

Encore BROADCAST EQUIPMENT SALES, INC.

2104 WEST KENNEDY BLVD. · TAMPA, FLORIDA 33606-1535 · USA

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1	TECNEC CMB-T3082006	Custom PRESS BOX, 6 XLR AND 6 SDI BNC JACKS, Wall Mnt.	\$ 385.00	\$ 327.25
1	Press Hallway TV East Hallway	Re use 70" and Articulating Mount, AJA convertor	City to Provide gear	
1	Video Run	To Hallway 70" Monitor		
1	Cable Path in Walls	Clearwater Facilities to provide a cable path in wall for all the extra cables on North wall and on East wall for Press video & audio feeds.	City to Provide Cable Path	
1	Document Camera – Add Install above podium position for doc cam	Re use 1 Panasonic AWHE40 PTZ install on ceiling to be used as a document camera	City to Provide gear	
1	Network run	For ceiling camera		
1	Video run	For ceiling camera		
2	70" TV Install	Repurpose 2-70" and articulating mounts, 2- AJA convertors. To be mounted East wall in room.	City to Provide gear	
2	Video runs	SDI cable runs		
2	Electrical New	1 outlet per TV is needed for power.	City to Provide Electrical	
1	EXTRON 60-1566-02 Wall rack, larger size	TLPPRO1025M, 10 INCH TOUCH PANEL	\$ 2590.00	\$ 2201.50
1	EXTRON 70-1140-32	WALL MOUNT BOX, BLACK	\$ 130.00	\$ 110.50
1	EXTRON 70-597-23	16 X 16 HD-SDI ROUTER EXPANSION CARD	\$ 13,180.00	\$ 11,203.00
1	EXTRON 60-1345-02	PRO 1720TG – MSB Control Panel Touchscreen	\$ 5990.00	\$ 5091.50
1	CUSTOM EXTRON PROGRAMMING	Reconfigure Entire Extron Control Program for upgraded touch panels and added equipment.		
1	TPLINK TLSG101GPE	Reuse from Chambers for Library	City Provided gear	
1	LECTROSONICS IO16N	Reuse from Chambers for Library	City Provided gear	
4	BRIGHTLINE LST6X1-FW-IG-35	LED STEALTH T6 BOARD FIXTURE, DALI DIM, 24X24 STRAIGHT THROW	\$ 1365.00	\$ 1160.25 X4 \$ 4641.00
4	BRIGHTLINE LST6X1-CA-IG-35	LED STEALTH T6 BOARD FIXTURE, DALI DIM, 24X24 CORNER THROW	\$ 1365.00	\$ 1160.25 X4 \$ 4641.00
8	BRIGHTLINE DTX15	15' DALI CONTROL CABLE	\$ 35.00	\$ 29.75 X8 \$ 238.00

