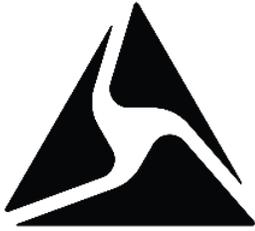


Q-258723-44013.533BR

Issued: 07/01/2020

Quote Expiration: 08/15/2020

Account Number: 110543

Payment Terms: Net 30
Delivery Method: Fedex - Ground**Axon Enterprise, Inc.**
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737**SALES REPRESENTATIVE**

Brendan Rome

Phone:

Email: brome@axon.com

Fax:

PRIMARY CONTACT

David Dalton

Phone: (727) 562-4299

Email: david.dalton@myclearwater.com

SHIP TODavid Dalton
Clearwater Police Dept - FL
645 PIERCE STREET
Clearwater, FL 33756
US**BILL TO**Clearwater Police Dept - FL
645 PIERCE STREET
Clearwater, FL 33756
US**Year 1**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85114	EVIDENCE.COM INCLUDED STORAGE (GB)-5 YEAR CONTRACT		8,000	0.00	0.00	0.00
80052	AXON AUTO TAGGING SERVICE ADD-ON: YEAR 1 PAYMENT		200	180.00	0.00	0.00
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT		60	180.00	0.00	0.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT		50	468.00	435.00	21,750.00
85110	EVIDENCE.COM INCLUDED STORAGE		600	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		1,500	0.00	0.00	0.00
73655	AWARE PLUS A/V SERVICE LINE: 5 YEAR		200	0.00	0.00	0.00
73681	AXON RECORDS FULL	60	200	0.00	0.00	0.00
Hardware						
73202	AXON BODY 3 - NA10		200	699.00	699.00	139,800.00
73253	5 Year Technology Assurance Plan Warranty AB3 Camera		200	0.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK		25	1,495.00	1,420.25	35,506.25
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		25	42.00	42.00	1,050.00
73255	5 Year Technology Assurance Plan Warranty AB3 Dock 8 Bay		25	0.00	0.00	0.00
75015	SIGNAL SIDEARM KIT		200	249.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK		220	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		200	0.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		400	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		1	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		300	10.50	10.50	3,150.00
Other						
73460	EVIDENCE.COM UNLIMITED PLUS DOCK TAP: 5 YEAR		200	0.00	0.00	0.00
73461	Evidence.com Unlimited Plus License Annual Payment		200	1,068.00	1,801.00	360,200.00
73427	Performance Annual Payment		200	300.00	0.00	0.00
73465	Performance Service: 5 Year		200	0.00	0.00	0.00
73500	REDACTION ASSISTANT 151-350 SW AGENCY-WIDE LICENSE: 5 YEAR		1	0.00	0.00	0.00
73503	REDACTION ASSISTANT 151-350 SWORN ANNUAL PAYMENT		1	28,800.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		25	0.00	0.00	0.00
73580	CITIZEN FOR COMMUNITIES 151-350 SW AGENCY LICENSE: 5 YEAR		1	0.00	0.00	0.00
73583	CITIZEN FOR COMMUNITIES 151-350 SWORN ANNUAL PAYMENT		1	28,800.00	0.00	0.00
73413	AXON AWARE PLUS ANNUAL PAYMENT		200	300.00	0.00	0.00
73833	AXON RECORDS FULL PAYMENT	12	200	348.00	0.00	0.00
Services						
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00
85144	AXON STARTER		1	2,750.00	2,750.00	2,750.00
85144	AXON STARTER		1	2,750.00	2,750.00	2,750.00
					Subtotal	566,956.25
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	566,956.25

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		6	699.00	0.00	0.00
73253	5 Year Technology Assurance Plan Warranty AB3 Camera		6	0.00	0.00	0.00
71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK		6	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		6	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80053	AXON AUTO TAGGING SERVICE ADD-ON: YEAR 2 PAYMENT		200	180.00	0.00	0.00
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT		60	180.00	0.00	0.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT		50	468.00	140.25	7,012.50
85110	EVIDENCE.COM INCLUDED STORAGE		600	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		1,500	0.00	0.00	0.00
Other						
73461	Evidence.com Unlimited Plus License Annual Payment		200	1,068.00	2,028.00	405,600.00
73427	Performance Annual Payment		200	300.00	0.00	0.00
73503	REDACTION ASSISTANT 151-350 SWORN ANNUAL PAYMENT		1	28,800.00	0.00	0.00
73583	CITIZEN FOR COMMUNITIES 151-350 SWORN ANNUAL PAYMENT		1	28,800.00	0.00	0.00
73413	AXON AWARE PLUS ANNUAL PAYMENT		200	300.00	0.00	0.00
73833	AXON RECORDS FULL PAYMENT	12	200	348.00	0.00	0.00
					Subtotal	412,612.50
					Estimated Tax	0.00
					Total	412,612.50

