



CONTRACT PRICING WORKSHEET
For Catalog & Price Sheet Type Purchases

Contract No.: **FL10-24A**

Date Prepared:

1/5/26

Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract. As needed, delivery updates will be provided as soon as possible.

Buying Agency:	City of Clearwater, FL	Contractor:	Routeware, Inc.
Contact Person:	Jacolby Washington	Prepared By:	Luke Gabriel
Phone:	727-444-8553	Phone:	503-906-8522
Fax:		Fax:	503-906-8544
Email:	jacolby.washington@mclearwater.com	Email:	lgabriel@routeware.com
Catalog / Price Sheet Name/Product Code	Routeware Standard Pricebook		
General Description of Product:			

A. Catalog / Price Sheet Items being purchased - Itemize Below - Attach Additional Sheet If Necessary

Quan	Description	Unit Pr	Total
53	Camera Controller (Camera Not Included)	\$ 499.00	\$ 26,447
53	Camera Power Kit	\$ 40.00	\$ 2,120
206	Standard HD Camera for Camera Controller with Cable	\$ 95.00	\$ 19,570
4	Monitor for Camera Controller	\$ 42.00	\$ 168
53	Video Service Hardware	\$ 205.00	\$ 10,865
53	Vehicle Installation	\$ 380.00	\$ 20,140
53	Camera System Installation	\$ 380.00	\$ 20,140
153	Additional Camera Installation	\$ 190.00	\$ 29,070
85	SmartCity Professional Services	\$ 225.00	\$ 19,125
53	SmartCity Base Fee	\$ 360.00	\$ 19,080
53	Solid Waste Operations	\$ 2,400.00	\$ 127,200
53	Premium Video System Fee	\$ 732.00	\$ 38,796
53	InCab Interface (Tablet)	\$ 660.00	\$ 34,980
Total From Other Sheets, If Any:			0
Subtotal A:			367,701

B. Customization Category Totals-Itemize below/ Attach Additional Sheet If Necessary

(Note: Customization options are "manufacturer non-standard option" which were submitted and priced in Contractor's proposal)

Quan	Description	Unit Pr	Total
53	Picture Service Fee	\$ -	\$ -
Total From Other Sheets, If Any:			
Subtotal B:			-

Check: Total cost of Customization Categories (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).

For this transaction the percentage is:

0%

C. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

53	SmartCity Base Fee Discount	\$ (28.80)	\$ (1,526)
53	Solid Waste Operations Discount	\$ (357.60)	\$ (18,953)
Subtotal C:			(20,479)

Delivery Date: 3/1/25

D. Total Purchase Price (A+B+C):

347,222