

# RESPONSE TO: REQUEST FOR PROPOSAL CITY OF CLEARWATER – CITY WIDE SIGNAGE, BANNERS, AND MISC ITEMS (24 RFP #58-24)

SEPTEMBER 5, 2024

AMI GRAPHICS 223 Drake Hill Road Strafford NH, 03884 1302 SW 42<sup>nd</sup> Ave Ocala, FL 34474



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City of Clearwater Kelly Rogers Procurement Analyst 100 S Myrtle Ave, Third Floor Clearwater, FL 33758

#### Re: Response to RFP – Re-Citywide Signs, Banners and other Miscellaneous Items

Dear Ms. Rogers,

Thank you for allowing AMI Graphics to participate in your RFP for Citywide Signs, Banners, and other Miscellaneous Items. We are very interested and well equipped to support the City of Clearwater with the production, installation, and removal of all requested Signage.

AMI Graphics is a full-service large format print shop with complete on-site manufacturing capabilities in both New Hampshire and Florida. Our team consists of Creative and Post-Production staff with years of experience in all facets of print design, production, and installation. In addition, we also have a team of seasoned Sales and Marketing professionals who have worked on projects large and small, of every conceivable complexity, for cities nationwide. As a company we strive to be both price competitive and flexible to our client's needs, while consistently delivering a superior product.

At AMI Graphics, we have a proven track record of delivering high-quality dressing and signage services. With over 20 years in the industry, we have built a reputation for excellence and have successfully executed numerous large-scale projects. We understand the unique demands and challenges associated with high-profile projects and have consistently exceeded client expectations. AMI Graphics believes we are positioned perfectly for the scope of work as outlined in the RFP given our substantial experience.

Should you have any questions about the attached information, or anything else, please feel free to call me directly at (352) 320-3136.

We appreciate the opportunity to participate, and we look forward to the prospect of partnering with you on your future city signage needs.

Sincerely,

Tim Corkhill Account Manager AMI Graphics, Inc. www.amigraphics.com timc@amigraphics.com Direct: (352) 320-3136



#### AMI Points of Contact:

Tim Corkhill	Account Manager	timc@amigraphics.com	352-320-3136
Matt Gahm	Director, Accounts	mattg@amigraphics.com	603-664-0317

# **Demonstrated Experience & Qualifications**

#### AMI Graphics Response:

Established in 2002 with locations in Strafford, New Hampshire and Ocala, Florida, AMI Graphics is a fullservice large format print shop with complete on-site manufacturing capabilities. Our team consists of Creative and Post-Production staff with many years of experience in all facets of design, print and production. In addition, we have a team of seasoned Sales and Marketing professionals who have worked on projects of every conceivable complexity for sporting events and sports franchises of all types. As a company we strive to be price competitive and flexible to our client's needs, while consistently delivering a superior product. We have provided a small sampling of projects that align with the City of Clearwater's standard scope of business list. Please reference end of document (Appendix A) for photo examples of each element provided.

There are no other contractual obligations or conflicts of interest.

**Key Staff proposed:** Account Manager, Installation Manager, Production Manager, Director of Strategic Accounts

Using our internal staff and installation partners, AMI can cover all necessary on-site installation work for any event. With our large network of installers, we are able to pull in multiple crews with different areas of expertise no matter the location. AMI Graphics has a full staff that will be involved on each project and can include having installers on-site throughout the duration of the project to do daily updates or help with maintenance.

As Signage Experts, AMI representatives have done countless site surveys across the country. For this service AMI Graphics would typically charge per person for site surveys. At the survey, AMI will be able to take measurements and recommend materials, lift services, or anything else needed under the scope of work. We can provide comprehensive drawings and photos for each venue and will also hold all information for returning projects in the same location.



# Project Approach, Materials, and Location of Facility

# Specific Types of Materials Offered, including options for sustainable or environmentally friendly materials

#### AMI Graphics Response:

AMI Graphics has the ability to source environmentally sustainable materials upon request for the majority of materials. AMI does stock some sustainable materials and products. If desired, AMI can offer a sustainable solutions.

\*See cost proposal section regarding specific requested materials.

#### Detailed capability to provide PDF color proofs

#### AMI Graphics Response:

PDF color proofs can be provided. A PDF color proof will be sent to the City of Clearwater for approval before going into final production on all projects via email.

### Address to the respondent's facility and confirmation the facility meets the requirements

#### AMI Graphics Response:

AMI Graphics - 1302 SW 42nd Ave, Ocala, FL 34474

AMI Graphics meets all of the requirements outlined in the Request for Proposal.

### **Process for Ordering & Invoicing**

#### AMI Graphics Response:

A quote shall be requested by the City of Clearwater on products requested. AMI Graphics will produce proofs for each job and obtain City approval of proof prior to fulfilling an order.

**Turnaround Time** 

#### AMI Graphics Response:



The Vendor shall respond to requests for quotes received from the City of Clearwater within three (3) business days from the date of receipt. Turnaround times will vary based on existing projects on the floor, materials, and time of year, however, AMI will work with the City of Clearwater to achieve the desired turnaround time. The turn-around time for projects that involve multiple specialized services will be mutually agreed upon by AMI Graphics and City of Clearwater.

# **Cost Proposal**

#### Re: Design

AMI Graphics has a full design staff with a broad range of experience from full architectural designs to logo creation and concept renderings. For our design services, we charge \$90-\$125 per hour. We do not charge for simple file setup or layouts.

#### Re: Production

AMI Graphics has a large offering of different products but has a "standard" product list that is most commonly used for projects or temporary applications. We have found that the below products are most common, but we do have other options depending on application, longevity, installation, budget, and venue preference. The square foot costs are our budgetary price points proposed to the City of Clearwater for different materials. AMI Graphics' staff will be able to recommend different materials depending on each unique application and give different options to the City of Clearwater depending on the needs. Our Florida location provides AMI with expanded production capabilities, quicker turnaround times, and cost savings due to shorter transit distances.

### **RFP Required Materials**

Decals/Stickers/Clings	Materials	Price per Sq Ft
(Size 1" up to 75") Die Cut or Routing	Permanent PVC Greyback PSA vinyl	\$9.75
<b>Removal/Installation: On Occasion</b>		
(Yes)	30.00 pt Low tack White vinyl	\$5.00
	3M 180c Controltac	\$9.75
	PSA-3MIJI80CV3	\$9.75
	3M IJ40C UV Gel Vinyl	\$8.00
	20mil aluminum grip gloss floor decal	\$13.25
	PVC Static cling film	\$8.00
Laminates	Polycarb 5 mil Lamex	Project Based
	3M 8519 Luster	Included
	3M 8508 Gloss UV	Included



Wraps (non-vehicle)		
(Size 4" up to 180") Die Cut	3M 180c Controltac	\$9.75
Laminates (UV Laminate)	Dennison 1105 Professional Vinyl	Project Based
<b>Removal/Installation: On Occasion</b>		
(Yes)	Avery 1105 EZ RS	Project Based

Banners (Size 12" up to 550") Removal/Installation: On Occasion (Yes)

13oz poly scrim vinyl	\$2.50
18oz poly scrim vinyl	\$3.00
8oz mesh weave	\$2.50
Polyester knit or poly blend fabric	\$6.00
Mounting or hanging hardware	Project Based

Finishings

Stitched edges	Included
Wind slits	Included
Pole Pockets	Included
Gromets	Included

Signs				
(Size 6"	up	to	80")	

Finishings

\$12.00
\$15.75
\$6.00
-
\$11.25
\$16.25
\$5.60
\$7.90
\$13.25
\$5.95
\$6.00
\$25.00

UV coating	\$0.35
Anti-Graffiti coating	N/A
Mounting holes drilled	Yes
Die cutting	Yes
Rounding on corners option	Yes
Metal H stakes for yard signs	\$4.16
Plastic A-frames	\$120.00



Magnets	20mil or 30mil magnetic backed vinyl	\$12.00
(Size 2" up to 12")		ψ12.00
Finishing	Die Cut	\$2.50
Large Format Posters & Photo Prints	Avery 2611	Project Based
(Size 36" up to 60")	Standard Paper 20# or higher	N/A
	Photo paper	\$4.00
Lanyard Badges/Credentials	Styrene 030	\$5.95
(Size 3" up to 6")		
	Die Cut with rounded corners and hole	
Finishing	punch	Yes

# Pricing for removal/installation services, additional services/materials, and volume discounts

## AMI Graphics Response:

Installation costs are dependent upon the scope of work at each venue and the amount of staff needed. AMI is able to estimate the cost for each project based on a venue survey. With our installation manager we can provide appropriate coverage for each event based on scope and budget. With an extensive history of installations, we are able to determine the appropriate amount of staff needed for installation, on-site presence, and removal.

Additional services/materials may be offered at an extra cost, depending on availability.

Volume discounts may be offered on a per job basis based on total square footage and requested quantity of materials needed per project.

# Warranty of Materials and Labor

AMI Graphics honors all manufacturer's warranty on materials.

If there is a defect due to production or during shipping, AMI Graphics will replace the damaged products at no cost to the client.



# **Reference list**

**Atlanta Braves:** Since 2018 AMI has worked with the Atlanta Braves on branding projects across their home facility and spring training facility. AMI continues to work closely with the Braves, helping with concepts and designs to the production and installation of signage elements including: mesh windscreen, custom padded wall & window wraps, adhesive logos, vinyl banners and branding.

Contact: Matthew Gower Address: 18800 South West Villages Pkwy Venice, FL 34293 Email: Matthew.Gower@braves.com Phone: 941-413-5003









**Bradenton Marauders:** For more than 7 years, the Bradenton Marauders have relied on AMI Graphics to design, print and install a variety of visual branding elements including; wraps, park directional, team schedules, and caution signs, vinyl banners, wall wraps, mesh banners, flags and concession branding.

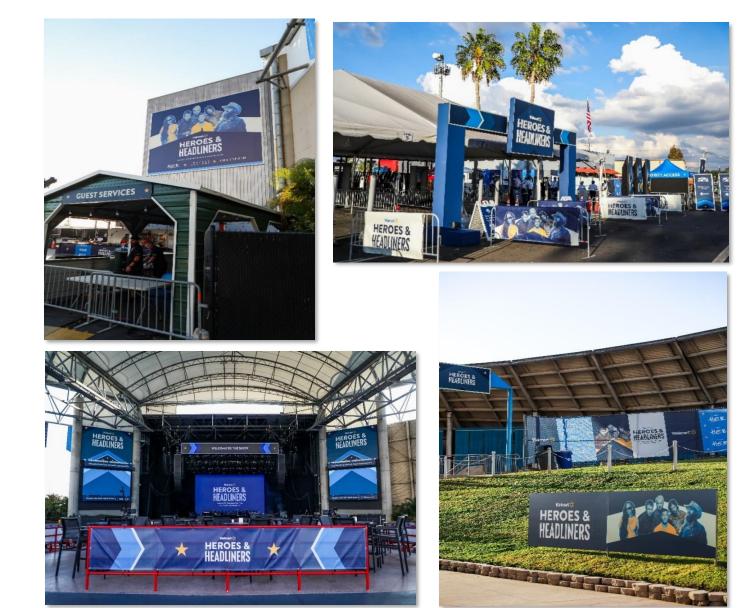
Contact: Craig Warzecha Address: 1701 27<sup>th</sup> Street East, Bradenton, FL 34208 Email: <u>Craig.warzecha@pirates.com</u> Phone: 941-747-3031 Date of Service: Annual, January - March





*Mid Florida Credit Union Amiptheatre:* Since 2023, AMI has been trusted by the Mid Florida Credit Union Amphitheatre on a number of projects including production and installation of the Heros & Headliners concert event. Since this event, AMI has secured signage projects for all concerts at the Ampitheatre such as prominent stage, entrance and concourse marquee, directional, concession, and schedule signage.

Contact: Zac Phelps Address: 4802 US-301, Tampa, FL 33610 Email: zacphelps@livenation.com Phone: 727-558-5667 Date of Service: Annual, March - September



**Philadelphia Phillies** For the past 11 years AMI Graphics has been a close partner to the Philadelphia Phillies/Clearwater Threshers organization. AMI produces and installs all visual branding elements including; concession wraps, wind screens, building banners, menu boards, and a variety of other signage.

