



Axon Enterprise, Inc.  
17800 N 85th St  
Scottsdale, Arizona 85255  
United States  
VAT: 86-0741227  
Domestic: (800) 978-2737  
International: +1.800.978.2737

Q-744444-45908MT

Issued: 09/08/2025

Quote Expiration:

Estimated Contract Start Date: 01/01/2026

Account Number: 110543

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

| SHIP TO                                                                                | BILL TO                                                                                         |
|----------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|
| Clearwater Police Dept - FL<br>645 Pierce St<br>Clearwater,<br>FL<br>33756-5400<br>USA | Clearwater Police Dept - FL<br>645 Pierce St<br>Clearwater<br>FL<br>33756-5400<br>USA<br>Email: |

| SALES REPRESENTATIVE                                        | PRIMARY CONTACT                                                                       |
|-------------------------------------------------------------|---------------------------------------------------------------------------------------|
| Jamie Gorsuch<br>Phone:<br>Email: jgorsuch@axon.com<br>Fax: | Justin Howard<br>Phone: 727-422-1341<br>Email: justin.howard@myclearwater.com<br>Fax: |

### Quote Summary

|                               |                    |
|-------------------------------|--------------------|
| Program Length                | 60 Months          |
| <b>TOTAL COST</b>             | <b>\$61,956.60</b> |
| <b>ESTIMATED TOTAL W/ TAX</b> | <b>\$61,956.60</b> |

### Discount Summary

|                          |                    |
|--------------------------|--------------------|
| Average Savings Per Year | \$2,969.48         |
| <b>TOTAL SAVINGS</b>     | <b>\$14,847.40</b> |

Payment Summary

| Date     | Subtotal    | Tax    | Total       |
|----------|-------------|--------|-------------|
| Dec 2025 | \$13,293.32 | \$0.00 | \$13,293.32 |
| Jan 2026 | \$1,990.00  | \$0.00 | \$1,990.00  |
| Dec 2026 | \$11,668.32 | \$0.00 | \$11,668.32 |
| Dec 2027 | \$11,668.32 | \$0.00 | \$11,668.32 |
| Dec 2028 | \$11,668.32 | \$0.00 | \$11,668.32 |
| Dec 2029 | \$11,668.32 | \$0.00 | \$11,668.32 |
| Total    | \$61,956.60 | \$0.00 | \$61,956.60 |

|                        |             |
|------------------------|-------------|
| Quote Unbundled Price: | \$76,807.20 |
| Quote List Price:      | \$61,956.60 |
| Quote Subtotal:        | \$61,956.60 |

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

| Item                       | Description                                            | Qty | Term | Unbundled  | List Price | Net Price | Subtotal           | Tax           | Total              |
|----------------------------|--------------------------------------------------------|-----|------|------------|------------|-----------|--------------------|---------------|--------------------|
| <b>Program</b>             |                                                        |     |      |            |            |           |                    |               |                    |
| A00018                     | PREMIUM ROBOTICS BUNDLE                                | 1   | 60   | \$1,219.87 | \$972.36   | \$972.36  | \$58,341.60        | \$0.00        | \$58,341.60        |
| <b>A la Carte Hardware</b> |                                                        |     |      |            |            |           |                    |               |                    |
| 100895                     | AXON SKY-HERO LOKI 2 LIPO DUAL HUB FAST CHARGER        | 1   |      |            | \$225.00   | \$225.00  | \$225.00           | \$0.00        | \$225.00           |
| 100909                     | AXON SKY-HERO TACTICAL SCREEN STARTER KIT              | 2   |      |            | \$700.00   | \$700.00  | \$1,400.00         | \$0.00        | \$1,400.00         |
| <b>A la Carte Services</b> |                                                        |     |      |            |            |           |                    |               |                    |
| 101716                     | AXON TRAINING - SKY-HERO OPERATOR CERTIFICATION COURSE | 2   |      |            | \$995.00   | \$995.00  | \$1,990.00         | \$0.00        | \$1,990.00         |
| <b>Total</b>               |                                                        |     |      |            |            |           | <b>\$61,956.60</b> | <b>\$0.00</b> | <b>\$61,956.60</b> |

