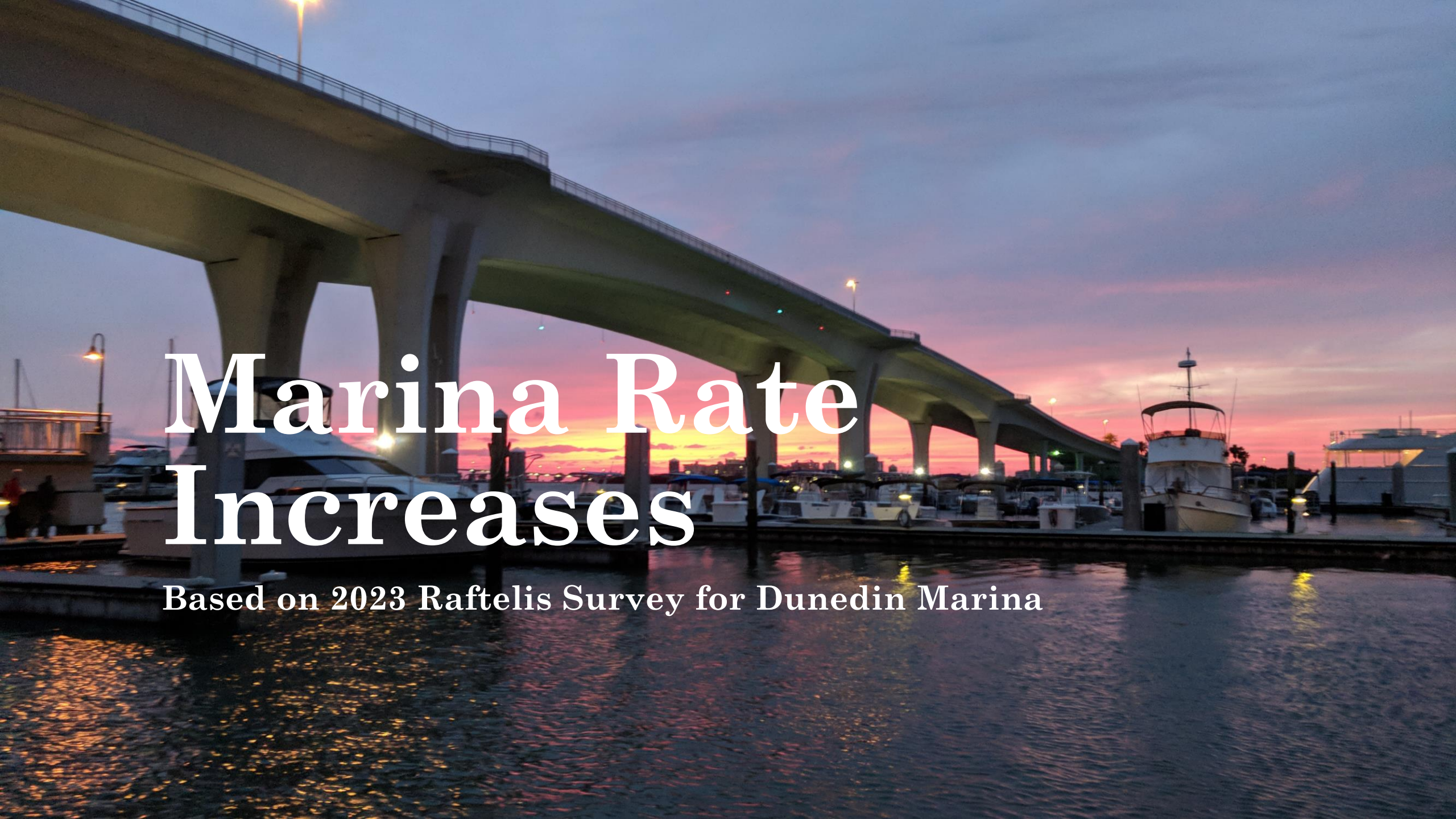
