



# REP SERVICES, INC.

*Experts at Play & Outdoor Spaces*

165 W. Jessup Avenue  
Longwood, FL 32750-4146  
PH: 407-831-9658  
FAX: 866-232-8532  
info@repservices.com  
www.repservices.com

Project Name: Montclair Park  
Project Addresses: 1821 Montclair Rd  
Scope: See Exhibit A

The attached is RSI's proposal for a new playground at Montclair Park  
The total price for this playground is \$192,509.44

## CITY OF CLEARWATER, FLORIDA

Approved as to form:

Attest:

\_\_\_\_\_  
Melissa Isabel  
Senior Assistant City Attorney

By: \_\_\_\_\_  
Rosemarie Call  
City Clerk

Countersigned:

\_\_\_\_\_  
Bruce Rector  
Mayor

\_\_\_\_\_  
Jennifer Poirrier  
City Manager

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date



# REP SERVICES, INC.

Experts at Play & Outdoor Spaces

Site Amenities ■ Playground Equipment ■ Safety Surfacing ■ Shade  
Phone: 407.831.9658 Fax: 866.232.8532 E-mail: sales@repservices.com

E-mail POs and contracts to:  
[contracts@repservices.com](mailto:contracts@repservices.com)

Please mail checks to:  
Rep Services, Inc.  
165 W. Jessup Ave.  
Longwood, FL 32750-4146

<b>Proposed To:</b> City of Clearwater 100 S Myrtle Ave Clearwater, FL 33756-5520	<b>Ship To:</b> TBD at a later date	<b>Bill To:</b> City of Clearwater 100 S Myrtle Ave Clearwater, FL 33756-5520
<b>Attn:</b> Craig Wilson	<b>Attn:</b>	<b>Attn:</b> Craig Wilson

<b>Project No:</b> 22090	<b>Project Name:</b> City of Clearwater - Montclair Park	<b>Project Contact:</b> Craig Wilson
<b>Proposal No:</b> 22090.06	<b>Proposal Name:</b> Montclair Park Playground	<b>Project Location:</b> 1821 Montclair Rd Clearwater, FL 33763 Project County: Pinellas
<b>Proposal Date:</b> 1/12/2026	<b>Proposal Expires:</b> 2/11/2026	
<b>For Questions Contact:</b> Jason Smith ☎ 407-853-3595 ✉ jason@repservices.com		
<b>Consultant:</b> Scott Brushwood ☎ 727-539-8457 ✉ scott@repservices.com		<b>Opt/Rev:</b> C/2 1/12/26 - JS