## Delivery Schedule

### Hardware

| Bundle                  | Item   | Description                                     | QTY | Shipping Location | Estimated Delivery Date |
|-------------------------|--------|-------------------------------------------------|-----|-------------------|-------------------------|
| PREMIUM ROBOTICS BUNDLE | 100880 | AXON SKY-HERO LOKI 2 PAYLOAD ATTACHMENT SYSTEM  | 2   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100881 | AXON SKY-HERO LOKI 2 DRONE STARTER KIT          | 2   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100882 | AXON SKY-HERO SIGYN GROUND ROBOT STARTER KIT    | 1   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100883 | AXON SKY-HERO NARFI POLE CAMERA STARTER KIT     | 1   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100884 | AXON SKY-HERO GROUND CONTROL SYSTEM STARTER KIT | 1   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100887 | AXON SKY-HERO LED PAYLOAD                       | 3   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100889 | AXON SKY-HERO SIGYN SPARE PARTS KIT             | 1   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100890 | AXON SKY-HERO FIRMWARE UPDATE KIT               | 1   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100891 | AXON SKY-HERO LOKI 2 INSERT DUCT SET (4 PCS)    | 2   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100892 | AXON SKY-HERO LOKI 2 PROPELLER SET (4 PCS)      | 2   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100893 | AXON SKY-HERO LOKI 2 MOTOR SET (4 PCS)          | 2   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100894 | AXON SKY-HERO LOKI 2 SPARE PARTS KIT            | 2   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100901 | AXON SKY-HERO P7 SIGYN LEG SHROUD 100902        | 1   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100902 | AXON SKY-HERO P7 GCS HOLDER                     | 1   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100907 | AXON SKY-HERO P7 TACTICAL BAG KIT               | 1   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100909 | AXON SKY-HERO TACTICAL SCREEN STARTER KIT       | 2   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 100910 | AXON SKY-HERO SIGYN PAYLOAD ATTACHMENT SYSTEM   | 1   | 1                 | 12/01/2025              |
| A la Carte              | 100895 | AXON SKY-HERO LOKI 2 LIPO DUAL HUB FAST CHARGER | 1   | 1                 | 12/01/2025              |
| A la Carte              | 100909 | AXON SKY-HERO TACTICAL SCREEN STARTER KIT       | 2   | 1                 | 12/01/2025              |
| PREMIUM ROBOTICS BUNDLE | 101892 | AXON SKY-HERO TAP REFRESH GCS                   | 1   | 1                 | 05/30/2028              |
| PREMIUM ROBOTICS BUNDLE | 101895 | AXON SKY-HERO TAP REFRESH UAV                   | 2   | 1                 | 05/30/2028              |
| PREMIUM ROBOTICS BUNDLE | 101899 | AXON SKY-HERO TAP REFRESH POLE                  | 1   | 1                 | 05/30/2028              |
| PREMIUM ROBOTICS BUNDLE | 101903 | AXON SKY-HERO TAP REFRESH UGV                   | 1   | 1                 | 05/30/2028              |

## Services

| Bundle     | Item   | Description                                            | QTY |
|------------|--------|--------------------------------------------------------|-----|
| A la Carte | 101716 | AXON TRAINING - SKY-HERO OPERATOR CERTIFICATION COURSE | 2   |

## Warranties

| Bundle                  | Item   | Description                      | QTY | Estimated Start Date | Estimated End Date |
|-------------------------|--------|----------------------------------|-----|----------------------|--------------------|
| PREMIUM ROBOTICS BUNDLE | 101917 | AXON SKY-HERO WARRANTY UAV       | 2   |                      |                    |
| PREMIUM ROBOTICS BUNDLE | 101918 | AXON SKY-HERO WARRANTY UGV       | 1   |                      |                    |
| PREMIUM ROBOTICS BUNDLE | 101919 | AXON SKY-HERO WARRANTY POLE      | 1   |                      |                    |
| PREMIUM ROBOTICS BUNDLE | 101920 | AXON SKY-HERO - WARRANTY GCS 5YR | 1   |                      |                    |