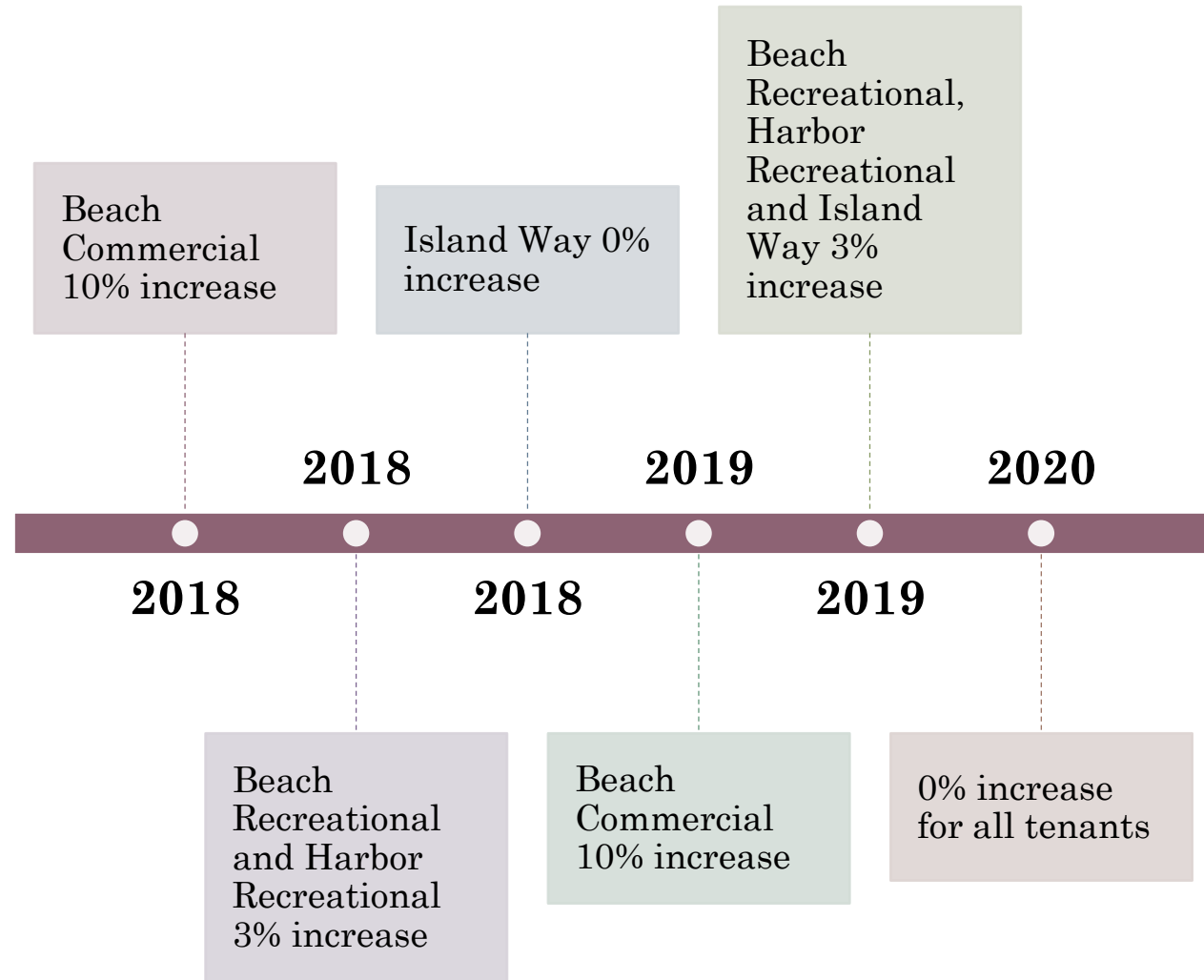