Contact: Doug Kemp Address: 601 Old Coachman Rd, Clearwater, FL 33765 Email: <u>dkemp@threshersbaseball.com</u> Phone: 727-712-4316 Date of Service: Annual, January - March



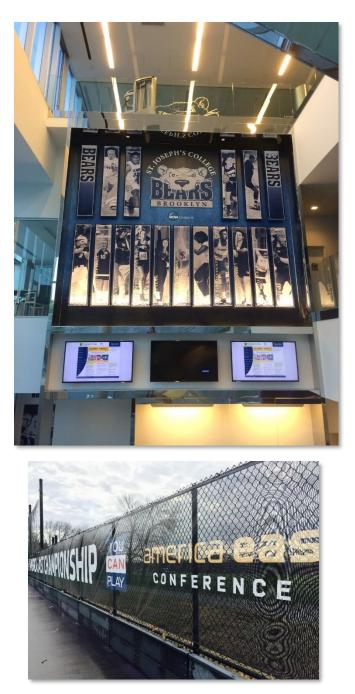






# **Appendix A:** AMI's Project Examples of Scope of work

# Wall Signage







# Large Exterior Graphics













# Stand Alone Signage



# **Wall Graphics**









# Pole Banners/Door Graphics













**Floor Decals** 









# Wraps





# **Directional Signage**



# H-Stake Coroplast Signs







## **Mesh Banners**















Thank you for allowing AMI Graphics the opportunity to bid on the City of Clearwater Signage and Graphics.

We look forward to the potential of partnering with you.

Tim Corkhill Account Manager AMI Graphics, Inc. www.amigraphics.com timc@amigraphics.com Direct: 352-320-3136

# **Request for Taxpayer** Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

З.	2 Business name/disregarded entity name, if different from above	
on page	<ul> <li>3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.</li> <li>☐ Individual/sole proprietor or ☐ C Corporation ☑ S Corporation ☐ Partnership ☐ Trust/estate single-member LLC</li> </ul>	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
tion	Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ►	Exempt payee code (if any)
Specific Instructions	Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.	Exemption from FATCA reporting code (if any)
ecit	Other (see instructions) ►	(Applies to accounts maintained outside the U.S.)
	5 Address (number, street, and apt. or suite no.) See instructions. Requester's name a	nd address (optional)
See	PO Box 157	
0,	6 City, state, and ZIP code	
	Center Strafford, NH 03815	
	7 List account number(s) here (optional)	
	Taxpayer Identification Number (TIN)	
Par		

re entities, it is your employer identification number (EIN). If you do not have a number, see How to get a TIN, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see What Name and Number To Give the Requester for guidelines on whose number to enter.

#### Certification Part II

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (defined below); and

4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Signature of U.S. person ► Bett Kuliczbi	Date ► /// /2024	
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# **General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN). individual taxpaver identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

Form 1099-INT (interest earned or paid)

 Form 1099-DIV (dividends, including those from stocks or mutual funds)

- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- · Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)

or

1 4

Employer identification number

1 7 9 3 9 5

6

- · Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



CERTIFICATE OF LIABILITY INSURANCE

JGOOD

AMIGRAP-02

DATE (MM/D	D/YYYY)
O/E/O	104

			•••					-	9	/5/2024
C B	HIS CERTIFICATE IS ISSUED AS A ERTIFICATE DOES NOT AFFIRMAT ELOW. THIS CERTIFICATE OF INS EPRESENTATIVE OR PRODUCER, AI	IVEL SUR/	Y OI ANCE	R NEGATIVELY AMEND, E DOES NOT CONSTITU	EXTE	ND OR ALT	ER THE CO	VERAGE AFFORDED	вү тн	E POLICIES
lf	APORTANT: If the certificate holde SUBROGATION IS WAIVED, subject	ct to	the	terms and conditions of	the po	licy, certain p	oolicies may			
	nis certificate does not confer rights to DUCER License # AGR8150	o the	cert							
	<sub>DUCER</sub> License # AGR8150 'k Insurance, a Marsh & McLennan A <u>c</u>					<sup>c⊤</sup> Jennifer		FAX		
One	Sundial Ave Suite 302N	lenc	y, LL'		(A/C, No	o, Ext): (603) 2	296-5424	(A/C, No):		
Mar	nchester, NH 03103			-	ADDRE	<sub>ss:</sub> jenniter.	good@mar	shmma.com		1
				-						NAIC #
						RA: Ohio Se				24082
INSU	JRED							urance Company		24074
	AMI Graphics Inc.			-		R C : Sigma-0	One			-
	PO Box 157 Center Strafford, NH 03815			-	INSURE	RD:				-
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					INSURE	RF:				
				E NUMBER:				REVISION NUMBER:		
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INSR LTR	TYPE OF INSURANCE		SUBR WVD	POLICY NUMBER		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	s	
A	X COMMERCIAL GENERAL LIABILITY						<u>,</u>	EACH OCCURRENCE	\$	2,000,000
	CLAIMS-MADE X OCCUR	x		BZS58010833		1/1/2024	1/1/2025	DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	2,000,000
								MED EXP (Any one person)	\$	15,000
								PERSONAL & ADV INJURY	\$	2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE	\$	4,000,000
	POLICY X PRO- JECT X LOC							PRODUCTS - COMP/OP AGG	\$	4,000,000
	OTHER:								\$	
Α								COMBINED SINGLE LIMIT (Ea accident)	\$	1,000,000
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	OWNED AUTOS ONLY AUTOS							BODILY INJURY (Per accident)	\$	
	HIRED AUTOS ONLY							PROPERTY DAMAGE (Per accident)	\$	
									\$	
В	X UMBRELLA LIAB X OCCUR							EACH OCCURRENCE	\$	5,000,000
	EXCESS LIAB CLAIMS-MADE	х		USO58010833		1/1/2024	1/1/2025	AGGREGATE	\$	5,000,000
	DED X RETENTION \$ 10,000								\$	
Α	WORKERS COMPENSATION							X PER OTH- STATUTE ER	Ŧ	
	AND EMPLOYERS' LIABILITY Y/N ANY PROPRIETOR/PARTNER/EXECUTIVE			XWS58010833		1/1/2024	1/1/2025	E.L. EACH ACCIDENT	\$	1,000,000
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A						E.L. DISEASE - EA EMPLOYEE		1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - POLICY LIMIT		1,000,000
с	Workers Compensation			WC0120241003136		1/1/2024	1/1/2025	1,000/1,000/1,000	·	
NH V Effe Eacl Wor The	CRIPTION OF OPERATIONS / LOCATIONS / VEHIC luded Officers under NH workers compo Workers Compensation Policy #WC0120 ctive 01/01/24 to 01/01/25 h Accident 1,000,000, Policy Limit 1,000 kers Compensation 3A States: NH, MA City of Clearwater FL is included as add	)231( ,000, , ME,	D0313 Each FL, C	6 n Employee 1,000,000 GA, NC.	eral lia CANC	bility, automo CELLATION	bile and umb	orella when required by w		
	City of Clearwater Attn: Procurement Division P.O. Box 4748	, RFF	<b>°</b> #58-	24	THE	EXPIRATION	N DATE TH	ESCRIBED POLICIES BE C/ EREOF, NOTICE WILL I Y PROVISIONS.		

lennefer 5000

ACORD 25 (2016/03)

Clearwater, FL 33758

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# REQUEST FOR PROPOSALS #58-24 Citywide Signs, Banners and other Miscellaneous Items

August 6, 2024

NOTICE IS HEREBY GIVEN that sealed proposals will be received by the City of Clearwater (City) until **10:00 AM, Local Time, September 6, 2024,** to provide the City with signs, banners and other miscellaneous items.

Brief Description: The City of Clearwater is looking for qualified Vendor(s) to produce, install, and remove custom signs, banners, decals, non-vehicle wraps, magnets, and other related products on an as-needed basis.

Proposals must be in accordance with the provisions, specifications and instructions set forth herein and will be received by the Procurement Division until the above noted time, when they will be publicly acknowledged and accepted.

Proposal packets, any attachments and addenda are available for download at: <a href="https://www.myclearwater.com/business/rfp">https://www.myclearwater.com/business/rfp</a>

Please read the entire solicitation package and submit the bid in accordance with the instructions. This document (less this invitation and the instructions) and any required response documents, attachments, and submissions will constitute the bid.

General, Process, or Technical Questions concerning this solicitation should be directed, IN WRITING, to the Procurement contact below:

Kelly Rogers Procurement Analyst II Kelly.Rogers@myclearwater.com

This Request for Proposals is issued by:

Lori Vogel, CPPB Procurement Manager Lori.vogel@myclearwater.com

> Procurement Division 100 S Myrtle Ave Clearwater FL 33756-5520 PO Box 4748, 33758-4748 727-562-4630 Tel

v 07.2021

- i.1 VENDOR QUESTIONS: All questions regarding the contents of this solicitation, and solicitation process (including requests for ADA accommodations), shall be directed solely to the contact listed on Page 1. Questions should be submitted in writing via letter, fax or email. Questions received less than ten (10) calendar days prior to the due date and time may be answered at the discretion of the City.
- i 2 ADDENDA/CLARIFICATIONS: Any changes to the specifications will be in the form of an addendum. Addenda are posted on the City website no less than seven (7) days prior to the Due Vendors are cautioned to check the Purchasing Website for addenda and Date. clarifications prior to submitting their proposal. The City cannot be held responsible if a vendor fails to receive any addenda issued. The City shall not be responsible for any oral changes to these specifications made by any employees or officer of the City. Failure to acknowledge receipt of an addendum may result in disgualification of a proposal.
- i.3 VENDOR CONFERENCE / SITE VISIT: Yes No No Mandatory Attendance: No No 1 Yes

If so designated above, attendance is mandatory as a condition of submitting a proposal. The conference/site visit provides interested parties an opportunity to discuss the City's needs, inspect the site and ask questions. During any site visit you must fully acquaint yourself with the conditions as they exist and the character of the operations to be conducted under the resulting contract.

#### i.4 DUE DATE & TIME FOR SUBMISSION AND OPENING:

Date: September 6, 2024 Time: 10:00 AM (Local Time)

The City will open all proposals properly and timely submitted and will record the names and other information specified by law and rule. All proposals become the property of the City and will not be returned except in the case of a late submission. Respondent names, as read at the bid opening, will be posted on the City website. Once a notice of intent to award is posted or 30 days from day of opening elapses, whichever occurs earlier, proposals are available for inspection by contacting the Procurement Division.

#### i.5 PROPOSAL FIRM TIME:

Proposal shall remain firm and unaltered after opening for the number of days shown above. The City may accept the proposal, subject to successful contract negotiations, at any time during this time.

#### i.6 PROPOSAL SECURITY:

If so designated above, a proposal security in the amount specified must be submitted with the proposal. The security may be submitted in any one of the following forms: an executed surety bond issued by a firm licensed and registered to transact such business with the State of Florida; cash; certified check, or cashier's check payable to the City of Clearwater (personal or company checks are not acceptable); certificate of deposit or any other form of deposit issued by a financial institution and acceptable to the City. Such proposal security shall be forfeited to the City of Clearwater should the proposer selected fail to execute a contract when requested.