**Vendor:** Landscape Structures **Proj Drawings:** 22090-3-2 2026.1 608063

Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
<b>Freestanding Play 2-5</b>							
Kids In Motion	IP152179A-002	1 EA	Saddle Spinner DB 12"height	990.00	-5.0%	940.50	940.50
	IP164075B-001	1 EA	Double Bobble Rider DB	2,905.00	-5.0%	2,759.75	2,759.75
Sensory Play	IP168099A-001	1 EA	Cozy Dome DB	6,215.00	-5.0%	5,904.25	5,904.25
Swings	IP174018A-001	2 EA	Belt Seat - Proguard Chains For 8' Beam Height	175.00	-5.0%	166.25	332.50
	IP176038G-001	2 EA	Full Bucket Seat - Proguard Chains For Toddler Swing	485.00	-5.0%	460.75	921.50
	IP177332A-001	1 EA	Single Post Swing Frame - 8' Beam Height Only DB Only	1,710.00	-5.0%	1,624.50	1,624.50
	IP177337A-001	2 EA	Toddler Swing Add-on Beam	705.00	-5.0%	669.75	1,339.50
<b>PlayBooster 5-12</b>							
Climbers	PB152907C-001	1 EA	Deck Link W/barriers - Steel End Panels 3 Steps	3,755.00	-5.0%	3,567.25	3,567.25
	PB219509A-001	1 EA	Geoplex Climber 40"dk	1,345.00	-5.0%	1,277.75	1,277.75
	PB235756A-001	1 EA	Fish Net DB	3,675.00	-5.0%	3,491.25	3,491.25
	PB345316B-001	1 EA	Chimney Climber 72"dk DB	5,705.00	-5.0%	5,419.75	5,419.75
Decks	PB111228A-001	2 EA	Square Tenderdeck	1,445.00	-5.0%	1,372.75	2,745.50
	PB152911B-004	1 EA	Curved Transfer Module - Left 40"dk DB	3,880.00	-5.0%	3,686.00	3,686.00
Enclosures	PB219076A-001	1 EA	Geoplex 3/4 Barrier	900.00	-5.0%	855.00	855.00
Kids In Motion	IP158105A-001	2 EA	Wobble Pod DB Only	2,155.00	-5.0%	2,047.25	4,094.50
Overhead Items	PB193170A-001	1 EA	Lolliladder W/2 E-pods	3,540.00	-5.0%	3,363.00	3,363.00
Posts	PB111404A-001	4 EA	148"alum Post DB	555.00	-5.0%	527.25	2,109.00
	PB111404D-001	2 EA	124"alum Post DB	500.00	-5.0%	475.00	950.00
	PB111404E-001	4 EA	116"alum Post DB	435.00	-5.0%	413.25	1,653.00
Signs	IP182503C-001	1 EA	Welcome Sign (Isi Provided) - Ages 5-12 Years Direct Bury	0.00	-5.0%	0.00	0.00
Slides & Gliders	PB122033A-001	1 EA	Spyroslide - 72"dk DB	8,780.00	-5.0%	8,341.00	8,341.00
	PB130390A-003	1 EA	Double Swoosh Slide - 72"dk DB	3,315.00	-5.0%	3,149.25	3,149.25

<b>Discount per the School District of Manatee Co. #26-0041-MR: \$3,080.25</b>	Product Subtotal:	\$58,524.75
<b>Additional City of Clearwater Discount: \$1,232.10</b>	Electronic of Signed & Sealed Engineering:	\$3,400.00
Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 3,006 lbs Freight Charge		\$7,560.00
	<b>Landscape Structures Total:</b>	<b>\$69,484.75</b>

**Vendor:** DuraPlay, Inc **Proj Drawings:** 22090-3-2 2026.1 608064

Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
Surfacing	Poured In Place Safety Surfacing	1 LT	EPDM Poured in Place Safety Surfacing. Single Color Blend 50% Black/50% Standard Color, 3.75" thick at 8' CFH 3,025 sf	65,778.33	-5.0%	62,489.41	62,489.41

<b>Discount per SDMC Contract #26-0041-MR: \$1,973.35</b>	Product Subtotal:	\$62,489.41
Freight: Prepaid Ship Method: Best Way FOB: Destination Freight Charge		\$2,767.50
<b>Additional City of Clearwater Discount Applied: \$1,315.57</b>	<b>RSI Surfacing Vendor Total:</b>	<b>\$65,256.91</b>

**Installation By RSI Installer: The scope includes the following, as required:** 608065

Item	Qty	Description
INS-LSI	1 LT	Equipment Installation - Landscape Structures 22090-3-2 2026.1
INS-SURFACING SUBBASE	3,025 SF	Install subbase for surfacing
TRASH REMOVAL	1 LT	Trash removal from jobsite
PERMIT FILING	1 EA	Charge for document preparation for building permit.
PERMIT FEE	1 EA	Permit Fees charged by Building Department for the building permit and by the Clerk of Circuit Court for the Notice of Commencement.

**RSI Installer Total:** \$52,029.78

**Vendor: Surety** **Proj Drawings:** 608854

Class	Part No	Qty	Description	Unit Price	Net Price	Ext Price
Miscellaneous	BOND	1 EA	Payment and Performance Bonds	5,738.00	5,738.00	5,738.00

**Surety Total:** \$5,738.00

**General Terms of Sale and Proposal Summary**

Net 30	<b>Product:</b>	\$130,152.16
	<b>Installation:</b>	\$52,029.78
	<b>Freight:</b>	\$10,327.50
	<b>Proposal Total:</b>	\$192,509.44

**Notes**

Landscape Structures pricing is per the School District of Manatee County Contract #26-0041-MR. Installation is limited to 85% of product price, before freight. (Installation does not include site prep, slabs, footings or engineering).