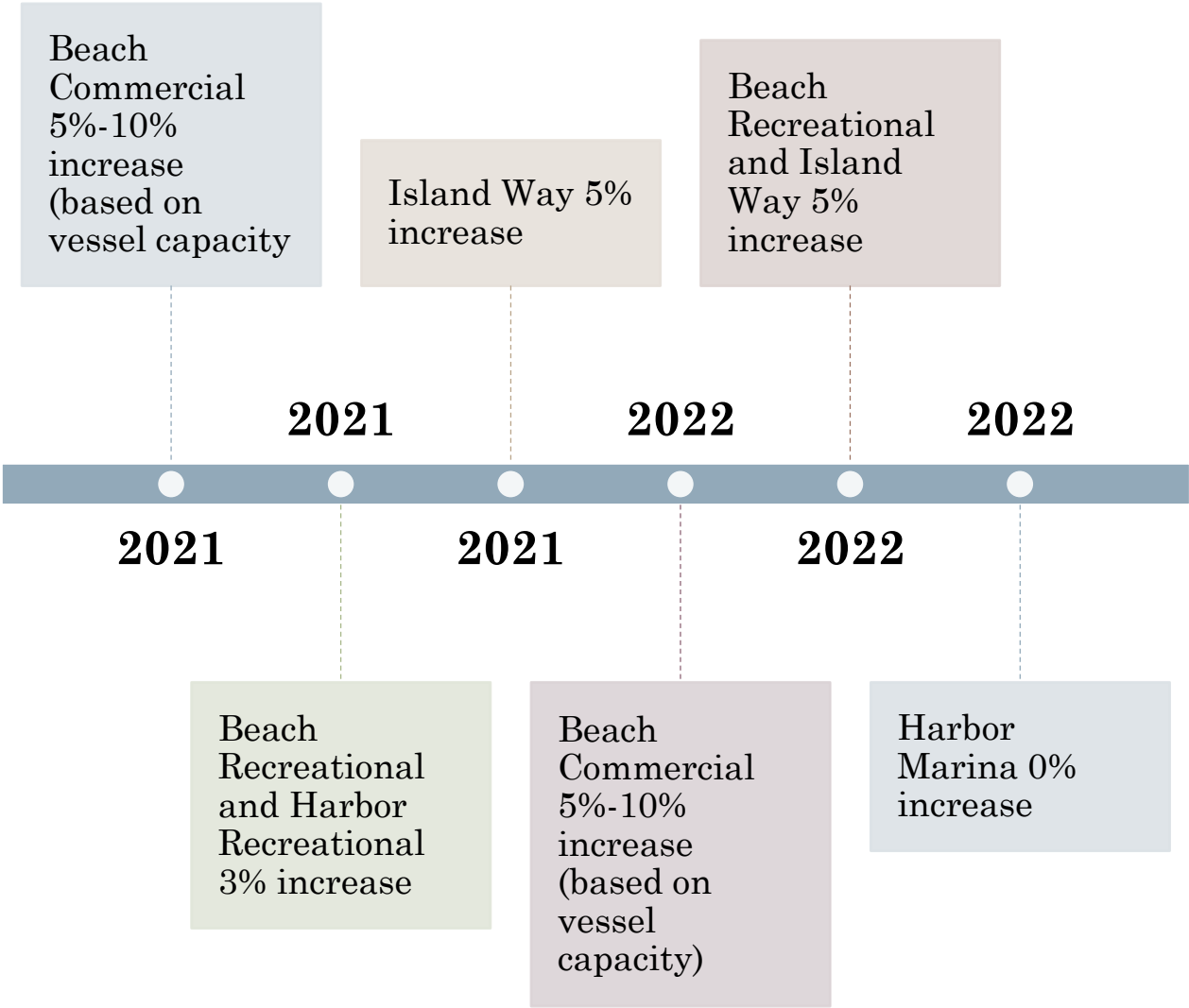
Marina Rate Increases

Based on 2023 Raftelis Survey for Dunedin Marina

History of Marina Increases (past 5 years)



History of Marina Increase (past 5 years cont.)