#### PERFORMANCE SECURITY:

If required herein, the Contractor, simultaneously with the execution of the Contract, will be required to furnish a performance security. The security may be submitted in one-year increments and in any one of the following forms: an executed surety bond issued by a firm licensed and registered to transact such business with the State of Florida; cash; certified check, cashier's check or money order payable to the City of Clearwater (personal and company checks are not acceptable); certificate of deposit or any other form of deposit issued by a financial institution and acceptable to the City. If the Contractor fails or refuses to fully comply with the terms and conditions of the contract, the City shall have the right to use all or such part of said security as may be necessary to reimburse the City for loss sustained by reason of such breach. The balance of said security, if

Yes

🖂 No

90 Days from Opening

Yes

No No

any, will be returned to Contractor upon the expiration or termination of the contract.

i.7 **SUBMIT PROPOSALS TO:** It is recommended that proposals are submitted electronically through our bids website at <u>https://www.myclearwater.com/business/rfp</u>

Proposers may mail or hand-deliver proposals to the address below. E-mail or fax submissions will not be accepted. Use label at the end of this solicitation package

City of Clearwater Attn: Procurement Division 100 S Myrtle Ave, 3<sup>rd</sup> Fl, Clearwater FL 33756-5520 or PO Box 4748, Clearwater FL 33758-4748

Proposals will be received at this address. Proposers may mail or hand-deliver proposals; e-mail or fax submissions will not be accepted.

No responsibility will attach to the City of Clearwater, its employees or agents for premature opening of a proposal that is not properly addressed and identified.

- i.8 **LATE PROPOSALS.** The proposer assumes responsibility for having the proposal delivered on time at the place specified. All proposals received after the date and time specified shall not be considered and will be returned unopened to the proposer. The proposer assumes the risk of any delay in the mail or in handling of the mail by employees of the City of Clearwater, or any private courier, regardless whether sent by mail or by means of personal delivery. It shall not be sufficient to show that you mailed or commenced delivery before the due date and time. All times are Clearwater, Florida local times. The proposer agrees to accept the time stamp in the City's Procurement Office as the official time.
- i.9 **LOBBYING; LOBBYING NO-CONTACT PERIOD; QUESTIONS REGARDING SOLICITATION.** From the time a competitive solicitation is posted until such time as the contract is awarded by the

city or the solicitation is cancelled, all bidders, offerors, respondents, including their employees, representatives, and other individuals acting on their behalf, shall be prohibited from lobbying city officers, city employees, and evaluation committee members.

Violation of this section may result in rejection/disqualification from award of the contract arising out of the competitive solicitation.

All questions regarding the competitive solicitation must be directed to the procurement manager or designee, who will respond in writing and post such response to ensure that all respondents receive the same information during the No-Contact Period.

The penalty for violating the No-Contact Period may include suspension or debarment

- i.10 **COMMENCEMENT OF WORK.** If proposer begins any billable work prior to the City's final approval and execution of the contract, proposer does so at its own risk.
- i.11 **RESPONSIBILITY TO READ AND UNDERSTAND.** Failure to read, examine and understand the solicitation will not excuse any failure to comply with the requirements of the solicitation or any resulting contract, nor shall such failure be a basis for claiming additional compensation. If a vendor suspects an error, omission or discrepancy in this solicitation, the vendor must immediately and in any case not later than (seven (7) business days in advance of the due date notify the contact on page one (1). The City is not responsible for and will not pay any costs associated with the preparation and submission of the proposal. Proposers are cautioned to verify their proposals before submission, as amendments to or withdrawal of proposals submitted after time specified for opening of proposals may not be considered. The City will not be responsible for any proposer errors or omissions.

- i.12 **FORM AND CONTENT OF PROPOSALS.** Unless otherwise instructed or allowed, proposals shall be submitted on the forms provided. An original and the designated number of copies of each proposal are required. Proposals, including modifications, must be submitted in ink, typed, or printed form and signed by an authorized representative. Please line through and initial rather than erase changes. If the proposal is not properly signed or if any changes are not initialed, it may be considered non-responsive. In the event of a disparity between the unit price and the extended price, the unit price shall prevail unless obviously in error, as determined by the City. The City may require that an electronic copy of the proposal be submitted. The proposal must provide all information requested and must address all points. The City does not encourage exceptions. The City is not required to grant exceptions and depending on the exception, the City may reject the proposal.
- i.13 **SPECIFICATIONS.** Technical specifications define the minimum acceptable standard. When the specification calls for "Brand Name or Equal," the brand name product is acceptable. Other products will be considered upon showing the other product meets stated specifications and is equivalent to the brand product in terms of quality, performance and desired characteristics.

Minor differences that do not affect the suitability of the supply or service for the City's needs may be accepted. Burden of proof that the product meets the minimum standards or is equal to the brand name product is on the proposer. The City reserves the right to reject proposals that the City deems unacceptable.

- i.14 **MODIFICATION / WITHDRAWAL OF PROPOSAL.** Written requests to modify or withdraw the proposal received by the City prior to the scheduled opening time will be accepted and will be corrected after opening. No oral requests will be allowed. Requests must be addressed and labeled in the same manner as the proposal and marked as a MODIFICATION or WITHDRAWAL of the proposal. Requests for withdrawal after the bid opening will only be granted upon proof of undue hardship and may result in the forfeiture of any proposal security. Any withdrawal after the bid opening shall be allowed solely at the City's discretion.
- i.15 **DEBARMENT DISCLOSURE.** If the vendor submitting a proposal has been debarred, suspended, or otherwise lawfully precluded from participating in any public procurement activity, including being disapproved as a subcontractor with any federal, state, or local government, or if any such preclusion from participation from any public procurement activity is currently pending, the proposer shall include a letter with its proposal identifying the name and address of the governmental unit, the effective date of this suspension or debarment, the duration of the suspension or debarment, and the relevant circumstances relating to the suspension or debarment. If suspension or debarment is currently pending, a detailed description of all relevant circumstances including the details enumerated above must be provided. A proposal from a proposer who is currently debarred, suspended or otherwise lawfully prohibited from any public procurement activity may be rejected.
- i.16 RESERVATIONS. The City reserves the right to reject any or all proposals or any part thereof; to rebid the solicitation; to reject non-responsive or non-responsible proposals; to reject unbalanced proposals; to reject proposals where the terms, prices, and/or awards are conditioned upon another event; to reject individual proposals for failure to meet any requirement; to award by item, part or portion of an item, group of items, or total; to make multiple awards; to waive minor irregularities, defects, omissions, technicalities or form errors in any proposal. The City may seek clarification of the proposal from proposer at any time, and failure to respond is cause for rejection. Submission of a proposal confers on proposer no right to an award or to a subsequent contract. The City is responsible to make an award that is in the best interest of the City. All decisions on compliance, evaluation, terms and conditions shall be made solely at the City's discretion and made to favor the City. No binding contract will exist between the proposer and the City until the City executes a written contract or purchase order.
- i.17 **OFFICIAL SOLICITATION DOCUMENT.** Changes to the solicitation document made by a proposer may not be acknowledged or accepted by the City. Award or execution of a contract does not constitute acceptance of a changed term, condition or specification unless specifically acknowledged and agreed to by the City. The copy maintained and published by the City shall be the official solicitation document.

- i.18 **COPYING OF PROPOSALS.** Proposer hereby grants the City permission to copy all parts of its proposal, including without limitation any documents and/or materials copyrighted by the proposer. The City's right to copy shall be for internal use in evaluating the proposal.
- i.19 **CONTRACTOR ETHICS.** It is the intention of the City to promote courtesy, fairness, impartiality, integrity, service, professionalism, economy, and government by law in the Procurement process. The responsibility for implementing this policy rests with each individual who participates in the Procurement process, including Respondents and Contractors.

To achieve this purpose, it is essential that Respondents and Contractors doing business with the City also observe the ethical standards prescribed herein. It shall be a breach of ethical standards to:

- a. Exert any effort to influence any City employee or agent to breach the standards of ethical conduct.
- b. Intentionally invoice any amount greater than provided in Contract or to invoice for Materials or Services not provided.
- c. Intentionally offer or provide sub-standard Materials or Services or to intentionally not comply with any term, condition, specification or other requirement of a City Contract.
- i.20 **GIFTS.** The City will accept no gifts, gratuities or advertising products from proposers or prospective proposers and affiliates. The City may request product samples from vendors for product evaluation.
- i.21 RIGHT TO PROTEST. Pursuant to Section 2.562(3), Clearwater Code of Ordinances, a bidder who submitted a response to a competitive solicitation and was not selected may appeal the decision through the bid protest procedures, a copy of which shall be available in the Procurement Division. A protesting bidder must include a fee of one percent of the amount of the bid or proposed contract to offset the City's additional expenses related to the protest. This fee shall not exceed \$5,000.00 nor be less than \$50.00. Full refund will be provided should the protest be upheld. No partial refunds will be made.

#### ADDRESS PROTESTS TO:

City of Clearwater - Procurement Division 100 So Myrtle Ave, 3<sup>rd</sup> Fl Clearwater FL 33756-5520 or PO Box 4748 Clearwater FL 33758-4748 i.22 **EVALUATION PROCESS.** Proposals will be reviewed by a screening committee comprised of City employees. The City staff may or may not initiate discussions with proposers for clarification purposes. Clarification is not an opportunity to change the proposal. Proposers shall not initiate discussions with any City employee or official.

Respondent is hereby notified that Section 287.05701, Florida Statutes, requires that the City may not request documentation of or consider a vendor's social, political, or ideological interests when determining if the vendor is a responsible vendor.

- i.23 **CRITERIA FOR EVALUATION AND AWARD.** The City evaluates three (3) categories of information: responsiveness, responsibility, the technical proposal/price. All proposals must meet the following responsiveness and responsibility criteria.
  - a) Responsiveness. The City will determine whether the proposal complies with the instructions for submitting proposals including completeness of proposal which encompasses the inclusion of all required attachments and submissions. The City must reject any proposals that are submitted late. Failure to meet other requirements may result in rejection.
  - b) Responsibility. The City will determine whether the proposer is one with whom it can or should do business. Factors that the City may evaluate to determine "responsibility" include, but are not limited to: excessively high or low priced proposals, past performance, references (including those found outside the proposal), compliance with applicable laws, proposer's record of performance and integrity- e.g. has the proposer been delinquent or unfaithful to any contract with the City, whether the proposer is qualified legally to contract with the City, financial stability and the perceived ability to perform completely as specified. A proposer must at all times have financial resources sufficient, in the opinion of the City, to ensure performance of the contract and must provide proof upon request. City staff may also use Dun & Bradstreet and/or any generally available industry information. The City reserves the right to inspect and review proposer's facilities, equipment and personnel and those of any identified subcontractors. The City will determine whether any failure to supply information, or the quality of the information, will result in rejection.
  - c) Technical Proposal. The City will determine how well proposals meet its requirements in terms of the response to the specifications and how well the offer addresses the needs of the project. The City will rank offers using a point ranking system (unless otherwise specified) as an aid in conducting the evaluation.
  - d) If less than three (3) responsive proposals are received, at the City's sole discretion, the proposals may be evaluated using simple comparative analysis instead of any announced method of evaluation, subject to meeting administrative and responsibility requirements.

Evaluation Criteria (pages 24-25)	Points	
Demonstrated Experience and Qualifications (Tab 2)	25	
Project Approach, Materials, and Location of Facility (Tab 3)	25	
Cost Proposal (Tab 4)		
Warranty (Tab 5)	20	
References (Tab 6)	10	

For this RFP, the criteria that will be evaluated and their relative weights are:

i.24 **SHORT-LISTING.** The City at its sole discretion may create a short-list of the highest ranked proposals based on evaluation against the evaluation criteria. Short-listed proposers may be invited to give presentations and/or interviews. Upon conclusion of any presentations/interviews, the City will finalize the ranking of shortlisted firms.

