



# TRIDENT PONTOONS, INC.

28240 Lake Industrial Boulevard, Tavares, Florida 32778 Tel. 352-253-1400/1401 Fax. 352-253-1402

May 1, 2024

Lori Vogel, CPPB  
Procurement Manager  
Procurement Division  
100 S Myrtle Avenue  
Clearwater, FL 33756

Phone: 727-562-4630  
E-mail: lori.vogel@myclearwater.com

## Purchase Order/Agreement

**Reference: RFP #32-24 Quantity Two Trident 5016 Commercial Tritoon Boats with Dual Motors**

Dear Lori:

Thank you for the opportunity to provide this response to your Request For Proposal #32-24. For the sake of clarity, I have listed individually all of the included equipment on the vessel, as well as safety gear and power package. Of course, upgrades and options may be added at an additional cost.

The basic boats would be 50 feet long, 16 feet wide with three 46" diameter pontoons. The pontoons are constructed of .125, 5052 marine grade aluminum and have airtight chambers every 5-foot section complete with inspection ports. The height of the fully welded M brackets and 2x4 structural cross channels guarantee higher freeboard. The decking is surfaced with marine grade vinyl and the 4x4x1/4" structural angle forms a continuous fully welded grid which is bolted to each cross channel. The vessel will include four ADA compliant gates port, starboard, bow, and stern. The helm station is raised and complete with commercial console and captain's chair. The boats will be built for up to 68 passengers, plus two crew members and delivered turn-key complete with U.S. Coast Guard certification for protected waters.

Cost of Basic Boat: \$342,706.00

### List of Equipment

1. 4 heavy duty aluminum cleats, forward, aft, port and starboard complete with S.S. through bolts (\$118.00 ea.)	\$472.00
2. Control dual with trim	\$1,954.00
3. Hydraulic steering with relative hardware (Dual)	\$5,572.00
4. Ignition switch and harness (2@ \$1,189.00 ea.)	\$2,378.00
5. Perko battery switch (2 @ \$149.00 ea.)	\$298.00
6. Tachometer (2@ \$340.00 ea.)	\$978.00
7. Voltmeter (2 @ \$149.00 ea.)	\$298.00
8. Fuel gauge (2 @ \$163.00 ea.)	\$326.00
9. 80-gallon gas tank (2 @ \$2,518.00 ea.)	\$5,036.00
10. Fill cap assembly (2 @ \$239.00 ea.)	\$478.00
11. Cranking battery (2 @ \$228.00 ea.)	\$456.00
12. Running lights (set)	\$1,150.00
13. Docking lights (set)	\$942.00
14. Zinc anodes (2 @ \$72.00 ea)	\$144.00
15. Bus style aluminum seats for 68 passengers complete with underneath life jacket storage (68 @ \$455.00 ea.)	\$30,940.00
16. Enclosed storage box	\$2,800.00
17. Steel-stitch top complete with upright supports (47 linear feet at \$449.00/foot)	\$21,103.00
18. Horn dual	\$385.00
19. Man overboard retrieval ladder	\$3,250.00
20. PA system complete with 4 speakers and microphone	\$4,867.00
21. Antifouling bottom paint - Interlux 5-step process (150lf at \$100.00/LF)	\$15,000.00
22. Fenders (4 @ \$115.00 ea.)	\$460.00
23. Pyle guards (2 @ \$500.00 ea.)	\$1,000.00
24. Weatherproof enclosed 12V DC power outlet wired from the battery	\$1,320.00
25. Installation of 132' (each boat) of rubber "D" bumper complete 500+/- rivets drilled and inserted (materials and labor)	\$2,363.00
26. Graphics wrap	\$5,000.00
27. GPS with depth sounder	\$1,300.00
<b>Subtotal of Basic Boat with Accessories:</b>	<b>\$452,976.00</b>
<b>15% Government Discount:</b>	<b><u>\$67,946.00</u></b>
<b>Total:</b>	<b><u>\$385,030.00</u></b>

Coast Guard Package

26. Flashlights (2 at \$31.00 each)	\$62.00
27. First aid kit	\$421.00
28. Personal flotation devices (68 + 2 adult and 7 child at \$82.00 each)	\$6,314.00
29. Flare kit	\$155.00
30. Ring buoy with float rope	\$312.00
31. Emergency beacon	\$298.00
32. Anchor chain and rope	\$461.00
33. Boat hook	\$134.00
34. Galvanized fire bucket (3 at \$34.00 each)	\$102.00
35. Fire extinguisher with bracket (3 at \$334.00 each)	\$1,002.00
36. Hand pump with 10-foot hose	\$227.00
 Coast Guard Equipment Package:	 \$9,488.00

Power Package

37. 250hp Suzuki outboard, or equivalent, complete with props (2@ \$24,690.00 ea.)	\$49,380.00
--	-------------

Delivery

Delivery from our facility to Seminole Docks located at 198 Seminole Street, Clearwater, FL 33755, includes permits (130 miles @ \$10.00/mile)	\$1,300.00
--	------------

Recapitulation of Total Package Cost

<b>Trident 5016 Catamaran Basic Cost with accessories:</b>	<b>\$385,030.00</b>
<b>Coast Guard Equipment Package</b>	<b>\$9,488.00</b>
<b>Power Package:</b>	<b>\$49,380.00</b>
<b>Delivery:</b>	<b>\$1,300.00</b>
<b>Advanced Stability Test</b>	<b><u>\$7,500.00</u></b>
<b>Total:</b>	<b>\$452,698.00</b>

<b>Total Cost For Two Vessels:</b>	<b>\$905,396.00</b>
<b>Additional back-up motor</b>	<b><u>\$24,690.00</u></b>
<b>Grand Total for Two Vessels:</b>	<b>\$930,086.00</b>

**Plus Florida Sales Tax if Applicable**

Our boats have a one-year warranty against all materials and workmanship. There are no other warranties implied; see attached Disclaimers, Limited Warranties And Remedies

Terms of payment would be as follows:

1/3 due upon placing the order  
1/3 due upon completion to the deck  
1/3 balance due upon completion and delivery of vessels

Delivery of the vessels will be approximately 180 days from receipt of a purchase order provided by the City of Clearwater.

If all of the forgoing is clear and to your complete satisfaction, please sign this agreement and send a copy to us along with your deposit; wiring instructions are included for your convenience. If you have any questions, please feel free to call me at my office (352) 253-1400 or on my cell phone at (352) 408-6351.

With Kindest Regards,



Robbie Cunningham  
Trident Pontoons, Inc.

For Acceptance

---

Authorized Representative  
City of Clearwater