

Catalog and Pricing

Electronic Catalog/Price Lists/Discount offering. Price List, Catalog Discount % = 40% Evaluation.

NWN Carousel Response: Please find our NWN Catalog Attached as well as our discount structure which provide Choice Partners Members with access to over 1.1M Hardware, Software, Professional Services, Managed Services, and Hosted Services which include OEM's such as Cisco Systems, Five9, HPI, Poly, Hewlett Packard Enterprise, Genesys, Microsoft, , Proficio, Samsung, Palo Alto, APC, Avaya, Zoom, Lenovo, 911Inform, Deepseas, MetTel, Motorola, NWN Corporation EMP Managed Services, and many others.

NWN Discounting Structure

Hardware Discount Range

- 5-30% Discount for Backup Hardware & Solutions
 - Power, Cooling, and Racks, Appliances, UPS (Uninterruptible Power Supplies), Power conditioners, Surge
- 5-40% Discount for Computers
 - Computers, Desktops, Tablets, Notebooks, Peripherals, Monitors, Memory, Printers
- 5-35% Discount for Data Center Products
 - Hard Drives, DVDs, CDs, NAS (Network Attached Storage), SAN (Storage Area Networks), Tape backups
- 5-50% Discount for Electronics
 - Digital Cameras, Surveillance Equipment, GPS, 2-Way Radios, MP3 Players, TVs, DVDs
- 5-50% Discount for Input Devices
 - Mice, Keyboards
- 5-45% Discount for Monitors and Projectors
 - Whiteboards, Projectors, & various type Monitors
- 5-45% Discount for Multimedia
 - Speakers, Sound Cards, AV Equipment, Screens, Displays
- 5-30% Discount for Networking Products
 - Switches, Hubs, Routers, Modems, Firewalls
- 5-40% Discount for Printers, Scanners, and Print Supplies
 - Digital Imaging, 3D Printer, Toner
- 5-40% Discount for Electronics Memory
 - Flash, Ram, Rom, USB
- 5-35% Discount for Telecommunications Products
 - VoIP, Phone Equipment, Interpreter Equipment, Emergency Phone Boxes, Smartphones
- 5-25% Discount for Servers and Server Management (rack mounted or standalone)
 - Monitoring & Security, KVM Switches

Software Discount Range

- 3-15% Discount for ERP Systems
 - Asset Tracking, Productivity, Operating Systems, Management, Education, Database, Business, Anti-Virus, Backup, Cyber Security, Virtualization, Student Nutrition, Cash Receiving

- 3-10% Discount for Mobile Digital Video Recording Systems and Accessories
- 5-30% Discount for Security Solutions
 - Access Control Systems, Antivirus software, endpoint protection, and vulnerability management tools
- 5-25% Discount for Data Management/Storage Products
 - Database management systems like SQL Server, Oracle DB, or PostgreSQL
- 5-30% Discount for Operating Systems
 - Enterprise versions of Windows, macOS, or Linux
- 5-150% Discount for Productivity Suites
 - Microsoft Office, Google Workspace, or similar solutions
- 2-20% Discount for Project Management Tools
 - Software like Microsoft Project or Asana
- 2-20% Discount for GIS Software
 - Geographic Information System software like Esri ArcGIS
- 5-30% Discount for Video Conferencing Platforms
 - Zoom, Microsoft Teams, or Webex

Other Technology Discount Range

- 5-200% Discount for Accessories
 - Drones, eBooks, Music, Video, other multimedia
- 5-40% Discount for WiFi Equipment and Solutions
 - Mifi, Access Points, Controllers, Satellite Communication
- 5-40% Discount for Audiovisual
 - Public Address Systems, microphones, conference room systems
- 5-30% Discount for Licensing and Subscriptions
- 5-40% Discount for IoT Devices
 - Smart sensors and meters

Technology Services

- 5-20% Discount for IT Infrastructure Services:
 - Network Design and Implementation
 - Data Center Services
 - Cloud Computing Services
 - Disaster Recovery, Testing, Planning, and Backup Solutions
 - IT Support, Asset Management, and Help Desk Services
- 5-20% Discount for Cybersecurity Services:
 - Risk Assessment and Penetration Testing
 - Managed Security Services
 - Cybersecurity Training
 - Endpoint Security Management
 - Compliance, Security & Application Audits
- 2-10% Discount for Application Development and Support:
 - Custom Programming, Web, and Software Development
 - System Integration and Configuration
 - Application Maintenance
 - Mobile Application Development
- 5-20% Discount for Data Services:
 - Data Analytics and Reporting
 - GIS Services and Analysis
 - Data Migration Services

- Data Governance Consulting
- 5-20% Discount for Training and Consultation Services:
 - Product Support and Technology Training Programs
 - IT Strategy Consulting
 - Change Management Services
- 5-20% Discount for Telecommunication Services:
 - Unified Communications
 - Broadband Internet Services
 - Wireless Networking Solutions
- 5-20% Discount for Other Technology Services:
 - Smart City Solutions
 - A/V Installation Services
 - IT Asset Disposal
 - 24/7 Monitoring Services
 - Digital Transformation Services
 - Installs and Repairs
 - Warranty
 - Managed Services – i.e. Print, Mailroom
 - Electronic and Computer Recycling
 - Staff Augmentation (Technology temporary services)
 - Mobile Device Management and Digital Video Recording Services

Our Catalog Management service enhances the customer experience by ensuring that product data remains clear, detailed, and up to date across all sales channels. We actively reduce errors and minimize order discrepancies, which significantly lowers return rates. With over a decade of experience, NWN Carousel has efficiently managed statewide telecommunication contracts for the State of California's CALNET Next Gen, the State of Florida's SUNCOM, and the State of Texas' TEX-AN. Our Catalog Management service not only provides accurate and consistent product information to enhance the customer experience but also boosts your operational efficiency by automating and validating the catalog management process. This comprehensive approach guarantees that your product data stays up-to-date, accurate, and readily available across all sales channels.