Proposed Rate Increase

2023 – Beach Commercial and
Beach Recreational 0% increase

Harbor Recreational and Island
Way 10% increase

Transient Rates 10% increase

BEACH PRIVATE TENANTS		Current 2023 Rate	Proposed FY 2024 Rate	\$ Increase	% Increase
Resident (per ft, per mo)		\$ 10.77	\$ 10.77	\$ -	0
Non-Resident (per ft, per mo)		\$ 13.06	\$ 13.06	\$ -	0
HARBOR PRIVATE TENANTS		Current 2023 Rate	Proposed FY 2024 Rate		
Resident (per ft, per mo)		\$ 10.32	\$ 11.35	\$ 1.03	10
Non-Resident (per ft, per mo)		\$ 12.05	\$ 13.26	\$ 1.21	10
ISLAND ESTATES		Current 2023 Rate	Proposed FY 2024 Rate		
Resident (per ft, per mo)		\$ 10.66	\$ 11.73	\$ 1.07	10
Non-Resident (per ft, per mo)		\$ 12.94	\$ 14.23	\$ 1.29	10
COMMERCIAL TENANTS		Current 2023 Rate	Proposed FY 2024 Rate		
4 Passengers		\$ 519.12	\$ 519.12	\$ -	0
6 Passengers		\$ 610.76	\$ 610.76	\$ 0.00	0
7 to 19 Passengers		\$ 729.37	\$ 729.37	\$ 0.00	0
20 to 39 Passengers		\$ 792.77	\$ 792.77	\$ 0.00	0
40 to 69 Passengers		\$ 1,089.19	\$ 1,089.19	\$ 0.00	0
70 to 89 Passengers		\$ 1,325.99	\$ 1,325.99	\$ 0.00	0
90 to 100 Passengers		\$ 1,515.42	\$ 1,515.42	\$ (0.00)	0
101 to 160 Passengers		\$ 1,666.93	\$ 1,666.93	\$ 0.00	0
161 and over		\$ 2,727.75	\$ 2,727.75	\$ (0.00)	0
		Current 2023 Rate	Proposed FY 2024 Rate		
Yacht repairs - Island Estates		\$ 292.91	\$ 322.20	\$ 29.29	10
Marine Aquarium		\$ 292.91	Under 10 Year Agreement		
OFFICE/STORAGE RENT		Current 2023 Rate	Proposed FY 2024 Rate		
Per square foot monthly charge		\$ 7.65	\$ 7.65	\$ -	0
TRANSIENT DOCKAGE		Current 2023 Rate	Proposed FY 2024 Rate		
DAILY	Per foot, per day	\$ 2.38	\$ 2.62	\$ 0.24	10
WEEKLY	Per foot, per week	\$ 11.90	\$ 13.09	\$ 1.19	10
MONTHLY	Per foot, per month	\$ 35.69	\$ 39.26	\$ 3.57	10
DOCKWA	Daily equivalent of weekly rate	\$ 1.70	\$ 1.87	\$ 0.17	10
DOCKWA	Daily equivalent of monthly rate	\$ 1.19	\$ 1.31	\$ 0.12	10
All Transient Rates Depend Upon Availability and are based on a 23 foot minimum					

Proposed
Rate
Increase

Proposed Rate Increase Cont.

[illegible]

Comparables

Marina	30' Rates	40' Rates	45' Rates	50' Rates	60' Rates	Transient Rates
Clearwater Harbor (Resident Rate)	\$ 340.56	\$ 454.08	\$ 510.84	\$ 567.60	N/A	\$2.61
Island Way (Resident Rate)	N/A	\$ 469.04	N/A	N/A	N/A	\$ -
Maderia Beach	\$ 360.00	\$ 480.00	\$ 540.00	\$ 600.00	N/A	\$2.10
Marker 1	N/A	\$ 520.00	\$ 585.00	\$ 650.00	\$ 780.00	\$3.00
St. Petersburg	\$ 282.85	\$ 413.40	\$ 413.40	\$ 618.44	\$ 618.44	\$3 / \$1.25 Resident Rate
Tarpon Landing	\$ 480.00	\$ 640.00	\$ 720.00	\$ 800.00	N/A	\$2.00