Fwd: 2/8 Followup

Kurt Salac < kurt.salac@wasteconnections.com >

Thu 2/9/2023 10:56 AM

To: Carlson, Hunter < Hunter.Carlson@MyClearwater.com>

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Mr. Carlson,

As per our conversations over the past few weeks, we are able to accept your single stream materials at our St. Petersburg MRF at a rate of \$125/ton. Unfortunately, given the volatility of current market conditions, we are unable to offer any revenue sharing. We cannot commit to a specific capacity guarantee at this point, but as per our discussions, we should be able to accommodate the majority of your materials. We will continue to work towards being able to give you more capacity specifics moving forward. Please let me know I may be if any further assistance.

Thank you,

Kurt Salac

From: Carlson, Hunter < Hunter.Carlson@MyClearwater.com>

Sent: Wednesday, February 8, 2023 12:35 PM

To: Kurt Salac < kurt.salac@wasteconnections.com>

Cc: Maxwell, Micah <micah.maxwell@MyClearwater.com>; St. Aimie, Kervin <Kervin.StAimie@myclearwater.com>; Ravins, Jay <Jay.Ravins@myClearwater.com>; Voqel, Lori <Lori.Voqel@myClearwater.com>

Subject: 2/8 Followup

Good afternoon Kurt,

I just left you a voicemail following up on our conversation yesterday regarding available capacity and rate information with Waste Connections. We will be bringing an agenda item forward next Monday (2/13) that proposes additional funding for this purpose. In order to finalize that request, the city requires a letter from Waste Connections containing the following components:

- Total monthly Capacity Available to the City for single stream processing
- Total Rate per Ton (including disclosure about revenue sharing)
- Total period in which both of these factors are available

To remain on schedule for this item to go forward next week, I would ask if this documentation can be provided by this afternoon. Feel free to call me with any questions or concerns. Thank you,

Hunter Carlson

Senior Budget Analyst

Office of Management & Budget

City of Clearwater | (727) 562-4551