This proposal also includes an additional 2% discount on play equipment and a 5% discount on surfacing.

**Basis of Proposal:**

Our offer is based upon Rep Services design 22090-3-2 2026.1

If a owner controlled insurance program (OCIP) is required, add 2% to the proposal total.

Also, please be aware that we generate separate invoices for product at the time of delivery, then we invoice for installation upon completion. This is the customary approach in construction and eliminates sales tax on installation services. If your project should include products from multiple manufacturers, be advised that the products will be invoiced separately.

**Estimated project completion schedule**

*(This schedule starts when all needed information to direct engineering has been gathered.)*

- 4 Weeks: Engineering
- 6 Weeks: Permitting/Submittal Approval
- 12 Weeks Longest manufacturing lead time. (Typical for scheduling.)
- 1 Week Shipping
- 3 Weeks Installation
- 26 Weeks TOTAL

**General notes:**

It is Rep Services' understanding that a Geotech report has not been performed. Rep Services, Inc. assumes that the soil bearing capacity is 2,000 psf. Owner, General contractor and/or site contractor to verify soil conditions meet or exceed design assumptions prior to installation of foundations.

Owner to provide all survey information. Signed and sealed survey may be required for permitting. Exact permitting requirements required for authority having jurisdiction will be confirmed after a purchase order is issued and during engineering services. Rep Services, Inc. will request AutoCAD drawings of survey file from owner's survey company.

Structural calculations not provided as part of basic services and typically not required for playground permitting. If calculations are required, a change order for additional will be required.

All rezoning and variance applications are excluded as part of our base scope of work. If rezoning or a variance is required for the project, a change order for additional services will be required.

Once contractor (RSI) has received a Notice to Proceed and the agreed-upon schedule is changed, storage and remobilization fees may be assessed.

If the project is cancelled prior to completion, the project will be billed per the percent of completion. Rep Services, Inc. will provide the percent of completion.

*Note that RSI is committed to do all it can to meet the needs of your project.*

**Landscape Structures:**

Color selection to be made at time of color submittal approval

**DuraPlay Poured in Place Surfacing:**

This quotation is for material, freight, and installation.

- Rough Grade: to be established by others
- Product: DuraPlay Poured in Place Safety Surfacing varying thicknesses and colors
- Installation: Owner or Owner's contractor is responsible for:
  - All site work, site preparation and base preparation.
  - Accuracy of project dimensions and product quantities prior to ordering.
  - Color selection to be made at time of color submittal approval.
  - Security of the site during cure time (typically 48 hours).
  - NOTE: Installation scopes do not include fall height testing

Our scope does not include:

- Davis Bacon Wage Rates
- Certified Payroll
- Enrollment of Owner Controlled Insurance Plan
- Sod & Landscape Restoration
- Dumpster at the site for trash and waste material
- Soils testing
- Site security
- Water

**Installation:**

Unless otherwise noted, the following items are to be *PROVIDED BY CUSTOMER* prior to installation:

- Signed & sealed site plan or survey
- Access for machines and labor crew to equipment installation location
- Staging area
- Geotechnical Report
- Tree survey and barriers
- Private underground utilities located and marked
- Demolition of equipment including footers
- Removal of existing safety surfacing
- Excavation to proper site depth for PIP

Our scope does not include:

- Davis Bacon Wage Rates
- Certified Payroll Rates
- Enrollment of Owner Controlled Insurance Plan
- Sod & Landscape Restoration
- Dumpster at the site for trash and waste material
- Soils testing
- Site security
- Water
- Dewatering and drainage considerations
- Concrete testing

Installation Charges on this proposal are based on NO UNFORESEEN conditions in the area, above or below the surface. If unforeseen conditions arise, the installation charges will change to reflect additional costs associated with dealing with those circumstances. Examples of this include but are not limited to: site not ready upon installer's arrival, underground utilities, or difficulties with footers due to coral rock or ground water in the holes.

