

Axon Enterprise, Inc. 17800 N 85th St Scottsdale, Arizona 85255 United States VAT: 86-0741227 Domestic:(800) 978-2737 International: +1.800.978.2737

Q-744444-45908MT

Issued: 09/08/2025

Quote Expiration:

Estimated Contract Start Date: 01/01/2026

Account Number: 110543

Payment Terms: N30 Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Clearwater Police Dept - FL 645 Pierce St Clearwater, FL 33756-5400 USA	Clearwater Police Dept - FL 645 Pierce St Clearwater FL 33756-5400 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jamie Gorsuch	Justin Howard
Phone:	Phone: 727-422-1341
Email: jgorsuch@axon.com	Email: justin.howard@myclearwater.com
Fax:	Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$61,956.60
ESTIMATED TOTAL W/ TAX	\$61,956.60

Discount Summary

Average Savings Per Year	\$2,969.48		
TOTAL SAVINGS	\$14,847.40		

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Payment Summary

Date	Subtotal	Tax	Total
Dec 2025	\$13,293.32	\$0.00	\$13,293.32
Jan 2026	\$1,990.00	\$0.00	\$1,990.00
Dec 2026	\$11,668.32	\$0.00	\$11,668.32
Dec 2027	\$11,668.32	\$0.00	\$11,668.32
Dec 2028	\$11,668.32	\$0.00	\$11,668.32
Dec 2029	\$11,668.32	\$0.00	\$11,668.32
Total	\$61,956.60	\$0.00	\$61,956.60

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 Quote Unbundled Price:
 \$76,807.20

 Quote List Price:
 \$61,956.60

 Quote Subtotal:
 \$61,956.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
A00018	PREMIUM ROBOTICS BUNDLE	1	60	\$1,219.87	\$972.36	\$972.36	\$58,341.60	\$0.00	\$58,341.60
A la Carte Hardware									
100895	AXON SKY-HERO LOKI 2 LIPO DUAL HUB FAST CHARGER	1			\$225.00	\$225.00	\$225.00	\$0.00	\$225.00
100909	AXON SKY-HERO TACTICAL SCREEN STARTER KIT	2			\$700.00	\$700.00	\$1,400.00	\$0.00	\$1,400.00
A la Carte Services									
101716	AXON TRAINING - SKY-HERO OPERATOR CERTIFICATION COURSE	2			\$995.00	\$995.00	\$1,990.00	\$0.00	\$1,990.00
Total							\$61,956.60	\$0.00	\$61,956.60

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
PREMIUM ROBOTICS BUNDLE	100880	AXON SKY-HERO LOKI 2 PAYLOAD ATTACHMENT SYSTEM	2	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100881	AXON SKY-HERO LOKI 2 DRONE STARTER KIT	2	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100882	AXON SKY-HERO SIGYN GROUND ROBOT STARTER KIT	1	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100883	AXON SKY-HERO NARFI POLE CAMERA STARTER KIT	1	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100884	AXON SKY-HERO GROUND CONTROL SYSTEM STARTER KIT	1	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100887	AXON SKY-HERO LED PAYLOAD	3	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100889	AXON SKY-HERO SIGYN SPARE PARTS KIT	1	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100890	AXON SKY-HERO FIRMWARE UPDATE KIT	1	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100891	AXON SKY-HERO LOKI 2 INSERT DUCT SET (4 PCS)	2	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100892	AXON SKY-HERO LOKI 2 PROPELLER SET (4 PCS)	2	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100893	AXON SKY-HERO LOKI 2 MOTOR SET (4 PCS)	2	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100894	AXON SKY-HERO LOKI 2 SPARE PARTS KIT	2	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100901	AXON SKY-HERO P7 SIGYN LEG SHROUD 100902	1	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100902	AXON SKY-HERO P7 GCS HOLDER	1	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100907	AXON SKY-HERO P7 TACTICAL BAG KIT	1	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100909	AXON SKY-HERO TACTICAL SCREEN STARTER KIT	2	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	100910	AXON SKY-HERO SIGYN PAYLOAD ATTACHMENT SYSTEM	1	1	12/01/2025
A la Carte	100895	AXON SKY-HERO LOKI 2 LIPO DUAL HUB FAST CHARGER	1	1	12/01/2025
A la Carte	100909	AXON SKY-HERO TACTICAL SCREEN STARTER KIT	2	1	12/01/2025
PREMIUM ROBOTICS BUNDLE	101892	AXON SKY-HERO TAP REFRESH GCS	1	1	05/30/2028
PREMIUM ROBOTICS BUNDLE	101895	AXON SKY-HERO TAP REFRESH UAV	2	1	05/30/2028
PREMIUM ROBOTICS BUNDLE	101899	AXON SKY-HERO TAP REFRESH POLE	1	1	05/30/2028
PREMIUM ROBOTICS BUNDLE	101903	AXON SKY-HERO TAP REFRESH UGV	1	1	05/30/2028

