



7792 Professional Place
 Tampa, FL 33637
 Voice: 813.887.1888 Fax: 813.887.3884

QUOTATION

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Date	10/17/2016
Quote Number	QTE1602201-U1M2

Bill To City of Clearwater 100 Myrtle Ave PO Box 4748 Clearwater, FL, 33756-5520 USA	Site City of Clearwater P.O. Box 4748 Clearwater, FL, 33756 USA Contact Voice: Fax:
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Site Number	Description	Salesperson	Reference
CLE110MAIN	Harris Radios & Accessories	loco, Joseph	HCSO RFP 26-10

Description	Qty	List Price	Disc %	Disc Amt	Sale Price	Total
<u>Harris XG-75 Mobile Radios</u>						
XG-75 Mobile Radios & Accessories Package Includes: XG-75 764-870 MHz, Half Duplex, Unencrypted Feature, Max (1024+) System Groups Feature, P25 Phase 2, TDMA Feature, Encryption Lite Feature, 256-AES, 64-DES ECP Encryption Feature, Provoice Feature, P25 Trunking Feature, EDACS Trunking (Free Promotion Ends 12/31/2016) Control Unit, CH-721 System, Remote Mount Remote Mount Accessory Kit Standard Microphone	16	6,860.02	39.55 %	2,712.80	4,147.22	66,355.52
<u>Harris XG-25 Mobile Radios</u>						
XG-25 Mobile Radios & Accessories Package Includes: Mobile, XG-25M, 700/800MHz, 35W Feature, 512 System Groups Feature, P25 Phase 2, TDMA Feature, Encryption Lite Feature, Single-Key DES Encryption Feature, P25 Trunking Accessory Kit, XG-25M Standard Microphone	90	3,375.03	28.00 %	945.00	2,430.03	218,702.70
<u>Harris CH-721 Control Heads</u>						
MAMWNCP9E - Control Unit, CH-721, Scan, R. Mount	4	720.00	28.00 %	201.60	518.40	2,073.60
<u>Harris M5300 Radios Feature Upgrades</u>						
HKPL4U - Feature, Single-Key DES Encryption	6	50.00	28.00 %	14.00	36.00	216.00
HKPL4F - Feature, P25 Phase 2, TDMA	6	250.00	28.00 %	70.00	180.00	1,080.00
MAHKPKUPT - Feature, Upgrade to P25 Trunking	6	750.00	28.00 %	210.00	540.00	3,240.00



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<u>Harris XG-15 Portable Radios</u>						
XRPF78BTPH2 - PORTABLE, XG-15P, 768-861MHZ, SYS, P25 Trunking, TDMA	70	1,795.00	28.00 %	502.60	1,292.40	90,468.00
FM014712 - Cover, UDC Weather Proof	70	20.00	28.00 %	5.60	14.40	1,008.00
DPPA2U - Battery, Li-Polymer, 3600 mAh	70	140.00	28.00 %	39.20	100.80	7,056.00
<u>VIDA Core Redundant Server Upgrade</u>						
Harris SR10A.3 Redundant Server VIDA Core w/Enterprise Network Manager	1	424,795.73	25.00 %	106,198.93	318,596.80	318,596.80
Installation Hardware and Materials	1	432.00	0.00 %	0.00	432.00	432.00
Symphony License for Priority Marker Tone	4	450.00	25.00 %	112.50	337.50	1,350.00
Symphony License for Conventional Channel Controls	9	1,250.00	25.00 %	312.50	937.50	8,437.50
<u>Final Stage P25 System Upgrade</u>						
MastrV 5 Ch. Expansion for 2 Site & IP Control	1	320,986.85	25.00 %	80,246.71	240,740.14	240,740.14
Installation Hardware & Materials	1	1,080.22	0.00 %	0.00	1,080.22	1,080.22
Eupen Coax Cable, Connectors & Hardware	1	5,107.71	10.00 %	510.77	4,596.94	4,596.94
<u>Network First Gateway Expansion</u>						
HC110T108F - DBSpectra 8 Ch. Combiner	1	8,700.00	10.00 %	870.00	7,830.00	7,830.00
Harris Conventional Gateway Equipment	1	11,587.00	25.00 %	2,896.75	8,690.25	8,690.25
Reflash Existing DVI/UAC Module	1	255.00	0.00 %	0.00	255.00	255.00
Antenna Dual Element 746-869 MHz Omni	1	2,686.40	10.00 %	268.64	2,417.76	2,417.76
Antenna Wall Mount Kit HD	1	748.27	10.00 %	74.83	673.44	673.44
Coaxial Surge Arrestors	2	77.59	10.00 %	7.76	69.83	139.66
Installation & Grounding Materials	1	759.00	0.00 %	0.00	759.00	759.00
86" Server Cabinet	2	3,888.89	10.00 %	388.89	3,500.00	7,000.00



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<u>Ci Services</u>						
VIDA Core Installation, Engineering & Project Mgmt.	1	69,390.00	0.00 %	0.00	69,390.00	69,390.00
Final Stage Installation, Engineering & Project Mgmt.	1	146,710.63	0.00 %	0.00	146,710.63	146,710.63
Gateway Expansion Installation, Engineering & Project Mgmt.	1	7,164.54	0.00 %	0.00	7,164.54	7,164.54
Radio Programming & Installation	1	20,744.00	0.00 %	0.00	20,744.00	20,744.00
<u>CREDITS & DISCOUNTS</u>						
XG-75 Mobile Trade In Credit	-16	(600.00)	0.00 %	0.00	(600.00)	(9,600.00)
XG-25 Mobile Trade In Credit	-90	(400.00)	0.00 %	0.00	(400.00)	(36,000.00)
Harris CH-721 Control Head Discount	-1	(2,073.60)	0.00 %	0.00	(2,073.60)	(2,073.60)
Harris XG-15P UDC Cover Credit	-1	(1,008.00)	0.00 %	0.00	(1,008.00)	(1,008.00)
XG-15P Battery Credit	-1	(1,666.00)	0.00 %	0.00	(1,666.00)	(1,666.00)
Trade In License Credits for Existing VIDA Core	-1	(164,051.45)	0.00 %	0.00	(164,051.45)	(164,051.45)
One Time System Discount	-1	(15,000.00)	0.00 %	0.00	(15,000.00)	(15,000.00)
DBSpectra 8 Ch. Combiner Credit	-1	(7,830.00)	0.00 %	0.00	(7,830.00)	(7,830.00)
Subtotal:						999,978.65

Prices quoted are valid for (30) Days from Document Date.
 Orders may be subject to shipping & handling charges.
 All warranties are manufacture's warranties.

Plus Tax	0.00
Total Due (USD)	999,978.65

By signing this Quotation and/or submitting a purchase order pursuant to this Quotation you acknowledge that you have read and agree to be bound by Communications Int'l. Inc.'s Terms and Conditions of Sale Service and Technical Support.