**Time Limitations Holding Prices Firm:**

Orders are shipped within our manufacturer's standard lead times. Requests for delayed shipping may result in additional costs due to increases in freight, material costs or other factors. To secure the prices on this proposal, the offer must be accepted prior to the expiration date noted.

If, during the performance of this contract, the price of a product increases 3% or more as documented by factory quotes, invoices or receipts to contractor (Rep Services, Inc.) from the date of the contract signing the price of shall be equitably adjusted by an amount reasonably necessary to cover such price increases. Where the delivery of a product is delayed, through no fault of contractor (RSI) as a result of the shortage or unavailability of a product, contractor (RSI) shall not be liable for any additional costs or damages associated with such delay(s).

The undersigned warrants that he/she is an authorized representative of the City of Clearwater noted and has the requisite authority to bind the City of Clearwater and/or principal.

Accepted By:

City of Clearwater

Company Name

Authorized By

Printed Name

Date

As Its: \_\_\_\_\_ (Title)



*ls* landscape structures

### Montclair Park

22090-3-2 2026.1 • 11.12.2025

 REP SERVICES, INC.  
Experts at Play & Outdoor Spaces  
185 W. Jessup Avenue, Longwood, FL 32750

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DRAWN BY: DNF		<h1>PG-1</h1>	
PLAY EQUIPMENT PLAN			
TOTAL AREA: 3,025 SF			
FALL HEIGHT: 8'			
BORDER: EXISTING			
USER CAPACITY: 40			
SURFACING: 3,025 SF PIP			
SUBGRADE ELEV.: -7.75" BFF			
ADA SCHEDULE	TOTAL PLAY ACTIVITIES 2-5: 5		
	TOTAL PLAY ACTIVITIES 5-12: 11		
FBC 240.2.1.2	ACCESSIBLE ELEVATED ACTIVITIES	ACCESSIBLE GROUND-LEVEL ACTIVITIES	ACCESSIBLE GROUND-LEVEL PLAY TYPES
2-5	REQ 0	0	4
	PROV 0	5	4
5-12	REQ 3	2	3
	PROV 6	5	3