- i.25 **PRESENTATIONS/INTERVIEWS** Presentations and/or interviews may be requested at the City's discretion. The location for these presentations and/or interviews will be determined by the City and may be held virtually.
- i.26 **BEST & FINAL OFFERS.** The City may request best & final offers if deemed necessary, and will determine the scope and subject of any best & final request. However, the proposer should not expect that the City will ask for best & finals and should submit their best offer based on the terms and conditions set forth in this solicitation.
- i.27 **COST JUSTIFICATION.** In the event only one response is received, the City may require that the proposer submit a cost proposal in sufficient detail for the City to perform a cost/price analysis to determine if the proposal price is fair and reasonable.
- i.28 **CONTRACT NEGOTIATIONS AND ACCEPTANCE.** Proposer must be prepared for the City to accept the proposal as submitted. If proposer fails to sign all documents necessary to successfully execute the final contract within a reasonable time as specified, or negotiations do not result in an acceptable agreement, the City may reject proposal or revoke the award, and may begin negotiations with another proposer. Final contract terms must be approved or signed by the appropriately authorized City official(s). No binding contract will exist between the proposer and the City until the City executes a written contract or purchase order.
- i.29 NOTICE OF INTENT TO AWARD. Notices of the City's intent to award a Contract are posted to Purchasing's website. It is the proposer's responsibility to check the City of Clearwater's website at <a href="https://www.myclearwater.com/business/rfp">https://www.myclearwater.com/business/rfp</a> to view relevant RFP information and notices.
- i.30 RFP TIMELINE. Dates are tentative and subject to change. Release RFP: August 6, 2024
   Advertise Tampa Bay Times: August 14, 2024
   Responses due: September 6, 2024
   Review proposals: September 6 – 16, 2024
   Presentations (if requested): The week of September 30, 2024
   Award recommendation: September 2024
   Council authorization: October 2024
   Contract begins: October 2024

- S.1 **DEFINITIONS.** Uses of the following terms are interchangeable as referenced: "vendor, contractor, consultant, supplier, proposer, company, persons", "purchase order, PO, contract, agreement", "City, Clearwater", "bid, proposal, response, quote".
- S.2 INDEPENDENT CONTRACTOR. It is expressly understood that the relationship of Contractor to the City will be that of an independent contractor. Contractor and all persons employed by Contractor, either directly or indirectly, are Contractor's employees, not City employees. Accordingly, Contractor and Contractor's employees are not entitled to any benefits provided to City employees including, but not limited to, health benefits, enrollment in a retirement system, paid time off or other rights afforded City employees. Contractor employees will not be regarded as City employees or agents for any purpose, including the payment of unemployment or workers' compensation. If any Contractor employees or subcontractors assert a claim for wages or other employment benefits against the City, Contractor will defend, indemnify and hold harmless the City from all such claims.
- S.3 **SUBCONTRACTING.** Contractor may not subcontract work under this Agreement without the express written permission of the City. If Contractor has received authorization to subcontract work, it is agreed that all subcontractors performing work under the Agreement must comply with its provisions. Further, all agreements between Contractor and its subcontractors must provide that the terms and conditions of this Agreement be incorporated therein.
- S.4 **ASSIGNMENT.** This Agreement may not be assigned either in whole or in part without first receiving the City's written consent. Any attempted assignment, either in whole or in part, without such consent will be null and void and in such event the City will have the right at its option to terminate the Agreement. No granting of consent to any assignment will relieve Contractor from any of its obligations and liabilities under the Agreement.
- S.5 **SUCCESSORS AND ASSIGNS, BINDING EFFECT.** This Agreement will be binding upon and inure to the benefit of the parties and their respective permitted successors and assigns.
- S.6 **NO THIRD PARTY BENEFICIARIES.** This Agreement is intended for the exclusive benefit of the parties. Nothing set forth in this Agreement is intended to create, or will create, any benefits, rights, or responsibilities in any third parties.
- S.7 **NON-EXCLUSIVITY.** The City, in its sole discretion, reserves the right to request the materials or services set forth herein from other sources when deemed necessary and appropriate. No exclusive rights are encompassed through this Agreement.
- S.8 **AMENDMENTS.** There will be no oral changes to this Agreement. This Agreement can only be modified in a writing signed by both parties. No charge for extra work or material will be allowed unless approved in writing, in advance, by the City and Contractor.
- S.9 **TIME OF THE ESSENCE.** Time is of the essence to the performance of the parties' obligations under this Agreement.

#### S.10 COMPLIANCE WITH APPLICABLE LAWS.

- a. **General.** Contractor must procure all permits and licenses, and pay all charges and fees necessary and incidental to the lawful conduct of business. Contractor must stay fully informed of existing and future federal, state, and local laws, ordinances, executive orders, and regulations that in any manner affect the fulfillment of this Agreement and must comply with the same at its own expense. Contractor bears full responsibility for training, safety, and providing necessary equipment for all Contractor personnel to achieve throughout the term of the Agreement. Upon request, Contractor will demonstrate to the City's satisfaction any programs, procedures, and other activities used to ensure compliance.
- b. Drug-Free Workplace. Contractor is hereby advised that the City has adopted a policy establishing a drug-free workplace for itself and those doing business with the City to ensure the safety and health of all persons working on City contracts and projects. Contractor will require a drug-free workplace for all Contractor personnel working under this Agreement. Specifically, all Contractor personnel who are working under this Agreement must be notified

in writing by Contractor that they are prohibited from the manufacture, distribution, dispensation, possession, or unlawful use of a controlled substance in the workplace. Contractor agrees to prohibit the use of intoxicating substances by all Contractor personnel and will ensure that Contractor personnel do not use or possess illegal drugs while in the course of performing their duties.

- c. Federal and State Immigration Laws. Contractor agrees to comply with the Immigration Reform and Control Act of 1986 (IRCA) in performance under this Agreement and to permit the City and its agents to inspect applicable personnel records to verify such compliance as permitted by law. Contractor will ensure and keep appropriate records to demonstrate that all Contractor personnel have a legal right to live and work in the United States.
  - (i) As applicable to Contractor, under this provision, Contractor hereby warrants to the City that Contractor and each of its subcontractors will comply with, and are contractually obligated to comply with, all federal immigration laws and regulations that relate to their employees (hereinafter "Contractor Immigration Warranty").
  - (ii) A breach of the Contractor Immigration Warranty will constitute as a material breach of this Agreement and will subject Contractor to penalties up to and including termination of this Agreement at the sole discretion of the City.
  - (iii) The City retains the legal right to inspect the papers of all Contractor personnel who provide services under this Agreement to ensure that Contractor or its subcontractors are complying with the Contractor Immigration Warranty. Contractor agrees to assist the City in regard to any such inspections.
  - (iv) The City may, at its sole discretion, conduct random verification of the employment records of Contractor and any subcontractor to ensure compliance with the Contractor Immigration Warranty. Contractor agrees to assist the City in regard to any random verification performed.
  - (v) Neither Contractor nor any subcontractor will be deemed to have materially breached the Contractor Immigration Warranty if Contractor or subcontractor establishes that it has complied with the employment verification provisions prescribed by Sections 274A and 274B of the Federal Immigration and Nationality Act.
- d. **Nondiscrimination.** Contractor represents and warrants that it does not discriminate against any employee or applicant for employment or person to whom it provides services because of race, color, religion, sex, national origin, or disability, and represents and warrants that it complies with all applicable federal, state, and local laws and executive orders regarding employment. Contractor and Contractor's personnel will comply with applicable provisions of Title VII of the U.S. Civil Rights Act of 1964, as amended, Section 504 of the Federal Rehabilitation Act, the Americans with Disabilities Act (42 U.S.C. § 12101 et seq.), and applicable rules in performance under this Agreement.
- S.11 SALES/USE TAX, OTHER TAXES. Contractor is responsible for the payment of all taxes including federal, state, and local taxes related to or arising out of Contractor's services under this Agreement, including by way of illustration but not limitation, federal and state income tax, Social Security tax, unemployment insurance taxes, and any other taxes or business license fees as required. If any taxing authority should deem Contractor or Contractor employees an employee of the City or should otherwise claim the City is liable for the payment of taxes that are Contractor's responsibility under this Agreement, Contractor will indemnify the City for any tax liability, interest, and penalties imposed upon the City.

The City is exempt from paying state and local sales/use taxes and certain federal excise taxes and will furnish an exemption certificate upon request.

S.12 **AMOUNTS DUE THE CITY.** Contractor must be current and remain current in all obligations due to the City during the performance of services under the Agreement. Payments to Contractor may be offset by any delinquent amounts due the City or fees and charges owed to the City.

S.13 **PUBLIC RECORDS.** In addition to all other contract requirements as provided by law, the Contractor executing this Agreement agrees to comply with public records law.

IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS, Rosemarie Call, Phone: 727-444-7151 or Email: <u>Rosemarie.Call@myclearwater.com</u>, 600 Cleveland Street, Suite 600, Clearwater, FL 33755.

The Contractor agrees to comply with the following:

- a) Keep and maintain public records required by the City of Clearwater (hereinafter "public agency" in this section) to perform the service being provided by the contractor hereunder.
- b) Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided for in Chapter 119, Florida Statutes, as may be amended from time to time, or as otherwise provided by law.
- c) Ensure that the public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the contractor does not transfer the records to the public agency.
- d) Upon completion of the contract, transfer, at no cost, to the public agency all public records in possession of the contractor or keep and maintain public records required by the public agency to perform the service. If the contractor transfers all public records to the public agency upon completion of the contract, the contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the contractor keeps and maintains public records upon completion of the contract, the contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.
- e) A request to inspect or copy public records relating to a public agency's contract for services must be made directly to the public agency. If the public agency does not possess the requested records, the public agency shall immediately notify the contractor of the request and the contractor must provide the records to the public agency or allow the records to be inspected or copied within a reasonable time.
- f) The contractor hereby acknowledges and agrees that if the contractor does not comply with the public agency's request for records, the public agency shall enforce the contract provisions in accordance with the contract.
- g) A contractor who fails to provide the public records to the public agency within a reasonable time may be subject to penalties under Section 119.10, Florida Statutes.
- If a civil action is filed against a contractor to compel production of public records relating to a public agency's contract for services, the court shall assess and award against the contractor the reasonable costs of enforcement, including reasonable attorney fees, if:

1. The court determines that the contractor unlawfully refused to comply with the public records request within a reasonable time; and

2. At least eight (8) business days before filing the action, the plaintiff provided written notice of the public records request, including a statement that the contractor has not complied with the request, to the public agency and to the contractor.

- i) A notice complies with subparagraph (h)2. if it is sent to the public agency's custodian of public records and to the contractor at the contractor's address listed on its contract with the public agency or to the contractor's registered agent. Such notices must be sent by common carrier delivery service or by registered, Global Express Guaranteed, or certified mail, with postage or shipping paid by the sender and with evidence of delivery, which may be in an electronic format.
- A Contractor who complies with a public records request within eight (8) business days after the notice is sent is not liable for the reasonable costs of enforcement.
- S.14 AUDITS AND RECORDS. Contractor must preserve the records related to this Agreement for five (5) years after completion of the Agreement. The City or its authorized agent reserves the right to inspect any records related to the performance of work specified herein. In addition, the City may inspect any and all payroll, billing or other relevant records kept by Contractor in relation to the Agreement. Contractor will permit such inspections and audits during normal business hours and upon reasonable notice by the City. The audit of records may occur at Contractor's place of business or at City offices, as determined by the City.
- S.15 **BACKGROUND CHECK.** The City may conduct criminal, driver history, and all other requested background checks of Contractor personnel who would perform services under the Agreement or who will have access to the City's information, data, or facilities in accordance with the City's current background check policies. Any officer, employee, or agent that fails the background check must be replaced immediately for any reasonable cause not prohibited by law.
- S.16 SECURITY CLEARANCE AND REMOVAL OF CONTRACTOR PERSONNEL. The City will have final authority, based on security reasons: (i) to determine when security clearance of Contractor personnel is required; (ii) to determine the nature of the security clearance, up to and including fingerprinting Contractor personnel; and (iii) to determine whether or not any individual or entity may provide services under this Agreement. If the City objects to any Contractor personnel for any reasonable cause not prohibited by law, then Contractor will, upon notice from the City, remove any such individual from performance of services under this Agreement.
- S.17 DEFAULT.
  - a. A party will be in default if that party: (i) is or becomes insolvent or is a party to any voluntary bankruptcy or receivership proceeding, makes an assignment for a creditor, or there is any similar action that affects Contractor's capability to perform under the Agreement; (ii) is the subject of a petition for involuntary bankruptcy not removed within sixty (60) calendar days; (iii) conducts business in an unethical manner or in an illegal manner; or (iv) fails to carry out any term, promise, or condition of the Agreement.
  - b. Contractor will be in default of this Agreement if Contractor is debarred or suspended in accordance with the Clearwater Code of Ordinances Section 2.565 or if Contractor is debarred or suspended by another governmental entity.
  - c. Notice and Opportunity to Cure. In the event a party is in default then the other party may, at its option and at any time, provide written notice to the defaulting party of the default. The defaulting party will have thirty (30) days from receipt of the notice to cure the default; the thirty (30) day cure period may be extended by mutual agreement of the parties, but no cure period may exceed ninety (90) days. A default notice will be deemed to be sufficient if it is reasonably calculated to provide notice of the nature and extent of such default. Failure of the non-defaulting party to provide notice of the default does not waive any rights under the Agreement.
  - d. Anticipatory Repudiation. Whenever the City in good faith has reason to question Contractor's intent or ability to perform, the City may demand that Contractor give a written

assurance of its intent and ability to perform. In the event that the demand is made and no written assurance is given within five (5) calendar days, the City may treat this failure as an anticipatory repudiation of the Agreement.

