

02/05/2025

CLEARWATER FIRE & RESCUE DEPT, CITY OF  
PO BOX 4748  
CLEARWATER, FL 33756

RE: Motorola Quote for qty 1 6500 w 03 CH

Dear Neil Kummerer,

Motorola Solutions is pleased to present CLEARWATER FIRE & RESCUE DEPT, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide CLEARWATER FIRE & RESCUE DEPT, CITY OF with the best products and services available in the communications industry. Please direct any questions to Karen DiMarco at [kdimarco@emciwireless.com](mailto:kdimarco@emciwireless.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Karen DiMarco

Motorola Solutions Manufacturer's Representative

Billing Address:  
CLEARWATER FIRE & RESCUE  
DEPT, CITY OF  
PO BOX 4748  
CLEARWATER, FL 33756  
US

Shipping Address:  
CLEARWATER FIRE & RESCUE  
DEPT, CITY OF  
1140 COURT ST  
CLEARWATER, FL 33756  
US

Quote Date:02/05/2025  
Expiration Date:04/06/2025

Quote Created By:  
Karen DiMarco reless.com  
kdimarco@emciwi  
End Customer:

CLEARWATER FIRE & RESCUE DEPT, CITY  
OF

Neil Kummerer  
Neil.kummerer@myclearwater.com  
727-486-5186

Payment Terms:30 NET NASPO  
CONTRACT STATE OF FLORIDA  
4319000-22-NASPO-ACS

Line #	Item Number	Description	Qty	List Price	Disc %	Sale Price	Ext. Sale Price
	APX™ 6500 / Enh Series	ENHANCEDAPX6500					
1	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	1	\$3,518.00	27.0%	\$2,568.14	\$2,568.14
1a	G90AC	ADD: NO MICROPHONE NEEDED APX	1	\$0.00	0.0%	\$0.00	\$0.00
1b	GA09008AA	ADD: GROUP SERVICES	1	\$165.00	27.0%	\$120.45	\$120.45
1c	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	1	\$0.00	0.0%	\$0.00	\$0.00
1d	G831AD	ADD: SPKR 15W WATER RESISTANT	1	\$66.00	27.0%	\$48.18	\$48.18
1e	G996AS	ENH: OVER THE AIR PROVISIONING	1	\$110.00	27.0%	\$80.30	\$80.30
1f	G72AD	ADD: APX O3 HANDHELD CH	1	\$1,041.00	27.0%	\$759.93	\$759.93
1g	G51AU	ENH: SMARTZONE OPERATION APX6500	1	\$1,320.00	27.0%	\$963.60	\$963.60
1h	G67DR	ADD: REMOTE MOUNT O3 APXM	1	\$327.00	27.0%	\$238.71	\$238.71
1i	G78AT	ENH: 3 YEAR ESSENTIAL SVC	1	\$288.00	0.0%	\$288.00	\$288.00
1j	GA01606AA	ADD: NO BLUETOOTH/ WIFI/GPS ANTENNA NEEDED	1	\$0.00	0.0%	\$0.00	\$0.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Disc %	Sale Price	Ext. Sale Price
1k	GA09001AA	ADD: WI-FI CAPABILITY	1	\$330.00	27.0%	\$240.90	\$240.90
1l	G843AH	ADD: AES ENCRYPTION AND ADP	1	\$523.00	27.0%	\$381.79	\$381.79
1m	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	0.0%	\$0.00	\$0.00
1n	G806BL	ENH: ASTRO DIGITAL CAI OP APX	1	\$567.00	27.0%	\$413.91	\$413.91
1o	GA01767AG	ADD: RADIO AUTHENTICATION	1	\$110.00	27.0%	\$80.30	\$80.30
1p	QA09113AB	ADD: BASELINE RELEASE SW	1	\$0.00	0.0%	\$0.00	\$0.00
1q	GA01630AA	ADD: SMARTCONNECT	1	\$0.00	0.0%	\$0.00	\$0.00
1r	W969BG	ENH: MULTIKEY OPERATION	1	\$363.00	27.0%	\$264.99	\$264.99
1s	G361AH	ENH: P25 TRUNKING SOFTWARE APX	1	\$330.00	27.0%	\$240.90	\$240.90
1t	G174AD	ADD: ANT 3DB LOW- PROFILE 762-870	1	\$47.00	27.0%	\$34.31	\$34.31
	APX™ Radio Management	RADIO MANAGEMENT					
2	T7914A	RADIO MANAGEMENT ONLINE	1	\$0.00	0.0%	\$0.00	\$0.00
2a	UA00049AA	ADD: RADIO MANAGEMENT LICENSES ONLINE	1	\$110.00	27.0%	\$80.30	\$80.30
	Product Services						
3	LSV00Q00202A	DEVICE PROGRAMMING	1	\$85.00	0.0%	\$85.00	\$85.00

**Grand Total**
**\$6,889.71(USD)**

### Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

## Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

**NOTE:** When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**