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80054	AXON AUTO TAGGING SERVICE ADD-ON: YEAR 3 PAYMENT		200	180.00	0.00	0.00
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT		60	180.00	0.00	0.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT		50	468.00	140.25	7,012.50
85110	EVIDENCE.COM INCLUDED STORAGE		600	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		1,500	0.00	0.00	0.00
Other						
73461	Evidence.com Unlimited Plus License Annual Payment		200	1,068.00	2,028.00	405,600.00
73427	Performance Annual Payment		200	300.00	0.00	0.00
73503	REDACTION ASSISTANT 151-350 SWORN ANNUAL PAYMENT		1	28,800.00	0.00	0.00
73583	CITIZEN FOR COMMUNITIES 151-350 SWORN ANNUAL PAYMENT		1	28,800.00	0.00	0.00
73413	AXON AWARE PLUS ANNUAL PAYMENT		200	300.00	0.00	0.00
73833	AXON RECORDS FULL PAYMENT	12	200	348.00	0.00	0.00
					Subtotal	412,612.50
					Estimated Tax	0.00
					Total	412,612.50

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80055	AXON AUTO TAGGING SERVICE ADD-ON: YEAR 4 PAYMENT		200	180.00	0.00	0.00
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT		60	180.00	0.00	0.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT		50	468.00	140.25	7,012.50
85110	EVIDENCE.COM INCLUDED STORAGE		600	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		1,500	0.00	0.00	0.00

Year 4 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73461	Evidence.com Unlimited Plus License Annual Payment		200	1,068.00	2,028.00	405,600.00
73427	Performance Annual Payment		200	300.00	0.00	0.00
73503	REDACTION ASSISTANT 151-350 SWORN ANNUAL PAYMENT		1	28,800.00	0.00	0.00
73583	CITIZEN FOR COMMUNITIES 151-350 SWORN ANNUAL PAYMENT		1	28,800.00	0.00	0.00
73413	AXON AWARE PLUS ANNUAL PAYMENT		200	300.00	0.00	0.00
73833	AXON RECORDS FULL PAYMENT	12	200	348.00	0.00	0.00
					Subtotal	412,612.50
					Estimated Tax	0.00
					Total	412,612.50

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80056	AXON AUTO TAGGING SERVICE ADD-ON: YEAR 5 PAYMENT		200	180.00	0.00	0.00
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT		60	180.00	0.00	0.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT		50	468.00	140.25	7,012.50
85110	EVIDENCE.COM INCLUDED STORAGE		600	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE		1,500	0.00	0.00	0.00
Other						
73461	Evidence.com Unlimited Plus License Annual Payment		200	1,068.00	2,028.00	405,600.00
73427	Performance Annual Payment		200	300.00	0.00	0.00
73503	REDACTION ASSISTANT 151-350 SWORN ANNUAL PAYMENT		1	28,800.00	0.00	0.00
73583	CITIZEN FOR COMMUNITIES 151-350 SWORN ANNUAL PAYMENT		1	28,800.00	0.00	0.00
73413	AXON AWARE PLUS ANNUAL PAYMENT		200	300.00	0.00	0.00

Year 5 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73833	AXON RECORDS FULL PAYMENT	12	200	348.00	0.00	0.00
					Subtotal	412,612.50
					Estimated Tax	0.00
					Total	412,612.50
Grand Total						2,217,406.25



Discounts (USD)

Quote Expiration: 08/15/2020

List Amount	2,895,869.00
Discounts	678,462.75
Total	2,217,406.25

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	566,956.25
Spares	0.00
Year 2	412,612.50
Year 3	412,612.50
Year 4	412,612.50
Year 5	412,612.50
Grand Total	2,217,406.25

Notes

Agency has existing contract #00021053 (originated via Q-176792 and includes 10 Basic licenses and 2 Fleet licenses) and is terminating that contract upon the new license start date (9/1/2020) of this quote. Remaining balance on this contract would be \$217,920.00. Net new cost to agency of \$1,999,486.25.

The parties agree that Axon is granting a refund of \$45,400.00 (applied to Year 1 licenses) to refund paid, but undelivered services. This discount is based on a ship date range of 8/1/2020-8/15/2020, resulting in a 9/1/2020 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon. This refund is contingent upon payment of 4/15/2020 invoice.

National Purchasing Partners (NPP) - Axon Contract No. VH11629 used for pricing and purchasing justification.

This quote is contingent upon simultaneous signing of Q-258723.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Clearwater Police Dept. - FL

Signature: _____ **Date:** _____

Name (Print): _____ **Title:** _____

PO# (Or write N/A): _____

Axon Enterprise, Inc.  **Signature:** _____ **Date:** 7/22/2020 | 8:38 AM MST

Name (Print): Robert Driscoll **Title:** VP, Assoc. General Counsel

Please sign and email to Brendan Rome at brome@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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*****Axon Internal Use Only*****

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		



Clearwater Police Dept - FL

A T T E N T I O N

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	