- S.18 **REMEDIES.** The remedies set forth in this Agreement are not exclusive. Election of one remedy will not preclude the use of other remedies. In the event of default:
  - a. The non-defaulting party may terminate the Agreement, and the termination will be effective immediately or at such other date as specified by the terminating party.
  - b. The City may purchase the services required under the Agreement from the open market, complete required work itself, or have it completed at the expense of Contractor. If the cost of obtaining substitute services exceeds the contract price, the City may recover the excess cost by: (i) requiring immediate reimbursement to the City; (ii) deduction from an unpaid balance due to Contractor; (iii) collection against the proposal and/or performance security, if any; (iv) collection against liquidated damages (if applicable); or (v) a combination of the aforementioned remedies or other remedies as provided by law. Costs includes any and all, fees, and expenses incurred in obtaining substitute services and expended in obtaining reimbursement, including, but not limited to, administrative expenses, attorneys' fees, and costs.
  - c. The non-defaulting party will have all other rights granted under this Agreement and all rights at law or in equity that may be available to it.
  - d. Neither party will be liable for incidental, special, or consequential damages.
- S.19 **CONTINUATION DURING DISPUTES.** Contractor agrees that during any dispute between the parties, Contractor will continue to perform its obligations until the dispute is settled, instructed to cease performance by the City, enjoined or prohibited by judicial action, or otherwise required or obligated to cease performance by other provisions in this Agreement.
- S.20 **TERMINATION FOR CONVENIENCE.** The City reserves the right to terminate this Agreement at its convenience, in part or in whole, upon thirty (30) calendar days' written notice.
- S.21 **TERMINATION FOR CONFLICT OF INTEREST.** The City may cancel this Agreement after its execution, without penalty or further obligation, if any person significantly involved in initiating, securing, drafting, or creating the Agreement for the City becomes an employee or agent of Contractor.
- S.22 **TERMINATION FOR NON-APPROPRIATION AND MODIFICATION FOR BUDGETARY CONSTRAINT.** The City is a governmental agency which relies upon the appropriation of funds by its governing body to satisfy its obligations. If the City reasonably determines, in its sole discretion, that it does not have funds to meet its obligations under this Agreement, the City will have the right to terminate the Agreement without penalty on the last day of the fiscal period for which funds were legally available. In the event of such termination, the City agrees to provide written notice of its intent to terminate thirty (30) calendar days prior to the stated termination date.
- S.23 **PAYMENT TO CONTRACTOR UPON TERMINATION.** Upon termination of this Agreement, Contractor will be entitled only to payment for those services performed up to the date of termination, and any authorized expenses already incurred up to such date of termination. The City will make final payment within thirty (30) calendar days after the City has both completed its appraisal of the materials and services provided and received Contractor's properly prepared final invoice.
- S.24 **NON-WAIVER OF RIGHTS.** There will be no waiver of any provision of this Agreement unless approved in writing and signed by the waiving party. Failure or delay to exercise any rights or remedies provided herein or by law or in equity, or the acceptance of, or payment for, any services hereunder, will not release the other party of any of the warranties or other obligations of the Agreement and will not be deemed a waiver of any such rights or remedies.
- S.25 INDEMNIFICATION/LIABILITY.

- a. To the fullest extent permitted by law, Contractor agrees to defend, indemnify, and hold the City, its officers, agents, and employees, harmless from and against any and all liabilities, demands, claims, suits, losses, damages, causes of action, fines or judgments, including costs, attorneys', witnesses', and expert witnesses' fees, and expenses incident thereto, relating to, arising out of, or resulting from: (i) the services provided by Contractor personnel under this Agreement; (ii) any negligent acts, errors, mistakes or omissions by Contractor or Contractor personnel; and (iii) Contractor or Contractor personnel's failure to comply with or fulfill the obligations established by this Agreement. If applicable, this paragraph shall be construed in harmony with F. S. § 725.06.
- b. Contractor will update the City during the course of the litigation to timely notify the City of any issues that may involve the independent negligence of the City that is not covered by this indemnification.
- c. The City assumes no liability for actions of Contractor and will not indemnify or hold Contractor or any third party harmless for claims based on this Agreement or use of Contractor-provided supplies or services.
- d. Nothing contained herein in intended to serve as a waiver by the City of its sovereign immunity, to extend the liability of the City beyond the limits set forth in Section 768.28, Florida Statutes, or be construed as consent by the City to be sued by third parties.
- S.26 WARRANTY. Contractor warrants that the services and materials will conform to the requirements of the Agreement. Additionally, Contractor warrants that all services will be performed in a good, workman-like, and professional manner. The City's acceptance of service or materials provided by Contractor will not relieve Contractor from its obligations under this warranty. If any materials or services are of a substandard or unsatisfactory manner as determined by the City, Contractor, at no additional charge to the City, will provide materials or redo such services until in accordance with this Agreement and to the City's reasonable satisfaction. Unless otherwise agreed, Contractor warrants that materials will be new, unused, of most current manufacture and not discontinued, will be free of defects in materials and workmanship, will be provided in accordance with manufacturer's standard warranty for at least one (1) year unless otherwise specified, and will perform in accordance with manufacturer's published specifications. If applicable, this paragraph shall be construed in harmony with F. S. § 725.06.
- S.27 **CITY'S RIGHT TO RECOVER AGAINST THIRD PARTIES.** Contractor will do nothing to prejudice the City's right to recover against third parties for any loss, destruction, or damage to City property, and will at the City's request and expense, furnish to the City reasonable assistance and cooperation, including assistance in the prosecution or defense of suit and the execution of instruments of assignment in favor of the City in obtaining recovery.
- S.28 **NO GUARANTEE OF WORK.** Contractor acknowledges and agrees that it is not entitled to deliver any specific amount of materials or services or any materials or services at all under this Agreement and acknowledges and agrees that the materials or services will be requested by the City on an as needed basis at the sole discretion of the City. Any document referencing quantities or performance frequencies represent the City's best estimate of current requirements, but will not bind the City to purchase, accept, or pay for materials or services which exceed its actual needs.
- S.29 **OWNERSHIP.** All deliverables, services, and information provided by Contractor or the City pursuant to this Agreement (whether electronically or manually generated) including without limitation, reports, test plans, and survey results, graphics, and technical tables, originally prepared in the performance of this Agreement, are the property of the City and will not be used or released by Contractor or any other person except with prior written permission by the City.
- S.30 **USE OF NAME.** Contractor will not use the name of the City of Clearwater in any advertising or publicity without obtaining the prior written consent of the City.
- S.31 **FOB DESTINATION FREIGHT PREPAID AND ALLOWED.** All deliveries will be FOB destination freight prepaid and allowed unless otherwise agreed.

- S.32 **RISK OF LOSS.** Contractor agrees to bear all risks of loss, injury, or destruction of goods or equipment incidental to providing these services and such loss, injury, or destruction will not release Contractor from any obligation hereunder.
- S.33 **SAFEGUARDING CITY PROPERTY.** Contractor will be responsible for any damage to City real property or damage or loss of City personal property when such property is the responsibility of or in the custody of Contractor or its employees.
- S.34 **WARRANTY OF RIGHTS.** Contractor warrants it has title to, or the right to allow the City to use, the materials and services being provided and that the City may use same without suit, trouble, or hindrance from Contractor or third parties.
- PROPRIETARY RIGHTS INDEMNIFICATION. Without limiting the foregoing, Contractor will S.35 without limitation, at its expense defend the City against all claims asserted by any person that anything provided by Contractor infringes a patent, copyright, trade secret, or other intellectual property right and must, without limitation, pay the costs, damages and attorneys' fees awarded against the City in any such action, or pay any settlement of such action or claim. Each party agrees to notify the other promptly of any matters to which this provision may apply and to cooperate with each other in connection with such defense or settlement. If a preliminary or final judgment is obtained against the City's use or operation of the items provided by Contractor hereunder or any part thereof by reason of any alleged infringement. Contractor will, at its expense and without limitation, either: (a) modify the item so that it becomes non-infringing; (b) procure for the City the right to continue to use the item; (c) substitute for the infringing item other item(s) having at least equivalent capability; or (d) refund to the City an amount equal to the price paid, less reasonable usage, from the time of installation acceptance through cessation of use, which amount will be calculated on a useful life not less than five (5) years, plus any additional costs the City may incur to acquire substitute supplies or services. Nothing contained herein in intended to serve as a waiver by the City of its sovereign immunity, to extend the liability of the City beyond the limits set forth in Section 768.28, Florida Statutes, or be construed as consent by the City to be sued by third parties.
- S.36 **CONTRACT ADMINISTRATION.** This Agreement will be administered by the Purchasing Administrator and/or an authorized representative from the using department. All questions regarding this Agreement will be referred to the administrator for resolution. Supplements may be written to this Agreement for the addition or deletion of services. Payment will be negotiated and determined by the contract administrator(s).
- S.37 FORCE MAJEURE. Failure by either party to perform its duties and obligations will be excused by unforeseeable circumstances beyond its reasonable control, including acts of nature, acts of the public enemy, riots, fire, explosion, legislation, and governmental regulation. The party whose performance is so affected will within five (5) calendar days of the unforeseeable circumstance notify the other party of all pertinent facts and identify the force majeure event. The party whose performance is so affected must also take all reasonable steps, promptly and diligently, to prevent such causes if it is feasible to do so, or to minimize or eliminate the effect thereof. The delivery or performance date will be extended for a period equal to the time lost by reason of delay, plus such additional time as may be reasonably necessary to overcome the effect of the delay, provided however, under no circumstances will delays caused by a force majeure extend beyond one hundred-twenty (120) calendar days from the scheduled delivery or completion date of a task unless agreed upon by the parties.
- S.38 **COOPERATIVE USE OF CONTRACT.** This Agreement may be extended for use by other municipalities, counties, school districts, and government agencies with the approval of Contractor. Any such usage by other entities must be in accordance with the statutes, codes, ordinances, charter and/or procurement rules and regulations of the respective government agency. Orders placed by other agencies and payment thereof will be the sole responsibility of that agency. The City is not responsible for any disputes arising out of transactions made by others.

- S.39 **FUEL CHARGES AND PRICE INCREASES.** No fuel surcharges will be accepted. No price increases will be accepted without proper request by Contractor and response by the City's Procurement Division.
- S.40 NOTICES. All notices to be given pursuant to this Agreement must be delivered to the parties at their respective addresses. Notices may be (i) personally delivered; (ii) sent via certified or registered mail, postage prepaid; (iii) sent via electronic mail; (iv) sent via overnight courier; or (v) sent via facsimile. If provided by personal delivery, receipt will be deemed effective upon delivery. If sent via certified or registered mail, receipt will be deemed effective three (3) calendar days after being deposited in the United States mail. If sent via electronic mail, overnight courier, or facsimile, receipt will be deemed effective two (2) calendar days after the sending thereof.
- S.41 **GOVERNING LAW, VENUE.** This Agreement is governed by the laws of the State of Florida. The exclusive venue selected for any proceeding or suit in law or equity arising from or incident to this Agreement will be Pinellas County, Florida.
- S.42 **INTEGRATION CLAUSE.** This Agreement, including all attachments and exhibits hereto, supersede all prior oral or written agreements, if any, between the parties and constitutes the entire agreement between the parties with respect to the work to be performed.
- S.43 **PROVISIONS REQUIRED BY LAW.** Any provision required by law to be in this Agreement is a part of this Agreement as if fully stated in it.
- S.44 **SEVERABILITY.** If any provision of this Agreement is declared void or unenforceable, such provision will be severed from this Agreement, which will otherwise remain in full force and effect. The parties will negotiate diligently in good faith for such amendment(s) of this Agreement as may be necessary to achieve the original intent of this Agreement, notwithstanding such invalidity or unenforceability.
- S.45 **SURVIVING PROVISIONS.** Notwithstanding any completion, termination, or other expiration of this Agreement, all provisions which, by the terms of reasonable interpretation thereof, set forth rights and obligations that extend beyond completion, termination, or other expiration of this Agreement, will survive and remain in full force and effect. Except as specifically provided in this Agreement, completion, termination, or other expiration of this Agreement, will not release any party from any liability or obligation arising prior to the date of termination.

