing.</p> <p>Proficient in Microsoft Office Suite. various CRMs</p> <p>Technology savvy. Skilled typist. Excellent listener. Tenacious. Goal oriented.</p> <p>Florida 2-15 insurance license: W514729 - NPN: 18927795</p>
EXPERIENCE	<p>PRODUCER LIAISON/CONSULTANT</p> <p>JUNE 2016 - DECEMBER 2021 AGENT LINK MARKETING, CLEARWATER, FL</p> <p>I presented Agents & Advisors in the insurance and financial services industries with opportunities that would benefit them in their practice. I was consistently the top producer in volume of leads generated and total revenue produced. I was also in charge of meeting production goals for various established campaigns. More recently, I acted as a consultant so that I could spearhead new campaigns and create a model for the newly hired Producer Liaisons to follow. This, in addition to coaching and mentoring new hires resulted in great success for those who were, in fact, coachable.</p> <p>SALES REPRESENTATIVE</p> <p>APRIL 2014 - MAY 2016 CONSUMER ENERGY SOLUTIONS, CLEARWATER, FL</p> <p>I was the Lead Sales Representative for a highly coveted program, the success of which was a pre-requisite for the company to acquire additional programs from the same key client. Although the program endured many sales personnel changes, I was the only constant in the program's sales force due to my consistent efficiency.</p> <p>TERRITORY ACCOUNT MANAGER</p> <p>OCTOBER 2012 - FEBRUARY 2014 CAMSING GLOBAL, SEMINOLE, FL</p> <p>□ I was originally hired into the distributor/retail division where I sold promotional products to end-users. Within 7 months, I was promoted to Territory Account Manager & given a 4-state territory (AR, LA, OK & TX). Within 6 months, I was given 3 additional states to manage (AL,</p>

MS & TN), along with the key accounts from several open states.

HUMAN RESOURCES CONSULTANT

MAY 2011 - MARCH 2012 CERIDIAN CORPORATION, ST. PETERSBURG, FL

□ I solicited group health insurance brokers for the referral of their ancillary products business and responded to incoming inquiries from prospective end users. I was also the Team Lead Liaison for our group's relationship with international conglomerate, ING.

SALES REPRESENTATIVE

DECEMBER 2005 - OCTOBER 2010 GCR CAPITAL, SAFETY HARBOR, FL

□ I assisted business owners in expanding their business portfolios and their personal net worth by explaining to them the benefits of and securing for them affordable equipment financing. My funding level was always in the top 10%. I earned Sales Representative of the Month twice in 12 months (among 20 Sales Reps) by generating the most net profit.

COMMERCIAL ADVERTISING SALES REPRESENTATIVE

SEPT. 1999 - OCTOBER, 2005 TRADER NAT'L PUBLICATIONS, CLEARWATER, FL

□ I helped selected business owners to increase their sales volume by educating them in the value of and securing for them advertising space within one or more of our niche publications. I consistently lead the sales team in new business generation, month in and month out.