



# Quotation

Page 1 of 3  
 Quotation ID QO0030591  
 Date 01/30/2025  
 Expiration date 04/08/2025  
 Terms N30  
 Salesperson Scot Macdonald  
 Phone (813) 887-1888  
 E-mail smacdonald@ask4ci.com

Communications International, Inc.  
 2150 15th Ave  
 VERO BEACH, FL 32960

**Bill to**

City of Clearwater  
 100 S. Myrtle Ave  
 PO Box 4748  
 CLEARWATER, FL 33756

**Delivery address**

City of Clearwater  
 100 S. Myrtle Ave  
 PO Box 4748  
 CLEARWATER, FL 33756

City of Clearwater

Item	Description	Quantity	Price	Line Discount	Net Price	Extended Price
XT-MPS1M	MOBILE, XL-185M, SINGLE BAND	1.00	3,815.00	28%	2,746.80	2,746.80
XT-PL8Y	FEATURE, ENCRYPTION LITE	1.00	0.01	0%	0.01	0.01
XT-PL4F	FEATURE, PHASE 2 TDMA	1.00	275.00	28%	198.00	198.00
XT-PKG8F	FEATURE, 256-AES, 64-DES ENCRYPTION	1.00	785.00	28%	565.20	565.20
XT-PL4L	FEATURE, SINGLE BAND, 7/800	1.00	0.01	0%	0.01	0.01
XT-PKGPT	FEATURE PACKAGE, P25 TRUNKING	1.00	1,800.00	28%	1,296.00	1,296.00
XT-MA4A	KIT, MOUNTING XL-MOBILE UNIVERSAL	1.00	495.00	28%	356.40	356.40
XT-MC6A	MICROPHONE, XL, STANDARD MOBILE	1.00	105.00	28%	75.60	75.60
XT-AN8D	ANTENNA, ELEMENT, 700/800 3DB	1.00	100.00	28%	72.00	72.00
XT-AN6U	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	1.00	80.00	28%	57.60	57.60
XT-CP6A	CONTROL UNIT, XL-CH	1.00	1,850.00	28%	1,332.00	1,332.00
XL-185M Pricing Effective 4/1/24 Standart Package List \$9,305.02 Discounted \$6,368.42 Reflects an increase of \$331.20						
XS-PPS1M-NA	PORTABLE,XL-185P,7/8,PKP,BLK,US,NA	1.00	2,500.00	28%	1,800.00	1,800.00
XS-PL8N	Feature, In-Band GPS	1.00	330.00	28%	237.60	237.60
XS-FW2X	OPERATION, LOAD NIFOG PERSONALITY	1.00	0.01	0%	0.01	0.01

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XS-PL4F	Feature, P25 Phase 2 TDMA	1.00	275.00	28%	198.00	198.00
XS-PL8Y	Feature, Encryption Lite	1.00	0.01	0%	0.01	0.01
XS-PKG8F	FEATURE,256-AES,64-DES ENCRYPTION	1.00	785.00	28%	565.20	565.20
XS-PKGPT	FEATURE PACKAGE,P25 TRUNKING	1.00	1,800.00	28%	1,296.00	1,296.00
XS-PL4L	FEATURE, SINGLE BAND 7/800	1.00	0.01	0%	0.01	0.01
XS-PA4K	BATTERY,LI-ION,HI-CAPACITY,4800MAH	1.00	195.00	28%	140.40	140.40
XS-NC8F	ANTENNA,WHIP,1/4 WAVE,762-870MHZ	1.00	45.00	28%	32.40	32.40
XS-AE4B	SPEAKER MICROPHONE,EMER BUTTON	1.00	255.00	28%	183.60	183.60
XS-HC3L	BELT CLIP,METAL	1.00	30.00	28%	21.60	21.60
XS-CH6F	CHARGER, SINGLE BAY + XL-185P Pricing Effective 4/1/24 Standart Package List \$6,465.03 Discounted \$4,654.83 Reflects a \$442.80 Increase	1.00	250.00	28%	180.00	180.00
XK-PF78B	PORTABLE,XL-45P,7/800MHZ,GRAY	1.00	2,300.00	28%	1,656.00	1,656.00
XK-FW2X	OPERATION,LOAD NIFOG PERSONALITY	1.00	0.01	0%	0.01	0.01
XK-PL4F	FEATURE,P25 PHASE 2 TDMA	1.00	275.00	28%	198.00	198.00
XK-PL8Y	FEATURE, ENCRYPTION LITE	1.00	0.01	0%	0.01	0.01
XK-PL9E	FEATURE,SINGLE-KEY AES ENCRYPTION	1.00	0.01	0%	0.01	0.01
XK-PL4U	FEATURE,SINGLE-KEY DES ENCRYPTION	1.00	0.01	0%	0.01	0.01
XK-PA3R	BATTERY,LI-ION,3100MAH	1.00	155.00	28%	111.60	111.60
XK-NC8F	ANTENNA,WHIP,1/4 WAVE,762-870MHZ	1.00	45.00	28%	32.40	32.40
XK-HC2G	BELT CLIP,STANDARD,XL-45	1.00	20.00	28%	14.40	14.40



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Item	Description	Quantity	Price	Line Discount	Net Price	Extended Price
XK-CH5X	CHARGER,1-BAY,TRI-CHEMISTRY	1.00	170.00	28%	122.40	122.40
XL-45P Pricing Effective 4/1/24 Standart Package List \$2,965.04 Discounted \$2,134.84 Reflects an Increase of \$122.40						

**Order Acceptance - Please sign below**

Signature \_\_\_\_\_  
 Printed name \_\_\_\_\_  
 Date \_\_\_\_\_

**Pre-tax Total \$13,489.29**

***This quotation does not include tax  
 Applicable taxes will be calculated during invoicing***

**Not an Invoice – Do Not Pay**

By signing this quotation and/or submitting a purchase order pursuant to this quotation you acknowledge that you have read and agree to be bound by Communications International, Inc.'s terms and conditions of sale, service, and technical support. Orders may be subject to shipping & handling charges. All warranties are manufacturer's warranties. Terms and Conditions: [www.ask4ci.com/termsandconditions](http://www.ask4ci.com/termsandconditions)

This proposal does not reflect (include) material/labor cost escalations beyond a standard inflationary rate (SIR) of 6.5%. We reserve the right to recover cost impacts above (SIR).  
 Equipment will be invoiced upon delivery.