1. INTRODUCTION. The City of Clearwater (City) is a coastal community on Florida's West Coast and the third-largest city in the Tampa Bay area with a population of approximately 118,904 residents. Clearwater Beach, a renowned international destination in Pinellas County, attracts millions of tourists annually and most recently received the prestigious TripAdvisor Traveler's Choice Award for 2024. It consistently ranks among the top vacation spots in both national and international publications, offering year-round attractions such as pristine "sugar sand" beaches, diverse dining options, and venues like the Philadelphia Phillies Spring Training and Clearwater Threshers Minor League Baseball. The acclaimed Clearwater Marine Aquarium, nationally recognized for its innovative work in marine rescue, rehabilitation, and release, remains a major draw for visitors.

The City of Clearwater is committed to advancing sustainability through eco-friendly initiatives that enhance our economy, safeguard our environment, and fortify our community.

- 2. PURPOSE AND INTENT. The City of Clearwater (City) seeks a Vendor(s) who can provide service in an efficient and consistent manner for the design, production, and/or manufacturing of an array of products in accordance with this Request for Proposal (RFP), which best serves our need while minimizing cost. The City expects to retain Vendor(s) that can meet the challenges of a dynamic City capable of providing reliable and expedient response times to meet project deadlines, staff requests, as well as provide outstanding service delivery. In addition, the awarded Vendors(s) shall be able to provide technical assistance and maintain industry best practices throughout the Contract.
- 3. **SCOPE OF SERVICES.** The awarded Vendor(s) shall furnish all materials, accessories, designing (if requested), tools, equipment, incidentals, supervision, and potential removal/installation of multiple types and sizes of signage, banners, decals, wraps (non-vehicle), magnets and other related materials throughout the City as described in these specifications.

# 4. EXAMPLE MATERIALS TECHNICAL SPECFICATIONS.

#### a. Decals/Stickers/Clings

#### Size: 1" up to 75"

#### Materials:

- Permanent PVC Greyback PSA vinyl and/or 30.00 pt Lotack White vinyl and/or 3M 180c Controltac and/or PSA-3MIJI80CV3 and/or 3M IJ40C UV Gel Vinyl and/or 20mil aluminum grip gloss floor decal and/or PVC Static cling film
- Laminates:

Polycarb 5 mil Lamex and/or 3M 8519 Luster and/or 3M 8508 Gloss UV

- Finishing: Die cut or routing
- Removal/Installation: on occasion
- b. Wraps (non-vehicle)
  - Size: 4" up to 180"
  - > Materials:
    - 3M 180c Controltac
    - and/or Dennison 1105 Professional Vinyl
    - and/or Avery 1105 EZ RS
    - Laminates: UV Laminate

# DETAILED SPECIFICATIONS

- Finishing: Die cut
- Removal/Installation: on occasion
- c. Banners
  - Size: 12" up to 500"
  - Materials:
    - 13oz poly scrim vinyl
    - and/or 18oz poly scrim vinyl
    - and/or 8oz mesh weave
      - and/or Polyester knit or poly blend fabric
    - and/or Mounting or hanging hardware

### Finishing:

- and/or Stitched edges
- and/or Wind slits
- and/or Pole pockets
- and/or Gromets
- Removal/Installation: on occasion

### d. Signs

- Size: 6" up to 80"
- Materials:
  - Aluminum 040 and/or Aluminum Composite Brushed Face and/or Paper faced foam board and/or Gator board (1/8 to ¾ thickness) and/or Coroplast and/or Styrene (030 to 040) and/or 7mil backlit film
    - and/or Acrylic

# Finishing:

- UV coating
  - and/or Anti-Graffiti coating
  - and/or Mounting holes drilled
- and/or Die cutting
- and/or Rounding on corners option
- and/or Metal H stakes for yard signs
- and/or Plastic A-frames

# e. Magnets

- Size: 2" up to 12"
- Materials: 20mil or 30mil magnetic backed vinyl
- Finishing: Die cut

# f. Large Format Posters and Photo Prints

- Size: 36" up to 60"
- Materials:
  - Avery 2611
    - and/or Standard Paper 20# or higher and/or Photo paper

- g. Lanyard Badges/Credentials
  - Size: 3" up to 6"
  - Materials: Styrene 030

Finishing: Die cut with rounded corners and hole punch

- 5. COST PROPOSAL. The Vendor shall furnish a list or catalog discount of proposed prices for all services and materials to be used during the term of the contract based off the example items provided under 4. EXAMPLE MATERIALS TECHNICAL SPECIFICATIONS, pages 16-17. The list of proposed prices shall be structured to allow for the calculation of unit cost analysis. The prices included herein are to be firm through each contract term, unless otherwise noted by the Vendor and approved by the City.
- 6. **ARTWORK.** All artwork shall be provided by the City. Packaged Adobe InDesign files, vector Adobe Illustrator/EPS files, or press-quality PDF files can be provided for each order. Any and all artwork developed (all or in part), by either the Vendor or the City for items under this contract shall be the property of the City.
- 7. **COLOR PROOF.** A PDF color proof, sent by email, shall be required for the City to approve before going into final production. Please acknowledge if you can provide PDF color proofs and specify any parameters or special conditions required to provide a color proof.
- 8. **SAMPLES.** Samples may be requested by the City prior to an award or at any time during the contract term. If requested, samples shall be provided within ten (10) days of request. Failure to provide samples prior to award of the contract will disqualify a bidder from consideration. Samples shall adhere to the following.
  - Samples shall be representative of the quality of products to be produced and shall meet all mandatory requirements as specified in the solicitation to be considered.
  - Samples shall be submitted at no additional cost to the City.
  - Samples shall not be returned to the Vendor by the City. Unsuccessful bidders may provide return postage if products are to be returned after an award has been made.
- 9. **EXAMPLES.** Provided on Exhibit A Print Examples, the City has provided general examples of signage, banners, decals, wraps, credentials that may be requested during the contract term. The examples provided are from the Public Communications department.
- 10. **DELIVERY/LEAD TIME.** Delivery shall be made to the designated location in accordance with each individual work order created. Standard lead times shall be used as estimates for each sign size and type. The Vendor shall be required to initiate work upon receiving the artwork and/or approval to proceed. The completion of finished materials shall be furnished at a time mutually agreed upon by the City and the Vendor(s).

# 11. PROCESS FOR ORDERING AND INVOCIING.

- a. GENERAL:
  - A quote shall be requested.
     All materials may be request
  - All materials may be requested by the City at their discretion.
  - Vendor(s) shall produce proofs for each job and obtain City approval of proof prior to fulfilling an order.

#### b. WORK ORDER PROCEDURES:

- Individual quotations shall be provided per project and shall include, but not be limited to:
  - Reference to City contract #58-24
  - An identifying work order or quotation number

- Itemized list of materials and/or services with detailed descriptions
- Price per item and a summary of the total cost for the work order
- Date of request, requestor's name, email, and phone number
- Shipping or delivery location and contact person
- Proof for review and approval
- It is the responsibility of the Vendor(s) to obtain approval for the project proof from the Public Communications department, either online or by email, for each project.
- Work should only be performed after receiving written approval of the project proof and the corresponding itemized quotation.
- Change orders must be mutually agreed upon by the Vendor and the City and require written approval from the City via email.
- c. TURN AROUND TIME:
  - The Vendor shall respond to requests for quote received from the City within three (3) business days from the date of receipt.
  - The turn-around time for projects that involve multiple specialized services will be mutually agreed upon by the Vendor and City.
- d. **INSPECTION AND APPROVAL:** The City reserves the right to reject poor quality work and will require the Vendor to reproduce any substandard work at no additional cost to the City. "Poor quality" work is defined by the City to include, but is not limited to, substandard materials, errors in angle or installation, or improper printing. The City will have sole discretion in determining whether the work is substandard.
- e. INVOICING: All invoices shall be itemized and contain the following:
  - Company Name and Address.
  - Invoice number and date.
  - Purchase order or contract number.
  - Description of services and pricing.
  - Payment may be delayed if information is insufficient. Invoice should contain adequate detail to allow to allow the City representative to understand all tasks that have been performed.
- 12. **SUSTAINABILITY.** In alignment with the City's Greenprint 2.0 plan, the City prefers to purchase goods that reflect its environmental values and commitment to sustainability. Whenever possible, the City aims to:
  - Foster sustainability by sourcing products that are recyclable, made from recycled materials, biodegradable, and contain fewer toxic and hazardous chemicals and additives.
  - Reduce source and solid waste.
  - Purchase goods produced in environmentally sound ways or through systems that minimize environmental pollutants.

The City encourages vendors to support these sustainability efforts and partner with us in expanding sustainable practices. Please include an outline of your sustainability efforts in your proposal.

#### 13. PERSONNEL REQUIREMENTS.

Vendor personnel shall wear company-issued identification or uniforms, use appropriate Personal Protective Equipment (PPE), adhere to all company and Occupational Safety and Health Act (OSHA) safety standards, and conduct themselves in a well-mannered, orderly fashion while working on behalf of the City.

The Vendor shall provide competent and capable employees with appropriate supervision for the work. All personnel must be skilled in their respective fields; unskilled laborers are not permitted to perform any work for the City.

- 14. **WARRANTY/CORRECTION OF WORK**. The warranties listed below are in addition to, and do not limit, any other rights the City may have under the contract.
  - Vendor shall provide the City with documentation of the manufacturers' warranties for all products supplied as part of the work.
  - All fastening devices and adhesives must be durable, suitable for long-term use in exposed exterior locations, vandal-resistant, vibration-resistant, tamper-resistant, and corrosionresistant. These fastening devices and adhesives must be warranted for permanent performance.
  - Vendor shall warrant to the City in writing that all materials and equipment furnished under the contract will be of high quality and new, unless otherwise required or permitted in writing by the City. The work must conform to the specified requirements and be free of defects not inherent in the quality required or permitted in writing by the City. Non-conforming work, including unauthorized substitutions, may be considered defective. If required by the City, the Vendor shall provide satisfactory evidence of the kind and quality of materials and equipment.
  - Vendor shall also warrant in writing that all paint finishes, silkscreen inks, digitally printed graphics, and protective clearcoat finishes furnished under the contract will be of high quality, free of defects in appearance or application, and will not exhibit excessive fading, nonuniformity of color, yellowing, cracking, peeling, or other failures due to defects in materials or workmanship for at least five (5) years from the time of final inspection and approval by the City.
  - Vendor shall warrant in writing that all graphics furnished under the contract will not crack, craze, warp, delaminate, chip, peel, develop excessive fading, non-uniformity of color, or otherwise fail due to defects in materials or workmanship for at least five (5) years from the time of final inspection and approval by the City.
  - Vendor shall further warrant in writing that all work furnished under the contract will be of high quality and free from any defects in workmanship, fabrication, and installation for at least five (5) years from the time of final inspection and approval by the City. If any work is found to be defective or not in accordance with the contract requirements within this period, it must be corrected promptly upon receipt of written notice from the City, unless the Vendor has previously received written acceptance of such conditions. Corrections shall be completed at no additional cost to the City and at a time convenient to, and mutually agreed upon with, the City.
  - Vendor shall remove and properly dispose of, at no additional cost to the City, any portions of the work that are defective or not in accordance with the contract requirements and that are neither corrected by the Vendor nor accepted by the City.
  - If the Vendor does not proceed with the correction of work within a reasonable time as agreed upon in writing with the City, the City may have the work corrected by an alternate vendor. The cost of these corrections may be deducted from the payments due to the Vendor
- 15. **VENDOR FACILITY.** Prior to contract award and at any time during the contract period, bidders/awarded Vendors may be required to demonstrate that they have the necessary facilities, equipment, and capability to perform the specified work satisfactorily and within the designated time frame.