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1	REPROGRAM	Lighting Scenes and Controller for New Lights		
1	Ceiling Grid – Lighting Layout	Shawn to provide locations for 8 new lights and moving of some previous installed lights	City to Provide layout	
1	REWIRE CEILING SPEAKERS	Rewire Atlas Ceiling speakers into 2 zones using new Extron 70 V amplifier		
2	BELDON 5100UE	1000 FT 14 G SPEAKER WIRE For 2 zone rewire of City provided speakers in place.	\$ 429.00	\$ 364.65 X2 \$ 729.30
1	EXTRON 60-1245-01	400 WATT X 2 70 VOLT SPEAKER AMPLIFIER	\$ 1790.00	\$ 1521.50
1	TRIPPLITE SM3000RM2UTAA	SMART PRO UPS 120V, WITH FRONT DIGITAL READOUT	\$ 2052.00	\$ 1744.20
1	EXTRON 60-850-01	200 WATT 70 V AMPLIFIER	\$ 690.00	\$ 586.50
1	EXTRON 60-1251-10	RACK SHELF	\$ 50.00	\$ 42.50
1PR	ATLAS FAP82T	8 INCH IN CEILING SPEAKER, WHITE, 70 V	\$ 255.00	\$ 216.75 X2 \$ 433.50
2	CROWN CT8150 Mix Minus amps	8 CHANNEL AUDIO AMPLIFIER	\$ 2442.35	\$ 2075.70 X2 \$ 4151.40
15	CAMBRIDGE C10977 Touchscreen monitor locations.	Full-Range Speaker Design 2.25" Balanced Mode Radiator Driver 150 Hz to 20 kHz Frequency Range	\$ 120.00	\$ 102.00 X15 \$ 1530.00
4	BELDON 5100UE Home run av closet for all dais speakers, mix minus	1000 ft 14 G SPEAKER WIRE	\$ 429.00	\$ 364.65 X2 \$ 1458.60
16	Microphone Feeds	15 Dais Positions 1 Podium Microphones. All run to on wall I/O Box by wall mnt rack.	City to Provide all Microphones	
16	Audio Runs	Make custom audio lines to home run all mic's back to I/O box on wall.		
2	PLANAR PCT2235	22" HD TOUCHSCREEN For the 2 new positions in dais	\$ 289.00	\$ 245.65 X2 \$ 491.30
1	Reconfigure Podium	With Same equipment in place at Podium		
1	Video Run	For 42" front of dais, re use 42" and aja conv. Along with all other City podium items.		

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16	Network Run	City to Provide network switch that will live in center of Dais, Encore will make 16 runs of Cat 6 cables to hook to switch to go to each computer in dais & podium.	City to Provide Switch	
16	Network Run	Switch run to each pc in dais & podium.		
2	BELDON 2421	CAT 6 CABLE, 1000 FT, BLACK	\$ 429.00	\$ 364.65 X2 \$ 729.30
1	Misc	XLR connectors, cat 6 connectors, video connectors, wire labels, wire ties, etc.	\$ 1200.00	\$ 1020.00
3	GUARDDOG GD3X225B/B	WIRE PROTECTOR BLACK WITH BLACK LID, 3 FT	\$ 399.00	\$ 339.15 X3 \$ 1017.45
1	SHIPPING	FURNITURE UPS GROUND	\$ 84.00	\$ 84.00
9	APC 550G	BACK UPS 650, 4 SURGE AND 4 BATTERY, BACK UP POWER	\$ 155.00	\$ 131.75 X9 \$ 1185.75
1	CUSTOM DAIS – Cherry Finish	See attached drawings email for pictures. Custom removable dais cabinet frame and fronts. Custom riser and wheelchair ramp. Cable path along underside of monitor wells. Cable path in riser from back wall to dais seating area for AV cabling. 2 Removable tops for wire path, AV & Electrical. Riser will be unfinished on top, to be ready for floor coverings. Wire path carpet should be able to be removed, so AV servicing can occur on the 2 cable paths. Note: Handrails and glass walls in proposed dais pictures are not included.	\$ 30,345.86	\$ 25,793.89
1	CUSTOM	Metal Railings and glass walls as shown in CAD drawings of Dais.	\$ 12,200.00	\$ 10,370.00

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	Some Extra Electrical upgrades and installation for Hallway 70" , 2 East wall 70" Tv's and 8 new ceiling lights & podium electric will be needed, also all dais electrical, and is NOT included in this quote.	Encore will need the use of the City owned 2 man scissor lift, please have available during the install period for Encore workers and Electricians to use during that time. Normal rental charges will apply if Encore has to rent a lift for this install.		
			Total	\$ 153,355.74
		Pricing from Hillsborough county Schools Bid # 14115 EST TV Studio Equipment		

I have read and accept, by my signature, the terms of this ProForma invoice which govern the sale of products or services to me or, if a corporation, by me as a duly authorized representative of said corporation. When sent by facsimile, I agree that my signature shall be conclusive evidence of the Buyer's acceptance of these terms. Price quoted does not include applicable sales tax, shipping charges, installation, or training charges, unless otherwise specified.

ACCEPTED AND AGREED BY:

Print Name: _____ Date: _____

Signature: _____ Title: _____

Dennis M. Keefe _____ Encore Representative