



Communications International, Inc.
2150 15th Ave
VERO BEACH, FL 32960

Quotation

Page	1 of 3
Quotation ID	QO0030591
Date	11/05/2025
Expiration date	01/30/2026
Terms	N30
Salesperson	Scot Macdonald
Phone	(813) 887-1888
E-mail	smacdonald@ask4ci.com

Bill to

City of Clearwater
100 S. Myrtle Ave
PO Box 4748
CLEARWATER, FL 33756

Delivery address

City of Clearwater
100 S. Myrtle Ave
PO Box 4748
CLEARWATER, FL 33756

25/26 FY Replacement Radios Quote
Current Pricing Subject to Manufacturer Increase

Item	Description	Quantity	Price	Line Discount	Net Price	Extended Price
XT-MPS1M	MOBILE, XL-185M, SINGLE BAND	1.00	3,815.00	28%	2,746.80	2,746.80
XT-PL8Y	FEATURE, ENCRYPTION LITE	1.00	0.01	0%	0.01	0.01
XT-PKG8F	FEATURE, 256-AES, 64-DES ENCRYPTION	1.00	785.00	28%	565.20	565.20
XT-PL4L	FEATURE, SINGLE BAND, 7/800	1.00	0.01	0%	0.01	0.01
XT-PKGPT	FEATURE PACKAGE, P25 TRUNKING	1.00	1,800.00	28%	1,296.00	1,296.00
XT-MA4A	KIT, MOUNTING XL-MOBILE UNIVERSAL	1.00	495.00	28%	356.40	356.40
XT-MC6A	MICROPHONE, XL, STANDARD MOBILE	1.00	105.00	28%	75.60	75.60
XT-AN8D	ANTENNA, ELEMENT, 700/800 3DB	1.00	100.00	28%	72.00	72.00
XT-AN6U	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	1.00	80.00	28%	57.60	57.60
XT-CP6A	CONTROL UNIT, XL-CH	1.00	1,850.00	28%	1,332.00	1,332.00
XL-185M Pricing:						
Removed Phase 2 TDMA from Current Quote. Pinellas County Radio System Does not support this feature.						
XS-PPS1M-NA	PORTABLE,XL-185P,7/8,PKP,BLK,US,NA	1.00	2,500.00	28%	1,800.00	1,800.00
XS-FW2X	OPERATION, LOAD NIFOG PERSONALITY	1.00	0.01	0%	0.01	0.01
XS-PL8Y	Feature, Encryption Lite	1.00	0.01	0%	0.01	0.01

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Item	Description	Quantity	Price	Line Discount	Net Price	Extended Price
XS-PKG8F	FEATURE,256-AES,64-DES ENCRYPTION	1.00	785.00	28%	565.20	565.20
XS-PKGPT	FEATURE PACKAGE,P25 TRUNKING	1.00	1,800.00	28%	1,296.00	1,296.00
XS-PL4L	FEATURE, SINGLE BAND 7/800	1.00	0.01	0%	0.01	0.01
XS-PA4K	BATTERY,LI-ION,HI-CAPACITY,4800MAH	1.00	250.00	28%	180.00	180.00
XS-NC8F	ANTENNA,WHIP,1/4 WAVE,762-870MHZ	1.00	54.00	28%	38.88	38.88
XS-AE4B	SPEAKER MICROPHONE,EMER BUTTON	1.00	255.00	28%	183.60	183.60
XS-HC3L	BELT CLIP,METAL	1.00	30.00	28%	21.60	21.60
XS-CH6F	CHARGER, SINGLE BAY +	1.00	250.00	28%	180.00	180.00

XL-185P Pricing:

Removed Phase 2 TDMA and In-Band GPS as these features are not supported on Pinellas Radio System

XK-PF78B	PORTABLE,XL-45P,7/800MHZ,GRAY	1.00	2,300.00	28%	1,656.00	1,656.00
XK-FW2X	OPERATION,LOAD NIFOG PERSONALITY	1.00	0.01	0%	0.01	0.01
XK-PL8Y	FEATURE, ENCRYPTION LITE	1.00	0.01	0%	0.01	0.01
XK-PL9E	FEATURE,SINGLE-KEY AES ENCRYPTION	1.00	0.01	0%	0.01	0.01
XK-PL4U	FEATURE,SINGLE-KEY DES ENCRYPTION	1.00	0.01	0%	0.01	0.01
XK-PA3R	BATTERY,LI-ION,3100MAH	1.00	155.00	28%	111.60	111.60
XK-NC8F	ANTENNA,WHIP,1/4 WAVE,762-870MHZ	1.00	54.00	28%	38.88	38.88
XK-HC2G	BELT CLIP,STANDARD,XL-45	1.00	20.00	28%	14.40	14.40
XK-CH5X	CHARGER,1-BAY,TRI-CHEMISTRY	1.00	170.00	28%	122.40	122.40

XL-45P Pricing:

Phase 2 TDMA removed. This feature is not supported on Pinellas Radio System.



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Pre-tax Total	\$12,710.25
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Order Acceptance - Please sign below

Signature _____

Printed name _____

Date _____

***This quotation does not include tax
Applicable taxes will be calculated during invoicing***

Not an Invoice – Do Not Pay

By signing this quotation and/or submitting a purchase order pursuant to this quotation you acknowledge that you have read and agree to be bound by Communications International, Inc.'s terms and conditions of sale, service, and technical support. Orders may be subject to shipping & handling charges. All warranties are manufacturer's warranties. Terms and Conditions: www.ask4ci.com/termsandconditions

This proposal does not reflect (include) material/labor cost escalations beyond a standard inflationary rate (SIR) of 6.5%. We reserve the right to recover cost impacts above (SIR).

Equipment will be invoiced upon delivery.

The prices set forth in this quotation are based on Ci's supplier pricing and the laws and regulations in effect as of the date of this quotation and Ci expressly reserves the right to change its pricing if Ci's supplier pricing is increased or there occurs a Force Majeure event or circumstance (as that term is defined in the attached terms and conditions governing this quotation).