Awarded Vendors must maintain a local office in the Tampa Bay area with a competent company representative available during normal working hours, Monday through Friday, 8:00 a.m. to 5:00 p.m. This representative must be authorized to discuss contract-related matters with the City and facilitate order placement and delivery.

16. **ADDITIONAL SERVICES AND CHANGES IN SCOPE OF WORK.** The City may require additional items or services of a similar nature that are not specifically listed in the solicitation. The Vendor agrees to provide such items or services and shall offer prices based on the same or similar formula or methods used in establishing the prices in their proposal. If the prices offered are not acceptable to the City, and the situation cannot be resolved to the City's satisfaction, the City reserves the right to procure those items or services from other vendors.

The City reserves the right to make changes to the scope of work as deemed necessary at any time during the term of the contract. These changes may include, but are not limited to:

- Deletion or alteration of any portion of the work
- Changes in design or specifications
- Addition of new work

Any changes to the scope of work must be mutually agreed upon by both the City and the Vendor(s). Work performed by the Vendor that has not been approved by the City will not be reimbursed.

- 17. EXPERIENCE AND REFERENCES. Respondents are requested to detail their experience and qualifications for similar services under TAB 2 Demonstrated Experience and Qualifications. Under TAB 6 References, they must provide at least three (3) references, preferably from other public entities in the State of Florida, for whom they have provided similar services within the past three (3) years. These references should be accompanied by sample artwork, including information on the materials used.
- 18. **INSURANCE REQUIREMENTS.** The Vendor shall, at its own cost and expense, acquire and maintain (and cause any subcontractors, representatives or agents to acquire and maintain) during the term with the City, sufficient insurance to adequately protect the respective interest of the parties. Coverage shall be obtained with a carrier having an AM Best Rating of A-VII or better. In addition, the City has the right to review the Contractor's deductible or self-insured retention and to require that it be reduced or eliminated.

Specifically the Vendor must carry the following minimum types and amounts of insurance on an occurrence basis or in the case of coverage that cannot be obtained on an occurrence basis, then coverage can be obtained on a claims-made basis with a minimum three (3) year tail following the termination or expiration of this Agreement:

- a. **Commercial General Liability Insurance** coverage, including but not limited to, premises operations, products/completed operations, products liability, contractual liability, advertising injury, personal injury, death, and property damage in the minimum amount of \$1,000,000 (one million dollars) per occurrence and \$2,000,000 (two million dollars) general aggregate.
- b. Commercial Automobile Liability Insurance coverage for any owned, non-owned, hired or borrowed automobile is required in the minimum amount of \$1,000,000 (one million dollars) combined single limit.
- c. Unless waived by the State of Florida and proof of waiver is provided to the City, statutory Workers' Compensation Insurance coverage in accordance with the laws of the State of Florida, and Employer's Liability Insurance in the minimum amount of \$1,000,000 (one million dollars) each employee each accident, \$1,000,000 (one million dollars) each employee by disease, and \$1,000,000 (one million dollars) disease policy limit. Coverage should include Voluntary Compensation, Jones Act, and U.S. Longshoremen's and Harbor Worker's Act

coverage where applicable. Coverage must be applicable to employees, contractors, subcontractors, and volunteers, if any.

**WAIVER OF SUBROGATION** – With regard to any policy of insurance that would pay third party losses, Firm hereby grants City a waiver of any right to subrogation which any insurer of Firm may acquire against the City by virtue of the payment of any loss under such insurance. Firm agrees to obtain any endorsement that may be necessary to affect such waiver, but this provision shall apply to such policies regardless.

The above insurance limits may be achieved by a combination of primary and umbrella/excess liability policies.

#### Other Insurance Provisions.

a. Prior to the execution of this Agreement, and then annually upon the anniversary date(s) of the insurance policy's renewal date(s) for as long as this Agreement remains in effect, the Vendor will furnish the City with a Certificate of Insurance(s) (using appropriate ACORD certificate, SIGNED by the Issuer, and with applicable endorsements) evidencing all of the coverage set forth above and <u>naming the City as an "Additional Insured</u>" on the Commercial General Liability Insurance and the Commercial Automobile Liability Insurance. In addition, when requested in writing from the City, Vendor will provide the City with certified copies of all applicable policies. The address where such certificates and certified policies shall be sent or delivered is as follows:

City of Clearwater Attn: Procurement Division, RFP #58-24 P.O. Box 4748 Clearwater, FL 33758-4748

- b. Vendor shall provide thirty (30) days written notice of any cancellation, non-renewal, termination, material change or reduction in coverage.
- c. Vendor's insurance as outlined above shall be primary and non-contributory coverage for Vendor's negligence.
- d. Vendor reserves the right to appoint legal counsel to provide for the Vendor's defense, for any and all claims that may arise related to Agreement, work performed under this Agreement, or to Vendor's design, equipment, or service. Vendor agrees that the City shall not be liable to reimburse Vendor for any legal fees or costs as a result of Vendor providing its defense as contemplated herein.

The stipulated limits of coverage above shall not be construed as a limitation of any potential liability to the City, and City's failure to request evidence of this insurance shall not be construed as a waiver of Vendor's (or any contractors', subcontractors', representatives' or agents') obligation to provide the insurance coverage specified.

1. **ANTICIPATED BEGINNING AND END DATE OF INITIAL TERM.** October 2024 through September 2025.

If the commencement of performance is delayed because the City does not execute the contract on the start date, the City may adjust the start date, end date and milestones to reflect the delayed execution.

- 2. **EXTENSION.** The City reserves the right to extend the term of this contract, provided however, that the City shall give written notice of its intentions to extend this contract no later than thirty (30) days prior to the expiration date of the contract.
- 3. **RENEWAL.** At the end of the initial term of this contract, the City may initiate renewal(s) as provided herein. The decision to renew a contract rest solely with the City. The City will give written notice of its intention to renew the contract no later than thirty (30) days prior to the expiration.

Two (2), one (1) year renewal are possible at the City's option.

- 4. **PRICES.** All pricing shall be firm for the initial term of one (1) year except where otherwise provided by the specifications, and include all transportation, insurance and warranty costs. The City shall not be invoiced at prices higher than those stated in any contract resulting from this proposal.
  - a. The Contractor certifies that the prices offered are no higher than the lowest price the Contractor charges other buyers for similar quantities under similar conditions. The Contractor further agrees that any reductions in the price of the goods or services covered by this proposal and occurring after award will apply to the undelivered balance. The Contractor shall promptly notify the City of such price reductions.
  - b. During the sixty (60) day period prior to the renewal anniversary of the contract effective date, the Contractor may submit a written request that the City increase the prices in an amount for no more than the twelve month change in the <u>Consumer Price Index for All</u> <u>Urban Consumers</u> (CPI-U), US City Average, All Items, Not Seasonally Adjusted as published by the U.S. Department of Labor, Bureau of Labor Statistics (<u>http://www.bls.gov/cpi/home.htm</u>). The City shall review the request for adjustment and respond in writing; such response and approval shall not be unreasonably withheld.
  - *c.* At the end of the initial term, pricing may be adjusted for amounts other than inflation based on mutual agreement of the parties after review of appropriate documentation. Renewal prices shall be firm for the one (1) year renewal term.
  - d. No fuel surcharges will be accepted.

1. **PROPOSAL SUBMISSION**. It is recommended that responses are submitted electronically through our bids website at <a href="https://www.myclearwater.com/business/rfp">https://www.myclearwater.com/business/rfp</a>.

For responses mailed and/or hand-delivered, firm must submit one (1) <u>signed original</u> (identified as ORIGINAL) response, three (3) copies of the response and one (1) copy in an electronic format, on a disc or thumb drive, in a sealed container using the label provided at the end of this solicitation.

NOTE: If submitting proposals electronically, copies are not required.

2. PROPOSAL FORMAT (the following should be included and referenced with index tabs) <u>NOTE: Every proposal received by the City will be considered a public record pursuant to</u> <u>Chapter 119, Florida Statutes. Any response marked confidential may be deemed non-</u> <u>responsive to this RFP.</u>

Table of Contents: Identify contents by tab and page number

- **TAB 1 Letter of Transmittal.** A brief letter of transmittal should be submitted that includes the following information:
  - 1. The respondent's understanding of the work to be performed.
  - 2. A positive commitment to perform the service within the time period specified.
  - 3. The names of key persons, representatives, project managers who will be the main contacts for the City regarding this project.
- **TAB 2 Demonstrated Experience and Qualifications.** Respondents should provide the following information:
  - a. A statement of qualifications, abilities, experience, and expertise in providing the requested services as described under the RFP highlighting the experience and qualifications that distinguish your company from competitors.
  - b. Other current contractual obligations defining the Respondents capability to undertake and successfully fulfill the obligations proposed.
  - c. Key staff proposed for the duration of this contract to include relevant details on key staff experience and qualifications.
- TAB 3 Project Approach, Materials and Location of Facility. Respondents shall provide detailed narrative statements describing their approach to performing the Scope of Services outlined in this RFP.
  - a. Specify the types of materials offered, including options for sustainable or environmentally friendly materials.
  - b. Detail capability to provide PDF color proofs and outline any specific parameters or conditions for providing a color proof, as described under section 7. COLOR PROOF, page 18 of the solicitation.
  - c. Provide address to the respondent's facility and confirm whether the facility meets the requirements outlined in section 16. VENDOR FACILITY, pages 20-21 of the solicitation.
  - d. Specify if the turn around time as listed under 11. PROCESS FOR ORDERING AND INVOICING, c. TURN AROUND TIME, page 19 of the solicitation can be met.

TAB 4 - Cost Proposal. The cost portion should include but not be limited to the following:

- a. A list or catalog of proposed prices for all services and materials, based on the examples provided in section 4. EXAMPLE MATERIALS TECHNICAL SPECIFICATIONS, pages 16-17 of the solicitation.
- b. Pricing for removal/installation services.
- c. Pricing for any additional services/materials offered.
- d. Information on any applicable volume discounts.

**TAB 5 – Warranty Information.** Warranty information shall include warranty of materials and labor as outlined in 14. WARRANTY/CORRECTION OF WORK, page 20 of the solicitation.

- **TAB 6 References**: A minimum of three (3) references with samples, preferably from other public entities in the State of Florida, for which similar services have been provided, within the past three (3) years, are required.
  - a. Each reference shall include the name of the entity, date of services, description of services, address, contact person, telephone number, and email address.
  - b. References must be accompanied by sample artwork, including the types of materials used.

TAB 7 - Other Forms. The following forms should be completed and signed:

- 1. Exceptions/Additional Materials/Addenda form
- 2. Vendor Information form
- 3. Vendor Certification of Proposal form
- 4. Scrutinized Companies form(s) as required
- 5. E-Verify Eligibility form
- 6. W-9 Form. Include a current W-9 form (http://www.irs.gov/pub/irs-pdf/fw9.pdf)

# EXCEPTIONS / ADDITIONAL MATERIAL / ADDENDA

Proposers shall indicate any and all exceptions taken to the provisions or specifications in this solicitation document. Exceptions that surface elsewhere and that do not also appear under this section shall be considered invalid and void and of no contractual significance.

#### Exceptions (mark one):

\*\*Special Note – Any material exceptions taken to the City's Terms and Conditions may render a Proposal non-responsive.