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Services

Bundle	Item	Description	QTY
A la Carte	101716	AXON TRAINING - SKY-HERO OPERATOR CERTIFICATION COURSE	2

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
PREMIUM ROBOTICS BUNDLE	101917	AXON SKY-HERO WARRANTY UAV	2		
PREMIUM ROBOTICS BUNDLE	101918	AXON SKY-HERO WARRANTY UGV	1		
PREMIUM ROBOTICS BUNDLE	101919	AXON SKY-HERO WARRANTY POLE	1		
PREMIUM ROBOTICS BUNDLE	101920	AXON SKY-HERO - WARRANTY GCS 5YR	1		

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Shipping Locations

Location Number	Street	City	State	Zip	Country
1	645 Pierce St	Clearwater	FL	33756-5400	USA

Payment Details

Dec 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Tota
Year 1	A00018	PREMIUM ROBOTICS BUNDLE	1	\$11,668.32	\$0.00	\$11,668.32
Invoice Upon Fulfillment	100895	AXON SKY-HERO LOKI 2 LIPO DUAL HUB FAST CHARGER	1	\$225.00	\$0.00	\$225.00
Invoice Upon Fulfillment	100909	AXON SKY-HERO TACTICAL SCREEN STARTER KIT	2	\$1,400.00	\$0.00	\$1,400.00
Total				\$13,293.32	\$0.00	\$13,293.32
Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Tota
Invoice Upon Fulfillment	101716	AXON TRAINING - SKY-HERO OPERATOR CERTIFICATION COURSE	2	\$1,990.00	\$0.00	\$1,990.00
Invoice Upon Fulfillment	A00018	PREMIUM ROBOTICS BUNDLE	1	\$0.00	\$0.00	\$0.00
Total				\$1,990.00	\$0.00	\$1,990.00
Dec 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Tota
Year 2	A00018	PREMIUM ROBOTICS BUNDLE	1	\$11,668.32	\$0.00	\$11,668.32
Total				\$11,668.32	\$0.00	\$11,668.32
Dec 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Tota
Year 3	A00018	PREMIUM ROBOTICS BUNDLE	1	\$11,668.32	\$0.00	\$11,668.32
Total				\$11,668.32	\$0.00	\$11,668.32
Dec 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Tota
Year 4	A00018	PREMIUM ROBOTICS BUNDLE	1	\$11,668.32	\$0.00	\$11,668.32
Total				\$11,668.32	\$0.00	\$11,668.32
Dec 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Tota
Year 5	A00018	PREMIUM ROBOTICS BUNDLE	1	\$11,668.32	\$0.00	\$11,668.32
Total				\$11,668,32	\$0.00	\$11,668.32

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Sky-hero products are manufactured in European Union and are classified as military grade, transfer and re-export is strictly prohibited.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at https://www.axon.com/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

Date Signed

9/8/2025



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