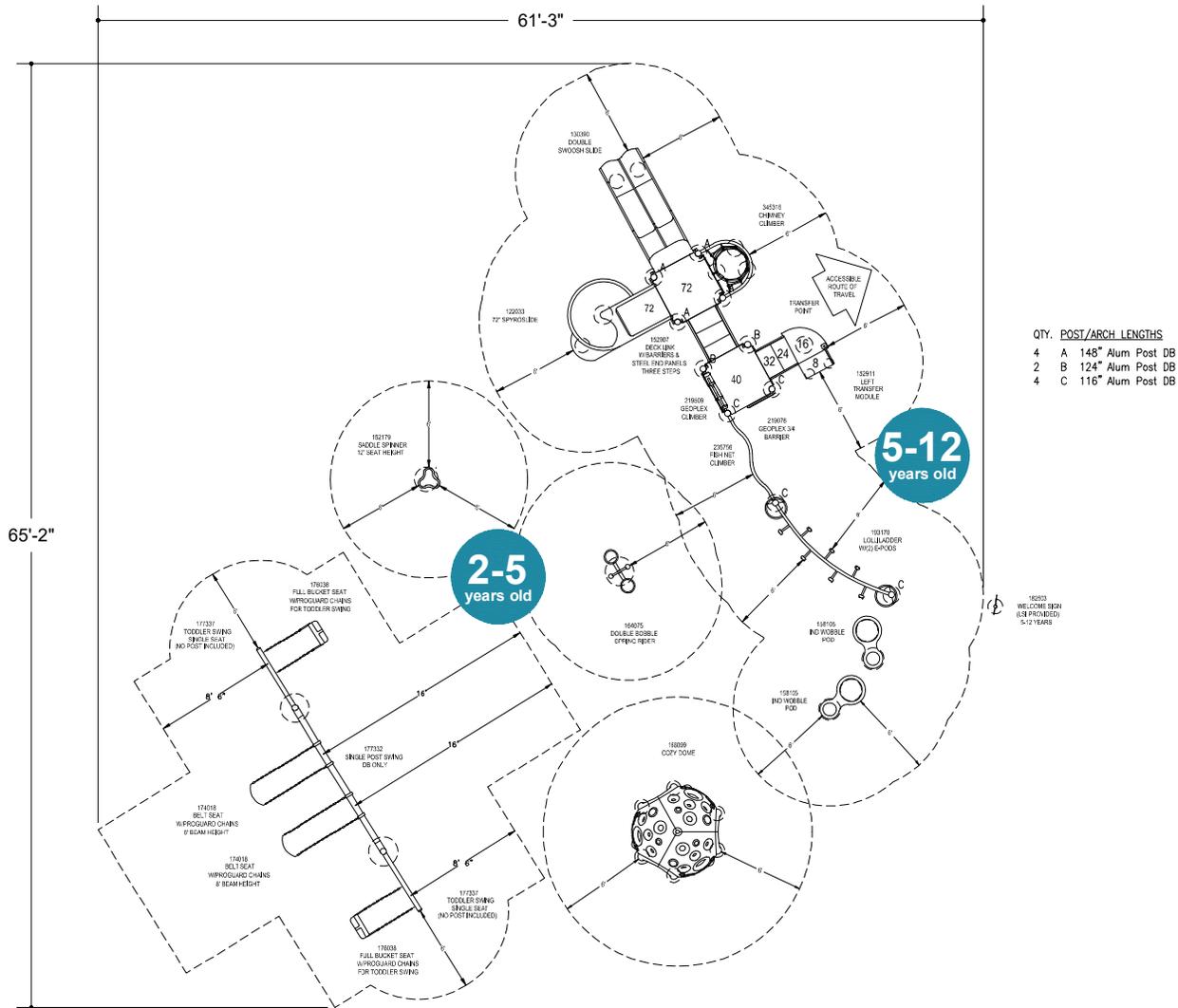
**WELCOME SIGN**  
TO BE LOCATED IN CONSULTATION WITH OWNER

**▲ WARNING**  
INSTALLATION OVER A HARD SURFACE SUCH AS CONCRETE, ASPHALT, OR PACKED EARTH MAY RESULT IN SERIOUS INJURY OR DEATH FROM FALLS.

**▲ WARNING**  
SURFACING AND PLAYSURFACES MAY BECOME **HOT** AND CAUSE BURNS. CHECK FOR HOT SURFACES PRIOR TO PLAYING ON THE PLAYGROUND.

**GENERAL NOTES:**  
1. EQUIPMENT LOCATION TO BE FIELD VERIFIED PRIOR TO CONSTRUCTION  
2. ACCESSIBLE ROUTE OF TRAVEL TO THE PLAYGROUND TO BE PROVIDED BY OTHERS, UNLESS OTHERWISE NOTED  
3. BASE MUST EXHIBIT POSITIVE DRAINAGE IN ALL AREAS

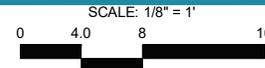
**SURFACING NOTES:**  
1. ALL UNITARY SURFACING SHOWN, IS BASED ON SINGLE COLOR TURF OR PIP 50% STD COLOR / 50% BLACK BLENDS.  
2. ANY ADDITIONAL COLORS, DESIGN/ARTWORK, OR PIP BLENDS, SUBJECT TO PROPOSAL ADJUSTMENTS OR CHANGE ORDER; DUE TO INCREASED COSTS.  
3. SURFACING THICKNESS BASED ON ROBERTSON RECREATION SURFACING PIP, & FOREVERLAWN TURF FALL HEIGHT CHARTS.



## City of Clearwater - Montclair Park

Clearwater, FL  
PROJECT: 22090-3-2 2026.1  
NOT FOR CONSTRUCTION

This design DOES NOT include scope of work in detailing drainage/stormwater/sewer/or related infrastructure. All drainage and site utility designs shall be provided by others. Rep Services Inc. responsibility is limited to this drawing and detail, as pertinent to all work listed on Proposal documentation.