## Shipping Locations

| Location Number | Street        | City       | State | Zip        | Country |
|-----------------|---------------|------------|-------|------------|---------|
| 1               | 645 Pierce St | Clearwater | FL    | 33756-5400 | USA     |

## Payment Details

### Dec 2025

| Invoice Plan             | Item   | Description                                     | Qty | Subtotal           | Tax           | Total              |
|--------------------------|--------|-------------------------------------------------|-----|--------------------|---------------|--------------------|
| Year 1                   | A00018 | PREMIUM ROBOTICS BUNDLE                         | 1   | \$11,668.32        | \$0.00        | \$11,668.32        |
| Invoice Upon Fulfillment | 100895 | AXON SKY-HERO LOKI 2 LIPO DUAL HUB FAST CHARGER | 1   | \$225.00           | \$0.00        | \$225.00           |
| Invoice Upon Fulfillment | 100909 | AXON SKY-HERO TACTICAL SCREEN STARTER KIT       | 2   | \$1,400.00         | \$0.00        | \$1,400.00         |
| <b>Total</b>             |        |                                                 |     | <b>\$13,293.32</b> | <b>\$0.00</b> | <b>\$13,293.32</b> |

### Jan 2026

| Invoice Plan             | Item   | Description                                            | Qty | Subtotal          | Tax           | Total             |
|--------------------------|--------|--------------------------------------------------------|-----|-------------------|---------------|-------------------|
| Invoice Upon Fulfillment | 101716 | AXON TRAINING - SKY-HERO OPERATOR CERTIFICATION COURSE | 2   | \$1,990.00        | \$0.00        | \$1,990.00        |
| Invoice Upon Fulfillment | A00018 | PREMIUM ROBOTICS BUNDLE                                | 1   | \$0.00            | \$0.00        | \$0.00            |
| <b>Total</b>             |        |                                                        |     | <b>\$1,990.00</b> | <b>\$0.00</b> | <b>\$1,990.00</b> |

### Dec 2026

| Invoice Plan | Item   | Description             | Qty | Subtotal           | Tax           | Total              |
|--------------|--------|-------------------------|-----|--------------------|---------------|--------------------|
| Year 2       | A00018 | PREMIUM ROBOTICS BUNDLE | 1   | \$11,668.32        | \$0.00        | \$11,668.32        |
| <b>Total</b> |        |                         |     | <b>\$11,668.32</b> | <b>\$0.00</b> | <b>\$11,668.32</b> |

### Dec 2027

| Invoice Plan | Item   | Description             | Qty | Subtotal           | Tax           | Total              |
|--------------|--------|-------------------------|-----|--------------------|---------------|--------------------|
| Year 3       | A00018 | PREMIUM ROBOTICS BUNDLE | 1   | \$11,668.32        | \$0.00        | \$11,668.32        |
| <b>Total</b> |        |                         |     | <b>\$11,668.32</b> | <b>\$0.00</b> | <b>\$11,668.32</b> |

### Dec 2028

| Invoice Plan | Item   | Description             | Qty | Subtotal           | Tax           | Total              |
|--------------|--------|-------------------------|-----|--------------------|---------------|--------------------|
| Year 4       | A00018 | PREMIUM ROBOTICS BUNDLE | 1   | \$11,668.32        | \$0.00        | \$11,668.32        |
| <b>Total</b> |        |                         |     | <b>\$11,668.32</b> | <b>\$0.00</b> | <b>\$11,668.32</b> |

### Dec 2029

| Invoice Plan | Item   | Description             | Qty | Subtotal           | Tax           | Total              |
|--------------|--------|-------------------------|-----|--------------------|---------------|--------------------|
| Year 5       | A00018 | PREMIUM ROBOTICS BUNDLE | 1   | \$11,668.32        | \$0.00        | \$11,668.32        |
| <b>Total</b> |        |                         |     | <b>\$11,668.32</b> | <b>\$0.00</b> | <b>\$11,668.32</b> |

***Sky-hero products are manufactured in European Union and are classified as military grade, transfer and re-export is strictly prohibited.***

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

9/8/2025