X No exceptions

Exceptions taken (describe--attach additional pages if needed)

# Additional Materials submitted (mark one):

X No additional materials have been included with this proposal

Additional Materials attached (describe--attach additional pages if needed)

### Acknowledgement of addenda issued for this solicitation:

Prior to submitting a response to this solicitation, it is the vendor's responsibility to confirm if any addenda have been issued.

Addenda Number	Initial to acknowledge receipt	

Vendor Name_	AMI Graphics	Date:	9/5/2024

# VENDOR INFORMATION

.

Company Leg	al/Corporate	Name: AMI Grap	hics, Inc	
Doing Busines	ss As (if differ	ent than above):		
Address: 223	B Drake Hill F	₹d		
			Otata, N	New HampshireZip:03884
				Fax:
		Warnigraphics.c		Website: www.amigraphics.com
DUNS #79	99300930			
Remit to Addr	ess (if differer	nt than above):		Order from Address (if different from above):
Address: PO	Box 157 Ce	nter	_	Address:
City: Straffor	dState:	NH Zip: 03815	_	City:State:Zip:
		t this proposal:		(252) 620 2263
Name: Tim C				Fax: (352) 629-3263
Phone: (352)	) 320-3136			E-Mail Address: timc@amigraphics.com
Day-to-Day P	roject Contact	(if awarded):		
Name: Tim C	Corkhill			Fax: (352) 629-3263
Phone: (352)	) 320-3136			E-Mail Address: timc@amigraphics.com
Cei	rtified Small B	usiness		
Certifying /	Agency:			
Certified Minority, Woman or Disadvantaged Business Enterprise				
Certifying	Agency:			
Provide supporting documentation for your certification, if applicable.				
Citywide Sign	is, Banners ar	nd Misc Items	27	RFP #58-24

#### By signing and submitting this Bid/Proposal/Qualification/Response, the Vendor certifies that:

- a) It is under no legal prohibition on contracting with the City of Clearwater.
- b) It has read, understands, and is in compliance with the specifications, terms and conditions stated herein, as well as its attachments, and any referenced documents.
- c) It has no known, undisclosed conflicts of interest.
- d) The prices offered were independently developed without consultation or collusion with any of the other vendors or potential vendors or any other anti-competitive practices.
- e) No offer of gifts, payments or other consideration were made to any City employee, officer, elected official, or consultant who has or may have had a role in the procurement process for the commodities or services covered by this contract. The Vendor has not influenced or attempted to influence any City employee, officer, elected official, or consultant in connection with the award of this contract.
- f) It understands the City may copy all parts of this response, including without limitation any documents or materials copyrighted by the Vendor, for internal use in evaluating respondent's offer, or in response to a public records request under Florida's public records law (F.S. Chapter 119) or other applicable law, subpoena, or other judicial process; provided that the City agrees not to change or delete any copyright or proprietary notices.
- g) It hereby warrants to the City that the Vendor and its subcontractors will comply with, and are contractually obligated to comply with, all federal, state, and local laws, rules, regulations, and executive orders.
- h) It certifies that Vendor is not presently debarred, suspended, proposed for debarment, declared ineligible, voluntarily excluded, or disqualified from participation in this matter from any federal, state, or local agency.
- i) It will provide the commodities or services specified in compliance with all federal, state, and local laws, rules, regulations, and executive orders if awarded by the City.
- j) It is current in all obligations due to the City.
- k) It will accept all terms and conditions as set forth in this solicitation if awarded by the City.
- The signatory is an officer or duly authorized representative of the Vendor with full power and authority to submit binding offers and enter into contracts for the commodities or services as specified herein.

#### ACCEPTED AND AGREED TO:

Company Name: AMI Graphics, Inc. Signature Printed Name: Peter Wensberg

Title: President

Date: 9/5/2024

#### SCRUTINIZED COMPANIES AND BUSINESS OPERATIONS WITH CUBA AND SYRIA CERTIFICATION FORM IF YOUR BID/PROPOSAL IS \$1,000,000 OR MORE, THIS FORM MUST BE COMPLETED AND SUBMITTED WITH THE BID/PROPOSAL. FAILURE TO SUBMIT THIS FORM AS REQUIRED MAY DEEM YOUR SUBMITTAL NONRESPONSIVE.

The affiant, by virtue of the signature below, certifies that:

The vendor, company, individual, principal, subsidiary, affiliate, or owner is aware of the requirements of section 287.135, Florida Statutes, regarding companies on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or engaging in business operations in Cuba and Syria; and

The vendor, company, individual, principal, subsidiary, affiliate, or owner is eligible to participate in this 2 solicitation and is not listed on either the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Sector List, or engaged in business operations in Cuba and Svria: and

3. Business Operations means, for purposes specifically related to Cuba or Syria, engaging in commerce in any form in Cuba or Syria, including, but not limited to, acquiring, developing, maintaining, owning, selling, possessing, leasing or operating equipment, facilities, personnel, products, services, personal property, real property, military equipment, or any other apparatus of business or commerce; and

If awarded the Contract (or Agreement), the vendor, company, individual, principal, subsidiary, affiliate, 4. or owner will immediately notify the City of Clearwater in writing, no later than five (5) calendar days after any of its principals are placed on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Sector List, or engaged in business operations in Cuba and Syria.

	Authorized Signature
	Peter Wensberg Printed Name
	President Title
STATE OF New Hampshire	AMI Graphics, Inc Name of Entity/Corporation
COUNTY OF Strafford	
The foregoing instrument was acknowledged notarization on, this <u>4th</u> day of <u>September</u>	d before me by means of ☑ physical presence or □ online , 20 <sup>24</sup> , by Peter Wensberg
(name of person whose signature is being AMI Graphics, Inc produced (type)	notarized) as the <u>President</u> (title) of (name of corporation/entity), personally known <u>x</u> , or be of identification) as identification, and who did/did not take
an oath.	Beth C. Kubuzhi
	Notary Public Beth C. Kubiczki Printed Name
BETH C. K	UBICZKI, Notary Public Expires November 25, 2024

# SCRUTINIZED COMPANIES THAT BOYCOTT ISRAEL LIST CERTIFICATION FORM THIS FORM MUST BE COMPLETED AND SUBMITTED WITH THE BID/PROPOSAL. FAILURE TO SUBMIT THIS FORM AS REQUIRED MAY DEEM YOUR SUBMITTAL NONRESPONSIVE.

The affiant, by virtue of the signature below, certifies that:

- 1. The vendor, company, individual, principal, subsidiary, affiliate, or owner is aware of the requirements of section 287.135, Florida Statutes, regarding companies on the Scrutinized Companies that Boycott Israel List, or engaged in a boycott of Israel; and
- 2. The vendor, company, individual, principal, subsidiary, affiliate, or owner is eligible to participate in this solicitation and is not listed on the Scrutinized Companies that Boycott Israel List, or engaged in a boycott of Israel; and
- 3. "Boycott Israel" or "boycott of Israel" means refusing to deal, terminating business activities, or taking other actions to limit commercial relations with Israel, or persons or entities doing business in Israel or in Israeli-controlled territories, in a discriminatory manner. A statement by a company that it is participating in a boycott of Israel, or that it has initiated a boycott in response to a request for a boycott of Israel or in compliance with, or in furtherance of, calls for a boycott of Israel, may be considered as evidence that a company is participating in a boycott of Israel; and
- 4. If awarded the Contract (or Agreement), the vendor, company, individual, principal, subsidiary, affiliate, or owner will immediately notify the City of Clearwater in writing, no later than five (5) calendar days after any of its principals are placed on the Scrutinized Companies that Boycott Israel List, or engaged in a boycott of Israel.

	- Cee
	Authorized Signature
	Peter Wensberg
	Printed Name
	President
	Title
	AMI Graphics, Inc.
	Name of Entity/Corporation
STATE OF <u>New Hampshire</u>	
COUNTY OF Strafford	
The foregoing instrument was a	cknowledged before me by means of $oldsymbol{arDelta}$ physical presence or $\Box$ online
notarization on, this 4th day o	f September, 2024 , by Peter Wensberg
AMI Graphics, Inc.	ure is being notarized) as the President (title) of
produced	(name of corporation/entity), personally known X, or
an oath.	(type of identification) as identification, and who did/did not take
N	Beth C. Kubuczlui
A TO A DE	Notary Public
	Beth Č. Kubiczki
	Printed Name
	BETH C. KUBICZKI, Notary Public
My Commission Expires:	y Commission Expires November 25, 2024
NOTARY SEAL ABOVE	
CONTRACT OF ALL ADOVE	

#### VERIFICATION OF EMPLOYMENT ELIGIBILITY FORM

#### PER FLORIDA STATUTE 448.095, CONTRACTORS AND SUBCONTRACTORS MUST REGISTER WITH AND USE THE E-VERIFY SYSTEM TO VERIFY THE WORK AUTHORIZATION STATUS OF ALL NEWLY HIRED EMPLOYEES.

# THIS FORM MUST BE COMPLETED AND SUBMITTED WITH THE BID/PROPOSAL. FAILURE TO SUBMIT THIS FORM AS REQUIRED MAY DEEM YOUR SUBMITTAL NONRESPONSIVE.

The affiant, by virtue of the signature below, certifies that:

- 1. The Contractor and its Subcontractors are aware of the requirements of Florida Statute 448.095.
- 2. The Contractor and its Subcontractors are registered with and using the E-Verify system to verify the work authorization status of newly hired employees.
- 3. The Contractor will not enter into a contract with any Subcontractor unless each party to the contract registers with and uses the E-Verify system.
- 4. The Subcontractor will provide the Contractor with an affidavit stating that the Subcontractor does not employ, contract with, or subcontract with unauthorized alien.
- 5. The Contractor must maintain a copy of such affidavit.
- 6. The City may terminate this Contract on the good faith belief that the Contractor or its Subcontractors knowingly violated Florida Statutes 448.09(1) or 448.095(2)(c).
- 7. If this Contract is terminated pursuant to Florida Statute 448.095(2)(c), the Contractor may not be awarded a public contract for at least 1 year after the date on which this Contract was terminated.
- The Contractor is liable for any additional cost incurred by the City as a result of the termination of this Contract.

Chr	X
Authorized Signature Peter Wensberg	$\bigcirc$
Printed Name	
President	
Title	

AMI Graphics, Inc

Name of Entity/Corporation

STATE OF New Hampshire

#### COUNTY OF Strafford

WIN A Strain

The foregoing in	nstrument was acknowledged before me by means of 🛛 physical prese	nce or 🗆 online
notarization on,	this <u>4th</u> day of <u>September</u> , 20 24 , by	
Peter Wensberg	(name of person whose signature is being nota	rized) as the
President	(title) of AMI Graphics, Inc	(name of
	ty), personally known X, or produced	(type of
identification) as	s identification, and who did/did not take an oath.	
for the last	s identification, and who did/did not take an oath. Bett C. Kyuluczłu	
in this	Notary Public	
こっごうま	Beth C. Kubiczki	
1 2 2 2	BETH C. KUBICZKI, Notary Rubikame	
My-Commission	Expires: My Commission Expires November 25, 2024	
My Compission	ABOVE	
Service Strange		

## MAILING LABEL

CUT ALONG THE LINE AND AFFIX TO THE FRONT OF YOUR BID CONTAINER

# SEALED PROPOSAL

Submitted by:

Company Name:

Address:

City, State, Zip:

RFP #58-24, Citywide Signs, Banners and Misc Items Due Date: September 6, 2024, at 10:00 A.M.

City of Clearwater Attn: **Procurement Division** PO Box 4748 Clearwater FL 33758-4748

--- For Hand Deliveries, FEDEX, UPS or Other Courier Services ----

# SEALED PROPOSAL

---- For US Mail ----

Submitted by:

Company Name:

Address:

City, State, Zip:

RFP #58-24, Citywide Signs, Banners and Misc Items Due Date: September 6, 2024, at 10:00 A.M.

> City of Clearwater Attn: **Procurement Division** 100 S Myrtle Ave 3<sup>rd</sup> Fl Clearwater FL 33756-5520

----- For Hand Deliveries, FEDEX, UPS or Other Courier Services ------