

# QUOTE



E.J Ward Inc  
12621 Silicon Dr  
Suite 122  
San Antonio TX 78249  
United States

**DATE:**

08/12/2025

**ESTIMATE #:**

EJ-QTE-891

**BILL TO**

Clearwater, City of  
100 S Myrtle Ave 3rd Fl  
Information Technology  
Clearwater FL 33756  
United States

**SHIP TO**

Clearwater, City of  
1900 Grand Ave  
Clearwater FL 33765  
United States

SHIPPING METHOD	EXPIRES	TERMS	SALES REP
	10/11/2025	Net 30	Warren Thornal

COMMERCIAL CONDITIONS	CONFIRMATION CONTACT
- Shipping is an estimate, actual Shipping to be Invoiced - Quote Valid for 60 Days	Clearwater, City of : Tony Lenning

ITEM	COMMENTS	QTY	RATE	AMOUNT
<b>SAAS-ANNUAL</b> SaaS Hosting Annual	April 1, 2026 to March 31, 2027	12	\$1,358.00	\$16,296.00
<b>SUBSCRIPTION-GT</b> Subscription Geotab 942 Vehicles @19.50/unit/month	September 15, 2025 to September 14, 2026	12	\$18,369.00	\$220,428.00
<b>MISCELLANEOUS</b> Professional Services	September 15, 2025 to September 14, 2026	1	\$5,000.00	\$5,000.00
<b>FOB-HID</b> Fob HID Unprogrammed		942	\$11.98	\$11,285.16
<b>MISCELLANEOUS</b> Shipping Fobs		1	\$60.00	\$60.00
<b>Good Will Back End</b> Good Will Discount			(0.00)	-60.00
<b>INSTALL-SUB</b> Installation Assistance On-site 2 Weeks		1	\$15,477.00	\$15,477.00
<b>Good Will Back End</b> Good Will Discount			(0.00)	-15,477.00
<b>MISCELLANEOUS</b> Credit for GPS Billing due to Battery Drain Issues 2024-2025		1	(0.00)	-5,408.65

Credit Card Fee 3%  
Sourcewell 081524-EJW/32014-Clearwater

<b>SUBTOTAL</b>	\$247,600.51
<b>TAX TOTAL</b>	\$0.00
<b>TOTAL</b>	\$247,600.51