**REP SERVICES, INC.**  
Experts at Play & Outdoor Spaces



DRAWN BY: DNF	<b>PG-2</b>
INSTALL PLAN	
TOTAL AREA: 3,025 SF	
FALL HEIGHT: 8'	
BORDER: EXISTING	
USER CAPACITY: 40	
SURFACING: 3,025 SF PIP	
SUBGRADE ELEV.: -7.75" BFF	

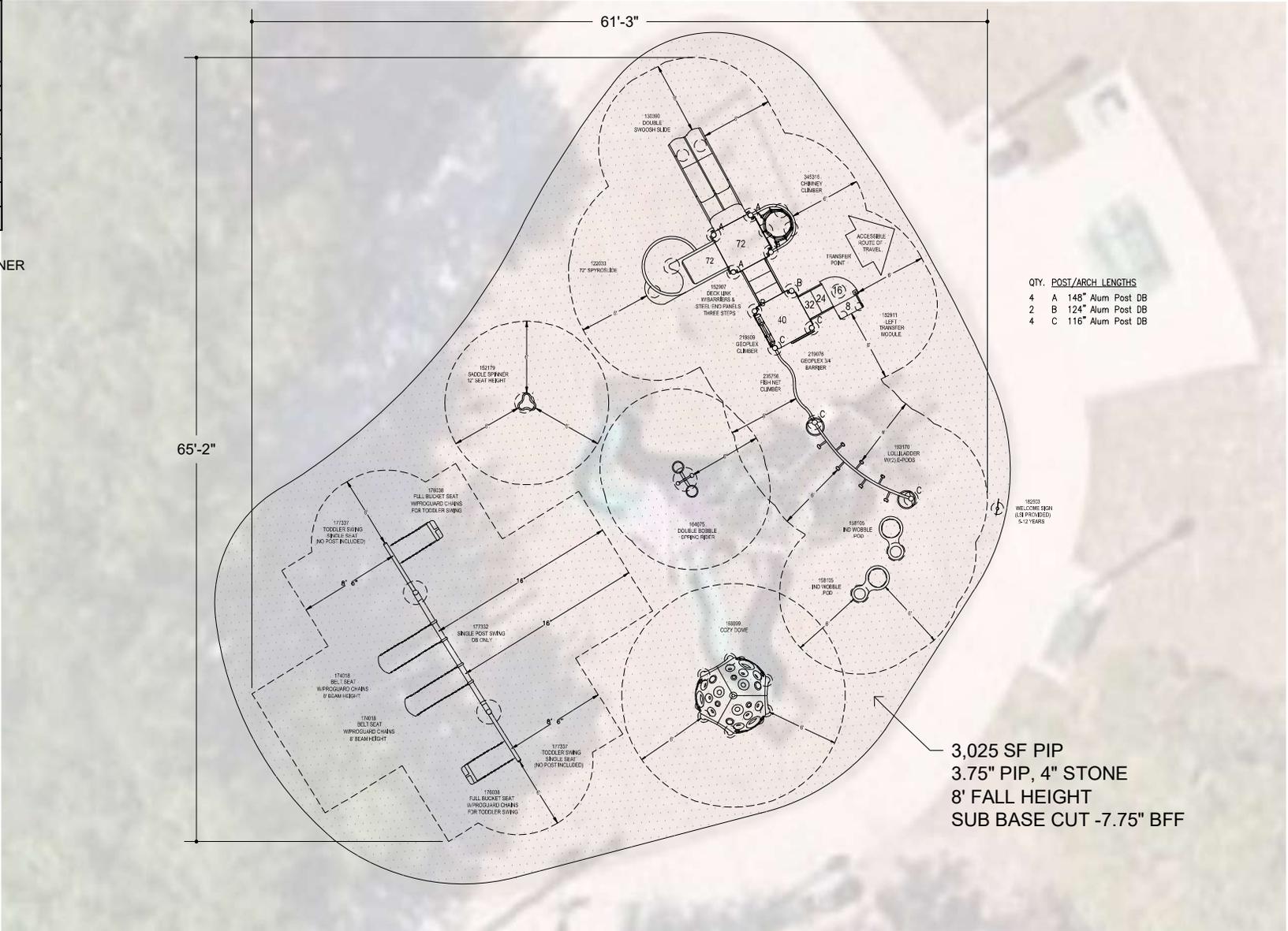
**WELCOME SIGN**  
TO BE LOCATED IN CONSULTATION WITH OWNER

**▲ WARNING**  
INSTALLATION OVER A HARD SURFACE SUCH AS CONCRETE, ASPHALT, OR PACKED EARTH MAY RESULT IN SERIOUS INJURY OR DEATH FROM FALLS.

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**GENERAL NOTES:**  
1. EQUIPMENT LOCATION TO BE FIELD VERIFIED PRIOR TO CONSTRUCTION  
2. ACCESSIBLE ROUTE OF TRAVEL TO THE PLAYGROUND TO BE PROVIDED BY OTHERS, UNLESS OTHERWISE NOTED  
3. BASE MUST EXHIBIT POSITIVE DRAINAGE IN ALL AREAS

**SURFACING NOTES:**  
1. ALL UNITARY SURFACING SHOWN, IS BASED ON SINGLE COLOR TURF OR PIP 50% STD COLOR / 50% BLACK BLENDS.  
2. ANY ADDITIONAL COLORS, DESIGN/ARTWORK, OR PIP BLENDS, SUBJECT TO PROPOSAL ADJUSTMENTS OR CHANGE ORDER; DUE TO INCREASED COSTS.  
3. SURFACING THICKNESS BASED ON ROBERTSON RECREATION SURFACING PIP, & FOREVERLAWN TURF FALL HEIGHT CHARTS.



