



Proposal Evaluation
Flooring Materials with Related Supplies and Services RFP #061323

Possible Points	Bentley Mills, Inc.	CBC America, LLC	Champion Flooring	Division 9 Flooring	Emser Tile, LLC	Engineered Floors, LLC	Facility Armor	Forbo Flooring Inc., dba Forbo Flooring Systems	Gerflor USA	Giant Floor and Wall Covering Co., Inc.	Interface Americas, Inc.	Karndean International, LLC
Conformance to RFP Requirements	50	45	41	43	38	41	40	45	44	37	42	44
Pricing	400	320	308	350	334	310	324	320	324	321	328	330
Financial Viability and Marketplace Success	75	62	60	58	50	59	53	62	63	53	63	58
Ability to Sell and Deliver Service	100	84	78	74	70	81	71	83	80	65	76	80
Marketing Plan	50	40	38	42	35	35	37	42	43	37	44	40
Value Added Attributes	75	61	60	63	50	63	50	62	63	49	61	59
Warranty	50	43	41	42	37	41	40	41	42	35	44	40
Depth and Breadth of Offered Equipment, Products, or Services	200	162	135	181	150	156	124	160	143	133	155	146
Total Points	1,000	817	761	853	764	786	739	815	802	730	813	797
Rank Order		8	16.5	4	15	14	19	9.5	12	20	11	13

Possible Points	Mannington Mills, Inc.	Mats, Inc.	Maxxon, Inc.	MegaCera, LLC	Milliken Services, LLC	Mohawk Carpet Distribution, LLC	RB & G Products, LLC	Roppe Holding Company	Shaw Integrated and Turf Solutions, Inc.	Tarkett USA, Inc.	UPOFLOOR Americas, Inc.
Conformance to RFP Requirements	50	44	42	40	36	44	35	43	43	44	38
Pricing	400	342	330	341	219	334	300	331	346	344	298
Financial Viability and Marketplace Success	75	61	58	52	34	62	43	63	64	65	58
Ability to Sell and Deliver Service	100	82	85	68	48	86	58	85	84	85	71
Marketing Plan	50	42	41	39	28	45	26	43	42	43	35
Value Added Attributes	75	62	64	52	48	65	44	62	65	65	57
Warranty	50	43	41	41	27	43	39	42	43	43	40
Depth and Breadth of Offered Equipment, Products, or Services	200	160	161	128	130	183	134	146	173	170	150
Total Points	1,000	836	822	761	570	862	679	815	860	859	747
Rank Order		5	7	16.5	22	1	6	21	9.5	2	3

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