



CONTRACT PRICING WORKSHEET

Contract No.

Date Prepared

#082025-PMI

February 13th, 2026

Buying Agency:	City of Clearwater, Florida	Dealer:	Ten-8 Fire & Safety, LLC
Contact Person:	Denise Balog	Sales Rep:	Dustin Bouwer
Member Number:	32014	Phone:	941-779-4405
Phone:	727-444-8029	Email:	dustinb@ten8fire.com
Email:	Denise.Balog@MyClearwater.ca	Pierce Bid #:	1395

Base Spec.

Sourcewell ID #	Description:	Sourcewell Price List Date	Published Contract Price
1812	Aerial, Platform, 100' Rear Mount, (No Pump) MSRP \$1,661,765.21	2/6/2026	\$ 1,570,368.12

Removed Options from Base Spec.

Notes: (do not list options removed)	Before Discount Price
<i>If audited by Sourcewell be prepared to show detail.</i>	\$ 1,209,630.49
<i>With Pierce Discount (5.5%)</i>	\$ 1,143,100.81

Added Options to Base Spec.

Notes: (do not list options added)	Before Discount Price
<i>If audited by Sourcewell be prepared to show detail.</i>	\$ 1,984,645.17
<i>With Pierce Discount (5.5%)</i>	\$ 1,875,489.69

Qty	1	Subtotal (Base Spec+Added/Removed Options)	\$ 2,302,756.99
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Other Expenses

Description	Price
Travel	\$ -
Taxes	\$ -
Performance Bond	\$ -
Applicable State Fees (Tire Fee, etc.)	\$ -
<i>Total Other Expenses</i>	\$ -

Discounts

Description	Price
100% Pre-Payment Discount	\$ -
Chassis Pre-Payment Discount	\$ -
Aerial Pre-Payment Discount	\$ -
Mult-Unit Discount for one (1) Velocity Platform & one (1) Velocity Engine	\$ 24,275.99
<i>Total Discount</i>	\$ 24,275.99

Total Purchase Price (matches customer PO) \$ 2,278,481.00