QTY. POST/ARCH LENGTHS

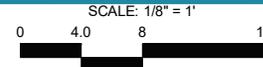
4	A	148"	Alum Post DB
2	B	124"	Alum Post DB
4	C	116"	Alum Post DB

3,025 SF PIP  
3.75" PIP, 4" STONE  
8' FALL HEIGHT  
SUB BASE CUT -7.75" BFF

## City of Clearwater - Montclair Park

Clearwater, FL  
PROJECT: 22090-3-2 2026.1  
NOT FOR CONSTRUCTION

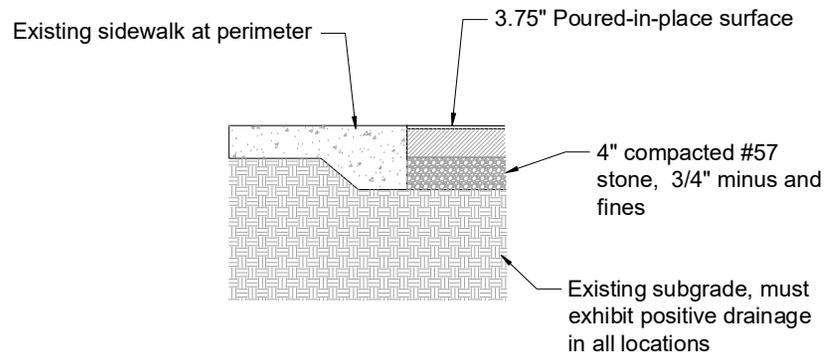
This design DOES NOT include scope of work in detailing drainage/stormwater/sewer/or related infrastructure. All drainage and site utility designs shall be provided by others. Rep Services Inc. responsibility is limited to this drawing and detail, as pertinent to all work listed on Proposal documentation.



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<b>DRAWN BY:</b> DNF	<b>PG-3</b> DETAILS
<b>TOTAL AREA:</b> 3,025 SF	
<b>FALL HEIGHT:</b> 8'	
<b>BORDER:</b> EXISTING	
<b>USER CAPACITY:</b> 40	
<b>SURFACING:</b> 3,025 SF PIP	
<b>SUBGRADE ELEV.:</b> -7.75" BFF	



○ Poured-in-Place Surfacing with Sidewalk Perimeter

## City of Clearwater - Montclair Park

Clearwater, FL  
 PROJECT: 22090-3-2 2026.1  
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